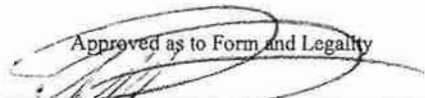
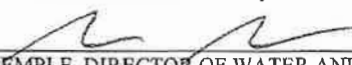


DCA/DLGS Waiver No. TRUST-22 (If Applicable) **RESOLUTION** No. 25-446

Date of Adoption DEC 02 2025

Approved as to Form and Legality

WESLEY BRIDGES, ESQ, DIRECTOR OF LAW

Factual content certified by

SEAN SEMPLE, DIRECTOR OF WATER AND SEWER

Councilman/woman _____ presents the following Resolution:

SPONSORED BY: _____

RESOLUTION AUTHORIZING A CONTRACT TO PARAMUS FORD, INC. FOR THE FURNISHING AND DELIVERY OF TWO (2) 2026 FORD F-250 4X4 SD CREW CAB TRUCKS FOR THE DEPARTMENT OF WATER AND SEWER, SEWER UTILITY AWARDED THROUGH EDUCATIONAL SERVICES COMMISSION OF NEW JERSEY #ESCNJ 23/24-11 FOR A PERIOD OF ONE (1) YEAR FROM THE DATE OF AWARD IN AN AMOUNT NOT TO EXCEED \$103,268.86

WHEREAS, the Division of Purchasing has reviewed and verified Educational Services Commission of New Jersey #ESCNJ 23/24-11 for the Furnishing and Delivery of Two (2) 2026 Ford F-250 4x4 Sd Crew Cab Trucks awarded a contract to Paramus Ford, Inc., 375 Route 17 South, Paramus, NJ 07652. Educational Services Commission of New Jersey ESCNJ 23/24-11 has extended this contract from December 15, 2023 to December 14, 2025, under the same terms, conditions, and pricing as stated in the original bid; and

WHEREAS, N.J.S.A40A:11-10 (a) (1) permits the City of Trenton to purchase items and provide services without the necessity of competitive bidding under the Educational Regional Educational Services Commission Cooperative Pricing Agreement #ESCNJ 23/24-011; and

WHEREAS, the City of Trenton's Department of Water and Sewer, Sewer Utility, has a need for the Furnishing and Delivery of Two (2) 2026 Ford F-250 4x4 Sd Crew Cab Trucks. For the replacement of aged out deteriorating fleet. The contract will be awarded to Paramus Ford, Inc., 375 Route 17 South, Paramus, NJ 07652 awarded through ESCNJ 23/24-11 from the date of award for a period of one (1) year; and

WHEREAS, funds have been certified to be available in the amount not to exceed \$103,268.86 in the following account number: 5-07- -89-8920-410. The contract shall be awarded for a period of one (1) year from the date of award.

RESOLUTION

NOW, THEREFORE, IT IS RESOLVED by the City Council of the City of Trenton as follows:

1. The Purchasing Agent is authorized to execute a purchase order for payment to Paramus Ford, Inc., 375 Route 17 South, Paramus, NJ 07652 awarded through ESCNJ 23/24-11 in an amount not to exceed \$103,268.86.
2. The contract will be awarded without competitive bidding pursuant to N.J.S.A. 40A:11-10 (a) (1) of the Local Public Contracts Law.

| MOTION: <i>Edwards</i> | | | | | | | | | | | | | | |
|------------------------|-------------------------------------|-----|---------|--------|----------|-------------------------------------|-----|---------|-------------------------------------|----------|-------------------------------------|-----|---------|--------|
| | Aye | Nay | Abstain | Absent | | Aye | Nay | Abstain | Absent | | Aye | Nay | Abstain | Absent |
| EDWARDS | <input checked="" type="checkbox"/> | | | | FRISBY | | | | <input checked="" type="checkbox"/> | GONZALEZ | <input checked="" type="checkbox"/> | | | |
| FELICIANO | <input checked="" type="checkbox"/> | | | | HARRISON | | | | <input checked="" type="checkbox"/> | | | | | |
| FIGUEROA | <input checked="" type="checkbox"/> | | | | WILLIAMS | <input checked="" type="checkbox"/> | | | | | | | | |
| KETTENBURG | <input checked="" type="checkbox"/> | | | | | | | | | | | | | |

This Resolution was adopted at a Meeting of the City Council of the City of Trenton on **DEC 02 2025**

[Signature]
President of Council

[Signature]
City Clerk

A G R E E M E N T
CITY OF TRENTON, NEW JERSEY
RESOLUTION# 25-446
FOR THE FURNISHING AND DELIVERY OF TWO (2) 2026 FORD F-250 4X4 SD CREW CAB TRUCKS FOR
THE DEPARTMENT OF WATER AND SEWER, SEWER UTILITY AWARDED THROUGH EDUCATIONAL
SERVICES COMMISSION OF NEW JERSEY #ESCNJ 23/24-11 AWARDED TO PARAMUS FORD, INC

This Agreement, entered into this 3rd Day of December 2025 between the City of Trenton, a municipal corporation of the State of New Jersey, **319 EAST STATE STREET, TRENTON, NEW JERSEY 08608** ('CITY') and **PARAMUS FORD, INC., 375 ROUTE 17 SOUTH, PARAMUS, NJ 07652** ("Contractor"), witnesseth that:

WHEREAS, Contractor has bid, proposed or offered to furnish and deliver to the City the materials, supplies and/or goods to perform the services described in the resolution **IN AN AMOUNT NOT TO EXCEED \$103,268.86, FOR A PERIOD OF ONE (1) YEAR FROM THE DATE OF AWARD.**

FIRST, Contractor, under the penalty expressed in the bond hereinafter mentioned, will furnish, supply and deliver to the City of Trenton the following materials, supplies or services as authorized by:

RESOLUTION AUTHORIZING A CONTRACT TO PARAMUS FORD, INC. FOR THE
FURNISHING AND DELIVERY OF TWO (2) 2026 FORD F-250 4X4 SD CREW CAB TRUCKS
FOR THE DEPARTMENT OF WATER AND SEWER, SEWER UTILITY AWARDED THROUGH
EDUCATIONAL SERVICES COMMISSION OF NEW JERSEY #ESCNJ 23/24-11 FOR A
PERIOD OF ONE (1) YEAR FROM THE DATE OF AWARD IN AN AMOUNT NOT TO EXCEED
\$103,268.86

B. The contract shall submit with contracts with the following:

UPDATED CERTIFICATE OF INSURANCE WITH SIGNED CONTRACTORS

Such performance by contractor shall be in strict accordance with the terms and conditions of the bid specifications, the bid response and the authorizing resolution, which are included above and is incorporated by reference.. Additionally, Contractor will furnish good and ample security in a sum equal to the said contract price for the said articles and services.

SECOND. The City of Trenton will pay Contractor the total sum mentioned herein when the appropriate Department Director has executed a certification that the said articles or services have been furnished, delivered and accepted in full conformity to the aforementioned specifications and offer or proposal.

THIRD. The City of Trenton reserves the right to order a greater or lesser quantity, not to exceed twenty-five percent, of any or all of the articles named in the said offer or proposal than is stated therein, and it is distinctly agreed between the said parties that the price quoted in the offer or proposal of Contractor shall be regarded as a standard of prices, and the total sum mentioned herein as the consideration of this contract shall not be regarded as limiting the right of the City of Trenton to order such greater or lesser quantity.

FOURTH. In the event of the failure of Contractor to deliver to the City of Trenton, such articles or perform such work or labor as described in such quantities as ordered at the time stated for such delivery by the City of Trenton, or in the event that such articles as are delivered or work and labor performed do not meet the specifications or standards, as established by the City of Trenton for such articles or acceptance of such work and labor, then such delivery shall be rejected by telephone or written notice to the Agent or address indicated by the Contractor and by simultaneous and like notice to his surety. Additionally, if Contractor or his surety does not cure the default within the time set by the said Agent on behalf of the City of Trenton, then the said Agent on behalf of the City, shall have the right to procure such services or purchase such articles in their place and stead in the open market as are needed for replacement, and from the best source available in the judgment of the said Agent and to charge the expense of such articles or work performed to Contractor and to deduct the amount thereof from any moneys due or to become due to Contractor by virtue of this agreement. Provided, however, that the surety on the bond of Contractor for the faithful performance of this agreement shall be first notified of the necessity for such replacement and given the same time allowance for such replacement as is given Contractor.

FIFTH. This contract shall not be amended, assigned or subcontracted without the consent of the City of Trenton in writing (if the total compensation payable thereunder shall thereby exceed \$2,500.00, approval by Resolution of the Governing Body shall be required), and any breach of this covenant shall authorize the

City of Trenton, by its said Agent, to declare this contract null and void and to refuse to make any further payments thereunder to Contractor.

SIXTH. In case of any conflict between the provisions of this agreement and of any of the provisions of the specifications, the latter shall govern and control.

Applicable for Public Construction Contracts Only: "Dispute Resolution Procedures (NJSA 40A:11-50). Disputes arising under this contract shall be subject to mediation or non-binding arbitration at the sole discretion of the City of Trenton, before a construction industry mediator or arbitrator or panels thereof. The City of Trenton shall have the right to select a third party to mediate any disputes arising under this agreement and the mediation shall be conducted informally in a manner decided upon by the mediator".

SEVENTH. Contractor hereby agrees to pay all workmen as a minimum the prevailing wages rate in accordance with Chapter 150 of the New Jersey Laws of 1963, Prevailing Wages on Public Contracts and U.S. Department of Labor Wage Rates with the higher rate for any given occupation being the governing rate, and N.J.S.A. 10:2-1 et seq., prohibiting discrimination in employment on public contracts.

EIGHTH. During the performance of this contract, the contractor agrees as follows:

a. CONTRACTOR or subcontractor, where applicable, will not discriminate against any employee or applicant for employment because of age, race, creed, color, national origin, ancestry, marital status, affectional or sexual orientation, or sex. CONTRACTOR will take affirmative action to ensure that such applicants are recruited and employed, and that employees are treated during employment, without regard to their age, race, creed, color, national origin, ancestry, marital status, gender identity or expression, affectional or sexual orientation, disability, nationality or sex. Such action shall include, but not be limited to the following: employment, up-grading, demotion, or transfer; recruitment or recruitment advertising; layoff or termination; rates of pay or other forms of compensation; and selection for training, including apprenticeship. CONTRACTOR agrees to post in conspicuous places, available to employees and applicants for employment, notices to be provided by the contracting officer setting forth the provisions of this nondiscrimination clause. (N.J.S.A. 10:5-33; N.J.A.C. 17:27-3.4)

b. CONTRACTOR or subcontractor, where applicable will, in all solicitations or advertisements for employees placed by or on behalf of CONTRACTOR, state that all qualified applicants will receive consideration for employment without regard to age, race, creed, color, national origin, ancestry, marital status, gender identity or expression, affectional or sexual orientation, disability, nationality or sex. (N.J.S.A. 10:5-33; N.J.A.C. 17:27-3.4)

c. CONTRACTOR or subcontractor where applicable, will send to each labor union or representative of workers with which he has a collective bargaining agreement or other contract or understanding, a notice, to be provided by the agency contracting officer, advising the labor union or workers' representative of CONTRACTOR's commitments under this act and shall post copies of the notice in conspicuous places available to employees and applicants for employment. (N.J.S.A. 10:5-33; N.J.A.C. 17:27-3.4)

d. CONTRACTOR or subcontractor, where applicable, agrees to comply with any regulations promulgated by the Treasurer pursuant to P.L. 1975, c.127, as amended and supplemented from time to time. (N.J.A.C. 17:27-3.4)

Note: A public works contract for a subcontractor with a total work force of four or fewer employees or for a contractor or subcontractor performing under an existing Federally approved or sanctioned affirmative action program shall contain as mandatory language only paragraphs a, b, and c above, and the contract shall not contain any other mandatory language prescribed by N.J.A.C. 17:27. (N.J.A.C. 17:27-3.4) (c)

e. All bidders and all contractors who are negotiating for a procurement or service contract with the public agency which is not subject to a federally approved or sanctioned affirmative action program are required to submit to the public agency, prior to or at the time the contract is submitted for signing by the public agency (in accordance with N.J.A.C. 17:27-4.3 promulgated by the Treasurer pursuant to P.L. 1975, c. 127), one of the following three documents:

1. Appropriate evidence that the contractor is operating under an existing federally approved or sanctioned affirmative action program; or
2. A certificate of employee information report approval issued in accordance N.J.A.C. 17:27-4; or
3. An initial employee information report consisting of forms provided by the affirmative action office and completed by the contractor in accordance with N.J.A.C. 17:27-4. (N.J.A.C. 17:27-3.3) (a)
 - f. CONTRACTOR or subcontractor agrees to attempt in good faith to employ minority and female workers consistent with the applicable county employment goals prescribed by N.J.A.C. 17:27-5.2 promulgated by the Treasurer pursuant to P.L. 1975, c. 127, as amended and supplemented from time to time or in accordance with a binding determination of the applicable county employment goals determined by the affirmative action office pursuant to N.J.A.C. 17:27-5.2 promulgated by the Treasurer pursuant to P.L. 1975, c. 127, as amended and supplemented from time to time. (N.J.A.C. 17:27-5.3) (a) (1)
 - g. CONTRACTOR or subcontractor agrees to inform in writing appropriate recruitment agencies in the area, including employment agencies, placement bureaus, colleges, universities, labor unions, that it does not discriminate on the basis of age, creed, color, national origin, ancestry, marital status or sex, gender identity or expression, and that it will discontinue the use of any recruitment agency which engages in direct or indirect discriminatory practices. (N.J.A.C. 17:27-5.3) (a) (2)
 - h. CONTRACTOR or subcontractor agrees to revise any of its testing procedures, if necessary, to assure that all personnel testing conforms with the principles of job-related testing, as established by the statutes and court decisions of the State of New Jersey and as established by applicable Federal law and applicable Federal court decisions. (N.J.A.C. 17:27-5.3) (a) (3)
 - i. CONTRACTOR or subcontractor agrees to review all procedures relating to transfer, upgrading, downgrading and layoff to ensure that all such actions are taken without regard to age, creed, color, national origin, ancestry, marital status or sex, and conform with the applicable employment goals, consistent with the statutes and court decisions of the State of New Jersey, and applicable Federal law and applicable Federal court decisions. (N.J.A.C. 17:27-5.3) (a) (4)
 - j. CONTRACTOR agrees that in the hiring of persons for the performance of work under this contract or any subcontract hereunder, or for the procurement, manufacture, assembling or furnishing of any such materials, equipment, supplies or services to be acquired under this contract, no contractor, nor any person acting on behalf of such contractor or subcontractor, shall, by reason of race, creed, color, national origin, ancestry, marital status, gender identity, or expression, affectional or sexual orientation or sex, discriminate against any person who is qualified and available to perform the work to which the employment relates. (N.J.S.A. 10:2-1) (a)
 - k. No contractor, subcontractor, nor any person on his behalf shall, in any manner, discriminate against or intimidate any employee engaged in the performance of work under this contract or any subcontract hereunder, or engaged in the procurement, manufacture, assembling or furnishing of any such materials, equipment, supplies or services to be acquired under such contract, on account of race, creed, color, national origin, ancestry, marital status, gender identity or expression, affectional or sexual orientation or sex. (N.J.S.A. 10:2-1) (b)
 - l. There may be deducted from the amount payable to the contractor by the contracting public agency, under this contract, a penalty of \$50.00 for each person for each calendar day during which such person is discriminated against or intimidated in violation of the provisions of the contract. (N.J.S.A. 10:2-1) (c)
 - m. This contract may be canceled or terminated by the contracting public agency, and all money due or to become due hereunder may be forfeited, for any violation of this section of the contract occurring after notice to the contractor from the contracting public agency of any prior violation of this section of the contract. (N.J.S.A. 10:2-1) (d)
 - n. The parties of this contract do hereby agree that the provisions of N.J.S.A. 10:2-1 through 10:2-4, dealing with discrimination in employment on public contracts, and the rules and regulations promulgated pursuant thereunto, are hereby made a part of this contract and are binding upon them. (N.J.A.C. 13:6-1.1)
 - o. Contractor and subcontractor agree and guarantee to afford equal opportunity in performance of the contract and, except with respect to affectional or sexual orientation, and gender

identity or expression in accordance with an affirmative action program approved by the State Treasurer, (N.J.S.A. 10:5-32 and 10:5-35) (a)

- p. The parties of this contract do hereby agree that the provisions of Title II of the Americans with Disabilities Act of 1990, 42 U.S.C. Section 12101 et seq., which prohibits discrimination on the basis of disability by public entities in all services programs and activities provided or made available by public entities, and the rules and regulations promulgated pursuant thereto, are made a part of this contract. The contractor agrees to conduct all activities in compliance with the provisions of Title VI of the Civil Rights Act of 1964, the Rehabilitation Act of 1973, the Age Discrimination Act of 1975, Title IX of the Education Amendments of 1972, and the U.S. Department of Labor's regulations at 29 CFR Parts 31, 32 and 34.

Contractor shall cooperate with any state or federal reviews aimed at determining compliance with nondiscrimination laws and regulations authorized by State Law and expressly specified herein.

IN WITNESS WHEREOF, the City of Trenton has caused this agreement to be signed by the Mayor of the City of Trenton and its corporate seal to be hereto affixed, attested by the City Clerk, and Contractor has likewise caused this agreement to be executed the day and year first above written.

CITY OF TRENTON

Attest:


Brandon L. Garcia, Municipal Clerk


W. Reed Gusciora, Mayor

Date

1/12/24


Date

1-9-26

and

PARAMUS FORD, INC., 375 ROUTE 17 SOUTH, PARAMUS, NJ 07652

Attest:


Secretary

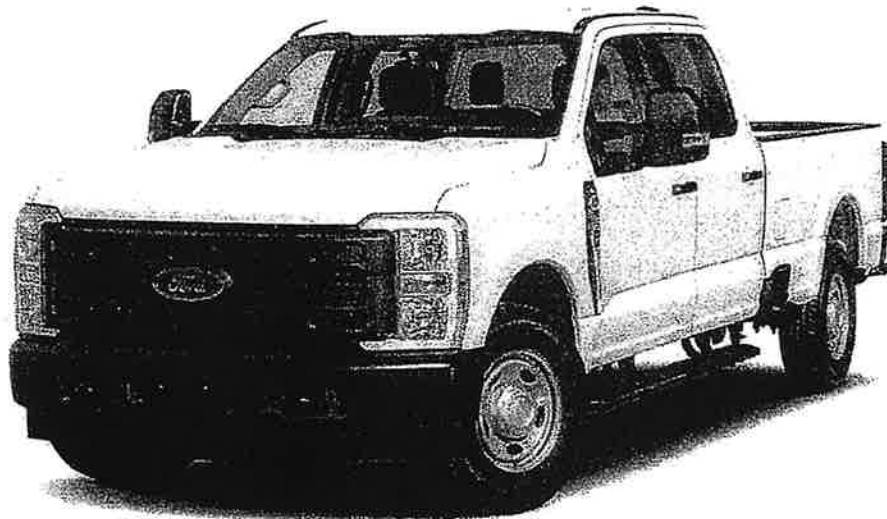

President

Date

12-31-25

Prepared for: , CITY OF TRENTON
319 EAST STATE STREET
TRENTON, NJ 08608

2026 F-250 4x4 SD Crew Cab 6.75' box 160" WB SRW XL (W2B)
Price Level: 615



Client Proposal

Prepared by:
KERRI TAYLOR
Office: 201-262-4900
Quote ID: NJCPATRENT
Date: 10/03/2025



All American Ford of Paramus | 375 Route 17, Paramus, New Jersey, 076522905
Office: 201-262-4900 | Fax: 201-262-4507

Prepared for:

CITY OF TRENTON

Prepared by: KERRI TAYLOR

10/03/2025

All American Ford of Paramus | 375 Route 17 Paramus New Jersey | 076522905

**2026 F-250 4x4 SD Crew Cab 6.75' box 160" WB SRW XL (W2B)**

Price Level: 615 | Quote ID: NJCPATRENT

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Prepared for:

CITY OF TRENTON

Prepared by: KERRI TAYLOR

10/03/2025

All American Ford of Paramus | 375 Route 17 Paramus New Jersey | 076522905

**2026 F-250 4x4 SD Crew Cab 6.75' box 160" WB SRW XL (W2B)**

Price Level: 615 | Quote ID: NJCPATRENT

As Configured Vehicle

| Code | Description | MSRP |
|-------|---|-------------|
| W2B | Base Vehicle Price (W2B) | \$52,690.00 |
| 600A | Order Code 600A <i>Includes:</i> - Engine: 6.8L 2V DEVCT NA PFI V8 Gas - Transmission: TorqShift-G 10-Speed Automatic <i>Includes SelectShift and selectable drive modes: normal, eco, slippery roads, tow/haul and off-road.</i> - 3.73 Axle Ratio - GVWR: 10,000 lb Payload Package - Tires: LT245/75R17E BSW A/S <i>Spare may not be the same as road tire</i> - Wheels: 17" Argent Painted Steel <i>Includes painted hub covers/center ornaments.</i> - HD Vinyl 40/20/40 Split Bench Seat <i>Includes center armrest, cupholder, storage and driver's side manual lumbar.</i> - Radio: AM/FM Stereo w/MP3 Player <i>Includes 6 speakers.</i> - Ford Connectivity Package (1-Year Included) <i>Includes unlimited Wi-Fi hotspot. Included for 1-year from warranty start date. Evolving technology/cellular networks/vehicle capability may limit functionality and prevent operation of connected features. To activate the 1-year complimentary trial, retail modem authorization and credit card authorization for auto renewal is required; customer may cancel at any time.</i> - SYNC 4 <i>Includes 8" LCD capacitive touchscreen with swipe capability, wireless phone connection, cloud connected, AppLink with app catalog, 911 Assist, Apple CarPlay and Android Auto compatibility and digital owner's manual.</i> | N/C |
| 99A | Engine: 6.8L 2V DEVCT NA PFI V8 Gas | Included |
| 44F | Transmission: TorqShift-G 10-Speed Automatic <i>Includes SelectShift and selectable drive modes: normal, eco, slippery roads, tow/haul and off-road.</i> | Included |
| X37 | 3.73 Axle Ratio | Included |
| STDGV | GVWR: 10,000 lb Payload Package | Included |
| TD8 | Tires: LT245/75R17E BSW A/S <i>Spare may not be the same as road tire.</i> | Included |
| 64A | Wheels: 17" Argent Painted Steel <i>Includes painted hub covers/center ornaments.</i> | Included |
| A | HD Vinyl 40/20/40 Split Bench Seat <i>Includes center armrest, cupholder, storage and driver's side manual lumbar.</i> | Included |
| 160WB | 160" Wheelbase | STD |
| PAINT | Monotone Paint Application | STD |
| STDRD | Radio: AM/FM Stereo w/MP3 Player <i>Includes 6 speakers.</i> | Included |

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

Prepared for:

CITY OF TRENTON

Prepared by: KERRI TAYLOR

10/03/2025

All American Ford of Paramus | 375 Route 17 Paramus New Jersey | 076522905



2026 F-250 4x4 SD Crew Cab 6.75' box 160" WB SRW XL (W2B)

Price Level: 615 | Quote ID: NJCPATRENT

As Configured Vehicle (cont'd)

| Code | Description | MSRP |
|--------|---|----------|
| | Includes: - Ford Connectivity Package (1-Year Included) Includes unlimited Wi-Fi hotspot. Included for 1-year from warranty start date. Evolving technology/cellular networks/vehicle capability may limit functionality and prevent operation of connected features. To activate the 1-year complimentary trial, retail modem authorization and credit card authorization for auto renewal is required; customer may cancel at any time. - SYNC 4 Includes 8" LCD capacitive touchscreen with swipe capability, wireless phone connection, cloud connected, AppLink with app catalog, 911 Assist, Apple CarPlay and Android Auto compatibility and digital owner's manual. | |
| 67D | 190 Amp Alternator | Included |
| 66L | LED Box Lighting Includes LED Center High-Mounted Stop Lamp (CHMSL). | \$60.00 |
| 52B | Trailer Brake Controller Includes smart trailer tow connector. | \$300.00 |
| 18B | Platform Running Boards | \$445.00 |
| 592 | LED Roof Clearance Lights | \$95.00 |
| 85S | Tough Bed Spray-In Bedliner Includes tailgate-guard, black box bed tie-down hooks and black bed attachment bolts. | \$625.00 |
| 43C | 120V/400W Outlet Includes 1 in-dash mounted outlet. | \$175.00 |
| 66S | Upfitter Switches (6) Located in overhead console. | \$230.00 |
| 61N | Front & Rear Wheel Well Liners (Pre-Installed) | \$325.00 |
| 76C | Exterior Backup Alarm (Pre-Installed) | \$230.00 |
| 153 | Front License Plate Bracket Standard in states requiring 2 license plates and optional to all others. | N/C |
| WARANT | Fleet Customer Powertrain Limited Warranty Requires valid FIN code. Ford is increasing the 5-year 60,000-mile limited powertrain warranty to 5-years, 100,000 miles. Only Fleet purchasers with a valid Fleet Identification Number (FIN code) will receive the extended warranty. When the sale is entered into the sales reporting system with a sales type fleet along with a valid FIN code, the warranty extension will automatically be added to the vehicle. The extension will stay with the vehicle even if it is subsequently sold to a non-fleet customer before the expiration. This extension applies to both gas and diesel powertrains. Dealers can check for the warranty extension on eligible fleet vehicles in OASIS. Please refer to the Warranty and Policy Manual section 3.13.00 Gas Engine Commercial Warranty. This change will also be reflected in the printed Warranty Guided distributed with the purchase of every new vehicle. | N/C |
| 425 | 50-State Emissions System | STD |

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Prepared for:

CITY OF TRENTON

Prepared by: KERRI TAYLOR

10/03/2025

All American Ford of Paramus | 375 Route 17 Paramus New Jersey | 076522905

**2026 F-250 4x4 SD Crew Cab 6.75' box 160" WB SRW XL (W2B)**

Price Level: 615 | Quote ID: NJCPATRENT

As Configured Vehicle (cont'd)

| Code | Description | MSRP |
|--------------------|--|-------------|
| Z1_01 | Oxford White | N/C |
| AS_03 | Medium Dark Slate w/HD Vinyl 40/20/40 Split Bench Seat | N/C |
| UPFIT | ADDITIONAL ITEMS TO CONSIDER: - 8' WESTERN PRO PLOW PLUS SNOW PLOW W/ DEFLECTOR - \$8,045.00 - FRONT AND REAR AMBER STROBES - \$1,350.00 | \$0.00 |
| SUBTOTAL | | \$55,175.00 |
| Destination Charge | | \$2,195.00 |
| TOTAL | | \$57,370.00 |

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

Prepared for:

CITY OF TRENTON

Prepared by: KERRI TAYLOR

10/03/2025

All American Ford of Paramus | 375 Route 17 Paramus New Jersey | 076522905

**2026 F-250 4x4 SD Crew Cab 6.75' box 160" WB SRW XL (W2B)**Price Level: 615 | Quote ID: NJCPATRENT

Warranty

Standard Warranty*Basic Warranty*

Basic warranty

36 months/36,000 miles

Powertrain Warranty

Powertrain warranty

60 months/60,000 miles

Corrosion Perforation

Corrosion perforation warranty

60 months/unlimited

Roadside Assistance Warranty

Roadside warranty

60 months/60,000 miles

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

Prepared for:

CITY OF TRENTON

Prepared by: KERRI TAYLOR

10/03/2025



All American Ford of Paramus | 375 Route 17 Paramus New Jersey | 076522905

2026 F-250 4x4 SD Crew Cab 6.75' box 160" WB SRW XL (W2B)

Price Level: 615 | Quote ID: NJCPATRENT

Pricing Summary - Single Vehicle

| | | MSRP |
|-----------------------------|---|--------------------|
| <i>Vehicle Pricing</i> | | |
| Base Vehicle Price | | \$52,690.00 |
| Options | | \$2,485.00 |
| Colors | | \$0.00 |
| Upfitting | | \$0.00 |
| Fleet Discount | | \$0.00 |
| Fuel Charge | | \$0.00 |
| Destination Charge | | \$2,195.00 |
| Subtotal | | \$57,370.00 |
| <i>Pre-Tax Adjustments</i> | | |
| Code | Description | MSRP |
| NJCPA | NJCPA BID#: BC-BID-24-43 / CO-OP#: CK04 (BASE DISCOUNT 10.89%) | -\$5,976.97 |
| NJCPA | NJCPA BID#: BC-BID-24-43 / CO-OP#: CK04 (OPTIONS DISCOUNT 6%) | -\$183.60 |
| Subtotal | | \$51,209.43 |
| <i>Post-Tax Adjustments</i> | | |
| Code | Description | MSRP |
| DELIVERY | DELIVERY TO MERCER COUNTY (OPTIONAL) | \$425.00 |
| Subtotal | | \$51,634.43 |
| Total | | \$51,634.43 |

Customer Signature

Acceptance Date

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

Prepared for:

CITY OF TRENTON

Prepared by: KERRI TAYLOR

10/03/2025

All American Ford of Paramus | 375 Route 17 Paramus New Jersey | 076522905

**2026 F-250 4x4 SD Crew Cab 6.75' box 160" WB SRW XL (W2B)**

Price Level: 615 | Quote ID: NJCPATRENT

Pricing Summary - Multiple Vehicles**Vehicle Quantity: 2**

| | | | MSRP |
|-----------------------------|---|--------------|---------------------|
| <i>Vehicle Pricing</i> | | | |
| Base Vehicle Price | | | \$105,380.00 |
| Options | | | \$4,970.00 |
| Colors | | | \$0.00 |
| Upfitting | | | \$0.00 |
| Fleet Discount | | | \$0.00 |
| Fuel Charge | | | \$0.00 |
| Destination Charge | | | \$4,390.00 |
| Subtotal | | | \$114,740.00 |
| <i>Pre-Tax Adjustments</i> | | | |
| Code | Description | MSRP | |
| NJCPA | NJCPA BID#: BC-BID-24-43 / CO-OP#: CK04 (BASE DISCOUNT 10.89%) | -\$11,953.94 | |
| NJCPA | NJCPA BID#: BC-BID-24-43 / CO-OP#: CK04 (OPTIONS DISCOUNT 6%) | -\$367.20 | |
| Subtotal | | | \$102,418.86 |
| <i>Post-Tax Adjustments</i> | | | |
| Code | Description | MSRP | |
| DELIVERY | DELIVERY TO MERCER COUNTY (OPTIONAL) | \$850.00 | |
| Subtotal | | | \$103,268.86 |
| Total | | | \$103,268.86 |

Customer Signature

Acceptance Date

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

(Revised: January, 2016)

EXHIBIT A
MANDATORY EQUAL EMPLOYMENT OPPORTUNITY LANGUAGE
N.J.S.A. 10:5-31 et seq. (P.L. 1975, C. 127)
N.J.A.C. 17:27
GOODS, PROFESSIONAL SERVICE AND GENERAL SERVICE CONTRACTS

During the performance of this contract, the contractor agrees as follows:

The contractor or subcontractor, where applicable, will not discriminate against any employee or applicant for employment because of age, race, creed, color, national origin, ancestry, marital status, affectional or sexual orientation, gender identity or expression, disability, nationality or sex. Except with respect to affectional or sexual orientation and gender identity or expression, the contractor will ensure that equal employment opportunity is afforded to such applicants in recruitment and employment, and that employees are treated during employment, without regard to their age, race, creed, color, national origin, ancestry, marital status, affectional or sexual orientation, gender identity or expression, disability, nationality or sex. Such equal employment opportunity shall include, but not be limited to the following: employment, upgrading, demotion, or transfer; recruitment or recruitment advertising; layoff or termination; rates of pay or other forms of compensation; and selection for training, including apprenticeship. The contractor agrees to post in conspicuous places, available to employees and applicants for employment, notices to be provided by the Public Agency Compliance Officer setting forth provisions of this nondiscrimination clause.

The contractor or subcontractor, where applicable will, in all solicitations or advertisements for employees placed by or on behalf of the contractor, state that all qualified applicants will receive consideration for employment without regard to age, race, creed, color, national origin, ancestry, marital status, affectional or sexual orientation, gender identity or expression, disability, nationality or sex.

The contractor or subcontractor will send to each labor union, with which it has a collective bargaining agreement, a notice, to be provided by the agency contracting officer, advising the labor union of the contractor's commitments under this chapter and shall post copies of the notice in conspicuous places available to employees and applicants for employment.

The contractor or subcontractor, where applicable, agrees to comply with any regulations promulgated by the Treasurer pursuant to N.J.S.A. 10:5-31 et seq., as amended and supplemented from time to time and the Americans with Disabilities Act.

The contractor or subcontractor agrees to make good faith efforts to meet targeted county employment goals established in accordance with N.J.A.C. 17:27-5.2.

The contractor or subcontractor agrees to inform in writing its appropriate recruitment agencies including, but not limited to, employment agencies, placement bureaus, colleges, universities, and labor unions, that it does not discriminate on the basis of age, race, creed, color, national origin, ancestry, marital status, affectional or sexual orientation, gender identity or expression, disability, nationality or sex, and that it will discontinue the use of any recruitment agency which engages in direct or indirect discriminatory practices.

The contractor or subcontractor agrees to revise any of its testing procedures, if necessary, to assure that all personnel testing conforms with the principles of job related testing, as established by the statutes and court decisions of the State of New Jersey and as established by applicable Federal law and applicable Federal court decisions.


In conforming with the targeted employment goals, the contractor or subcontractor agrees to review all procedures relating to transfer, upgrading, downgrading and layoff to ensure that all such actions are taken without regard to age, race, creed, color, national origin, ancestry, marital status, affectional or sexual orientation, gender identity or expression, disability, nationality or sex, consistent with the statutes and court decisions of the State of New Jersey, and applicable Federal law and applicable Federal court decisions.

The contractor shall submit to the public agency, after notification of award but prior to execution of a goods and services contract, one of the following three documents:

- Letter of Federal Affirmative Action Plan Approval
- Certificate of Employee Information Report
- Employee Information Report Form AA302 (electronically provided by the Division and distributed to the public agency through the Division's website at https://www.nj.gov/treasury/contract_compliance/)

The contractor and its subcontractors shall furnish such reports or other documents to the Division of Purchase & Property, CCAU, EEO Monitoring Program as may be requested by the office from time to time in order to carry out the purposes of these regulations, and public agencies shall furnish such information as may be requested by the Division of Purchase & Property, CCAU, EEO Monitoring Program for conducting an investigation pursuant to N.J.A.C. 17:27-1.1 et seq.

Company PARAMUS FORD, INC D/B/A ALL AMERICAN FORD OF PARAMUS Name DOMINICK MINERVINI

Signature Title GENERAL MANAGER

Name of Bid: Cars, Crossovers, Class 1-3 Pickup Trucks/Chassis, SUV's and Vans
 Bid Number: ESCNJ #23/24-11

Bid Date: November 1, 2023
 Bid Time: 11:00 AM

**Educational Services Commission of New Jersey
Business Office**

1660 Stelton Road, Floor 2
Piscataway, New Jersey 08854

**Chapter 271
Political Contribution Disclosure Form**

**(Contracts that Exceed \$17,500.00)
Ref. N.J.S.A. 19:44A-20.26**

The undersigned, being authorized and knowledgeable of the circumstances, does hereby certify that PARAMUS FORD INC. D/B/A ALL AMERICAN FORD OF PARAMUS (Business Entity) has made the following reportable political contributions to any elected official, political candidate or any political committee as defined in N.J.S.A. 19:44-20.26 during the twelve (12) months preceding this award of contract:

REPORTABLE CONTRIBUTIONS

| <u>Date of Contribution</u> | <u>Amount of Contribution</u> | <u>Name of Recipient Elected Official/ Committee/Candidate</u> | <u>Name of Contributor</u> |
|-----------------------------|-------------------------------|--|----------------------------|
| 4/17/23 | \$1,000.00 | LAGANA FOR SENATE | PARAMUS FORD, INC. |
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |

The Business Entity may attach additional pages if needed.

☐ **No Reportable Contributions** (Please check (✓) if applicable.)

I certify that _____ (Business Entity) made no reportable contributions to any elected official, political candidate or any political committee as defined in N.J.S.A. 19:44-20.26.

Certification

I certify that the information provided above is in full compliance with Public law 2005 – Chapter 271.

Name of Authorized Agent DOMINICK MINERVINI

Signature  Title GENERAL MANAGER

Business Entity PARAMUS FORD, INC. D/B/A ALL AMERICAN FORD OF PARAMUS

Name of Bid: Cars, Crossovers, Class 1-3 Pickup Trucks/Chassis, SUV's and Vans
Bid Number: ESCNJ #23/24-11

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Bid Date: November 1, 2023
Bid Time: 11:00 AM

STATEMENT OF OWNERSHIP DISCLOSURE

N.J.S.A. 52:25-24.2 (P.L. 1977, c.33, as amended by P.L. 2016, c.43)

This statement shall be completed, certified to, and included with all bid and proposal submissions. Failure to submit the required information is cause for automatic rejection of the bid or proposal.

Name of Organization: PARAMUS FORD, INC. D/B/A ALL AMERICAN FORD OF PARAMUSOrganization Address: 375 ROUTE 17 SOUTHCity, State, ZIP: PARAMUS, NJ 07652**Part I Check the box that represents the type of business organization:**

- ☐ Sole Proprietorship (skip Parts II and III, execute certification in Part IV)
- ☐ Non-Profit Corporation (skip Parts II and III, execute certification in Part IV)
- ☒ For-Profit Corporation (any type) ☐ Limited Liability Company (LLC)
- ☐ Partnership ☐ Limited Partnership ☐ Limited Liability Partnership (LLP)
- ☐ Other (be specific): _____

Part II Check the appropriate box

- ☒ The list below contains the names and addresses of all stockholders in the corporation who own 10 percent or more of its stock, of any class, or of all individual partners in the partnership who own a 10 percent or greater interest therein, or of all members in the limited liability company who own a 10 percent or greater interest therein, as the case may be. (COMPLETE THE LIST BELOW IN THIS SECTION)

OR

- ☐ No one stockholder in the corporation owns 10 percent or more of its stock, of any class, or no individual partner in the partnership owns a 10 percent or greater interest therein, or no member in the limited liability company owns a 10 percent or greater interest therein, as the case may be. (SKIP TO PART IV)

(Please attach additional sheets if more space is needed):

| Name of Individual or Business Entity | Address |
|--|---------------------------------------|
| STEPHEN A SELMAN 2016 CHILDRENS TRUST | 520 RIVER STREET HACKENSACK, NJ 07601 |
| JONATHAN D SELMAN 2017 FAMILY TRUST | 520 RIVER STREET HACKENSACK, NJ 07601 |
| STEPHEN A SELMAN 2016 TRUST FBO JONATHAN SELMAN | 520 RIVER STREET HACKENSACK, NJ 07601 |
| | |

Name of Bid: Cars, Crossovers, Class 1-3 Pickup Trucks/Chassis, SUV's and Vans
 Bid Number: ESCNJ #23/24-11

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Bid Date: November 1, 2023
 Bid Time: 11:00 AM

Part III DISCLOSURE OF 10% OR GREATER OWNERSHIP IN THE STOCKHOLDERS, PARTNERS OR LLC MEMBERS LISTED IN PART II

If a bidder has a direct or indirect parent entity which is publicly traded, and any person holds a 10 percent or greater beneficial interest in the publicly traded parent entity as of the last annual federal Security and Exchange Commission (SEC) or foreign equivalent filing, ownership disclosure can be met by providing links to the website(s) containing the last annual filing(s) with the federal Securities and Exchange Commission (or foreign equivalent) that contain the name and address of each person holding a 10% or greater beneficial interest in the publicly traded parent entity, along with the relevant page numbers of the filing(s) that contain the information on each such person. **Attach additional sheets if more space is needed.**


| Website (URL) containing the last annual SEC (or foreign equivalent) filing | Page #'s |
|---|----------|
| | |
| | |
| | |

Please list the names and addresses of each stockholder, partner or member owning a 10 percent or greater interest in any corresponding corporation, partnership and/or limited liability company (LLC) listed in Part II other than for any publicly traded parent entities referenced above. The disclosure shall be continued until names and addresses of every non corporate stockholder, and individual partner, and member exceeding the 10 percent ownership criteria established pursuant to N.J.S.A. 52:25-24.2 has been listed. **Attach additional sheets if more space is needed.**

| Stockholder/Partner/Member and Corresponding Entity Listed in Part II | Address |
|---|---------|
| | |
| | |
| | |

Part IV Certification

I, being duly sworn upon my oath, hereby represent that the foregoing information and any attachments thereto to the best of my knowledge are true and complete. I acknowledge: that I am authorized to execute this certification on behalf of the bidder/proposer; that the *Educational Service Commission of New Jersey* is relying on the information contained herein and that I am under a continuing obligation from the date of this certification through the completion of any contracts with *Educational Service Commission of New Jersey* to notify the *Educational Service Commission of New Jersey* in writing of any changes to the information contained herein; that I am aware that it is a criminal offense to make a false statement or misrepresentation in this certification, and if I do so, I am subject to criminal prosecution under the law and that it will constitute a material breach of my agreement(s) with the, permitting the *Educational Service Commission of New Jersey* to declare any contract(s) resulting from this certification void and unenforceable.

| | | | |
|--------------------|---|--------|-----------------|
| Full Name (Print): | DOMINICK MINERVINI | Title: | GENERAL MANAGER |
| Signature: |  | Date: | 11/4/23 |

This statement shall be completed, certified to, and included with all bid and proposal submissions. Failure to submit the required information is cause for automatic rejection of the bid or proposal.

Name of Bid: Cars, Crossovers, Class 1-3 Pickup Trucks/Chassis, SUV's and Vans
 Bid Number: ESCNJ #23/24-11

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Bid Date: November 1, 2023
 Bid Time: 11:00 AM

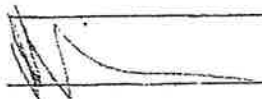
APPENDIX A
AMERICANS WITH DISABILITIES ACT OF 1990
Equal Opportunity for Individuals with Disability

The contractor and the Educational Services Commission of New Jersey (hereafter "owner") do hereby agree that the provisions of Title 11 of the Americans with Disabilities Act of 1990 (the "Act") (42 U.S.C. 5121 01 et seq.), which prohibits discrimination on the basis of disability by public entities in all services, programs, and activities provided or made available by public entities, and the rules and regulations promulgated pursuant there unto, are made a part of this contract. In providing any aid, benefit, or service on behalf of the owner pursuant to this contract, the contractor agrees that the performance shall be in strict compliance with the Act. In the event that the contractor, its agents, servants, employees, or subcontractors violate or are alleged to have violated the Act during the performance of this contract, the contractor shall defend the owner in any action or administrative proceeding commenced pursuant to this Act. The contractor shall indemnify, protect, and save harmless the owner, its agents, servants, and employees from and against any and all suits, claims, losses, demands, or damages, of whatever kind or nature arising out of or claimed to arise out of the alleged violation. The contractor shall, at its own expense, appear, defend, and pay any and all charges for legal services and any and all costs and other expenses arising from such action or administrative proceeding or incurred in connection therewith. In any and all complaints brought pursuant to the owner's grievance procedure, the contractor agrees to abide by any decision of the owner which is rendered pursuant to said grievance procedure. If any action or administrative proceeding results in an award of damages against the owner, or if the owner incurs any expense to cure a violation of the ADA which has been brought pursuant to its grievance procedure, the contractor shall satisfy and discharge the same at its own expense.

The owner shall, as soon as practicable after a claim has been made against it, give written notice thereof to the contractor along with full and complete particulars of the claim, if any action or administrative proceeding is brought against the owner or any of its agents, servants, and employees, the owner shall expeditiously forward or have forwarded to the contractor every demand, complaint, notice, summons, pleading, or other process received by the owner or its representatives.

It is expressly agreed and understood that any approval by the owner of the services provided by the contractor pursuant to this contract will not relieve the contractor of the obligation to comply with the Act and to defend, indemnify, protect, and save harmless the owner pursuant to this paragraph.

It is further agreed and understood that the owner assumes no obligation to indemnify or save harmless the contractor, its agents, servants, employees and subcontractors for any claim which may arise out of their performance of this Agreement. Furthermore, the contractor expressly understands and agrees that the provisions of this indemnification clause shall in no way limit the contractor's obligations assumed in this Agreement, nor shall they be construed to relieve the contractor from any liability, nor preclude the owner from taking any other actions available to it under any other provisions of the Agreement or otherwise at law.

| | |
|---|--------------------------------|
| PARAMUS FORD, INC. D/B/A ALL AMERICAN FORD OF PARAMUS | |
| Company _____ | Name <u>DOMINICK MINERVINI</u> |
| Signature  _____ | Title <u>11/2/2023</u> te |

Name of Bid: Cars, Crossovers, Class 1-3 Pickup Trucks/Chassis, SUV's and Vans
 Bid Number: ESCNJ #23/24-11 42

Bid Date: November 1, 2023
 Bid Time: 11:00 AM

**STATE OF NEW JERSEY
DISCLOSURE OF INVESTMENT ACTIVITIES IN IRAN**

BID SOLICITATION/PROPOSAL TITLE
VENDOR/BIDDER NAME

Bid Number #ESCNJ 23/24-11

PARAMUS FORD, INC. D/B/A ALL AMERICAN FORD OF PARAMUS

PART 1: CERTIFICATION

Pursuant to N.J.S.A.52:32-57, et seq. (P.L. 2012, c.25 and P.L. 2021, c.4) any person or entity that submits a bid or proposal or otherwise proposes to enter into or renew a contract must certify that neither the person or entity, nor any of its parents, subsidiaries, or affiliates, is identified on the Department of Treasury's Chapter 25 list as a person or entity engaging in investment activities in Iran. The Chapter 25 list is found on the Division's website at <http://www.state.nj.us/treasury/purchase/pdf/Chapter25List.pdf>. Bidders must review this list prior to completing the below certification. If the Director of the Division of Purchase and Property finds a person or entity to be in violation of law, s/he shall take action as may be appropriate and provided by law, rule or contract, including but not limited to, imposing sanctions, seeking compliance, recovering damages, declaring the party in default and seeking debarment or suspension of the party.

BIDDERS MUST COMPLETE PART 1 BY CHECKING EITHER BOX.

CHECK EITHER BOX. FAILURE TO CHECK EITHER BOX WILL RENDER THE PROPOSAL NON-RESPONSIVE.



I certify, pursuant to N.J.S.A. 52:32-57, et seq. (P.L. 2012, c.25 and P.L. 2021, c.4) that neither the Bidder listed above nor any of its parents, subsidiaries, or affiliates is listed on the N.J. Department of the Treasury's Chapter 25 List of entities determined to be engaged in prohibited activities in Iran. I further certify that I am the person listed below, or I am an officer or representative of the entity listed below and am authorized to make this certification on its behalf. I will skip to Part 2 and sign and complete the Certification below.

OR



I am unable to certify as above because the Bidder and/or one or more of its parents, subsidiaries, or affiliates is listed on the N.J. Department of the Treasury's Chapter 25 List. I will provide a detailed, accurate and precise description of the activities of the Bidder, or one of its parents, subsidiaries, or affiliates, has engaged in regarding investment activities in Iran by completing the information requested below.

PART 2: ADDITIONAL INFORMATION

Entity Engaged in Investment Activities _____

Relationship to Vendor/Bidder _____

Description of Activities _____

Duration of Engagement _____

Anticipated Cessation Date _____

Attach Additional Sheets if Necessary

PART 3: CERTIFICATION

I, the undersigned, certify that I am authorized to execute this certification on behalf of the Bidder, that the foregoing information and any attachments hereto, to the best of my knowledge are true and complete. I acknowledge that the Educational Services Commission of New Jersey is relying on the information contained herein, and that the Bidder is under a continuing obligation from the date of this certification through the completion of any contract(s) with the Educational Services Commission of New Jersey to notify the Educational Services Commission of New Jersey in writing of any changes to the information contained herein; that I am aware that it is a criminal offense to make a false statement or misrepresentation in this certification. If I do so, I will be subject to criminal prosecution under the law, and that it will constitute a material breach of my agreements(s) with the Educational Services Commission of New Jersey, permitting the Educational Services Commission of New Jersey to declare any contract(s) resulting from this certification void and unenforceable.

Signature _____

DOMINICK MINERVINI - GENERAL MANAGER

Date _____

Print Name and Title (Print)

This form is to be completed, certified and submitted prior to the award of contract.

Name of Bid: Cars, Crossovers, Class 1-3 Pickup Trucks/Chassis, SUV's and Vans

Bid Number: ESCNJ #23/24-11

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Bid Date: November 1, 2023

Bid Time: 11:00 AM



Cars, Crossovers, Class 1-3 Pickup Trucks/Chassis, Sport Utility Vehicles and Vans
Bid #ESCNI 23/24-11

**ACCEPTANCE OF BID
and
CONTRACT AWARD**

TO BE COMPLETED BY RESPONDENT

In compliance with the Request for Bid, the undersigned warrants that I/we have examined the Instructions to Respondents, and, being familiar with all of the conditions surrounding the proposed projects, hereby offer and agree to furnish all labor, materials, and supplies incurred in compliance with all terms, conditions, specifications and amendments in the Request for Bid and any written exceptions to the bid. Signature also certifies understanding and compliance with the certification requirements of the ESCNJ's Terms and Conditions and any special Terms and Conditions if applicable. The undersigned understands that his/her competence and responsibility and that of any proposed subcontractors, time of completion, as well as other factors of interest to the ESCNJ as stated in the evaluation section will be a consideration in making the award. Your bid for contracting services is hereby accepted. As contractor, you are now bound to sell the materials and services listed by the attached bid based upon the solicitation, including all terms, conditions, specifications, amendments as set forth in the Request for Bid. As contractor you are hereby cautioned not to commence any billable work or provide any material or service under this contract until contractor receives an executed purchase order from a Co-op member. The parties intend this contract to constitute the final and complete agreement between the ESCNJ and contractor, and no other agreements, oral or otherwise, regarding the subject matter of this contract, shall bind any of the parties hereto. No change or modification of this contract shall be valid unless it shall be in writing and signed by both parties to this contract. If any provision of this contract is deemed invalid or illegal by any appropriate court of law, the remainder of this contract shall not be affected thereby. The term of the agreement shall commence on award and continue for two years unless terminated, canceled or extended in accordance with N.J.A.C. 18A:18A-42. By mutual written agreement, the contract may be extended as permitted by law. (The contract partner) shall maintain all documentation related to products, transactions or services under this contract for a period of five years from the date of final payment. Such records shall be made available to the New Jersey Office of the State Comptroller upon request.

Company Name PARAMUS FORD, INC. D/B/A ALL AMERICAN FORD OF PARAMUS Date 11/2/2023
Company Address 375 ROUTE 17 SOUTH City PARAMUS State NJ Zip Code 07652
Contact Person DOMINICK MINERVINI Title GENERAL MANAGER
Authorized Signature (ink only) [Signature] Title GENERAL MANAGER

ACCEPTANCE OF BID AND CONTRACT AWARD BELOW TO BE COMPLETED ONLY BY ESCNJ

Awarding Agency: Educational Services Commission of New Jersey

Agency Executive: [Signature]

Anthony La Marco, SBA/BS Awarded on: DEC 15 2023

Contract Number ESCNI 23/24-11

Name of Bid: Cars, Crossovers, Class 1-3 Pickup Trucks/Chassis, SUV's and Vans
Bid Number: ESCNI #23/24-11

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Bid Date: November 1, 2023
Bid Time: 11:00 AM

CARS, CROSSOVERS, CLASS 1-3 PICKUP TRUCKS/CHASSIS, SPORT UTILITY VEHICLES AND VANS Bid #ESCNJ 23/24-11

MANUFACTURER: FORD

FORD F150

Paramus Ford, 375 Route 17 South, Paramus, NJ 07652

| MODEL | DISCOUNT % OFF BASE MSRP INCLUDING DESTINATION CHARGE | DISCOUNT % OFF MSRP OPTIONS | DISCOUNT % OFF FROM LOT | UNLISTED OPTIONAL EQUIPMENT MARK UP % | CUT-OFF DATE |
|----------------------------------|--|--------------------------------|----------------------------|--|--------------|
| REG CAB XL 4 X 2 6.5' BOX | 10.41% | 6.00% | 6.00% | 15.00% | TBD |
| REG CAB XL 4 X 2 8' BOX | 10.41% | 6.00% | 6.00% | 15.00% | TBD |
| REG CAB XL 4 X 4 6.5' BOX | 10.28% | 6.00% | 6.00% | 15.00% | TBD |
| REG CAB 4 X 4 8' BOX | 10.27% | 6.00% | 6.00% | 15.00% | TBD |
| SUPER CAB XL 4 X 2 6.5' BOX | 13.30% | 6.00% | 6.00% | 15.00% | TBD |
| SUPER CAB SXT 4 X 2 6.5' BOX | 12.85% | 6.00% | 6.00% | 15.00% | TBD |
| SUPER CAB XLT 4 X 2 6.5' BOX | 14.69% | 6.00% | 6.00% | 15.00% | TBD |
| SUPER CAB XL 4 X 4 6.5' BOX | 12.97% | 6.00% | 6.00% | 15.00% | TBD |
| SUPER CAB SXT 4 X 4 6.5' BOX | 12.59% | 6.00% | 6.00% | 15.00% | TBD |
| SUPER CAB XLT 4 X 4 6.5' BOX | 14.45% | 6.00% | 6.00% | 15.00% | TBD |
| SUPER CREW XL 4 X 2 5.5' BOX | 15.29% | 6.00% | 6.00% | 15.00% | TBD |
| SUPER CREW SXT 4 X 2 5.5' BOX | 14.76% | 6.00% | 6.00% | 15.00% | TBD |
| SUPER CREW XLT 4 X 2 5.5' BOX | 16.46% | 6.00% | 6.00% | 15.00% | TBD |
| SUPER CREW XL 4 X 4 5.5' BOX | 14.21% | 6.00% | 6.00% | 15.00% | TBD |
| SUPER CREW XL 4 X 4 6.5' BOX | 14.03% | 6.00% | 6.00% | 15.00% | TBD |
| SUPER CREW SXT 4 X 4 5.5' BOX | 13.77% | 6.00% | 6.00% | 15.00% | TBD |
| SUPER CREW SXT 4 X 4 6.5' BOX | 14.03% | 6.00% | 6.00% | 15.00% | TBD |
| SUPER CREW XLT 4 X 4 5.5' BOX | 15.56% | 6.00% | 6.00% | 15.00% | TBD |
| SUPER CREW XLT 4 X 4 6.5' BOX | 15.43% | 6.00% | 6.00% | 15.00% | TBD |
| SUPER CREW LARIAT 4 X 4 5.5' BOX | 14.81% | 6.00% | 6.00% | 15.00% | TBD |
| SUPER CREW LARIAT 4 X 4 6.5' BOX | 14.84% | 6.00% | 6.00% | 15.00% | TBD |

CARS, CROSOVERS, CLASS 1-3 PICKUP TRUCKS/CHASSIS, SPORT UTILITY VEHICLES AND VANS Bid #ESCNJ 23/24-11

MANUFACTURER: FORD

FORD F250

Paramus Ford, 375 Route 17 South, Paramus, NJ 07652

| MODEL | DISCOUNT % OFF BASE MSRP INCLUDING DESTINATION CHARGE | DISCOUNT % OFF MSRP OPTIONS | DISCOUNT % OFF FROM LOT | UNLISTED OPTIONAL EQUIPMENT MARK UP % |
|---------------------------------|--|--------------------------------|----------------------------|--|
| REG CAB XL 4 X 2 8' BOX | 10.94% | 6.00% | 6.00% | 15.00% |
| REG CAB XL 4 X 4 8' BOX | 10.87% | 6.00% | 6.00% | 15.00% |
| REG CAB XLT 4 X 4 8' BOX | 10.39% | 6.00% | 6.00% | 15.00% |
| SUPER CAB XLT 4 X 2 6.5' BOX | 10.44% | 6.00% | 6.00% | 15.00% |
| SUPER CAB XL 4 X 2 6.75' BOX | 10.44% | 6.00% | 6.00% | 15.00% |
| SUPER CAB XL 4 X 2 8' BOX | 10.44% | 6.00% | 6.00% | 15.00% |
| SUPER CAB XL 4 X 4 6.5' BOX | 10.40% | 6.00% | 6.00% | 15.00% |
| SUPER CAB XL 4 X 4 8' BOX | 10.40% | 6.00% | 6.00% | 15.00% |
| SUPER CAB XLT 4 X 4 6.5' BOX | 10.36% | 6.00% | 6.00% | 15.00% |
| SUPER CAB XLT 4 X 4 8' BOX | 10.36% | 6.00% | 6.00% | 15.00% |
| SUPER CAB LARIAT 4 X 4 6.5' BOX | 10.28% | 6.00% | 6.00% | 15.00% |
| SUPER CAB LARIAT 4 X 4 8' BOX | 10.28% | 6.00% | 6.00% | 15.00% |
| CREW CAB XL 4 X 2 6.5' BOX | 10.42% | 6.00% | 6.00% | 15.00% |
| CREW CAB XL 4 X 2 8' BOX | 10.42% | 6.00% | 6.00% | 15.00% |
| CREW CAB XL 4 X 4 6.5' BOX | 10.38% | 6.00% | 6.00% | 15.00% |
| CREW CAB XL 4 X 4 8' BOX | 10.38% | 6.00% | 6.00% | 15.00% |
| CREW CAB XLT 4 X 4 6.5' BOX | 10.34% | 6.00% | 6.00% | 15.00% |
| CREW CAB XLT 4 X 4 8' BOX | 10.34% | 6.00% | 6.00% | 15.00% |
| CREW CAB LARIAT 4 X 4 6.5' BOX | 10.26% | 6.00% | 6.00% | 15.00% |
| CREW CAB LARIAT 4 X 4 8' BOX | 10.26% | 6.00% | 6.00% | 15.00% |

CARS, CROSOVERS, CLASS 1-3 PICKUP TRUCKS/CHASSIS, SPORT UTILITY VEHICLES AND VANS Bid #ESCNJ 23/24-11

MANUFACTURER: FORD

F350-SRW

Paramus Ford, 375 Route 17 South, Paramus, NJ 07652

| MODEL | DISCOUNT % OFF BASE MSRP INCLUDING DESTINATION CHARGE | DISCOUNT % OFF MSRP OPTIONS | DISCOUNT % OFF FROM LOT | UNLISTED OPTIONAL EQUIPMENT MARK UP % |
|---------------------------------|--|--------------------------------|----------------------------|--|
| REG CAB XL 4 X 2 8' BOX | 10.46% | 6.00% | 6.00% | 15.00% |
| REG CAB XL 4 X 4 8' BOX | 10.46% | 6.00% | 6.00% | 15.00% |
| REG CAB XLT 4 X 4 8' BOX | 10.38% | 6.00% | 6.00% | 15.00% |
| SUPER CAB XL 4 X 2 6.5' BOX | 10.42% | 6.00% | 6.00% | 15.00% |
| SUPER CAB XL 4 X 2 8' BOX | 10.42% | 6.00% | 6.00% | 15.00% |
| SUPER CAB XL 4 X 4 6.5' BOX | 10.39% | 6.00% | 6.00% | 15.00% |
| SUPER CAB XL 4 X 4 8' BOX | 10.39% | 6.00% | 6.00% | 15.00% |
| SUPER CAB XLT 4 X 4 6.5' BOX | 10.35% | 6.00% | 6.00% | 15.00% |
| SUPER CAB XLT 4 X 4 8' BOX | 10.35% | 6.00% | 6.00% | 15.00% |
| SUPER CAB LARIAT 4 X 4 6.5' BOX | 10.27% | 6.00% | 6.00% | 15.00% |
| SUPER CAB LARIAT 4 X 4 8' BOX | 10.27% | 6.00% | 6.00% | 15.00% |
| CREW CAB XL 4 X 2 6.5' BOX | 10.41% | 6.00% | 6.00% | 15.00% |
| CREW CAB XL 4 X 2 8' BOX | 10.41% | 6.00% | 6.00% | 15.00% |
| CREW CAB XL 4 X 4 6.5' BOX | 10.37% | 6.00% | 6.00% | 15.00% |
| CREW CAB XL 4 X 4 8' BOX | 10.37% | 6.00% | 6.00% | 15.00% |
| CREW CAB XLT 4 X 4 6.5' BOX | 10.33% | 6.00% | 6.00% | 15.00% |
| CREW CAB XLT 4 X 4 8' BOX | 10.33% | 6.00% | 6.00% | 15.00% |
| CREW CAB LARIAT 4 X 4 6.5' BOX | 10.25% | 6.00% | 6.00% | 15.00% |
| CREW CAB LARIAT 4 X 4 8' BOX | 10.25% | 6.00% | 6.00% | 15.00% |

FORD F350 SRW

Paramus Ford, 375 Route 17 South, Paramus, NJ 07652

| MODEL | DISCOUNT % OFF BASE MSRP INCLUDING DESTINATION CHARGE | DISCOUNT % OFF MSRP OPTIONS | DISCOUNT % OFF FROM LOT | UNLISTED OPTIONAL EQUIPMENT MARK UP % |
|-------------------------|--|--------------------------------|----------------------------|--|
| REG CAB XL 4 X 2 8' BOX | 10.44% | 6.00% | 6.00% | 15.00% |
| REG CAB XL 4 X 4 8' BOX | 10.40% | 6.00% | 6.00% | 15.00% |

F350-SRW CONTINUED

Bid Term 12/15/2023-12/14-2025

Cars, Crossovers, Class 1-3 Pickup Trucks/Chassis/SUV's and Vans
Bid #ESCNJ 23/24-11

| CARS, CROSSOVERS, CLASS 1-3 PICKUP TRUCKS/CHASSIS, SPORT UTILITY VEHICLES AND VANS Bid #ESCNJ 23/24-11 | | | | | | | | | |
|--|--------|-------|-------|-------|--------|--|--|--|--|
| MANUFACTURER: FORD | | | | | | | | | |
| REG CAB XLT 4 X 4 8' BOX | 10.37% | 6.00% | 6.00% | 6.00% | 15.00% | | | | |
| SUPER CAB XL 4 X 2 8' BOX | 10.27% | 6.00% | 6.00% | 6.00% | 15.00% | | | | |
| SUPER CAB XL 4 X 4 8' BOX | 10.37% | 6.00% | 6.00% | 6.00% | 15.00% | | | | |
| SUPER CAB XLT 4 X 4 8' BOX | 10.34% | 6.00% | 6.00% | 6.00% | 15.00% | | | | |
| SUPER CAB LARIAT 4 X 4 8' BOX | 10.25% | 6.00% | 6.00% | 6.00% | 15.00% | | | | |
| CREW CAB XL 4 X 2 8' BOX | 10.25% | 6.00% | 6.00% | 6.00% | 15.00% | | | | |
| CREW CAB XL 4 X 4 8' BOX | 10.83% | 6.00% | 6.00% | 6.00% | 15.00% | | | | |
| CREW CAB XLT 4 X 4 8' BOX | 10.32% | 6.00% | 6.00% | 6.00% | 15.00% | | | | |
| CREW CAB LARIAT 4 X 4 8' BOX | 10.24% | 6.00% | 6.00% | 6.00% | 15.00% | | | | |

10/10/2023

2024 F-150
PRICE LIST
 (PRICE LEVEL CODE 415)

PROPRIETARY

| MODEL | SERIES CODE | BASE VEHICLE PRICE | SUGGESTED RETAIL |
|-------|-------------|---|------------------|
| | F1K | 122.5 in. Wheelbase, XL 4x2 RC SS 6.5 Box | \$ 35,570 |
| | F1K | 141 in. Wheelbase, XL 4x2 RC SS 8.0 Box | 36,870 |
| | F1L | 122.5 in. Wheelbase, XL 4x4 RC SS 6.5 Box | 41,585 |
| | F1L | 141 in. Wheelbase, XL 4x4 RC SS 8.0 Box | 41,885 |
| | X1K | 145 in. Wheelbase, XL 4x2 SC SS 6.5 Box | 41,180 |
| | X1L | 145 in. Wheelbase, XL 4x4 SC SS 6.5 Box | 44,980 |
| | X2K | 145 in. Wheelbase, STX 4x2 SC SS 6.5 Box | 45,895 |
| | X2L | 145 in. Wheelbase, STX 4x4 SC SS 6.5 Box | 49,695 |
| | X3K | 145 in. Wheelbase, XLT 4x2 SC SS 6.5 Box | 47,620 |
| | X3L | 145 in. Wheelbase, XLT 4x4 SC SS 6.5 Box | 51,420 |
| | W1K | 145 in. Wheelbase, XL 4x2 SCrew SS 5.5 Box | 43,515 |
| | W1L | 145 in. Wheelbase, XL 4x4 SCrew SS 5.5 Box | 47,395 |
| | W1L | 157 in. Wheelbase, XL 4x4 SCrew SS 6.5 Box | 49,205 |
| | W2K | 145 in. Wheelbase, STX 4x2 SCrew SS 5.5 Box | 48,230 |
| | W2L | 145 in. Wheelbase, STX 4x4 SCrew SS 5.5 Box | 52,110 |
| | W3K | 145 in. Wheelbase, XLT 4x2 SCrew SS 5.5 Box | 49,980 |
| | W3L | 145 in. Wheelbase, XLT 4x4 SCrew SS 5.5 Box | 53,840 |
| | W3L | 157 in. Wheelbase, XLT 4x4 SCrew SS 6.5 Box | 55,630 |
| | W5L | 145 in. Wheelbase, Lariat 4x4 SCrew SS 5.5 Box | 64,995 |
| | W5L | 157 in. Wheelbase, Lariat 4x4 SCrew SS 6.5 Box | 65,600 |
| | W6L | 145 in. Wheelbase-King Ranch, Lariat 4x4 SCrew SS 5.5 Box | 73,425 |
| | W6L | 157 in. Wheelbase-King Ranch, Lariat 4x4 SCrew SS 6.5 Box | 73,730 |
| | W7L | 145 in. Wheelbase-Platinum, Lariat 4x4 SCrew SS 5.5 Box | 73,425 |
| | W7L | 157 in. Wheelbase-Platinum, Lariat 4x4 SCrew SS 5.5 Box | 73,730 |
| | W4L | 145 in. Wheelbase-Tremor 4x4 SCrew SS 5.5 Box | 63,950 |
| | W1R | 145 in. Wheelbase-Raptor, Lariat 4x4 SCrew SS 5.5 Box | 77,980 |
| | | Destination and Delivery | 1,995 |

| TRIM SERIES | DRIVE | PKG. CODE | PREFERRED EQUIPMENT PACKAGES | SUGGESTED RETAIL |
|-------------|---------|-----------|------------------------------|------------------|
| XL | 4x2/4x4 | 101A | Series Price | N/C |
| | | 200A | Series Price | N/C |
| | | 301A | Series Price | N/C |
| | | 401A | Series Price | N/C |
| | | 501A | Series Price | N/C |
| | | 601A | Series Price | N/C |
| | | 701A | Series Price | N/C |
| | | 801A | Series Price | N/C |

| | DRIVE | OPTION CODE | POWERTRAINS | SUGGESTED RETAIL |
|--------------|-------|-------------|--|------------------|
| ENGINE | | 998 | 3.5L EcoBoost i/o 2.7L EcoBoost | \$ 1,560 |
| | | | 3.5L EcoBoost i/o 5.0L | 290 |
| | | | 3.5L EcoBoost -King ranch and Platinum (701A & 702A) | Std |
| | | 995 | 5.0L V8 -- XL, XLT, Lariat, King Ranch, Platinum, Tremor | Std |
| | | | 5.0L i/o 2.7L EcoBoost | 1,370 |
| | | 99D | 3.5L GTDI HEV i/o 2.7L GTDI | 3,560 |
| | | | 3.5L GTDI HEV i/o 5.0L | 2,190 |
| | | | 3.5L GTDI HEV i/o 3.5L GTDI | 1,900 |
| | | | 3.5L GTDI HEV - Platinum (703A) | Std |
| | | 99P | 2.7L V6 EcoBoost -- XL, STX, XLT | Std |
| | | 99G | 3.5L V6 EcoBoost -- Raptor 801A, 802A | Std |
| TRANSMISSION | | 44G | Electronic 10 speed automatic transmission | Std |
| AXLE | | X15 | Standard Axle Ratio (where Standard Axle) | Std |
| | | X19 | Standard Axle Ratio (where Standard Axle) | Std |
| | | X27 | Standard Axle Ratio (where Standard Axle) | Std |
| | | XL3 | E-locking 3.31 axle - XL3 | 420 |
| | | | E-locking 3.31 axle - XL3 included w/ 55A | Inc. |
| | | XL9 | E-locking 3.55 axle - XL9 | 470 |
| | | | E-locking 3.55 axle - XL9 included w/ 53T & 55A | Inc. |
| | | XL6 | E-locking 3.73 axle - XL6 | 570 |
| | | | E-locking 3.73 axle - XL6 included w/ 53T | Inc. |
| | | XL5 | E-locking 3.55 axle (tow haul pack) | 470 |
| | | XL7 | E-locking 3.73 axle (tow haul pack) | 570 |

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- A -

Ford Division

Cars, Crossovers, Class 1-3 Pickup Trucks/Chassis/SUVs and Vans
 Bid Term 12/15/2023-12/14/2025

10/10/2023

**2024 F-150
PRICE LIST
(PRICE LEVEL CODE 415)**

PROPRIETARY

| | OPTION CODE | OTHER OPTIONS | SUGGESTED RETAIL |
|--|----------------|--|---------------------|
| AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED | 103A | Equipment Group 103A (XL High) | \$ 1,000 |
| | 201A | Equipment Group 201A (STX FX4) | 2,180 |
| | U20 | Equipment Group 200A Discount | (2,000) |
| | U21 | Equipment Group 201A Discount | (2,000) |
| | 302A | Equipment Group 302A (XLT Mid) | 4,770 |
| | U32 | Equipment Group 302A Discount | (2,000) |
| | 302A | Equipment Group 302A Net | 2,770 |
| | 303A | Equipment Group 303A (XLT High) | 9,240 |
| | U33 | Equipment Group 303A Discount | (2,000) |
| | 303A | Equipment Group 303A Net | 7,240 |
| | 402A | Equipment Group 402A (Tremor High) | 10,965 |
| | 502A | Equipment Group 502A (Lariat High) | 5,055 |
| | U52 | Equipment Group 502A Discount | (2,000) |
| | 502A | Equipment Group 502A Net | 3,055 |
| | 702A | Equipment Group 702A (Platinum Mid) | 5,540 |
| | 703A | Equipment Group 703A (Platinum -) | 10,975 |
| | 802A | Equipment Group 802A (Raptor 37) | 11,470 |
| | 803A | Equipment Group 803A (Raptor R) | 31,575 |
| | U99 | HEV Discount | (1,900) |
| | 64L | 20 chrome-like PVD wheels - 302A | 1,395 |
| | 649 | 22 Chrome Wheel without Inserts - 502A | 1,125 |
| | 64Z | 22 Gloss Black Wheel without Inserts - 502A | 1,125 |
| | 646 | 22 Premium Painted w/ Chrome Inserts Wheel - KR | 1,125 |
| | 648 | 22 Gloss Black Wheel w/ Inserts - Platinum | 1,125 |
| | T7C | LT265/70R17C BSW all-terrain tires (A/T) - Fleet | 295 |
| | T8C | LT265/70R18C BSW all-terrain tires (A/T) | 295 |
| | 55A | FX4 Off-Road Package - XLT, Lariat, King Ranch and Platinum (701A/702A) | 1,095 |
| | 58L | Bed Utility Package - XLT & Tremor | 535 |
| | | Bed Utility Package - Lariat | 1,350 |
| | | Bed Utility Package - Tremor (402A) | Inc. |
| | | Bed Utility Package - King Ranch, Platinum, Raptor | Std |
| | 50M | Mobile Office Package (STX) | 535 |
| | | Mobile Office Package - XLT (301A) | 1,045 |
| | | Mobile Office Package - XLT (302A), Lariat (501A), Tremor (401A) | 555 |
| | | Mobile Office Package - XLT (303A), Lariat (502A), KR, Platinum, Tremor (402A), Raptor | Std |
| | 53T | Tow/Haul Package (XL STX XLT) | 785 |
| | | Tow/Haul Package - Tremor (401A) | 970 |
| | | Tow/Haul Package - Lariat | 1,440 |
| | | Tow/Haul Package - King Ranch & Platinum | Std |
| | | Tow/Haul Package - Tremor (402A) | Inc. |
| | 52A | Ford BlueCruise (3-years included) | 2,100 |
| | 43V | Twin Panel Moonroof - 303A, 501A, 502A, 402A, 801A, 802A, 803A | 1,495 |
| | 91S | Max Recline Driver and Passenger Seat (Sleeper Seats) - KR, 702A, 703A | 340 |
| | 477 | Pro Power Onboard - 7.2 KW - XLT, Lariat | 750 |
| | 18B | Black Platform Running Boards - XL | 250 |
| | 54W | Pwr Tel Pwr Fold Trailer Tow Mirrors - Lariat, KR, Platinum (701A, 702A) | 250 |
| | 54Y | Man Tel Pwr Fold Trailer Tow Mirrors S-X - 54Y | 395 |
| | | Man Tel Pwr Fold Trailer Tow Mirrors XLT - 54Y | 275 |
| | 924 | Rear Window, Fixed Privacy Glass with Defroster - XL | 100 |
| | 89A | Vinyl 40/20-40 Front-Seat - XL | N/C |
| | 87T | Integrated Trailer Brake Controller - XL STX, XLT | 275 |
| | 191 | STX Black Appearance Package - 200A | 1,485 |
| | 193 | XLT Black Appearance Package | 495 |
| | 19P | XLT Black Appearance Package Plus (302A) | 1,495 |
| | | XLT Black Appearance Package Plus (303A) | 2,100 |
| | 195 | Lariat Black Appearance Package 501A | 900 |
| | | Lariat Black Appearance Package 502A | 1,125 |
| | | | 1,975 |
| | 19H | Hentage Edition - 303A | 495 |
| | PD4 | Rapid Red Metallic Tinted Clearcoat | 995 |
| | PAZ | Star White Metallic Tri-Coat | 45 |
| | 94Z | Daytime running lights - Fleet | 90 |
| | 41H | Engine Block Heater | 350 |
| | 91P | POWER 8-WAY DRIVER SEAT ADJUST - Fleet | 200 |
| | 47R | All-Weather Rubber Floor Mats | N/C |
| | 16G | Vinyl Flooring - Black - Fleet | 350 |
| | 96P | Bedliner - Plastic drop-in | 595 |
| | 96W | Bedliner - Tough Bed® spray-in | 180 |
| | 96L | Wheel Well Liner | N/C |
| | 153 | Front License Plate Bracket | 660 |
| | PGR | Paint, Green (Fleet Only) | 660 |
| | PMB | Paint, Orange (Fleet Only) | 660 |

Ford Division

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- 8 -

Bid Term 12/15/2023-12/14/2025

Cars, Crossovers, Class 1-3 Pickup Trucks/Chassis/SUVs and Vans
Bid #FSCN123/24-11

10/10/2023

**2024 F-150
PRICE LIST
(PRICE LEVEL CODE 415)**

PROPRIETARY

| | OPTION CODE | OTHER OPTIONS (continued) | SUGGESTED RETAIL |
|--|-------------|--|------------------|
| AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED | PB1 | Paint, School Bus Yellow (Fleet Only) | \$ 660 |
| | PE4 | Paint, Vermillion Red (Fleet Only) | 660 |
| | PAT | Paint, Yellow (Fleet Only) | 660 |
| | 59S | LED Sideview mirror Spotlights | 175 |
| | 413 | Skid Plates (Fleet only) | 160 |
| | 98K | Oklahoma Badge | N/C |
| | 98T | Texas Badge | N/C |
| | 95K | Hero Card - School Bus Yellow - Black Hood | 165 |
| | 96T | Tonneau Pickup Box Cover - Soft Folding | 590 |
| | 95X | Tonneau Pickup Box Cover - Hard Folding | 1,200 |
| | 96J | Tonneau Pickup Box Cover - Retractable | 2,200 |
| | 66C | Paint Protection Film | 400 |
| | 66B | Retractable Rear Center Step | 430 |
| | 90B | Aluminum Crossbed Toolbox by Weather Guard - Matte Black | 950 |
| | 90P | Aluminum Crossbed Toolbox by Weather Guard - Bright | 950 |
| | 85H | Backup Alarm | 220 |
| | 94S | 360° LED Warning Beacons - Amber - Fleet Only | 650 |
| | 94W | 360° LED Warning Beacons - Amber White - Fleet Only | 650 |
| | OPTION CODE | FLEET OPTIONS | SUGGESTED RETAIL |
| AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED | 87B | Fleet Graphic Pkg 1 | \$ 300 |
| | 87C | Fleet Graphic Pkg 2 | 350 |
| | 87D | Fleet Graphic Pkg 3 | 450 |
| | 87E | Fleet Graphic Pkg 4 | 575 |
| | 87F | Fleet Graphic Pkg 5 | 725 |
| | 87G | Fleet Graphic Pkg 6 | 875 |
| | OPTION CODE | DEALER INSTALLED OPTIONS | SUGGESTED RETAIL |
| AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED | B5ZAN | DIO_40/20/40 Removeable Cup Tray - Reg Cab | \$ 70 |
| | B5ZAN | DIO_40/20/40 Removeable Cup Tray - Crew Cab Super Cab | 70 |
| | FIXAC | DIO_Ash Cup w/ Lighter | 110 |
| | FIXAD | DIO_Ash Cup w/ Coin Holder | 50 |
| | FIRAD | DIO_Bed Cargo Net - horizontal - 8.0 Bed | 60 |
| | FIRAD | DIO_Bed Cargo Net - horizontal - 5.5 Bed | 60 |
| | FIRAD | DIO_Bed Cargo Net - horizontal - 6.5 Bed | 60 |
| | FIRAE | DIO_Bed Cargo Net - vertical | 60 |
| | A9VAB | DIO_Bed Mat - 8.0 Bed | 215 |
| | A9VAB | DIO_Bed Mat - 5.5 Bed | 215 |
| | A9VAB | DIO_Bed Mat - 6.5 Bed | 215 |
| | FIEAB | DIO_3 inch chrome exhaust tips | 135 |
| | CJWAL | DIO_Decal - tailgate - black | 70 |
| | FIMAC | Front & Rear Molded Splash Guards w/out wheelip molding | 205 |
| | DWNAB | DIO_Tailgate viscous dampening | 165 |
| | FISAC | DIO_Wheel Lock Kit - exposed | 80 |
| | FISAB | DIO_Wheel Lock Kit - hidden | 80 |
| | A5CAB | DIO_Bed Divider | 400 |
| | A9PAB | Foldable Pickup Box Bed Extender | 945 |
| | AATAF | DIO_Trailer TPMS/Cust placed trailer camera loss YAW | 1,115 |
| | D5CAB | Code Orange Beadlock Beauty Rings | 1,925 |
| | A9JAC | Bed Hooks - Retractable by Bull Accessories, Flack | 60 |
| | A7EAB | Bed Tailgate Lock by McGard™ | 70 |
| | AHQAB | First Aid Kit with Ford Logo | 50 |
| | AD8BE | Illuminated Ford Logo Badge | 410 |
| | J4JAE | In-Vehicle Safe by Console Vault | 400 |
| | FHLAF | Pivot Storage Box by UnderCover - Right hand Side | 290 |
| | AHMAB | Road Side Assistance Kit - with Ford Logo | 70 |
| | AHMAD | Road Side Assistance Kit - Commercial US | 230 |
| | FIBAB | Sportliner by BedRug | 550 |
| | AILDS | Window Air Deflector - Side | 150 |

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- C -

Ford Division

Cars, Crossovers, Class 1-3 Pickup Trucks/Chassis/SUVs and Vans
 Bid #FSCN123/24-11

Bid Term 12/15/2023-12/14/2025

10/4/2023

**2024 F-150 BEV
PRICE LIST
(PRICE LEVEL CODE 415)**

PROPRIETARY

| MODEL | SERIES CODE | BASE VEHICLE PRICE |
|-------|-------------|----------------------------------|
| | W1B | F-150 BEV PRO CC 4x4 5.5 - Std |
| | W3L | F-150 BEV XLT CC 4x4 5.5 - Std |
| | W3L | F-150 BEV Flash 4x4 5.5 - Std |
| | W5L | F-150 BEV Lariat 4x4 5.5 - Std |
| | W7L | F-150 BEV Platinum 4x4 5.5 - Std |
| D&D | - | Destination and Delivery |

| SUGGESTED RETAIL |
|------------------|
| \$49,995 |
| 57,495 |
| 69,995 |
| 77,495 |
| 89,995 |
| 2,095 |

| TRIM SERIES | DRIVE | PKG. CODE | PREFERRED EQUIPMENT PACKAGES |
|-------------|-------|-----------|------------------------------|
| PRO | 4x4 | 110A | Equipment Group 110A (Std) |
| XLT | 4x4 | 311A | Equipment Group 311A (Std) |
| FLASH | 4x4 | 312A | Equipment Group 312A (Std) |
| LARIAT | 4x4 | 511A | Equipment Group 511A (Std) |
| PLATINUM | 4x4 | 710A | Equipment Group 710A (Std) |

| SUGGESTED RETAIL |
|------------------|
| N/C |
| N/C |
| N/C |
| N/C |
| N/C |

| DRIVE | OPTION CODE | POWERTRAINS |
|--------|-------------|--|
| ENGINE | 99K | Standard Battery |
| | 99S | LFP Battery - LATE Availability |
| | 997 | Extended Range Battery (Single Onboard Charging) |
| | 99M | Extended Range Battery (Dual Onboard Charging) - Fleet Only - Pro Series |
| | 99M | Extended Range Battery (Dual Onboard Charging) - Fleet Only - Flash Series |
| | 44L | Single-Speed Transmission |

| SUGGESTED RETAIL |
|------------------|
| Std |
| N/A |
| \$10,000 |
| 11,500 |
| 1,500 |
| Std |

| OPTION CODE | OTHER OPTIONS |
|--|--|
| AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED | 53D Max Trailer Tow Package |
| 17V | Tow Tech Package (incl. 360 camera) - PRO |
| 52A | Ford BlueCruise 1.2 (3-years Included) |
| 19Y | Platinum Black |
| 47R | Floor Liner - Tray Style |
| 47W | Floor Liner - Tray Style (Less Carpeted Matching Floor Mats) |
| 479 | Pro Power Onboard - 9.6 Kw |
| 63T | Tailgate Step |
| 90B | Aluminum Crossbed Toolbox by Weather Guard |
| 90P | Premium Aluminum Crossbed Toolbox by Weather Guard |
| 96W | Spray-In Bedliner |
| 96P | Drop-In Bedliner |
| 96X | Tonneau Pickup Box Cover - Hard Folding |
| 96T | Tonneau Pickup Box Cover - Soft Folding |
| 96J | Tonneau Pickup Box Cover - Retractable |
| T2P | 20 inch A/T Tires |
| PD4 | Rapid Red Metallic Tinted Clearcoat |
| PAZ | Star White Metallic Tri-Coat |
| 66S | Ford Pro SSV Package |
| 94S | LED Warning Beacons by South Off Signal - Amber strobe color |
| 94W | LED Warning Beacons by South Off Signal - Amber/white strobe color |
| 94R | LED Warning Beacons by South Off Signal - Red/Blue strobe color |
| 66A | Mobile Power Cord |
| 16A | Power Deployable Running Boards w. Black Accent |

| SUGGESTED RETAIL |
|------------------|
| \$1,100 |
| 1,950 |
| 2,100 |
| 8,000 |
| 200 |
| 160 |
| 1,200 |
| 430 |
| 950 |
| 950 |
| 595 |
| 350 |
| 1,200 |
| 590 |
| 2,200 |
| 150 |
| 495 |
| 995 |
| 145 |
| 650 |
| 650 |
| 700 |
| 500 |
| 255 |

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- A -

Ford Division

Cars, Crossovers, Class 1-3 Pickup Trucks/Chassis/SUVs and Vans
Bid #FSN1123/24-11

Bid Term 12/15/2023-12/14/2025

10/4/2023

**2024 F-150 BEV
PRICE LIST
(PRICE LEVEL CODE 415)**

PROPRIETARY

| | OPTION CODE | FLEET OPTIONS | SUGGESTED RETAIL |
|--|----------------|---|---------------------|
| AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED | 85H | Back Up Alarm System | \$ 220 |
| | 942 | Daytime Running Lamps | 45 |
| | 87B | Commercial Graphics Package B by 3M - Up to 8 sq. ft. by Vomela Specialty Companies | 300 |
| | 87C | Commercial Graphics Package C by 3M - Up to 10 sq. ft. by Vomela Specialty Companies | 350 |
| | 87D | Commercial Graphics Package D by 3M - Up to 18 sq. ft. by Vomela Specialty Companies | 450 |
| | 87E | Commercial Graphics Package E by 3M - Up to 25 sq. ft. by Vomela Specialty Companies | 575 |
| | 87F | Commercial Graphics Package F by 3M - Up to 40 sq. ft. by Vomela Specialty Companies | 725 |
| | 87G | Commercial Graphics Package G by 3M - Up to 55 sq. ft. by Vomela Specialty Companies | 875 |
| | OPTION CODE | DEALER INSTALLED OPTIONS | SUGGESTED RETAIL |
| AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED | FIXAC | TTTT-Ash Cup w/Lighter | \$ 110 |
| | FIXAD | TTTT-Ash Cup w/Com Holder | 50 |
| | A5CAB | TTTT-Bed Divider | 400 |
| | AATAF | TTTT-Individual Trailer TPMS Customer-Placed Trailer Camera | 1,115 |
| | FIRAD | TTTT-Bed Cargo Net Horizontal | 80 |
| | FIRAE | TTTT-Bed Cargo Net Vertical | 80 |
| | A9VAB | TTTT-Bed Mat | 195 |
| | A7EAB | TTTT-Bed Tailgate Lock by McGard | 70 |
| | AHQAB | TTTT-First Aid Kit with Ford Logo | 50 |
| | A9PAB | TTTT-Foldable Pickup Box Bed Extender | 945 |
| | J4JAE | TTTT-In-Vehicle Safe by Console Vault | 480 |
| | FHLAF | TTTT-Pivot Storage Box by UnderCover - Right Hand Side | 290 |
| | FISAC | TTTT-Wheel Lock Kit, Exposed | 80 |
| | FISAB | TTTT-Wheel Lock Kit, Hidden lugs | 80 |

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- B -

Ford Division

Cars, Crossovers, Class 1-3 Pickup Trucks/Chassis/SUVs and Vans
Bid #FSCN123/24-11

Bid Term 12/15/2023-12/14/2025

CARS, CROSSOVERS, CLASS 1-3 PICKUP TRUCKS/CHASSIS, SUVS AND VANS - ESCNJ 23/24-11

Vehicles

Bid Title Cars, Crossovers, Class 1-3 Pickup Trucks/Chassis, Sport Utility Vehicles and Vans

Bid Number ESCNJ 23/24-11

Bid Term 12/15/23 - 12/14/25

Awarded to Frank's Truck Center, Inc., Mall Chevrolet, Nielsen Ford of Morristown, Inc., Nielsen of Morristown, Inc., Paramus Ford, Inc. dba American Ford of Paramus, Pellegrino Buick-GMC, Inc.

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