

**RFP2019-07 PROGRAM DESIGN FOR THE PLANNING AND ENTREPRENEURIAL INNOVATION CENTER PROJECT
FOR THE CITY OF TRENTON, DEPARTMENT OF HOUSING AND ECONOMIC DEVELOPMENT, DIVISION OF
PLANNING PROPOSAL OPENING 1/19/19 AT 11:00AM**

RFP2019-07 PROGRAM DESIGN FOR THE PLANNING AND ENTREPRENEURIAL INNOVATION CENTER PROJECT FOR THE CITY OF TRENTON, DEPARTMENT OF HOUSING AND ECONOMIC DEVELOPMENT, DIVISION OF PLANNING		
NUMBER OF RESPONDENTS:	2	
NAME OF BIDDER	KAIROS DEVELOPMENT GROUP	CLARK CATON HINTZ, P.C.
ADDRESS	2200 ARCH ST, SUITE 200	100 BARRACK STREET
CITY, STATE, ZIP	PHILADELPHIA, PA 19144	TRENTON, NJ 08608
CONTACT NAME	FRANK ROBINSON	JOHN D.S. HATCH, FAIA, LEED AP, PRINCIPAL
TELEPHONE	215-359-9140	609-883-8383
FAX	215-695-6511	609-883-4044
E-MAIL	FRANK@KAIROSDQ.COM	JHATCH@CCHNJ.COM
STATEMENT OF OWNERSHIP DISCLOSURE	INCLUDED	INCLUDED
REQUIRED EVIDENCE EEO/AFFIRMATIVE ACTION REGULATIONS QUESTIONNAIRE	INCLUDED	INCLUDED
ACKNOWLEDGEMENT OF RECEIPT OF ADDENDA	N/A	N/A
NJ BUSINESS REGISTRATION CERTIFICATE	INCLUDED	INCLUDED
NON-COLLUSION AFFIDAVIT	INCLUDED	INCLUDED
ETHICS COMPLAINT DISCLOSURE	INCLUDED	INCLUDED
AMERICANS WITH DISABILITIES ACT OF 1990 LANGUAGE	INCLUDED	INCLUDED
CERTIFICATION AND DISCLOSURE OF POLITICAL CONTRIBUTIONS	INCLUDED	INCLUDED
DISCLOSURE OF INVESTED ACTIVITIES IN IRAN	INCLUDED	INCLUDED
DEBARMENT NOTICE REQUIRED	INCLUDED	INCLUDED
EIC	CERT.#56878 EXP. 12/15/2023	CERT.#30171 EXP. 02/15/2020
CERTIFICATE OF INSURANCE	REQUIRED FROM AWARDED VENDOR PRIOR TO AWARD	REQUIRED FROM AWARDED VENDOR PRIOR TO AWARD
CITY OF TRENTON RESIDENT EMPLOYMENT POLICY	INCLUDED	INCLUDED
60-DAY EXTENSION COMPLIANCE	YES	YES
WILLING TO PROVIDE PRIORITY EMERGENCY SERVICES	YES	YES
W-9	N/A	INCLUDED
EXCEPTIONS (IF ANY)	NONE	NONE
#1 SCOPE OF SERVICES LUMP SUM AMOUNT	\$20,000.00	\$0.00 (INCLUDED BELOW)
HOURLY RATE FOR EMPLOYEES	\$125.00	(SEE ATTACHED RATE SHEETS)
#2 SCOPE OF SERVICES LUMP SUM AMOUNT	\$55,000.00	\$38,000.00
HOURLY RATE FOR EMPLOYEES	\$125.00	(SEE ATTACHED RATE SHEETS)
#3 SCOPE OF SERVICES LUMP SUM AMOUNT	N/A	\$3,500.00
HOURLY RATE FOR EMPLOYEES	\$125.00	(SEE ATTACHED RATE SHEETS)
#4 SCOPE OF SERVICES LUMP SUM AMOUNT	\$15,000.00	\$5,000.00
HOURLY RATE FOR EMPLOYEES	\$125.00	(SEE ATTACHED RATE SHEETS)
FATAL DEFECT	NONE	NONE

Kairos

Original

**BID PROPOSAL FORM
RESPONDENT MUST COMPLETE**

RESPONDENT CAN INSERT THEIR OWN PROPOSAL/PRICE PAGE/S

We the undersigned propose to provide **PROGRAM DESIGN FOR THE PLANNING AND ENTREPRENEURIAL INNOVATION CENTER PROJECT** pursuant to the scope of services and requirements and made part hereof:

PRICE PROPOSAL SHOULD INCLUDE A LUMP SUM PROJECT COST FOR THE AREA(S) BEING APPLIED FOR. IN ADDITION, PRICE PROPOSAL SHOULD INCLUDE HOURLY RATES FOR EMPLOYEES IN THE EVENT THAT ADDITIONAL WORK IS REQUIRED BEYOND THE PROJECT SCOPE.

**#1 SCOPE OF SERVICES
LUMP SUM AMOUNT**

\$ 20,000

HOURLY RATES FOR EMPLOYEES

\$ 125

**#2 SCOPE OF SERVICES
LUMP SUM AMOUNT**

\$ 55,000

HOURLY RATES FOR EMPLOYEES

\$ 125

**#3 SCOPE OF SERVICES
LUMP SUM AMOUNT**

\$ N/A

HOURLY RATES FOR EMPLOYEES

\$ 125

**#4 SCOPE OF SERVICES
LUMP SUM AMOUNT**

\$ 15,000

HOURLY RATES FOR EMPLOYEES

\$ 125

Clarke Catow Hintz

BID PROPOSAL FORM
RESPONDENT MUST COMPLETE

RESPONDENT CAN INSERT THEIR OWN PROPOSAL/PRICE PAGE/S

We the undersigned propose to provide **PROGAM DESIGN FOR THE PLANNING AND ENTREPRENEURIAL INNOVATION CENTER PROJECT** pursuant to the scope of services and requirements and made part hereof:

PRICE PROPOSAL SHOULD INCLUDE A LUMP SUM PROJECT COST FOR THE AREA(S) BEING APPLIED FOR. IN ADDITION, PRICE PROPOSAL SHOULD INCLUDE HOURLY RATES FOR EMPLOYEES IN THE EVENT THAT ADDITIONAL WORK IS REQUIRED BEYOND THE PROJECT SCOPE.

**#1 SCOPE OF SERVICES
LUMP SUM AMOUNT**

\$ 0.00 (Included below)

HOURLY RATES FOR EMPLOYEES

\$ (See Attached Rate Sheets)

**#2 SCOPE OF SERVICES
LUMP SUM AMOUNT**

\$ 38,000.00

HOURLY RATES FOR EMPLOYEES

\$ (See Attached Rate Sheets)

**#3 SCOPE OF SERVICES
LUMP SUM AMOUNT**

\$ 3,500.00

HOURLY RATES FOR EMPLOYEES

\$ (See Attached Rate Sheets)

**#4 SCOPE OF SERVICES
LUMP SUM AMOUNT**

\$ 5,000.00

HOURLY RATES FOR EMPLOYEES

\$ (See Attached Rate Sheets)

ORIGINAL



Clarke Caton Hintz

Architecture

Planning

Landscape Architecture

CLARKE CATON HINTZ
2019 Professional Architectural Hourly Rates

100 Barrack Street
Trenton NJ 08608
clarkecatonhintz.com
Tel: 609 883 8383
Fax: 609 883 4044

Partner	\$220.00
Associate Partner	\$185.00
Senior Associate/Director	\$160.00
Associate/Project Manager	\$145.00
Interior Designer	\$130.00
Project Architect/Coordinator	\$120.00
Staff (3.1 x direct salary – not to exceed \$110/hr)	\$85 to \$110.00

Philip Caton, FAICP
John Hatch, FAIA
George Hibbs, AIA
Brian Slaugh, AICP
Michael Sullivan, AICP

Emeriti

John Clarke, FAIA
Carl Hintz, AICP, ASLA

Paulien & Associates

FEE SCHEDULE

Hourly Rates

Kate Herbolsheimer

Vice President and Principal \$280 per hour

Frank Markely

Vice President and Principal \$280 per hour