

**BID2026-12 PEOSHA SAFETY TRAINING FOR A PERIOD OF ONE (1) YEAR THE CITY OF
TRENTON, DEPARTMENT OF WATER AND SEWER, TRENTON WATER WORKS,
DISTRIBUTION COMPLEX TWFP – VIRTUAL BID OPENING DATE JANUARY 22, 2026, AT
11:00AM**

BID2026-12 PEOSHA SAFETY TRAINING FOR A PERIOD OF ONE (1) YEAR THE CITY OF TRENTON, DEPARTMENT OF WATER AND SEWER, TRENTON WATER WORKS, DISTRIBUTION COMPLEX & TWFP – VIRTUAL BID OPENING DATE JANUARY 30, 2026, AT 11:00AM		
NUMBER OF BIDS SUBMITTED	2	
NAME OF PROPOSER	CERTIFIED HEALTH & SAFETY SERVICES	SKYLINE ENVIROMENTAL, INC
ADDRESS	1920 TAYLORS LANE, SUITE A	740 HIGHWAY 34, SUITE E
CITY, STATE, ZIP	CINNAMINSON, NJ 08077	MATWAN, NJ 07747
CONTACT NAME	AMY H. DIFONZO	JAMES N. GOTAY
TELEPHONE	856 829 4463	732 583 2500
FAX	N/A	732 583 5200
E-MAIL	AMY@CERTIFIEDHSS.COM	JAMESGOTAY@SKYLINEE NV.COM
DISCLOSURE OF OWNERSHIP STATEMENT(MANDATORY)	INCLUDED	INCLUDED
NOTICE OF INTENT TO SUBCONTRACT(MANDATORY)	NO	NO
SUBCONTRACTORS NAME AND LICENSING	N/A	N/A
ACKNOWLEDGEMENT OF RECEIPT OF ADDENDA NO.1 01/20/2026	INCLUDED	INCLUDED
NON-COLLUSION AFFIDAVIT MANDATORY	INCLUDED	INCLUDED
EQUAL EMPLOYMENT OPPORTUNITY LANGUAGE (EXHIBIT A)	INCLUDED	INCLUDED
REQUIRED EVIDENCE EEO/AFFIRMATIVE ACTION REGULATION CERTIFICATE	INCLUDED	INCLUDED
AMERICAN WITH DISABILITIES ACT OF 1990 LANGUAGE	INCLUDED	INCLUDED
DEBARMENT NOTICE	INCLUDED	INCLUDED
CERTIFICATION OF NON-DEBARMENT FOR FEDERAL GOVERNMENT CONTRACTS	INCLUDED	INCLUDED
CERTIFICATION OF NON-INVOLVEMENT IN PROHIBITED ACTIVITIES IN RUSSIA OR BELARUS	INCLUDED	INCLUDED
CITY OF TRENTON RESIDENT EMPLOYMENT POLICY	INCLUDED	INCLUDED
CITY OF TRENTON ETHICS COMPLAINT DISCLOSURE	INCLUDED	INCLUDED
LICENSES AND CERTIFICATIONS	INCLUDED	INCLUDED
NJ BUSINESS REGISTRATION CERTIFICATE (PRIOR TO AWARD)	INCLUDED	INCLUDED
EIC (EMPLOYEE INFORMATION CERTIFICATE)	CER#64170 EXP 02/15/2028	CERT#22979 EXP 05/15/2032
GRAND TOTAL PEOSHA SAFETY TRAINING	\$90,505.00	\$154,700.00
60-DAY EXTENSION COMPLIANCE	YES	YES
COMPLIANCE WITH EMERGENCY SERVICES	YES	YES
EXCEPTIONS	SEE ATTACHED	SEE ATTACHED
THREE (3) REFERENCES	INCLUDED	INCLUDED
FATAL FLAW	NONE	NONE

PROPOSAL

The undersigned proposals to furnish PEOSHA Safety Training for City of Trenton employees at the Trenton Water Works Distribution Complex on Cortland as needed in the classroom and in the field in the disciplines of:

Item #	Description of PEOSHA Safety Class (10 - 15 employees per class unless otherwise noted)	Unit	Unit Price	Qty	Total Price
1	PPE Training (1.5 hr. session)	Each	\$695	4	\$2,780
2	Back Injury Training (2 hr session)	Each	\$995	4	\$3,980
3	American Heart Association First Aide, AED and CPR Training – (8 hr. session) <i>see exceptions</i>	Each	\$1,695	5	\$8,475
4	Traffic Control Safety Training (4 hr. session) <i>see exceptions</i>	Each	\$2,995	4	\$11,980
5	Excavation Safety Training (2 hr. session) <i>see exceptions</i>	Each	\$1,395	4	\$5,580
6	Confined Space & Ladder Training (5.5 hr split session)	Each	\$1,595	4	\$6,380
7	Hoisting & Rigging Hands-on Training (4-5 hr.	Each	\$1,595	4	\$6,380
8	Lockout/Tagout and Electrical Safety (2 hr session) <i>see exceptions</i>	Each	\$1,395	4	\$5,580
9	Safety and Defensive Driving Involving Construction Vehicles (4 hr. session) <i>see exceptions</i>	Each	\$1,595	5	\$6,380
10	Forklift & Pallet Training (4 hr session)	Each	\$1,395	3	\$4,185
11	Work Zone Safety Guidelines for Construction, Maintenance, & Utility Operations - Laminated Quick Reference Guides	Each	\$25	20	\$500
12	OSHA 10 Hour General Industry <i>see exceptions</i>	Each	\$2,990	5	\$14,950
13	Respiratory Training & Indoor Air Quality	Each	\$1,395	5	\$6,975
Grand Total PEOSHA Safety Training					\$84,125 TOTAL

14 Recommended for Water Plant)- AM/PM Sessions
HazCom-Right to Know & Hazmat Awareness Each \$1,595 4-? + \$6,380 if approved

CONTRACT SHALL BE AWARDED THE LOWEST RESPONSIBLE & RESPONSIVE BID PRICE.

\$90,505

Respectfully Submitted: **Certified Health & Safety Services**
(Company)

Person to contact: **Amy DiFonzo**
(Printed name)


(Signature)

Telephone number: **856-829-4463**

Email: **amy@certifiedhss.com**

**EXCEPTIONS
(MATERIAL DEVIATIONS ARE NOT ALLOWED)**

NSC Work Zone Technician or ATSA Traffic Control Courses are bid as full day sessions

Excavation, Trenching, and Shoring classes are bid as 4 hour classes

Lockout/Tagout and Electrical Safety classes are bid as 4 hour classes combined

OSHA 10 hour Gen Industry classes are bid as quantity 5 - 2 full day classes each

American Heart Association CPR Training has a MAXIMUM 9 person limit per class

Defensive Driving Course will be a 6 Hour Course - 30 people MAX per class

PROPOSAL

The undersigned proposals to furnish PEOSHA Safety Training for City of Trenton employees at the Trenton Water Works Distribution Complex on Cortland as needed in the classroom and in the field in the disciplines of:

Item #	Description of PEOSHA Safety Class (10 - 15 employees per class unless otherwise noted)	Unit	Unit Price	Qty	Total Price
1	PPE Training (1.5 hr. session)	Each	\$2000.00	4	\$8,000.00
2	Back Injury Training (2 hr session)	Each	\$1500.00	4	\$6,000.00
3	American Heart Association First Aide, AED and CPR Training – (8 hr. session)	Each	\$2500.00	5	\$12,500.00
4	Traffic Control Safety Training (4 hr. session)	Each	\$3000.00	4	\$12,000.00
5	Excavation Safety Training (2 hr. session)	Each	\$2000.00	4	\$8,000.00
6	Confined Space & Ladder Training (5.5 hr split session)	Each	\$3500.00	4	\$14,000.00
7	Hoisting & Rigging Hands-on Training (4-5 hr.	Each	\$3000.00	4	\$12,000.00
8	Lockout/Tagout and Electrical Safety (2 hr session)	Each	\$2200.00	4	\$8,800.00
9	Safety and Defensive Driving Involving Construction Vehicles (4 hr. session)	Each	\$4000.00	5	\$20,000.00
10	Forklift & Pallet Training (4 hr session)	Each	\$3000.00	3	\$9,000.00
11	Work Zone Safety Guidelines for Construction, Maintenance, & Utility Operations - Laminated Quick Reference Guides	Each	\$20.00	20	\$400.00
12	OSHA 10 Hour General Industry	Each	\$5000.00	5	\$25,000.00
13	Respiratory Training & Indoor Air Quality	Each	\$2000.00	5	\$10,000.00
Grand Total PEOSHA Safety Training					\$145,700.00

CONTRACT SHALL BE AWARDED THE LOWEST RESPONSIBLE & RESPONSIVE BID PRICE.

Respectfully Submitted: Skyline Environmental, Inc.
 (Company)
 Person to contact: James N. Gotay
 (Printed name)
 Telephone number: (732) 583-2500


 (Signature)
 Email: jamesgotay@skylineenv.com

- New Jersey Unified Certification Program - NJ Transit, New Jersey Department of Transportation and The Port Authority of NY & NJ - Disadvantaged Business Enterprise.

In addition, the City of Trenton should note that Skyline maintains active membership in the following:

- State of New Jersey Department of Labor and Workforce Development State Industrial Safety Council Members.
- National Safety Council Member.
- American Society of Safety Professionals Member.
- American Industrial Hygiene Association Member.
- New Jersey Water Environment Association Member – Past Safety Man of Year Awards.
- National Fire Protection Association Member.
- Statewide Hispanic Chamber of Commerce Member – Past Man of Year Award.
- Old Bridge/Sayreville Rotary Club – Past President.

5.0 PROFESSIONAL REFERENCES

For your convenience, Skyline has attached a listing of seven (7) professional references in Attachment – 3 to this document.

6.0 COMPENSATION PROPOSAL

Skyline proposes to provide *site-specific* safety and health training for designated City of Trenton employees. All training will be conducted at Trenton's suitable facilities at a mutually convenient time period. The City of Trenton will pay Skyline, on a time charge plus expense basis, monthly as charges accrue, the sum of the following for all work performed as indicated in the Scope of Services:

1. Direct labor fees, calculated based on direct labor hours chargeable to the project, times the appropriate hourly rates listed below.

Principal	\$250.00
Certified Safety Professional	\$210.00
Certified Industrial Hygienist	\$210.00
Safety Professional	\$210.00
Safety and Health Specialist	\$185.00
Technician	\$150.00
Clerical	\$100.00

2. Project-related expenses are included in the hourly salary rates listed above. Typical project related expenses include the following costs: regular telephone and facsimile use, e-mail, Internet use and low volume plain paper copier use.
3. Reimbursable non-salary expenses payable to Skyline includes contractor charges for drafting, outside consultant charges, subcontractors for services such as testing by

**EXCEPTIONS
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The State of New Jersey Water Environment Association and the State of New Jersey Department of Environmental Protection authorize Skyline to offer accredited Training Contact Hours (TCH) for all its current safety and health training sessions. The additional fee for any training session participants who need to receive the TCH accreditation is \$25.00 per individual employee certificate requested for each training session attended.

Skyline personnel is certified to provide American Red Cross certified First Aid/CPR/AED training. Skyline can contract with the American Heart Association to conduct the aforementioned training, if requested by the City.

Skyline is able to provide ATSSA/MUTCD certified Flagger training (Work Zone Safety) ~~certifications and National Safety Council (NSC) certified Defensive Driving training and~~ related credits. Please note that the NSC certified Defensive Driving training must be six (6) ~~hours long and the maximum number of attendees is limited to 25 employees per the NSC.~~

Skyline is able to provide Quantitative Respiratory Fit-Testing using TSI PortaCount equipment for an additional fee, if requested.
