

RFP2018-13 LEGAL SERVICES FOR TAX APPEALS EXPERT FOR THE CITY OF TRENTON, DEPARTMENT OF LAW PROPOSAL OPENING APRIL 4, 2018 AT 11:00AM

RFP2018-13 LEGAL SERVICES FOR TAX APPEALS EXPERT FOR THE CITY OF TRENTON, DEPARTMENT OF LAW						
NUMBER OF RESPONDENTS:	6					
NAME OF BIDDER	DEMBER LAW, LLC	CHIESA, SHANHINIAN & GIANTOMASI, P.C.	MCGILL & HALL, LLC	SHAIN SCHAFFER, P.C.	HOAGLAND, LONGO, MORAN, DUNST & DOUKAS, LLP	INGLESINO, WEBSTER, WYCISKALA & TAYLOR, LLC
ADDRESS	600 LAWRENCE ROAD	ONE BOLAND DRIVE	708 10TH AVENUE, 2ND FLOOR	150 MORRISTOWN ROAD, SUITE #105	40 PATERSON STREET	600 PARSIPPANY ROAD, SUITE #204
CITY, STATE, ZIP	LAWRENCEVILLE, NJ 08648	WEST ORANGE, NJ 07052	BELMAR, NJ 07719	BERNARDSVILLE, NJ 07924	NEW BRUNSWICK, NJ 08903	PARSIPPANY, NJ 07054
CONTACT NAME	JOHN V. DEMBER, ESQUIRE	DANIEL A. SCHWARTZ	THOMAS HALL, ESQ.	MARGUERITE M. SCHAFFER, ESQ.	EMIL H. PHILIBOSAIN	JOHN P. INGLESINO, ESQ.
TELEPHONE	609-530-9301	973-325-1500	732-419-9000	908-953-9300	732-545-4717	973-947-7131
FAX	609-530-9304	973-325-1501	732-749-7480	908-953-2969	732-545-4579	973-887-2700
E-MAIL	JOHN@DEMBERLAW.COM	INFO@CSGLAW.COM	TH@MCGILLHALL.COM	MSCHAFFER@SHAINLAW.COM	EPHILIBOSAIN@HOAGLANDLONGO.COM	JINGLESION@IWT-LAW.COM
OWNERSHIP DISCLOSURE STATEMENT	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED
REQUIRED EVIDENCE EEO/AFFIRMATIVE ACTION REGULATIONS QUESTIONNAIRE	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED
ACKNOWLEDGEMENT OF RECEIPT OF ALL ADDENDA	N/A	N/A	N/A	N/A	N/A	N/A
NJ BUSINESS REGISTRATION CERTIFICATE	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED
NON-COLLUSION AFFIDAVIT	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED
AFFIRMATIVE ACTION STATEMENT	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED
AMERICANS WITH DISABILITIES ACT OF 1990 LANGUAGE	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED
DISCLOSURE OF INVESTED ACTIVITIES IN IRAN	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED
POLITICAL CONTRIBUTION DISCLOSURE FORM	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED
ETHICS COMPLAINT DISCLOSURE	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED
DEBARMENT NOTICE	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED
EIC	CERT.#55236 EXP. 11/15/2022	CERT.#141513 EXP. 04/15/2020	REQUIRED PRIOR TO AWARD	CERT.#25054 EXP. 06/15/2019	CERT.#17445 EXP. 09/15/2018	CERT.#45296 EXP. 08/15/2024
60-DAY EXTENSION COMPLIANCE	YES	YES	YES	YES	YES	YES
EMERGENCY SERVICES	YES	YES	YES	YES	N/A	YES
CERTIFICATE OF INSURANCE	REQUIRED PRIOR TO AWARD	REQUIRED PRIOR TO AWARD	REQUIRED PRIOR TO AWARD	REQUIRED PRIOR TO AWARD	REQUIRED PRIOR TO AWARD	REQUIRED PRIOR TO AWARD
CITY OF TRENTON RESIDENT EMPLOYMENT POLICY	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED
W-9	INCLUDED	INCLUDED	N/A	N/A	INCLUDED	INCLUDED
EXCEPTIONS (IF ANY)	NONE	NONE	NONE	NONE	NONE	NONE
THREE (3) REFERENCES	N/A	INCLUDED	INCLUDED	INCLUDED	N/A	INCLUDED
HOURLY RATE	\$175.00 PER HOUR	\$175.00 PER HOUR	\$175.00 PER HOUR	\$175.00 PER HOUR	\$175.00 PER HOUR	AMENDABLE TO THE HOURLY RATE SET BY THE CITY OF TRENTON
FATAL FLAW	NONE	NONE	NONE	NONE	NONE	NONE


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COMPENSATION PROPOSAL

With respect to hourly rates and scope of services, please be advised that this Firm will bill monthly at the hourly rates of \$175 per hour for shareholders, \$135/hour for all other attorneys, and \$85/hour for paralegals. Monthly fees, exclusive of costs shall be capped at \$15,000.00. The Firm shall provide all required legal services on behalf of the City of Trenton in connection with tax appeals filed or to be filed with the Mercer County Board of Taxation and/or the Tax Court of New Jersey, including but not limited to, the defense of tax appeals, the filing of Answers and Counterclaims, Chapter 91 or other Motion practice, negotiations with adverse counsel, and appearances before the Tax Court of New Jersey and/or Somerset County Board of Taxation. Fees for matters appealed to the Superior Court Appellate Division will be separately negotiated.

Out-of-pocket disbursements and costs incurred on behalf of the City, will be itemized on each bill and will be billed at the actual cost incurred in accordance with the City of Trenton outside counsel guidelines.

SHAIN SCHAFFER PC
A Professional Corporation Organized and
Existing Under the Laws of the State of
New Jersey


Marguerite M. Schaffer, Esq.



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March 20, 2018

Isabel C. Garcia, QPA
Purchasing Agent
Division of Purchasing
319 East State Street, 1st Floor
Trenton, New Jersey 08608

**Re: Request for Proposals for Legal Services – Tax Appeal Expert (RFP2018-12)
Pricing Information**

Dear Ms. Garcia:

In conjunction with the submission for the position of Tax Appeal Expert for the City of Trenton, Hoagland, Longo, Moran, Dunst & Doukas, LLP submits the following price proposal:

Partner:	\$175/hour
Associate:	\$135/hour
Paralegal:	\$85/hour

Should you have any questions relating to this price proposal, or anything else contained in this response to this Request for Proposal, please feel free to contact my office.

Very truly yours,

EMIL H. PHILIBOSIAN

EHP:jpa



The attorneys of the Firm who will be assigned to work with the City of Trenton all have prior legal experience representing municipal, County and State entities, and are appropriately licensed in State and Federal Courts within the State of New Jersey. This Firm's assets are its attorneys who are talented and eager to use their expertise and experience to respond diligently to client concerns. This Firm is committed to excellence, integrity, and zealous advocacy, and it strives to meet client needs in the most cost-effective manner. Resumes for members of the Firm whose expertise would be utilized in providing services to the City of Trenton are attached hereto.

As stated in the enclosed *curriculum vitae*s, our firm has substantial experience representing various boards and agencies throughout the State. In addition, the Firm and its attorneys, have extensive trial experience in both the State and Federal Courts in New Jersey. In addition, the Firm has appeared before numerous municipal boards throughout the State on a variety of applications. The Firm has also served as counsel to public agencies in the past.

This Firm is amenable to an hourly rate offered by the City of Trenton. This Firm will comply with the general terms and conditions as may be required by the City of Trenton and enter into a professional services contract with the City of Trenton, if applicable.

I have attached the required documents outlined on the City of Trenton's checklist. Inglesino, Webster, Wyciskala & Taylor, LLC has the requisite qualifications and experience to provide professional legal services – Tax Appeal Expert for the City of Trenton and would be happy to meet with you or a representative of the City of Trenton at your convenience. We look forward to hearing from you.

Very Truly Yours,
INGLESINO, WEBSTER, WYCISKALA
& TAYLOR, LLC

By: _____
John P. Inglesino
Managing Partner