

CLOUD QUOTE

Vista HCM/Vista Time Subscription (60-Month Minimum Term Required)

Vista Human Resources, Benefits, Recruiting & Onboarding, Payroll, EasyAsk Natural Language Query Tool, Employee Self-Service, Manager Self-Service, Mobile, Workflow, Reporting, Analytics

Vista Time - Time and attendance, Accruals, Alerts and Ad-Hoc Reporting, Advanced Scheduling, Budgeting, Mobile and Points Tracking

No. of Vista HCM employees	2,454	(FT/PT/Library/Retires)
No. of Vista Time employees	1,383	(FT/Library)
Vista HCM PEPM	\$8.35	
Vista Time PEPM	\$4.00	
Vista HCM & Time Monthly		\$26,022.90
Total Annual Vista HCM + Vista Time Subscription Fee		\$312,274.80

Vista HCM + Vista Time Implementation & Training Estimate	Hours	\$210
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Installation 3 Environment - Test/Production/Training <i>(discounted from \$9,250)</i>	WAIVED
Data Conversion Assistance	
Assist with configuration of Core functionality	
Core Training (HR, Benefits, Payroll, and Reporting)	
Benefit File Connections	
Interface Assistance (like – General Ledger)	
Testing & Go-Live (parallels)	
Vista Time Configuration/Setup/Training	
Estimate Hours	1,820
Total Implementation & Training Estimate	\$382,200

Vista Maintenance

Annual Support and Maintenance	
Unlimited telephone and email access to our support staff, 24x7, downloadable tax compliance and system updates, Quarter and Year-end support, unrestricted web, and knowledgebase access	
Total Annual Support & Maintenance Fee	Included

Investment Summary

PDS Vista HCM + Vista Time Annual Subscription Fee **	\$312,274.80
One-Time PDS Prof. Services Implementation Fees *	\$382,200.00
Annual Vista Support & Maintenance Fee	Included

Notes:

*Implementation shows a lump estimate of hours; however, PDS is open to working with your internal team on your rollout strategy. For example, you may consider rollout by component core HR/ Payroll/ Benefits first then tackle Recruiting in another phase. Again, open for discussion. **PDS will perform a detailed review and create a Formal Statement of Work which outlines implementation approach.**

Implementation fees are paid as services are rendered.

7. PRICING & VALUE PROPOSITION

AccuPay provides a transparent, flat-rate pricing model that avoids "nickel-and-diming" for essential services. While final pricing depends on the specific service mix selected by the City, our standard government model includes:

	Column B	Column C	Column D	Column E	Column F	Annual Cost
	Notes	Base Fee	Per EE /Payroll	Insert # of EEs	Cost/ Payroll: C+(D*E)	Cost/Payroll * 26 Payrolls/Yr
Core Payroll Services	Per Pay Run	50.00	5.00	1348.00	6,790.00	176,540.00
HRIS Platform Payroll Services Electronic employee onboarding Electronic employee offboarding Tax Compliance Third Party Payments Direct deposit Employee self-service New Hire Reporting PTO Accruals PTO requests (self-service) Unlimited customer service						

Additional Separately Priced Services

Timekeeping & Scheduling	\$ 2.75	1348	\$3,707.00	\$ 96,382.00
Talent Management Suite + LMS	\$ 3.25	1348	\$4,381.00	\$113,906.00
Benefits admin (carrier connections)			\$ 100.00	\$ 2,600.00
Applicant Tracking System (Recruiting)			\$ 395.00	\$ 10,270.00
Managed Leave Administration (BPO)			\$ 750.00	\$ 19,500.00
Background Checks	Each (approx)	\$ 85.00		

Annual Fees

W2s Services (filing + hard copy mailing)	\$ 100.00	\$ 7.25	1348	\$9,873.00	\$ 9,873.00
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One-Time Fees

System Implementation & Data Migration & Training			\$4,000.00	
Hardware (iPads are highly recommended)			TBD	

THE GROOVE GLOBAL, LLC

PROPOSAL PROPOSER MUST COMPLETED - MANDATORY

The undersigned respondent declares that he/she has read the Notice of Request for Proposal, Instructions to Respondents, Affidavits and Scope of Services, Requirements, Evaluation Criteria attached, that he/she has determined the conditions affecting the proposal agrees, if this proposal is accepted, to furnish and deliver the following:

**HUMAN RESOURCE INFORMATION SYSTEMS SERVICES AND PAYROLL SERVICES
FOR THE FOR A PERIOD OF THREE (3) YEARS WITH AN OPTION TO EXTEND TWO (2)
ONE (1) YEAR EXTENSIONS: PROPOSERS WILL SUBMIT TOTAL AMOUNT FOR THE
SERVICES PER YEAR.**

TOTAL AMOUNT FOR YEAR ONE \$ 1,096,206

TOTAL AMOUNT FOR YEAR TWO \$ 246,859

TOTAL AMOUNT FOR YEAR THREE \$ 251,448

OPTION TO EXTEND TWO (2) ONE (1) YEAR EXTENSIONS

TOTAL AMOUNT FOR YEAR FOUR \$ 256,127

TOTAL AMOUNT FOR YEAR FIVE \$ 260,896

(SIGNATURE BY AUTHORIZED REPRESENTATIVE)

The undersigned is a Corporation, Partnership or Individual under the laws of the State of Delaware having its principal office

at 1660 International Drive, Suite 600, McLean, VA 22102

COMPANY The Groove Global, LLC

ADDRESS 1660 International Drive, Suite 600, McLean, VA 22102

ADDRESS _____

CC2026-05 HUMAN RESOURCE INFORMATION SYSTEMS SERVICES AND PAYROLL SERVICES FOR THE FOR CITY OF TRENTON, DEPARTMENT OF ADMINISTRATION, DIVISION OF PERSONNEL AND PAYROLL FOR A PERIOD OF THREE (3) YEARS WITH AN OPTION TO EXTEND TWO (2) ONE (1) YEAR EXTENSIONS. VIRTUAL PROPOSAL OPENING DATE IS FEBRUARY 3, 2026, AT 11:00AM

Pricing

Our proposal is designed to offer transparency, flexibility, and value—ensuring that your investment supports both immediate project needs and long-term success.

We are also open and flexible in adjusting the proposed deployment timeline to align with the City's operational realities. This includes accommodating current vendor agreements, legacy system transitions, and other key initiatives to minimize disruption and promote continuity. We will work closely with City leadership to assess internal resource availability, coordinate with broader strategic priorities, and ensure that the timeline supports staff capacity and engagement throughout the implementation process.

We look forward to the possibility of partnering with the City and welcome any questions or discussions following your review of the proposal. Our commitment extends beyond service delivery—we are dedicated to a successful and sustainable outcome for the City and the communities you serve.

Deployment Services

Cost Summary		Total
Engagement/Project Management		\$41,184
Workday Deployment – Human Capital Management		\$574,359
Core HCM		
Human Resources		
Organization Management		
Compensation Management		
Absence		
Onboarding & Offboarding		
Time Tracking		
Payroll for the US		
Learning		
Talent Optimization		
Recruiting		
Data Conversion (per pre-defined scope)		
Integrations (960 Hours), Reporting & Data Conversion		\$173,745
Change Management & Training		\$28,987
Post-Production Hypercare		\$27,384
Total		\$845,629

If the City elects to continue with The Groove for Application Managed Services following go-live, we can amortize a portion of the implementation investment over timeline of the extended agreement.

PEOPLEGURU, INC.

PROPOSAL PROPOSER MUST COMPLETED - MANDATORY

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SERVICES PER YEAR.**

TOTAL AMOUNT FOR YEAR ONE \$ 392,403.20

TOTAL AMOUNT FOR YEAR TWO \$ 340,678.20

TOTAL AMOUNT FOR YEAR THREE \$ 350,898.55

OPTION TO EXTEND TWO (2) ONE (1) YEAR EXTENSIONS

TOTAL AMOUNT FOR YEAR FOUR \$ 361,125.50

TOTAL AMOUNT FOR YEAR FIVE \$ 372,268.27

Richard Congem

(SIGNATURE BY AUTHORIZED REPRESENTATIVE)

The undersigned is a Corporation, Partnership or Individual under the laws of the State of Florida having its principal office

at _____

COMPANY Peopleguru, Inc.

ADDRESS 101 S. Hoover Blvd, STE 100, Tampa, FL 33609

ADDRESS _____

**CC2026-05 HUMAN RESOURCE INFORMATION SYSTEMS SERVICES AND PAYROLL SERVICES FOR THE FOR CITY OF TRENTON,
DEPARTMENT OF ADMINISTRATION, DIVISION OF PERSONNEL AND PAYROLL FOR A PERIOD OF THREE (3) YEARS WITH AN
OPTION TO EXTEND TWO (2) ONE (1) YEAR EXTENSIONS. VIRTUAL PROPOSAL OPENING DATE IS FEBRUARY 3, 2026, AT
11:00AM**

AUTOMATIC DATA PROCESSING

PROPOSAL
PROPOSER MUST COMPLETED - MANDATORY

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HUMAN RESOURCE INFORMATION SYSTEMS SERVICES AND PAYROLL SERVICES FOR THE FOR A PERIOD OF THREE (3) YEARS WITH AN OPTION TO EXTEND TWO (2) ONE (1) YEAR EXTENSIONS: PROPOSERS WILL SUBMIT TOTAL AMOUNT FOR THE SERVICES PER YEAR.

TOTAL AMOUNT FOR YEAR ONE **\$ 386,996.46**

TOTAL AMOUNT FOR YEAR TWO **\$ 268,495.62**

TOTAL AMOUNT FOR YEAR THREE **\$ 281,921.28**

OPTION TO EXTEND TWO (2) ONE (1) YEAR EXTENSIONS

TOTAL AMOUNT FOR YEAR FOUR **\$ 281,921.28**

TOTAL AMOUNT FOR YEAR FIVE **\$ 296,017.35**

(SIGNATURE BY AUTHORIZED REPRESENTATIVE)

The undersigned is a Corporation, Partnership or Individual under the laws of the State of NJ having its principal office

at One ADP Boulevard, Roseland, NJ 07068

COMPANY Automatic Data Processing

ADDRESS 213 Jane Chapman Drive East Newtown, PA 18940

ADDRESS _____

CC2026-05 HUMAN RESOURCE INFORMATION SYSTEMS SERVICES AND PAYROLL SERVICES FOR THE CITY OF TRENTON, DEPARTMENT OF ADMINISTRATION, DIVISION OF PERSONNEL AND PAYROLL FOR A PERIOD OF THREE (3) YEARS WITH AN OPTION TO EXTEND TWO (2) ONE (1) YEAR EXTENSIONS. VIRTUAL PROPOSAL OPENING DATE IS FEBRUARY 3, 2026, AT 11:00AM.

AUTOMATIC DATA PROCESSING

Company Information

City Of Trenton
319 E State St
Trenton, NJ 08608-1809
United States

Executive Contact

Ronette Chew
Personnel Director *
rchew@trentonni.org
(609) 989-3102

Pricing for ADP Services: Ongoing and One-Time Fees



Monthly Processing Fees

ADP Lyric HCM

- HR and Payroll Rich Core
- Analytics
- Market and People Insights
- Health Compliance
- Full Service Wage Garnishment
- Recruiting
- Recruiting Embedded Intelligence
- Performance
- Compensation Planning
- Succession
- Learning
- Application Program Interface Central (API)
- Employment and Income Verification

	Assumed Counts	Base/Rate	Rate Type	Monthly Totals	Annual* Totals
ADP Lyric HCM	1,383	\$11.55	PEPM	\$15,973.65	\$191,683.80

ADP WorkForce Suite

- Time and Attendance
- Compliance on Demand

Job Scheduling

ADP WorkForce Suite	1,383	\$2.95	PUPM	\$4,079.85	\$48,958.20
Job Scheduling	1,383	\$0.63	PUPM	\$871.29	\$10,455.48
Absence Management	1,383	\$0.63	PUPM	\$871.29	\$10,455.48
7100 Timeclock	1	\$39.42	PER UNIT	\$39.42	\$473.04
7100 Finger Scan Add On	1	\$20.58	PER UNIT	\$20.58	\$246.96

Disclosure Items

Shipping fees for 3rd party courier delivery will be billed at prevailing rate, unless fully paperless.



Annual Processing

Year End Forms, W2s or 1099s

	Assumed Counts	Base/Rate	Annual
Year End Forms, W2s or 1099s	1,383	\$4.50	\$6,223.50
Total Estimated Annual Investment			\$268,496.46



One-Time Fees

- Implementation for ADP Lyric HCM
- Custom WorkForce Suite Integration - Longevity and Stipends Custom Calcs (RJ reliance)

	Count	Rate	Total
■ Implementation for ADP Lyric HCM	1	\$106,500.00	\$106,500.00
■ Custom WorkForce Suite Integration - Longevity and Stipends Custom Calcs (RJ reliance)	1	\$12,000.00	\$12,000.00

Total One-Time Fees

Implementation and One-Time Fees

\$225,000.00

Discount Value

(\$106,500.00)

Total Net Implementation and One-Time Fees

\$118,500.00

AUTOMATIC DATA PROCESSING

Company Information

City Of Trenton
319 E State St
Trenton, NJ 08608-1809
United States

Executive Contact

Ronette Chew
Personnel Director *
rchew@trentonnj.org
(609) 989-3102

ADP LYRIC INVESTMENT SUMMARY

ONE TIME FEES

based on Go live date

\$118,500

ANNUAL HCM FEES

based on 1,383 EEs

\$197,907

ANNUAL TIME FEES

based on 1,383 EEs

\$82,589

*The Annual Fees listed are estimates based on the services, rates and counts outlined in the Pricing for ADP Services and are shown here for illustrative purposes. They are not binding amounts and shall not become incorporated into or made a part of any document or services agreement governing the services contemplated therein.

“ Any time you select a partner, you’re looking for two things: Great technology and a great team to work with. With ADP, we have both. Our ADP team is knowledgeable and there to advise us and answer our questions. That, combined with ADP’s robust and adaptable global technology, gives us confidence that our employees are taken care of.”

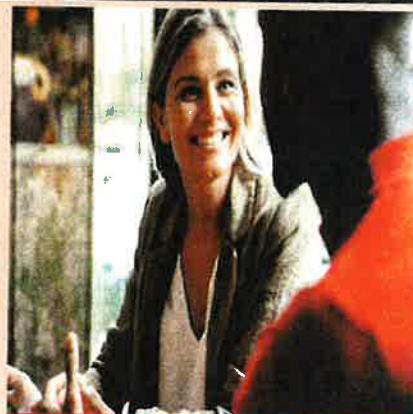
—Greg Harmer, Amazon

“ It has been a game-changer for our organization. It is intuitive. Our employees find it very easy to use. We’re so excited about the data management opportunities and the implementation process couldn’t have been smoother.”

—Jane Luers, Vice President, Human Resources, Opaal® Food Management Inc.

ADP Sales Associate

Christopher Malavarca
GES ESM - Vertical
christopher.malavarca@adp.com



KRONOS SAASHR, INC.

PROPOSAL PROPOSER MUST COMPLETED - MANDATORY

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FOR THE FOR A PERIOD OF THREE (3) YEARS WITH AN OPTION TO EXTEND TWO (2)
ONE (1) YEAR EXTENSIONS: PROPOSERS WILL SUBMIT TOTAL AMOUNT FOR THE
SERVICES PER YEAR.**

TOTAL AMOUNT FOR YEAR ONE \$ 358,047

TOTAL AMOUNT FOR YEAR TWO \$ 289,126

TOTAL AMOUNT FOR YEAR THREE \$ 289,126

OPTION TO EXTEND TWO (2) ONE (1) YEAR EXTENSIONS

TOTAL AMOUNT FOR YEAR FOUR \$ 289,126

TOTAL AMOUNT FOR YEAR FIVE \$ 289,126



(SIGNATURE BY AUTHORIZED REPRESENTATIVE)

The undersigned is a Corporation, Partnership or Individual under the laws of the State of Massachusetts having its principal office

at 900 Chelmsford Street, Lowell, MA 01851

COMPANY Kronos SaaShr, Inc.

ADDRESS 900 Chelmsford Street, Lowell, MA 01851

ADDRESS

**CC2026-05 HUMAN RESOURCE INFORMATION SYSTEMS SERVICES AND PAYROLL SERVICES FOR THE FOR CITY OF TRENTON,
DEPARTMENT OF ADMINISTRATION, DIVISION OF PERSONNEL AND PAYROLL FOR A PERIOD OF THREE (3) YEARS WITH AN
OPTION TO EXTEND TWO (2) ONE (1) YEAR EXTENSIONS. VIRTUAL PROPOSAL OPENING DATE IS FEBRUARY 3, 2026, AT
11:00AM**



PRICING

Additional Pricing Details

Clock Hardware:

- UKG InTouch DX G2 with HID Proximity Card Reader (Rental) \$165 Monthly per clock (Annual Support Included)
- UKG TouchID Plus (finger sensor) for DX G2 \$50 Monthly per clock (Annual Support Included)

Additional modules:

- UKG Bryte AI Assistant: \$1.18 Per employee per month and \$1,000 one-time set-up fee.

Solution	EE/Count	Pricing Metric	PEPM	Annual SaaS Total	One-Time Launch Fee
Proposal Total 1,383 Active & 1,071 Retirees	1,383	PEPM	\$17.42	\$289,126	\$68,921
UKG Ready Time and Scheduling	1,383	PEPM	\$3.03	\$50,353	
UKG Ready HR	1,383	PEPM	\$3.50	\$58,081	
UKG Ready Leave	1,383	PEPM	\$0.65	\$10,778	
UKG Ready ACA Manager	1,383	PEPM	\$0.25	\$4,134	
UKG Ready Recruiting	1,383	PEPM	\$1.01	\$16,789	
UKG Ready Performance	1,383	PEPM	\$0.76	\$12,579	
UKG Ready Learning	1,383	PEPM	\$1.50	\$24,856	
UKG Ready Benefits	1,383	PEPM	\$1.60	\$26,549	
UKG HRSD Document Manager	1,383	PEPM	\$1.00	\$16,562	
UKG Ready Payroll	1,383	PEPM	\$3.25	\$53,946	
UKG Ready Payroll Services	1,383	PEPM	\$0.87	\$14,508	

PAYCOM PAYROLL, LLC

THE CITY OF TRENTON | PAYCOM

Paycom Pricing Summary – All-In Annual Cost

Employee Count: 1383

Payroll Frequency: Biweekly (26 payrolls annually)

Per Employee Per Month (PEPM)	\$18.39
Annual PEPM Software Cost	\$305,200.44
Payroll Base Fee (26 runs × \$8.31)	\$216.06
Per-Check Fees (1,383 × 26 × \$0.91)	\$32,721.78
Total Annual Software & Payroll Cost	\$338,138.28
One-Time Implementation Investment	\$64,000

Included Product Set

- Single Application HCM System (Single Database)
- Position & Seat Management
- Payroll Processing & Payroll Tax Services
- Time & Attendance & Scheduling
- HR Core & Personnel Action Forms
- Recruiting, Applicant Tracking & Onboarding
- Talent Management & Performance
- Advanced Reporting & Government Compliance
- Employee, Admin & Executive Virtual Assistants (IWant®)
- Dedicated Paycom Specialist

PRIMEPOINT

PROPOSAL
PROPOSER MUST COMPLETED - MANDATORY

The undersigned respondent declares that he/she has read the Notice of Request for Proposal, Instructions to Respondents, Affidavits and Scope of Services, Requirements, Evaluation Criteria attached, that he/she has determined the conditions affecting the proposal agrees, if this proposal is accepted, to furnish and deliver the following:

**HUMAN RESOURCE INFORMATION SYSTEMS SERVICES AND PAYROLL SERVICES
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ONE (1) YEAR EXTENSIONS: PROPOSERS WILL SUBMIT TOTAL AMOUNT FOR THE
SERVICES PER YEAR.**

TOTAL AMOUNT FOR YEAR <u>ONE</u>	<u>\$ 245,488.80</u>
TOTAL AMOUNT FOR YEAR <u>TWO</u>	<u>\$ 270,988.80</u>
TOTAL AMOUNT FOR YEAR <u>THREE</u>	<u>\$ 270,988.80</u>
 <u>OPTION TO EXTEND TWO (2) ONE (1) YEAR EXTENSIONS</u>	
TOTAL AMOUNT FOR YEAR <u>FOUR</u>	<u>\$ 270,988.80</u>
TOTAL AMOUNT FOR YEAR <u>FIVE</u>	<u>\$ 270,988.80</u>


(SIGNATURE BY AUTHORIZED REPRESENTATIVE)

The undersigned is a Corporation, Partnership or Individual under the laws of the State of New Jersey having its principal office

at Burlington County

COMPANY Primepoint, LLC

ADDRESS 2 Springside Road

ADDRESS Westampton, NJ 08060

CC2026-05 HUMAN RESOURCE INFORMATION SYSTEMS SERVICES AND PAYROLL SERVICES FOR THE FOR CITY OF TRENTON, DEPARTMENT OF ADMINISTRATION, DIVISION OF PERSONNEL AND PAYROLL FOR A PERIOD OF THREE (3) YEARS WITH AN OPTION TO EXTEND TWO (2) ONE (1) YEAR EXTENSIONS. VIRTUAL PROPOSAL OPENING DATE IS FEBRUARY 3, 2026, AT 11:00AM

PRIMEPOINT

D. Primepoint Signed Pricing Page - RFP Page 31 - Completed by Respondent

PROPOSAL **RESPONDENT MUST COMPLETE**

The undersigned respondent declares that he/she has read the Notice of Request for Proposal, Instructions to Respondents, Affidavits and Scope of Services, Requirements, Evaluation Criteria attached, that he/she has determined the conditions affecting the proposal agrees, if this proposal is accepted, to furnish and deliver **Payroll and Human Resource Information Systems Services for the City of Trenton, Department of Administration** for three (3) years with an option to extend two (2) one (1) year options:

PAYROLL AND HUMAN RESOURCE INFORMATION SYSTEMS SERVICES

TOTAL COST FOR THE SERVICES FOR YEAR ONE (1)	\$295,488.80
TOTAL COST FOR THE SERVICES FOR YEAR TWO (2)	\$270,988.80
TOTAL COST FOR THE SERVICES FOR YEAR THREE (3)	\$270,988.80
GRAND TOTAL AMOUNT FOR THREE (3) YEARS	\$837,466.40

OPTION TO EXTEND YEAR FOUR (4)

TOTAL COST FOR THE SERVICES	\$270,988.80
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OPTION TO EXTEND YEAR FIVE (5)

TOTAL COST FOR THE SERVICES	\$270,988.80
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Jerry Hampton

(SIGNATURE BY AUTHORIZED REPRESENTATIVE)

E. Itemized Services & Pricing

1. HRMS Solutions - existing services as current contracted are included in this proposal.

See "HRMS Solution Descriptions" section for product details.

HRMS SOLUTIONS

HR Essentials

HR Profile, Onboarding, Change Management, Document Management, Events Management, Benefits Statements, OSHA Reporting, Background Check Connectivity, Role Based Security

Position Management

Recruitment Management

Workflow

Benefits Management

including ACA Reporting & Compliance. Does not include on-line benefit election as this managed by Fairview Insurance.

Total below is based upon employee quantities provided to Primepoint in the RFP. Billing will be based on the number of active employees in the system each month.

HRMS FEES FOR SOLUTIONS LISTED ABOVE	RATE	QTY	MONTHLY SUBTOTAL
Per Employee Per Month Fee	\$6.55	1348	\$8,829.40

Total Monthly HRMS Fee \$8,829.40

Go to our [Website](#) to learn more about Primepoint's HR Solutions.

PRIMEPOINT

2. Payroll Processing - existing services as current contracted are included in this proposal.

PAYROLL SERVICES INCLUDED

Business Access Payroll System

EmployeeXperience® an Employee Self-service Portal

Payroll Tax Service to Federal, State and additional Tax Jurisdictions as Needed During Contract Period

Supply of Checks for Manual Check Processing

Direct Deposit Service

Pressure Sealed Check/Stub Service

New Hire Reporting

50+ Standard & Interactive Reports including PERS/PFRS IROC Reports

Group Term Life

Report Builder

Garnishment/Agency Check Remittance Service

W-2 Processing

Edmunds Budget File

Total below is based upon employee quantities provided to Primepoint in the RFP. Billing will be based on the actual number of unique employees paid each month.

PAYROLL PROCESSING	RATE	QTY	SUBTOTAL
Per Employee Per Month Fee	\$4.50	1348	\$6,066.00

Total Monthly Processing Fee \$6,066.00

3. Time & Labor Management

TIME MANAGEMENT FEATURES INCLUDED

Accurate and Efficient Cloud-based, Time and Labor Management Solution

Institution-wide time & attendance system

Employee time-worked tracking via web-enabled computer or smart phone application

Managers can conveniently view and approve time sheets

Apply benefit-time/PTO policies to produce accurate time-off calculations for all employee groups

Load specific rules unique to both union and non-union employees

Employees can view their benefit-time/PTO activity & balances computer or smart phone application

Employees can request time-off via web-enabled computer or smart phone

Easy-to-use dashboard view configured for employees, managers and administrators

Worked-time information is automatically pushed into the payroll system

(a variety of time clock hardware options are available upon request)

SCHEDULER MODULE FEATURES INCLUDED

With your business metrics, this system can build and assign the schedule for you, using factors such as:

Employee Availability, Preferences, Seniority, Cost-center Budget, Skills, Trainings/Certifications

This system will help reduce labor costs (monitoring overtime), avoid over/under staffing as well as compliance risk.

Helps satisfy requirements by placing the properly credentialed person into the correct position.

This system will provide many helpful reports:

Open Shift, Scheduled to Actual, Schedule Summary by Department, Union, Employee, etc.

This system will enable employees to access and interact with their schedules through desktop or mobile device (deployed when ready). Employees can receive push notifications or email notifications when a new schedule is posted.

LEAVE MANAGER MODULE FEATURES INCLUDED

Improve efficiency with administrators initiating leave requests made by employees

Ensure fairness by accurately calculating and tracking leave eligibility, type, and duration

Increase transparency with instant visibility into each employee's current leave status, eligibility, and balances

Reduce the cost of unauthorized absences through flexible rules and automated notifications

Improve compliance by ensuring that leave policies are enforced consistently

PRIMEPOINT

Total below is based upon employee quantities provided to Primepoint in the RFP. Billing will be based on the number of individual employees with a time profile in the system each month.

TIME & LABOR MANAGEMENT	RATE	QTY	SUBTOTAL
Per Employee Per Month Fee	\$4.00	1348	\$5,392.00
Cloud-Based Scheduler Module (with TLM)	\$3.50	400	\$1,400.00
Cloud Based Leave Manager Module	\$2.25	200	\$450.00

Total Monthly T&L Fee \$7,242.00

4. HR Support Services

HR SUPPORT SERVICES	PRICE	QTY	SUBTOTAL
HR Support Package - Maximum 10 Administrative Users 1 Labor Poster on the Replacement Plan Live Help <ul style="list-style-type: none">◦ PHR, SPHR certified HR experts ready to point you in the right direction, offer a second opinion, or coach you on critical workforce issues◦ Can be reached between 8AM and 7PM Central time each business day	\$100.00	1	\$100.00
Online Tools <ul style="list-style-type: none">◦ Job description builder◦ Performance review tools◦ Compliance guidelines and checklists◦ HR audit checklist◦ Whitepapers & webinar library◦ Downloadable forms and tools			
Labor Law Poster Replacement Plan - 69 posters requested by Ronette Chew in her email dated 11-5-25 Automatically receive a poster whenever there is a state/federal update # of locations is assumed	\$5.00	69	\$345.00

Additional Monthly Total \$445.00

5. Summary of Annualized Fees

NAME	RATE	QTY	SUBTOTAL
Estimated HRMS Fee	\$8,829.40	12	\$105,952.80
Estimated Payroll Processing Fee	\$6,066.00	12	\$72,792.00
Estimated T&L Management Fee	\$7,242.00	12	\$86,904.00
HR Support Services Fee	\$445.00	12	\$5,340.00

Total Annualized Fee \$270,988.80

6. Service Implementation Fees

NAME	PRICE
Customized Service and System Configuration including Standard Training - Payroll and Benefits Management. As an existing clients Payroll and Benefit Management implementation fee are not needed. Does not include on-line benefit election implementation as this is managed by Fairview Insurance.	\$0.00
HRMS Modules Configuration including Standard Training Parts of the HRMS system were configured when Primepoint set up the HRMS system under the previous RFP. This implementatin fee reflects the additional training and configuration required to set up the HRMS system not being utilized as well as training of new users. Additional training is available upon request at the rates indicated at the rates listed under Miscellaneous Services. Does not include on-line benefit election configuration as this managed by Fairview Insurance.	\$5,000.00
Time & Labor Management System Configuration including Standard Training Standard Training is defined as "training to competency" with a maximum of 15 hours of web-based training. Additional training is available upon request at the rates listed under Miscellaneous Services.	\$9,000.00
Scheduler System Configuration including Standard Training Standard Training is defined as "training to competency" with a maximum of 12 hours of web-based training. Additional training is available upon request at the rates listed under Miscellaneous Services.	\$7,000.00
Advanced Leave Management System Configuration including Standard Training Standard Training is defined as "training to competency" with a maximum of 10 hours of web-based training. Additional training is available upon request at the rates listed under Miscellaneous Services.	\$3,500.00
Subtotal	\$24,500.00

7. Time and Labor Hardware Purchase Options

Please note the below are representative pricing at the time of the proposal, clock prices subject to change based on when ordered, the quantity ordered and incentive sales offered by the manufacturer. Additional configurations and options are available. Clocks come with a 1 year warranty, extended warranties are available.

PRODUCT	PRICE	QTY	SUBTOTAL
ZK Ultima 5 Timeclock - RFID	\$795.00	1	\$795.00
ZK Ultima 5 - Multi-Pro Full	\$1,495.00	1	\$1,495.00
ZK Ultima 5 Timeclock - RFID/Fingerprint	\$1,195.00	1	\$1,195.00
ZK Ultima 5 Facial Reader	\$1,695.00	1	\$1,695.00
ZK Ultima 5 - Technology Fee Required per clock with Ultima 5 Timeclock Purchase for ZK-Cirrus timeclock data management.	\$12.00	1	\$12.00
UKG InTouch DX Smart Card Terminal Reads 13.56mhz cards only	\$4,250.00	1	\$4,250.00
UKG InTouch DX HID Terminal Reads 125khz cards only	\$4,195.00	1	\$4,195.00
UKG InTouch DX HID Terminal with Facial Module	\$5,395.00	1	\$5,395.00
		Total	\$19,032.00