

RFP2016-26 TELEPHONIC TRANSLATING AND INTERPRETING SERVICES FOR TRENTON MUNICIPAL COURT PROPOSAL OPENING 6/9/2016 AT 11:00AM

RFP2016-26 TELEPHONIC TRANSLATING AND INTERPRETING SERVICES FOR TRENTON MUNICIPAL COURT			
NUMBER OF RESPONDENTS:	3		
NAME OF BIDDER	TELELANGUAGE, INC.	LANGUAGE LINE SERVICES, INC.	LIONBRIDGE GLOBAL SOLUTIONS II, INC.
ADDRESS	514 SW 6TH AVENUE, FLOOR 4	1 LOWER RAGSDALE DRIVE, BUILDING 2	1050 WINTER STREET-SUITE 2300
CITY, STATE, ZIP	PORTLAND, OR 97204	MONTEREY CA, 93940	WALTHAM, PA 02451
CONTACT NAME	HAYLEY EMMONS	EARLE SCOTT MERRITT	SUSAN GRYDER
TELEPHONE	888-983-5352 AND 503-459-5683	800-752-6096	202-652-2004
FAX	503-246-6002	800-821-9040	718-434-6020
E-MAIL	HEMMONS@TELELANGUAGE.COM	ATRIBELI@LANGUAGELINE.COM	SUSAN.GRYDER@LIONBRIDGE.COM
STOCKHOLDER DISCLOSURE STATEMENT	INCLUDED	INCLUDED	INCLUDED
REQUIRED EVIDENCE EEO/AFFIRMATIVE ACTION REGULATIONS QUESTIONNAIRE	INCLUDED	NOT INCLUDED WITH PROPOSAL	INCLUDED
ACKNOWLEDGEMENT OF RECEIPT OF ADDENDUM	N/A	N/A	N/A
NJ BUSINESS REGISTRATION CERTIFICATE	INCLUDED	REQUIRED FROM AWARDED VENDOR	INCLUDED
NON-COLLUSION AFFADAVIT	INCLUDED	NOT INCLUDED WITH PROPOSAL	INCLUDED
AFFIRMATIVE ACTION STATEMENT	INCLUDED	NOT INCLUDED WITH PROPOSAL	INCLUDED
AMERICANS WITH DISABILITIES ACT OF 1990 LANGUAGE	INCLUDED	INCLUDED	INCLUDED
CERTIFICATION AND DISCLOSURE OF POLITICAL CONTRIBUTIONS	REQUIRED FROM AWARDED VENDOR	NOT INCLUDED WITH PROPOSAL	INCLUDED
DISCLOSURE OF INVESTED ACTIVITIES IN IRAN	INCLUDED	INCLUDED	INCLUDED
EIC	REQUIRED FROM AWARDED VENDOR	REQUIRED FROM AWARDED VENDOR	REQUIRED FROM AWARDED VENDOR
60-DAY EXTENSION COMPLIANCE	YES	NO	YES
EXCEPTIONS (IF ANY)	NONE	NONE	NONE
CERTIFICATE OF INSURANCE	REQUIRED FROM AWARDED VENDOR	NOT INCLUDED WITH PROPOSAL	REQUIRED FROM AWARDED VENDOR
CITY OF TRENTON RESIDENT POLICY	INCLUDED	NOT INCLUDED WITH PROPOSAL	INCLUDED
ETHIC COMPLAINT DISCLOSURE FORM	YES	N/A	YES
WILLING TO PROVIDE PRIORITY EMERGENCY SERVICES	YES	YES	NO
W-9	INCLUDED	NOT INCLUDED WITH PROPOSAL	INCLUDED
REFERENCES	INCLUDED	NOT INCLUDED WITH PROPOSAL	NOT INCLUDED WITH PROPOSAL
FEES FOR SERVICES	SEE ATTACHED BREAKDOWN OF FEES	SEE ATTACHED BREAKDOWN OF FEES	SEE ATTACHED BREAKDOWN OF FEES
FATAL FLAW	NONE	UNRESPONSIVE	NONE

Language Line Services, Inc.

A LanguageLine Solutions® Company

**Attachment A7
InSightSM Video Interpreting**



Customer Name:

Customer Number:

Affiliate Name if Applicable:

Client ID if Applicable:

Enterprise Contract: Yes No

Terms [years]: _____

Starting [date]: _____

PER MINUTE USAGE RATES - Usage is billed in one-minute increments based on the language requested.

American Sign Language	\$2.95 per minute
Spanish	\$1.85 per minute
All Other Languages	\$1.95 per minute

FEES

License Fees	no charge
Training Collateral - standard	no charge
Training Collateral - custom	TBD
Implementation Service	\$2,500.00

EQUIPMENT OWNERSHIP

Customer Owned Equipment LanguageLine Owned Equipment

EQUIPMENT RATES - The following equipment is available for purchase.

iPad Air 2	\$525.00 each
iPad Pro 9.7	\$725.00 each
Table Top stand	\$265.00 each
Interpreter on Wheels TM rolling stand	\$950.00 each

LANGUAGELINE-OWNED EQUIPMENT RATES - The following LanguageLine owned equipment is available for a monthly service fee.


iPad and Interpreter on Wheels stand unit	\$75 per month per unit
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- 1. TERMS REGARDING SOFTWARE APPLICATION.** The Services are provided by LanguageLine through a desktop and/or tablet application (the "App"). The App must be downloaded by Customer to use The Services. Customer agrees (a) that it will not make any copies of the App or attempt to reverse engineer it or make any changes to it; and (b) that the following uses of the Services are prohibited: the transmission of any message or other material which constitutes an infringement of any copyright or trademark; an unauthorized disclosure of a trade secret; the transfer of information or technology abroad in violation of any applicable export law or regulation; a violation of Section 223 of the Communications Act of 1934, as amended, 47 U.S.C. Section 223, or other criminal prohibitions regarding the use of telephones to transmit obscene, threatening, harassing or other messages specified therein; a libelous or slanderous statement; or a violation of any other applicable statute or government regulation
- 2. INTELLECTUAL PROPERTY RIGHTS.** Customer acknowledges and agrees that the App and the InsightSM service mark are exclusively owned by LanguageLine, and that neither this Agreement, nor Customer's use of the Services, the App or the Equipment provides Customer with any right, title, or interest in or to the Services, the Equipment or the App, or any of the other technology, systems, processes or other aspect of the Services, including but not limited to any intellectual property rights. Customer expressly agrees that it shall not seek or obtain registrations of, or assert, and is expressly prohibited from asserting or filing, registrations and/or applications for any claims of ownership rights or intellectual property rights in the App, the InsightSM

Vendor Price Proposal

Telephonic	Rate
Spanish	\$.71/min
All Other Languages	\$.85/min
VRI *	Rate
ASL	\$3.50/min

* Video Remote Interpreting Pricing for Sign Language is being provided as the scope of services mentions Sign Language as a required language.

Signature 

Print Susan Gryder LIONBRIDGE GLOBAL SOLUTIONS II Inc

Date 6/9/16

Pricing

We would like to offer the City of Trenton Municipal Court two options for pricing, depending on your preference based on current trends and volumes. We welcome you to pick the option that is most cost-effective for this requirement.

Option #1

Spanish - \$.69 cents/minute
All Other Languages - \$.99 cents/minute

**Advantageous if the City of Trenton Municipal Court system utilizes a majority of Spanish interpreters.

Option #2

All Languages - \$.89 cents/minute

**Advantageous if the City of Trenton Municipal Court system utilizes a balanced variety of different language interpreters.

WWW.TELELANGUAGE.COM
888.983.5352

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City of Trenton Municipal
Court
RFP NO. 2016-26

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