

RFP RESULTS - NO. 120B
REVIEW AND WORKSCOPE DEVELOPMENT AT VARIOUS TRENTON FACILITIES
RFP OPENING DATE: 01/03/13

TERM OF CONTRACT: ONE YEAR						
NUMBER OF RESPONDENTS	6					
NAME OF BIDDER	SADAT ASSOCIATES, INC	BROWNFIELD SCIENCE & TECHNOLOGY, INC.	EQUITY ENVIRONMENTAL ENGINEERING	BIRDSALL SERVICES GROUP, INC.	BRINKERHOFF ENVIRONMENTAL SERVICES, INC.	CME ASSOCIATES
ADDRESS	1545 LAMBERTON ROAD	503 ROUTE 71, UNIT B	227 ROUTE 206, BLDG. 1, STE. 6	1101 LAUREL OAK ROAD, STE. 160	805 ATLANTIC AVENUE	3759 ROUTE 1 SOUTH
CITY, STATE, ZIP	TRENTON, NJ 08611	SPRING LAKE HEIGHTS, NJ 07762	FLANDERS, NJ 07836	VOORHEES, NJ 08043	MANASQUAN, NJ 08734	MONMOUTH JCT., NJ
CONTACT NAME	LAHBIB CHIBANI	JONATHAN LISKO	PETER JARAN	LISA R. SAUER	AURA A. BRINKERHOFF	BEHRAM TURAN
TELEPHONE	609-826-9600	732-280-1420	973-527-7451	856-783-1900	732-223-2225	732-951-2101
FAX	609-826-9601	732-280-1421	973-858-0280	856-783-2100	732-223-3666	732-951-2106
E-MAIL	info@satat.com	jlisko@bstiweb.com	peter.jaran@equityenvironmental.com	lsauer@birdsall.com	brinkerhoff@BrinkEnv.com	bturan@cmeusa1.com
NEW JERSEY BUSINESS REGISTRATION	INCLUDED	TO BE PROVIDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED
ACKNOWLEDGEMENT OF RECEIPT OF ADDENDA	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED
STOCKHOLDER DISCLOSURE	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED
AFFIRMATIVE ACTION STATEMENT	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED
AFFIRMATIVE ACTION MANDATORY LANGUAGE	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED

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AMERICANS WITH DISABILITIES ACT INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED
NON-COLLUSION AFFADAVIT	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED
DISCLOSURE OF POLITICAL CONTRIBUTIONS	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED
CITY HALL ANNEX	\$1,500.00	\$1,200.00	\$1,375.00	\$2,650.00	\$2,750.00	\$2,700.00
POLICE HEADQUARTERS	\$1,000.00	\$1,800.00	\$1,786.00	\$2,650.00	\$2,750.00	\$3,200.00
ENGINE #8, 698 STUYVESANT AVE.	\$1,000.00	\$925.00	\$1,786.00	\$2,650.00	\$2,500.00	\$3,200.00
ENGINE #9, 1100 BRUNSWICK AVE.	\$1,000.00	\$925.00	\$1,375.00	\$2,650.00	\$2,500.00	\$3,200.00
RECREATION / CADWALDER PARK	\$1,000.00	\$1,200.00	\$1,786.00	\$2,650.00	\$3,500.00	\$3,500.00
PUBLIC WORKS STREET MAINTENANCE	\$1,500.00	\$1,800.00	\$1,786.00	\$2,650.00	\$3,500.00	\$3,500.00
REFERENCES	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED
60-DAY EXTENSION COMPLIANCE	YES	YES	YES	YES	YES	YES
MUNICIPAL GARAGE & TRASH REMOVAL	\$1,500.00	\$1,800.00	\$1,786.00	\$2,650.00	\$3,500.00	\$3,200.00
TOTAL COST COST	\$8,500.00	\$9,650.00	\$11,680.00	\$18,550.00	\$21,000.00	\$22,500.00
FATAL FLAW	NONE	NONE	NONE	NONE	NONE	NONE

TERM OF CONTRACT: ONE YEAR		
NUMBER OF RESPONDENTS	6	
NAME OF BIDDER	BALLARD SPAHR LLP	M S & B MCMANIMON
ADDRESS	210 LAKE DR. EAST, STE. 200	75 LIVINGSOTN AVENUE
CITY, STATE, ZIP	CHERRY HILL, NJ 08002-1163	ROSELAND, NJ 07068
CONTACT NAME	VALERIE J. ALLEN	EDWARD J. MCMANIMON, III
TELEPHONE	215-864-8565	973-622-1800
FAX	215-864-8999	973-622-7333
E-MAIL	allenv@ballardspahr.com	EMCMANIMON@MSBNJ.COM
NEW JERSEY BUSINESS REGISTRATION CERTIFICATE	INCLUDED	INCLUDED
ACKNOWLEDGEMENTY OF RECEIPT OF ADDENDA	INCLUDED	INCLUDED
STOCKHOLDER DISCLOSURE	INCLUDED	INCLUDED
AFFIRMATIVE ACTION STATEMENT	INCLUDED	INCLUDED
AFFIRMATIVE ACTION MANDATORY LANGUAGE	INCLUDED	INCLUDED
AMERICANS WITH DISABILITIES ACT	INCLUDED	INCLUDED
NON-COLLUSION AFFADAVIT	INCLUDED	INCLUDED
EIC	CERT.#3875 EXP. 8/15/2015	CERT.#2184 EXP. 11-15-2018
CERTIFICATE OF INSURANCE	NEEDED PRIOR TO AWARD	NEEDED PRIOR TO AWARD
REFERENCES	INCLUDED	INCLUDED
60-DAY EXTENSION COMPLIANCE	YES	YES
FIXED PRICE COMPENSATION	ATTACHED	ATTACHED
EXCEPTIONS	INCLUDED	INCLUDED
FATAL FLAW	NONE	NONE

APPENDIX C—REQUIRED FORMS

FIXED PRICE COMPENSATION			
	Bond Counsel	Special Tax Counsel	Bond and Special Tax Counsel
a. Competitive new money financing;	\$39,000	\$24,000	\$45,000
b. Negotiated new money financing;	\$36,000	\$24,000	\$43,000
c. Competitive new money special obligation financing;	\$38,000	\$24,000	\$47,000
d. Negotiated new money special obligation financing;	\$36,000	\$24,000	\$45,000
e. Tax anticipation notes;	\$35,000	\$24,000	\$42,000
f. Stand alone current refunding;	\$33,000	\$24,000	\$39,000
g. Stand alone advance refunding;	\$35,008	\$24,000	\$44,000
h. Current refunding as part of a new money issue	\$36,000	\$24,000	\$43,000
i. Advance refunding as part of a new money issue	\$38,000	\$24,000	\$47,000

If selected as bond counsel, and the City desires a fixed rate, we will work with the City to determine its financing needs and provide an appropriate fixed-price compensation quote for the work required.

In accordance with the RFP Section V. C., we understand that Ballard Spahr is responsible for obtaining any applicable permits or licenses from any government entity that has jurisdiction to require the same, and that the costs for this are included in the fees shown herein.

concerning the submission of bids for the bonds or notes in accordance with the notice of sale and the requirements of law. After the bond or note sale, Counsel will prepare the bonds or notes for execution, will prepare and see to the execution of the necessary closing certificates, including the continuing disclosure undertaking of the Client, and will establish the time and the place for the delivery of the bonds or notes to the successful bidder. Counsel will coordinate the closing, at which time the bonds or notes will be delivered, payment will be made for the bonds or notes, and Counsel will issue a final approving legal opinion with respect to the validity and binding effect of the bonds or notes, the source of payment and security for the bonds or notes and the excludability of interest on the bonds or notes from gross income for federal and New Jersey income tax purposes, if applicable.

D. Counsel will provide basic advice in regard to the effect of the federal arbitrage regulations on the issuance of bonds or notes and the investment of the proceeds thereof.

E. Counsel will provide such other services as may be requested from time to time by the Client including any referendum, validation proceedings or other action relating to the Client or the authorization and issuance of a financing instrument by the Client.

F. In the event of a refunding bond issue consistent with the provisions of the Internal Revenue Code to provide for the payment of a prior issue of bonds, there will be an additional fee of \$5,000 for each refunded issue.

G. Services rendered on an hourly basis, including preparation of an application to and an appearance before the Local Finance Board, attendance at meetings, litigation, continuing disclosure undertakings and preliminary and final official statement or other offering or disclosure document work, will be billed at the blended hourly rate of \$215 per hour for attorneys and \$135 per hour for legal assistants.

H. Counsel's fee is usually paid at the closing of the bonds or notes, and Counsel customarily does not submit any statement until the closing unless there is a substantial delay in completing the financing. In the event that legal services described herein are provided in connection with a bond or note sale and the bond or note sale is not consummated or is completed without the delivery of Counsel's bond opinion as bond counsel, or this Agreement is terminated prior to the sale of bonds or notes, the fee for services to be charged shall be based on the hourly rates as set forth in paragraph I(2)(G).

I. Reasonable and customary out of pocket expenses and other charges, including but not limited to, photocopying, express delivery charges, travel expenses, telecommunications, telecopy, filing fees, computer-assisted research, book binding, messenger service or other costs advanced on behalf of the Client, shall be added to the fees referred to in this Agreement.

II. Redevelopment, Environmental, Litigation and Non-Public Finance Services

1. To the extent that the Client desires to engage Counsel for general legal services in connection with (i) redevelopment projects (the "Redevelopment Projects"), (ii) environmental issues including the giving of advice or preparation of work product at the direction of the Client related to or concerning the identification, investigation, remediation or preparing of grant applications to assist the Client in responding to potential or actual environmental conditions ("Environmental Services"), (iii) litigation, including representation in any and all action authorized by the Client and relating to a threatened, pending or actual legal proceeding or any condemnation or alternate dispute resolution matters ("Litigation Services") or (iv) any other legal services, such services shall be billed as follows:

2. The Client will make payment to Counsel for such general legal services at the blended hourly rates set forth in paragraph I(2)(G). Services rendered to the Client the cost of which is reimbursed by a developer through a developer-funded escrow account pursuant to an escrow agreement between the developer and the Client shall be billed at the blended hourly rate of \$325 for attorneys and \$180 for legal assistants. In addition to the hourly time charges described above, Counsel will be reimbursed for out-of-pocket expenses as set forth in paragraph I(2)(I).