

TERM OF CONTRACT: ONE (1) YEAR	THE CITY'S FY2015 - 2019 CONSOLIDATED PLAN AND FY 2015 ACTION PLAN		
NUMBER OF RESPONDENTS:	3		
NAME OF BIDDER	TRIAD ASSOCIATES	NORTHEAST & BUCKS CO. T/A MULLIN & LONERGAN ASSOCIATES	STRAUSS & ASSOCIATES/PLANNERS, LLC
ADDRESS	1301 W. FOREST GROVE ROAD	3909 HARTZDALE DRIVE - SUITE 901	200 WEST STATE STREET
CITY, STATE, ZIP	VINELAND, NJ 08360	CAMP HILL, PA 17011	TRENTON, NJ 08608
CONTACT NAME	MICHAEL ZUMPINO, CHAIRMAN	WILLIAM P. WASIELEWSKI, AICP	DIANE R. STRAUSS
TELEPHONE	856-690-9590	412-323-1950	609-695-1101
FAX	856-690-5622	412-323-1969	609-695-1222
E-MAIL	<a href="mailto:MZUMPINO@TRIADINCORPORATED.COM">MZUMPINO@TRIADINCORPORATED.COM</a>	<a href="mailto:BILLW@MANDL.NET">BILLW@MANDL.NET</a>	<a href="mailto:DIANE@STRAUSSPLAN.COM">DIANE@STRAUSSPLAN.COM</a>
STOCKHOLDER DISCLOSURE STATEMENT	INCLUDED	INCLUDED	INCLUDED
REQUIRED EVIDENCE EEO/AFFIRMATIVE ACTION REGULATIONS QUESTIONAIRE	INCLUDED	INCLUDED	INCLUDED
ACKNOWLEDGEMENT OF RECEIPT OF ADDENDA NO 1	INCLUDED	INCLUDED	INCLUDED
NJ BUSINESS REGISTRATION CERTIFICATE	INCLUDED	INCLUDED	INCLUDED
NON-COLLUSION AFFADAVIT	INCLUDED	INCLUDED	INCLUDED
AFFIRMATIVE ACTION STATEMENT	INCLUDED	INCLUDED	INCLUDED
AMERICANS WITH DISABILITIES ACT OF 1990 LANGUAGE	INCLUDED	INCLUDED	INCLUDED
CERTIFICATION AND DISCLOSURE OF POLITICAL CONTRIBUTIONS	INCLUDED	INCLUDED	INCLUDED
DISCLOSURE OF INVESTED ACTIVITIES IN IRAN	INCLUDED	INCLUDED	INCLUDED
EIC	CERT#6192 EXP. 12/15/2019	CERT#8043 EXP. 5/15/2019	NEEDED FROM THE AWARDED VENDOR
60-DAY EXTENSION COMPLIANCE	YES	YES	YES
EXCEPTIONS (IF ANY)	NONE	NONE	NONE
CERTIFICATE OF INSURANCE	NEEDED FROM AWARDED VENDOR	NEEDED FROM AWARDED VENDOR	NEEDED FROM THE AWARDED VENDOR
EMERGENCY SERVICES	YES	YES	NO
W-9	INCLUDED	INCLUDED	INCLUDED
GRAND TOTAL FOR THE PROJECT	\$53,500.00 SEE ATTACHED BREAK-DOWN OF PRICING	\$51,242.00 SEE ATTACHED BREAK-DOWN OF PRICING	\$70,840.00 SEE ATTACHED BREAK-DOWN OF PRICING
FATAL FLAW	NONE	NONE	NONE

## 7. PROPOSED BUDGET

Triad Associates will undertake to prepare the specified plan elements outlined in the RFP and as described in detail on the previous pages. While the contract amount is subject to negotiation upon award of the contract, the following tables propose the costs for the specific itemized deliverables and the hourly rates for Triad staff. These fees and rates include all travel, clerical, overhead and related expenses:

### ➤ DELIVERABLES

Deliverable Items	Not to Exceed Figures
Preparation of FY2015 to FY2020 Five-Year Consolidated Plan	\$32,600
Preparation and Development of One-Year Action Plan	\$16,300
<b>TOTAL FOR CDBG PLANS AND DOCUMENTS</b>	<b>\$48,900*</b>
Identification of Neighborhood Revitalization Strategy Area	\$5,000
Preparation of Neighborhood Revitalization Plan	\$48,500
<b>TOTAL FOR NEIGHBORHOOD PLANNING WORK (Optional per RFP)</b>	<b>\$53,500</b>

*\*This figure can be negotiated should Trenton staff assume responsibility for some of the tasks or sub-elements of tasks as outlined herein*

### ➤ HOURLY RATES

The following chart includes the hourly rates that are effective as of the signing of an agreement. These rates are subject to change annually. Services provided on an hourly basis will be invoiced at the hourly rate effective at the time of service. These rates include all clerical and related expenses.

Labor Category	Rate
President/Chairman	\$175 per hour
Vice President	\$175 per hour
Senior Associate/Consultant	\$150 per hour
Associate	\$135 per hour
Clerical Support, as needed	\$85 per hour

This includes all expenses for which the Consultant will seek reimbursement for the tasks as outlined in an Agreement.

	MULLIN & LONERGAN					TETRA TECH					Total				
	Principal @ \$165/hr (Wasielewski)	Prof'l Staff @ \$115/hr (Easton, Finnstrom,	Secretarial @ \$45/hr	Community Planner @ \$88.37/hr (Conklin)	Community Planner @ \$94.60/hr (Genga)	Community Planner @ \$102.85/hr (McClellan)	Community Planner @ \$65/hr (Stehli)								
<b>CONSOLIDATED PLAN &amp; ANNUAL ACTION PLAN</b>															
1 Project Mobilization	1	\$ 165	\$ -	2	\$ 90	2	\$ 177	\$ -	\$ -	2	\$ 130	\$ 562			
2 Public Participation & Consultation	28	\$ 4,620	28	\$ 3,220	\$ -	28	\$ 2,474	\$ -	\$ -	24	\$ 1,560	\$ 11,874			
3 Housing and Homeless Needs Assessment	1	\$ 165	8	\$ 920	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,085			
4 Housing Market Analysis	1	\$ 165	\$ -	\$ -	\$ -	12	\$ 1,135	\$ -	\$ -	\$ -	\$ -	\$ 1,300			
5 Strategic Plan	1	\$ 165	12	\$ 1,380	\$ -	\$ -	12	\$ 1,135	\$ -	\$ -	\$ -	\$ 2,680			
6 Revisions to CP Document		\$ -	2	\$ 230	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 230			
7 Preparation of Annual Action Plan	1	\$ 165	12	\$ 1,380	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,545			
8 Revisions to Draft Annual Action Plan		\$ -	2	\$ 230	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 230			
9 Final revisions, Approval and Submission to HUD	1	\$ 165	2	\$ 230	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 395			
10 Technical support during HUD's review		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
<b>Con Plan &amp; Annual Action Plan Total</b>	<b>34</b>	<b>\$ 5,610</b>	<b>66</b>	<b>\$ 7,590</b>	<b>2</b>	<b>\$ 90</b>	<b>30</b>	<b>\$ 2,651</b>	<b>24</b>	<b>\$ 2,270</b>	<b>0</b>	<b>\$ -</b>	<b>26</b>	<b>\$ 1,690</b>	<b>\$ 19,902</b>
<b>NEIGHBORHOOD REVITALIZATION STRATEGY AREA</b>															
1 Define NRSA	2	\$ 330	4	\$ 460	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 790			
2 Identification of eligible NRSA's	2	\$ 330	4	\$ 460	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 790			
3 Identification of Community Stakeholders		\$ -	2	\$ 230	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 230			
4 Land Use & Structural Conditions Surveys		\$ -	56	\$ 6,440	\$ -	\$ -	40	\$ 3,784	40	\$ 4,114	\$ -	\$ 14,338			
5 Neighborhood Profile		\$ -	16	\$ 1,840	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,840			
6 Interim Report		\$ -	2	\$ 230	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 230			
7 Community Meeting #1		\$ -	12	\$ 1,380	\$ -	\$ -	12	\$ 1,135	12	\$ 1,234	12	\$ 780	\$ 4,529		
8 Key Stakeholder Interviews	<i>Could be conducted in coordination with Con Plan Interviews</i>											\$ -			
9 Draft NRSA Plan		\$ -	12	\$ 1,380	\$ -	\$ -	12	\$ 1,135	\$ -	\$ -	\$ -	\$ 2,515			
10 Community Meeting #2		\$ -	8	\$ 920	\$ -	\$ -	8	\$ 757	\$ -	\$ -	4	\$ 260	\$ 1,937		
11 Final NRSA Plan		\$ -	2	\$ 230	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 230			
12 Amendment to Con Plan		\$ -	4	\$ 460	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 460			
<b>NRSA Total</b>	<b>0</b>	<b>\$ -</b>	<b>114</b>	<b>\$ 13,110</b>	<b>0</b>	<b>\$ -</b>	<b>0</b>	<b>\$ -</b>	<b>72</b>	<b>\$ 6,811</b>	<b>52</b>	<b>\$ 5,348</b>	<b>16</b>	<b>\$ 1,040</b>	<b>\$ 26,309</b>
TRAVEL ALLOWANCE												\$ 4,800			
REPRODUCTION AND MAILING EXPENSE ALLOWANCE (0.05% of labor cost)												\$ 231			
<b>Total</b>												<b>\$ 51,242</b>			

Northeast of Bucks Co. T/A Mullin & Loneragan Ass.

# COST & PRICES

Note: For this proposal it is assumed that City of Trenton will pay for publication of all public hearing notices, plan summaries and other information advertised in local newspapers as required per the Citizen Participation Plan. **This proposal does not include costs for advertising notice and information to the public.** Likewise it is assumed that the City will assume the cost of bulk printing and copying. **This proposal does not include costs related to bulk printing of draft or final documents.**

Our proposal includes the following deliverables:

DELIVERABLE: CITIZEN PARTICIPATION PLAN Update and revise Citizen Participation Plan, as necessary.	\$ 990.00
DELIVERABLE: FY2015-2019 FIVE YEAR CONSOLIDATED PLAN Includes Two Consolidated Plan Public Hearings Includes convening up to four separate focus/round table meetings with housing groups, homeless housing and special needs service providers; and/or economic opportunity and development practitioners.	\$ 36,190.00
DELIVERABLE: FY2015 ONE-YEAR ACTION PLAN Hearings combined with those for Five Year Con. Plan	\$ 13,860.00
Subtotal:	\$ 51,040.00
DELIVERABLE: MEMO EVALUATING NEIGHBORHOODS FOR NEIGHBORHOOD REVITALIZATION STRATEGY AREA DESIGNATION	\$ 4,400.00
DELIVERABLE: PREPARATION OF NEIGHBORHOOD REVITALIZATION STRATEGY PLAN Includes two public neighborhood meetings	\$ 15,400.00
Subtotal:	\$ 19,800.00
(Additional Public Meeting/Hearing @ \$500 per)	\$ 70,840.00
Total, Not to Exceed:	\$ 70,840.00

## HOURLY RATES OF PRINCIPALS:

	Role	Hourly Rate
Diane Strauss	Project Manager	\$110/hr
Rhonda Coe	Housing Specialist	\$110/hr
Leah Yasenchak	Economic Development	\$110/hr

HOURLY RATE OF SPANISH LANGUAGE TRANSLATOR \$ 25 - 50/hr  
For public meetings and for translation of critical documents

*STRAUSS & Associates*