

alternative to the use of a blended hourly rate, BRS would be willing to use the following hourly rate schedule, distinguishing the various rates and positions, if desired by the City of Trenton:

Position	Personnel	Hourly Rate	Estimated Number of Hours	Total
Principal	Leah Yasenchak; Michele Christina	\$140	270	\$37,800
LSRP	Kevin McAllister, Charles Metzger	\$140	60	\$ 8,400
Engineer	Matthew Brener	\$125	350	\$43,750
Project Manager	Charles Metzger	\$120	310	\$37,200
Landscape Architect	Randall Baum	\$120	0	\$0
Historic Preservation Specialist	Jerome Harcar	\$120	50	\$ 6,000
Professional Planner	Katie Rose Imbriano	\$ 95	0	\$0
Environmental Scientist	Kathleen Nolan	\$ 95	0	\$0
Environmental Specialist	Beth Lander	\$ 95	0	\$0
Grant Specialist	Beth Henriques, Alisa Goren	\$ 80	260	\$20,800
Support Staff	Claire Juhlmann; Susan Kolich	\$44	No charge	\$0
TOTAL			1,300	\$153,950

Per the requirements set forth on the Proposal Checklist, pricing for this proposal is provided on the Price Proposal Form contained in a separate envelope.

BRS'S Cost Estimate Assumptions

1. This project period is one year. This proposal assumes man-hours per task as outlined in the cost proposal. Activities conducted beyond the contracted man-hours and / or the initial contract award will constitute a contractual out of scope. The City of Trenton will only be invoiced for actual hours worked.



Price Form
 City of Trenton
 Professional Environmental Planning Services

<u>TASK</u>	<u>Unit Cost (1)</u>	<u>Units/Year (2)</u>	<u>Total Cost</u>
Professional Consulting Services	\$160.00	<u>1300</u>	\$ <u>208,000.00</u>

- (1) 1248 total labor hours based on 25 hours per week for 52 weeks (24x 52)
- (2) Unit cost will be average total labor rate for all work conducted. For consultants utilizing multiple job titles and/or billing rates, the unit cost is the average billing rate based on the workscope provided. Attach labor rate table for multiple job titles. Attach breakdown of estimated units per job title (Project Manager, Planner, etc.)

NOTE: The City of Trenton reserves the right to award all, part, or none of the work associated with this Request for Proposals.

Offeror: _____

[Signature]
 S. MANIA

Date: _____

[Signature]
 1/11/2017



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5.0 COST ESTIMATE & PROPOSAL DOCUMENT CHECKLIST

As requested in the RFP, the Bid Sheet has been completed and provided as Attachment B to this document. In addition, unit labor rates are provided below for the professionals that may be designated for assignment to the contract. Specific unit labor rates including a breakdown of wage rates and job titles for various professional labor for the contract are as follows.

Labor Category	Unit Labor/Wage Rate
Principal	\$ 190.00
Project Manager	\$ 160.00
Environmental Attorney	\$ 175.00
Professional Geologist/Hydrogeologist	\$ 160.00
CIH/CSP	\$ 160.00
Administration	\$ 45.00

Also, as requested in the RFP, the Proposal Document Checklist has been provided in Attachment C to this document. Following the instructions provided on the form, initials have been placed on all of the specified lines, indicating that the RFP documents have been read and/or included with our response. The required Bid Forms have been signed and are included in Attachment D of this document. As indicated above, a copy of ECs current Insurance Certificate is included in Attachment E of this document.

6.0 CLOSING

We are very pleased to have provided our qualifications and pricing for consideration with respect to the Trenton Brownfields Program. The professionals of EC have the requisite technical expertise and experience to complete the scope of work anticipated for this contract. Our strong capabilities in project