

**RFP2019-27: TELEPHONIC TRANSLATING/INTERPRETING SERVICES FOR THE CITY OF TRENTON,
MUNICIPAL COURT PROPOSAL OPENED 5/15/19 AT 11:00AM**

RFP2019-27: TELEPHONIC TRANSLATING/INTERPRETING SERVICES FOR THE CITY OF TRENTON, MUNICIPAL COURT					
NUMBER OF RESPONDENTS:	5				
NAME OF BIDDER	TELELANGUAGE, INC.	MITO, INC	LINGUISTICA INTERNATIONAL, INC.	GENEVA WORLDWIDE, INC.	PROPIO LS, LLC
ADDRESS	514 SW 6TH AVENUE, FLOOR 4	289 JONESBORO ROAD, #416	4250 W 5415 S	256 W 38TH STREET, 10TH FLOOR	11020 KING STREET, STE. 420
CITY, STATE, ZIP	PORTLAND, OR 97204	MCDONOUGH, GA 30253	KEARNS, UT 84118	NEW YORK, NY 10018	OVERLAND PARK, KS 66210
CONTACT NAME	HAYLEY EMMONS, DIRECTOR OF CONTRACTING	NELVA LEE	JORDAN DAINES	CHARLIE HIGMAN, BID MANAGER	ROBERT CAMPBELL
TELEPHONE	503-459-5683	678-458-1671	801-618-1454	212-255-8400	913-800-4785
FAX	503-246-6002	877-804-6643	801-262-4622	212-255-8409	866-231-8176
E-MAIL	HEMMONS@TELELANGUAGE.COM	MELVA.LEE@MITO.ORG	ACCOUNTS@LINGUISTICAINTERNATIONAL.COM	RFP@GENEVAWORLDWIDE.COM	ROB@PROPIO-LS.COM
STATEMENT OF OWNERSHIP DISCLOSURE	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED
MANDATORY EQUAL EMPLOYMENT OPPORTUNITY	INCLUDED	N/A	INCLUDED	INCLUDED	INCLUDED
REQUIRED EVIDENCE EEO/AFFIRMATIVE ACTION REGULATIONS QUESTIONNAIRE	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED
ACKNOWLEDGEMENT OF RECEIPT OF ADDENDA	N/A	N/A	N/A	N/A	N/A
NJ BUSINESS REGISTRATION CERTIFICATE	INCLUDED	REQUIRED FROM AWARDED VENDOR PRIOR TO AWARD	INCLUDED	INCLUDED	INCLUDED
NON-COLLUSION AFFADAVIT	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED
ETHICS COMPLAINT DISCLOSURE	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED
AMERICANS WITH DISABILITIES ACT OF 1990 LANGUAGE	INCLUDED	N/A	INCLUDED	INCLUDED	INCLUDED
CERTIFICATION AND DISCLOSURE OF POLITICAL CONTRIBUTIONS	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED
DISCLOSURE OF INVESTED ACTIVITIES IN IRAN	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED
DEBARMENT NOTICED (REQUIRED)	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED
EIC	CERT.#50301 EXP. 3/15/2020	REQUIRED FROM AWARDED VENDOR PRIOR TO AWARD	REQUIRED FROM AWARDED VENDOR PRIOR TO AWARD	CERT.#58063 EXP.#09/15/2024	REQUIRED FROM AWARDED VENDOR PRIOR TO AWARD
CERTIFICATE OF INSURANCE	REQUIRED FROM AWARDED VENDOR PRIOR TO AWARD	REQUIRED FROM AWARDED VENDOR PRIOR TO AWARD	REQUIRED FROM AWARDED VENDOR PRIOR TO AWARD	REQUIRED FROM AWARDED VENDOR PRIOR TO AWARD	REQUIRED FROM AWARDED VENDOR PRIOR TO AWARD
CITY OF TRENTON RESIDENT EMPLOYMENT POLICY	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED
60-DAY EXTENSION COMPLIANCE	YES	YES	YES	YES	YES
WILLING TO PROVIDE PRIORITY EMERGENCY SERVICES	YES	YES	YES	YES	YES
W-9	INCLUDED	N/A	INCLUDED	N/A	INCLUDED
REFERENCES	INCLUDED	N/A	N/A	INCLUDED	N/A
HOURLY MINUTES	SEE ATTACHED BREAKDOWN OF HOURLY MINUTES	SEE ATTACHED BREAKDOWN OF HOURLY MINUTES	SEE ATTACHED BREAKDOWN OF HOURLY MINUTES	SEE ATTACHED BREAKDOWN OF HOURLY MINUTES	SEE ATTACHED BREAKDOWN OF HOURLY MINUTES
FATAL DEFECT	NONE	NONE	NONE	NONE	NONE

1

Pricing

Spanish	\$0.59 cents/minute
All Other Languages	\$0.78 cents/minute

There are no travel, or related fees, nor administrative fees. We can provide dual-handset phones, as needed, free of charge. In the event our phones need serviced, we can replace or fix the phone free of charge. All Ancillary Account Services are Free! We do not charge for monthly reports, Additional Access Codes and/or Toll Free Numbers, 3rd Party Calling, Custom Printed Material, Account Set-up, 24x7x365 Customer Support, wait/hold times, access to an online portal, and ongoing staff training for the life of the contract.

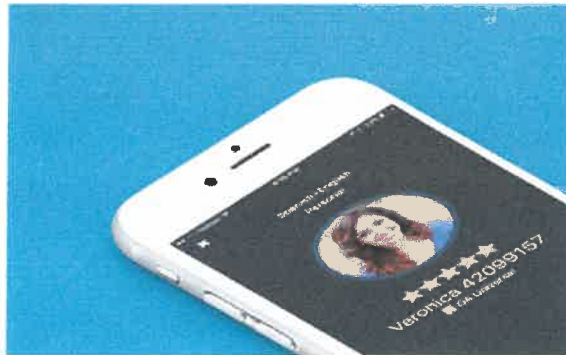


4. Resolution of Complaints

- Interpreters are rated immediately following their session. Interpreters who do not have high ratings do not obtain further sessions.

5. Procedures to discipline staff

- Interpreters are rated immediately following their session. Interpreters who do not have high ratings do not obtain further sessions.



E. Price Proposal

LANGUAGE	RATES*
OPI/VRI SPANISH	\$.90/ MINUTE
OPI/VRI ASL/ALL OTHER LANGUAGES	\$.95/MINUTE
TRANSLATION SPANISH	\$0.10 CENTS/PER WORD
TRANSLATION ALL OTHER LANGUAGES	\$0.25 CENTS/PER WORD



Linguistica International offers all inclusive pricing.

Service	Unit	Rate
Spanish – Telephonic Translating/Interpreting Services	Per Minute	\$0.56
All other languages - Telephonic Translating/Interpreting Services	Per Minute	\$0.56

*Conference calling is available upon request at no additional charge.



PRICING PROPOSAL

In response to RFP2019-27: Telephonic/Interpreting Services - Geneva Worldwide, Inc. is offering the following pricing for the City of Trenton Municipal Court:

Pricing	
SOLUTION	RATE
On-Demand Over-the-Phone Interpretation	\$0.88 per minute (all languages)
On-Demand Video Remote Interpretation	\$1.99 per minute (all languages, including ASL)



Price Proposal

OVER-THE-PHONE INTERPRETING

Spanish	\$0.55 per minute
200 other languages	\$0.79 per minute

- Same price 24 hours a day, 7 days a week, 365 days a year
- There is no fee for placing domestic third-party calls.
(Please note: most of our competitors charge for this service)
- There are no base fees or minimum charges.