

RFP2016-07 MANAGEMENT ADVISORY SERVICES FOR TRENTON WATER WORKS AND SEWER UTILITY
 PROPOSAL OPENING DATE: 3-10-2016 AT 11:00AM

NUMBER OF RESPONDENTS:	2	
NAME OF BIDDER	H2M ASSOCIATES, INC.	VEOLIA WATER NORTH AMERICA - NORTH EAST, LLC
ADDRESS	119 CHERRY HILL ROAD - SUITE 110	53 STATE STREET - 14TH FLOOR
CITY, STATE, ZIP	PARSIPPANY, NJ 07054	BOSTON, MASSACHUSETTS 02109
CONTACT NAME	CHARLES MARTELLO	MICHAEL V. BYRNES, P.E.
TELEPHONE	862-207-5900	617-849-6684
FAX	973-334-0507	617-482-5269
E-MAIL	CMARTELLO@H2M.COM	MIKE.BYRNES@VEOLIA.COM
STOCKHOLDER DISCLOSURE STATEMENT	INCLUDED	INCLUDED
REQUIRED EVIDENCE EEO/AFFIRMATIVE ACTION REGULATIONS QUESTIONNAIRE	INCLUDED	INCLUDED
ACKNOWLEDGEMENT OF RECEIPT OF ADDENDA NO. 1	INCLUDED	INCLUDED
NJ BUSINESS REGISTRATION CERTIFICATE	INCLUDED	INCLUDED
NON-COLLUSION AFFADAVIT	INCLUDED	INCLUDED
AFFIRMATIVE ACTION STATEMENT	INCLUDED	INCLUDED
AMERICANS WITH DISABILITIES ACT OF 1990 LANGUAGE	INCLUDED	INCLUDED
CERTIFICATION AND DISCLOSURE OF POLITICAL CONTRIBUTIONS	INCLUDED	INCLUDED
DISCLOSURE OF INVESTED ACTIVITIES IN IRAN	INCLUDED	INCLUDED
SUB-CONTRACTORS	VARIOUS (SEE ATTACHED)	NONE
EIC	CERT#3244 EXP. 5-15-2017	REQUIRED FROM AWARDED VENDOR
60-DAY EXTENSION COMPLIANCE	YES	YES
EXCEPTIONS (IF ANY)	NONE	NONE
CERTIFICATE OF INSURANCE	REQUIRED FROM AWARDED VENDOR	REQUIRED FROM AWARDED VENDOR
WILLING TO PROVIDE PRIORITY EMERGENCY SERVICES	YES	NO
CITY OF TRENTON RESIDENT POLICY	INCLUDED	INCLUDED
ETHIC COMPLAINT DISCLOSURE FORM	INCLUDED	INCLUDED
REFERENCES	INCLUDED	INCLUDED
W-9	INCLUDED	INCLUDED
TOTAL AMOUNT FOR SERVICES	\$248,500.00 (SEE ATTACHED BREAK-DOWN OF HOURLY RATES)	\$611,534.00 (SEE ATTACHED BREAK-DOWN OF HOURLY RATES)
FATAL FLAW	NONE	NONE

ATTACHMENT B

PROPOSAL FORM

REQUEST PROPOSALS RFP2016-07 FOR MANAGEMENT ADVISORY SERVICES

Firms responding to this RFP are **required** to submit their costs on this sheet only.

State a lump sum price for all things necessary for the Study Phase and for implementation of cost reduction and operational enhancements for Trenton, New Jersey, in accordance with this Request for Proposal.

ONE YEAR:

\$248,500
(Lump Sum Price)

Two hundred forty eight thousand five hundred dollars
(State Amount in words on line above)

H2M

H2M will invoice for professional services based on the actual hours expended multiplied by the hourly labor rate of the individual that performs the service, except where H2M and the City of Trenton have agreed to a lump sum fee or a monthly retainer for the services to be rendered. The firm's labor rates are provided below.

Rate Schedule - 2016

Job Title	Hourly Rate
Principal / Project Director / Chief Engineer / Scientist / Planner	\$195.00
Senior Project Manager / Scientist / Planner	\$170.00
Project Manager / Scientist / Planner	\$155.00
Senior Project Engineer / Scientist / Planner	\$145.00
Project Engineer / Scientist / Planner	\$135.00
CADD Technician	\$110.00
Engineering / Planning Technician	\$100.00
Technical Typist / Administrative Assistant	\$85.00

Expenses

Expenses	Cost
Mileage for Personal or Company Owned Utility Vehicle	\$.57/mile or IRS min./mile
Reproduction for project specific documents:	
8½" x 11" Black & White	\$0.08/page
8½" x 11" Color	\$0.30/page
11" x 17" Black & White	\$0.15/page
11" x 17" Color	\$0.50/page
Other Direct Expenses (including subcontractors)	Cost plus 10%

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ONE YEAR:

\$611,534

(Lump Sum Price)

Six Hundred and Eleven Thousand, Five Hundred and Thirty Four dollars

(State Amount in words on line above)

RFP – Item c.v – d. Schedule of Fees

As referenced in Volume 1 (Technical Proposal), Section 5, Veolia has prepared the requested Schedule of Fees.

This information is being provided as part of this Cost Proposal in line with the instructions of your Request for Proposal, which restricts cost information to this volume.

The table that follows provides the requested schedule of fees for the classifications of management, technical and support staff that will be engaged in this project with the City of Trenton.

This schedule provides a listing of key personnel titles and associated hourly rates; and it is included by reference as part of our separate Technical Proposal response (Volume 1).

Key Personnel Titles/Project Roles	Hourly Rate
Associate Principal (Project Manager and Steering Committee team staff from Veolia.)	\$245.50
Program Management Officer	\$125.00
Subject Matter Experts (Technical and business experts in the areas of: water treatment plant operations; wastewater treatment plant operations; water distribution and wastewater collection system operations; metering; utility finance management; human resources; procurement; and customer service.)	\$134.00