

**RFP2018-46 LEGAL SERVICES- FORECLOSURE ATTORNEY FOR THE CITY OF TRENTON,
DEPARTMENT OF HOUSING AND ECONOMIC DEVELOPMENT PROPOSAL OPENING 10/23/2018
AT 11:00AM**

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|---|---|--|--|
| RFP2018-46 LEGAL SERVICES- FORECLOSURE ATTORNEY FOR THE CITY OF TRENTON, DEPARTMENT OF HOUSING AND ECONOMIC DEVELOPMENT | | | |
| NUMBER OF RESPONDENTS: | 3 | | |
| NAME OF BIDDER | GOLDENBERG, MACKLER, SAYEGH, MINTZ, PFEFFER, BONCHI & GILL | GRACE, MARMERO & ASSOCIATES, LLP | WISNIEWSKI & ASSOCIATES, LLC |
| ADDRESS | 660 NEW ROAD, SUITE 1A | 44 EUCLID STREET | 17 MAIN STREET |
| CITY, STATE, ZIP | NORTHFIELD, NEW JERSEY 08225 | WOODBURY, NEW JERSEY 08096 | SAYREVILLE, NEW JERSEY 08872 |
| CONTACT NAME | KEITH A. BONCHI, ESQ. | ALBERT K. MARMERO | JOHN S. WISNIEWSKI, ESQ. |
| TELEPHONE | 609-646-0222 | 856-848-6440 | 732-651-0040 |
| FAX | 609-646-0887 | 856-848-5002 | 732-651-0060 |
| E-MAIL | KBONCHI@GMSLAW.COM | AMERMERO@GRACEMARMERO.COM | JWISNIEWSKI@WISNIEWSKILAW.COM |
| STATEMENT OF OWNERSHIP DISCLOSURE | INCLUDED | INCLUDED | INCLUDED |
| REQUIRED EVIDENCE EEO/AFFIRMATIVE ACTION REGULATIONS QUESTIONAIRE | INCLUDED | INCLUDED | INCLUDED |
| ACKNOWLEDGEMENT OF RECEIPT OF ADDENDUM | N/A | N/A | N/A |
| NJ BUSINESS REGISTRATION CERTIFICATE | INCLUDED | INCLUDED | INCLUDED |
| NON-COLLUSION AFFADAVIT | INCLUDED | INCLUDED | INCLUDED |
| AMERICANS WITH DISABILITIES ACT OF 1990 LANGUAGE | INCLUDED | INCLUDED | INCLUDED |
| CERTIFICATION AND DISCLOSURE OF POLITICAL CONTRIBUTIONS | INCLUDED | INCLUDED | INCLUDED |
| DISCLOSURE OF INVESTED ACTIVITIES IN IRAN | INCLUDED | INCLUDED | INCLUDED |
| EIC | CERT.#14694 EXP. 06/15/2020 | CERT.#37097 EXP. 06/15/2019 | CERT.#40169 EXP. 07/15/2021 |
| CERTIFICATE OF INSURANCE | REQUIRED FROM AWARDED VENDOR PRIOR TO AWARD | REQUIRED FROM AWARDED VENDOR PRIOR TO AWARD | REQUIRED FROM AWARDED VENDOR PRIOR TO AWARD |
| CITY OF TRENTON RESIDENT POLICY | INCLUDED | INCLUDED | INCLUDED |
| ETHIC COMPLAINT DISCLOSURE FORM | INCLUDED | INCLUDED | INCLUDED |
| W-9 | INCLUDED | INCLUDED | INCLUDED |
| REFERENCES | N/A | INCLUDED | INCLUDED |
| 60-DAY EXTENSION COMPLIANCE | YES | YES | YES |
| WILLING TO PROVIDE PRIORITY EMERGENCY SERVICES | N/A | YES | YES |
| EXCEPTIONS (IF ANY) | NONE | NONE | NONE |
| HOURLY RATES | \$500.00 PER PROPERTY | \$650.00 PER PROPERTY | \$750-\$1,000.00 PER PROPERTY |
| FATAL FLAW | NONE | NONE | NONE |

ORIGINAL

KEITH A. BONCHI
Attorney at Law

EMAIL: kbonchi@gmslaw.com

GMS LAW
ATTORNEYS
GOLDENBERG • MACKLER • SAYEGH
MINTZ • PFEFFER • BONCHI • GILL

A PROFESSIONAL CORPORATION

660 NEW ROAD, FIRST FLOOR, NORTHFIELD, NEW JERSEY 08225
PHONE: (609) 646-0222 | FAX: (609) 646-0887

Please Reply To: Northfield

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TAX ID #22-1980737

October 8, 2018

VIA NJLS

Isabel C. Garcia, QPA, Purchasing Agent
City of Trenton, Division of Purchasing
City Hall, 319 East State Street, 1st Floor
Trenton, NJ 08608

RE: Price Proposal for Legal Services – Foreclosure Attorney
RFP2018-46

Dear Ms. Garcia:

In connection with our Qualifications and Proposal for Legal Services, below please find our separate price proposal in this matter.

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|---|--|
| Title search fee per property: (full 60-year search) | \$275.00 - \$300.00 |
| Attorney fee per property (tax sale certificate): | \$500.00 |
| Filing and recording fees per property (estimated): | The filing fee for the Complaint is \$250.00. The cost of recording the <i>in rem</i> foreclosure Complaint with the County Clerk is \$8.00, plus if the County utilizes the homeless fee it is another \$3.00 for a total of \$11.00, which is divided between the number of tax sale certificates in the foreclosure. In addition, there will be a fee to record the Final Judgment, which is the same \$8.00 fee. |

ATLANTIC CITY
1030 ATLANTIC AVENUE
ATLANTIC CITY, NJ 08401
PHONE: (609) 344-7131
FAX: (609) 347-6024

RIO GRANDE
THE HERALD BUILDING
1508 ROUTE 47 SOUTH, SUITE 3
RIO GRANDE, NJ 08242
PHONE: (609) 886-4333
FAX: (609) 886-9441

VINELAND
1173 EAST LANDIS AVENUE
BUILDING B, SUITE 2
VINELAND, NJ 08360
PHONE: (856) 839-0953
FAX: (856) 839-0959

| | |
|--|--|
| Advertising fee: | The advertising fee varies by county and depending upon the size of the <i>in rem</i> list. I would estimate it to be \$500.00, but it could go higher depending upon the paper that is used and the number of tax sale certificates within same. |
| Certificate of Regularity fee per property: | \$219.00 divided among the various tax sale certificates. |
| Other fees and costs necessary to complete the foreclosure work (i.e. photocopying, postage, etc.) | Photocopying is ten cents per copy and postage is actual cost. The actual postage varies depending upon how many people must be served. |
| Total (estimated) cost per property which includes all of the fees and costs: | We would estimate that between the \$500.00 legal fee and costs per line item, the amount usually averages approximately \$800.00 - \$1,000.00 per tax sale certificate. Please note that if back title is overly complicated, we may need to increase fees upon the City's consent. |

Please note that if there is a federal lien and we have to foreclose *in personam*, we charge \$1,600.00 in legal fees for an uncontested foreclosure. In addition, costs are approximately \$1,700.00 plus Sheriff's fees.

In the event a matter became contested, all attorneys would agree to accept the blended rate of \$200.00 per hour. Paralegals would bill at the rate of \$125.00 per hour.

If you have any questions or require any additional information, please contact me. Thank you for your consideration in this matter.

Very truly yours,



KEITH A. BONCHI

KAB:jab
Encls.



Albert K. Marmero Δ
James K. Grace Δ □
Michael R. Burns Δ †

Grace Marmero & Associates, LLP

A New Jersey Limited Liability Partnership
ATTORNEYS AT LAW

44 Euclid Street
Woodbury, NJ 08096

Tel: (856) 848-6440

Fax: (856) 848-5002

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Δ Member NJ Bar
† Member PA Bar
□ Member NY Bar

PRICE PROPOSAL

Proposed rate for service rendered by Grace, Marmero & Associates, LLP is \$650.00 per property.

Additional Offices

Vineland - Mount Holly - Tinton Falls

ORIGINAL

WISNIEWSKI & ASSOCIATES, LLC'S PRICE PROPOSAL FOR CITY OF TRENTON RFQ FOR LEGAL SERVICES-FORECLOSURE ATTORNEY

Wisniewski & Associates, LLC's compensation proposal to represent the City as Foreclosure Attorney is a fee of \$1,000.00 per property on the first 10 properties in a year, an attorney fee of \$850.00 per property on the next 10 properties in a year and an attorney fee of \$750.00 per property for 21 or more properties in a year. The title search fee per property will be \$200.00 per property. The filing and recording fees will be as provide by status and Court Rules. The Certificate of Regularity fee per property will be \$175.00 per property. Miscellaneous expenses per property will be approximately \$150.00 per property with i) black and white photocopies at \$0.15 per page, ii) color photocopies at \$0.30 per page, iii) overnight delivery by New Jersey Lawyer's Service, Federal Express or US Mail at prevailing prices and iv) facsimiles at \$1.00 per page with a maximum of \$10.00 per fax.