

RFP2016-30 LEGAL SERVICES-FORECLOSURES BID OPENING JULY 20, 2016 AT 11:00AM

RFP2016-30 LEGAL SERVICES-FORECLOSURES FOR THE DEPARTMENT OF HOUSING AND ECONOMIC DEVELOPMENT			
NUMBER OF RESPONDENTS:	3		
NAME OF BIDDER	GOLDENBER, MACKLER, SAYEGH, MINTZ, PFEFFER, BONCI & GILL	MIZRAHI WARREN, LLP	WISNIEWSKI & ASSOCIATES,LLC
ADDRESS	660 NEW ROAD, FIRST FLOOR	523 PARK AVENUE, THIRD FLOOR	17 MAIN STREET
CITY, STATE, ZIP	NORTHFIELD, NJ 08225	ORANGE, NJ 07050	SAYREVILLE, NJ 08872
CONTACT NAME	KEITH A. BONCHI,ESQ. PARTNER	AARON MIZRAHI, MANAGING PARTNER	JOHN S. WISNIEWSKI,ESQ.
TELEPHONE	609-646-0222	973-685-5444 EX14972 OR 973-486-4972(DIRECT)	732-651-0040
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E-MAIL	KBONCHI@GMSLAW.COM	AMIZRAHI@MIZRAHIWARREN.COM	JWISNIEWSKI@WISNIWESKILAW.COM
STOCKHOLDER DISCLOSURE STATEMENT	INCLUDED	INCLUDED	INCLUDED
REQUIRED EVIDENCE EEO/AFFIRMATIVE ACTION REGULATIONS QUESTIONNAIRE	INCLUDED	INCLUDED	INCLUDED
ACKNOWLEDGEMENT OF RECEIPT OF ADDENDA	N/A	N/A	N/A
NJ BUSINESS REGISTRATION CERTIFICATE	INCLUDED	INCLUDED	INCLUDED
NON-COLLUSION AFFADAVIT	INCLUDED	INCLUDED	INCLUDED
AFFIRMATIVE ACTION STATEMENT	INCLUDED	INCLUDED	INCLUDED
AMERICANS WITH DISABILITIES ACT OF 1990 LANGUAGE	INCLUDED	INCLUDED	INCLUDED
DISCLOSURE OF INVESTED ACTIVITIES IN IRAN	INCLUDED	INCLUDED	INCLUDED
DISCLOSURE OF POLITICAL CONTRIBUTIONS	INCLUDED	INCLUDED	INCLUDED
EIC	CERT#.14694 EXP.06/15/2017	REQUIRED PRIOR TO AWARD	CERT.#40169 EXP.07/15/2021
60-DAY EXTENSION COMPLIANCE	N/A	YES	YES
EXCEPTIONS (IF ANY)	N/A	YES	YES
CERTIFICATE OF INSURANCE	REQUIRED FROM AWARDED VENDOR	REQUIRED FROM AWARDED VENDOR	REQUIRED FROM AWARDED VENDOR
WILLING TO PROVIDE PRIORITY EMERGENCY SERVICES	N/A	YES	YES
W-9	INCLUDED	REQUIRED PRIOR BY AWARDED VENDOR	INCLUDED
CITY OF TRENTON RESIDENT POLICY	INCLUDED	INCLUDED	INCLUDED
ETHIC COMPLAINT DISCLOSURE PROJECT	INCLUDED	INCLUDED	INCLUDED
TOTAL AMOUNT FOR THE PROJECT	SEE ATTACHED BREAK-DOWN OF PRICING	SEE ATTACHED BREAK-DOWN OF PRICING	SEE ATTACHED BREAK-DOWN OF PRICING
FATAL FLAW	NONE	NONE	NONE

KEITH A. BONCHI

Attorney at Law

EMAIL: kbonchi@gmslaw.com

GMS LAW

ATTORNEYS

**GOLDENBERG • MACKLER • SAYEGH
MINTZ • PFEFFER • BONCHI • GILL**

A PROFESSIONAL CORPORATION

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Please Reply To: Northfield

www.gmslaw.com
TAX ID #22-1980737

July 13, 2016

VIA NJLS

Isabel C. Garcia, QPA, Purchasing Agent
City of Trenton, Division of Purchasing
City Hall Annex
319 East State Street, 1st Floor
Trenton, NJ 08608

**RE: Price Proposal for 2016 - Legal Services – Foreclosures
RFP2016-30**

Dear Ms. Garcia:

In connection with our Qualifications and Proposal for 2016 Legal Services, below please find our separate price proposal in this matter.

Title search fee per property:	\$250.00 - \$275.00
Attorney fee per property (tax sale certificate):	\$500.00
Filing and recording fees per property (estimated):	The filing fee for the Complaint is \$250.00. The cost of recording the <i>in rem</i> foreclosure Complaint with the County Clerk is \$8.00, plus if the County utilizes the homeless fee it is another \$3.00 for a total of \$11.00, which is divided between the number of tax sale certificates in the foreclosure. In addition, there will be a fee to record the Final Judgment, which is the same \$8.00 fee.

ATLANTIC CITY
1030 ATLANTIC AVENUE
ATLANTIC CITY, NJ 08401
PHONE: (609) 344-7131
FAX: (609) 347-6024

RIO GRANDE
THE HERALD BUILDING
1508 ROUTE 47 SOUTH, SUITE 3
RIO GRANDE, NJ 08242
PHONE: (609) 886-4333
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VINELAND
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BUILDING B, SUITE 2
VINELAND, NJ 08360
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Aaron Mizrahi
Partner

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July 19, 2016

VIA FEDERAL EXPRESS

Isabel C. Garcia, QPA, *Purchasing Agent*
City of Trenton, Division of Purchasing
319 East State Street, 1st Floor
Trenton, New Jersey 08608

**Re: City of Trenton/RFP2016-30
Proposal for Legal Services - Foreclosures**

Dear Ms. Garcia:

In accordance with the above-referenced Request for Proposals issued by the City of Trenton, the following fee proposal is submitted separately from the other sections of our response.

The firm proposes to provide foreclosure counsel services to the City at a flat rate of \$3,500 per property, inclusive of all costs, and subject to a not-to-exceed cap of \$350,000 for the entire year (e.g., August 1, 2016 through July 31, 2017). In accordance with the RFP, the estimated breakdown of our legal fee and related costs for each foreclosure matter is provided as follows:

Title Search Fee (per property):	\$ 450.00
Attorney Fee (per property):	\$ 2,250.00
Filing & Recording Fees (per property):	\$ 380.00
Certificate of Regularity Fee (per property):	\$ 250.00
Other Fees (e.g., notice publication, postage/courier, etc.) (per property):	\$ 170.00
<hr/> Total Fees (per property):	<hr/> \$ 3,500.00

While we believe that our proposed fee structure is fair, we are open to discussing any particular circumstances and/or budgetary limitations that may frame the City's ultimate decision.

Very truly yours,
MIZRAHI WARREN LLP

By: 
Aaron Mizrahi

AM/cmj

Subject to the Scope of Services, as stated in the Request for Proposals, a contract with Wisniewski & Associates, LLC[®], will provide the City with the following services:

- Primary representation by Managing Member **John S. Wisniewski, Esq.** Since 1989, Mr. Wisniewski has developed a diverse law practice as a successful trial attorney representing governmental entities and personal injury victims. Mr. Wisniewski has successfully appeared before both trial and appellate courts, as well as various other governing boards and agencies.
- Support by any of our Associates, whose resumes are attached herein, including:
 - **Jason R. Hawrylak, Esq.**, is Associate at the firm. He is admitted to the practice of law in New Jersey and New York. Mr. Hawrylak practices in the areas of general litigation, municipal court law, and family law. Mr. Hawrylak has appeared in both trial and appellate level courts and served as law clerk for the Honorable James S. Rothschild, Jr.
 - **Mitchell Fagen, Esq.**, is Associate at the firm. He is admitted to the practice of law in New Jersey and New York. Since 2014, Mr. Fagen has practiced in the areas of municipal law, property tax law, and general litigation.
 - **Nicole M. Scillia, Esq.** is also an associate of the firm. Since 2015, she has been admitted to practice law in New Jersey and practices in the area of utilities and authorities law, municipal law, property tax law, and general litigation.
- Availability to provide immediate advisory and consultative services;
- Full civil litigation, administrative matters or transactional support as needed;
- Attendance at meetings and hearings, as directed.

Our compensation proposal for the City is a flat fee of \$500 per *In Rem* Tax Foreclosure matter, plus expenses and a flat fee of \$1,500.00 per each *In Personam* Tax Foreclosure matter, plus expenses. The title search fee per property shall be \$500.00, the filing fee for each property will be \$350.00, the recording fees for each property shall be \$40 for the first page and \$10 for each additional page, the certificate of regularity fee shall be \$250.00 and a fee for other costs of \$100.00 per property. We will comply with the General Terms and conditions required by the City and enter into the City's standard Professional Services Contract.