

**CC2018-05 FLEET MANAGEMENT SERVICES FOR THE CITY OF TRENTON, DEPARTMENT OF ADMINISTRATION COMPETITIVE CONTRACTING PROPOSAL
OPENING APRIL 17, 2018 AT 11:00AM**

CC2018-05 FLEET MANAGEMENT SERVICES FOR THE CITY OF TRENTON, DEPARTMENT OF ADMINISTRATION		
NUMBER OF RESPONDENTS:	2	
NAME OF BIDDER	ASSETWORKS, LLC	ENTERPRISE FLEET MANAGEMENT, INC.
ADDRESS	998 OLD EAGLE SCHOOL ROAD, SUITE 1214	585 E. SWEDES FORD ROAD SUITE 100
CITY, STATE, ZIP	WAYNE, PA 19087	WAYNE, PA 19087
CONTACT NAME	ORLANDO BARRETT	MATTHEW HARTWELL
TELEPHONE	215-622-3336	484-754-2100
FAX	610-971-9447	N/A
E-MAIL	ORLANDO.BARRETT@ASSETWORKS.COM	MATTHEW.D.HARTWELL@EFLLEETS.COM
BID GUARANTEE	10% WESTCHESTER FIRE INSURANCE COMPANY W.P.O.A./TED MAY	10% LIBERTY MUTUAL INSURANCE COMPANY W.P.O.A./HEIDI A. NOTHEISEN
CONSENT OF SURETY	WESTCHESTER FIRE INSURANCE COMPANY	LIBERTY MUTUAL INSURANCE COMPANY
OWNERSHIP DISCLOSURE STATEMENT	INCLUDED	INCLUDED
NOTICE OF INTENT TO SUBCONTRACT	NONE	NONE
REQUIRED EVIDENCE EEO/AFFIRMATIVE ACTION REGULATIONS QUESTIONNAIRE	INCLUDED	INCLUDED
ACKNOWLEDGEMENT OF RECEIPT OF ADDENDA DATED FOR APRIL 4, 2018	INCLUDED	INCLUDED
NJ BUSINESS REGISTRATION CERTIFICATE	REQUIRED PRIOR TO AWARD	INCLUDED
NON-COLLUSION AFFIDAVIT	INCLUDED	INCLUDED
AMERICANS WITH DISABILITIES ACT OF 1990 LANGUAGE	INCLUDED	INCLUDED
DEBARMENT NOTICE	INCLUDED	INCLUDED
DISCLOSURE OF INVESTED ACTIVITIES IN IRAN	INCLUDED	INCLUDED
EIC	CERT.#26353 EXP. 09/15/2020	CERT.#58682 EXP. 02/15/2021
ETHICS COMPLAINT DISCLOSURE	INCLUDED	INCLUDED
CITY OF TRENTON RESIDENT EMPLOYMENT POLICY	INCLUDED	INCLUDED
POLITICAL CONTRIBUTION DISCLOSURE FORM	INCLUDED	INCLUDED
CERTIFICATE OF INSURANCE	REQUIRED FROM AWARDED VENDOR	REQUIRED FROM AWARDED VENDOR
HOLDING PRICE FOR SIXTY (60) DAYS	N/A	YES
COMPLIANCE WITH EMERGENCY SERVICES	N/A	NO
TOTAL AMOUNT FOR THREE (3) YEARS	\$248,131.43	\$745,080.00
OPTION TO EXTEND		
TOTAL AMOUNT FOR YEAR FOUR (4)	\$14,965.18	\$226,900.00
OPTION TO EXTEND		
TOTAL AMOUNT FOR YEAR FIVE (5)	\$263,096.61	\$226,900.00
REFERENCES EXCEPTIONS	INCLUDED	
FATAL FLAW	NONE	NONE

**PROPOSAL PAGE
RESPONDENT MUST COMPLETE**

The undersigned respondent declares that he/she has read the Notice of Request for Proposal, Instructions to Respondents, Affidavits and Scope of Services, Requirements, Evaluation Criteria attached, that he/she has determined the conditions affecting the proposal agrees, if this proposal is accepted, to furnish and deliver the following: **FLEET MANAGEMENT SERVICES FOR THE CITY OF TRENTON FOR A PERIOD OF THREE (3) YEARS WITH AN OPTION TO EXTEND TWO (2) ONE (1) YEAR EXTENSIONS: TOTAL AMOUNT FOR THREE (3) YEARS ONE MUST INCLUDE TRAINING.**

PRICING FOR FLEET MANAGEMENT SERVICES

TOTAL AMOUNT FOR THREE (3) YEARS \$ 745,080

OPTION TO EXTEND

TOTAL AMOUNT FOR YEAR FOUR \$ 226,960

OPTION TO EXTEND

TOTAL AMOUNT FOR YEAR FIVE \$ 226,960



(SIGNATURE BY AUTHORIZED REPRESENTATIVE)

ORIGINAL

		Total Cost
<u>Year 1</u>		
Maintenance Management Program		
Monthly fee - \$6*800 vehicles		\$57,600
Geotab Program		
Hardware fee - \$49 per vehicle*(800 vehicles)		\$39,200
Monthly fee - \$17*800 vehicles		\$163,200
Fuel Force Program		
Installation of 3 pumps		\$25,000
Cost per Transactions .35 cents (based on 22 transactions per year*800 vehicles)		\$6,160
<u>Total Cost Year 1</u>		\$291,160
<u>Year 2</u>		
Maintenance Management Program		
Monthly fee - \$6*800 vehicles		\$57,600
Geotab Program		
Monthly fee - \$17*800 vehicles		\$163,200
Fuel Force Program		
Cost per Transactions .35 cents (based on 22 transactions per year*800 vehicles)		\$6,160
<u>Total Cost Year 2</u>		\$226,960
<u>Year 3</u>		
Maintenance Management Program		
Monthly fee - \$6*800 vehicles		\$57,600
Geotab Program		
Monthly fee - \$17*800 vehicles		\$163,200
Fuel Force Program		
Cost per Transactions .35 cents (based on 22 transactions per year*800 vehicles)		\$6,160
<u>Total Cost Year 3</u>		\$226,960
<u>Total Cost for first 3 Years</u>		\$745,080

<u>Year 4</u>		
Maintenance Management Program		
Monthly fee - \$6*800 vehicles		\$57,600
Geotab Program		
Monthly fee - \$17*800 vehicles		\$163,200
Fuel Force		
Cost per Transactions .35 cents (based on 22 transactions per year*800 vehicles)		\$6,160
<u>Total Cost Year 4</u>		\$226,960
<u>Year 5</u>		
Maintenance Management Program		
Monthly fee - \$6*800 vehicles		\$57,600
Geotab Program		
Monthly fee - \$17*800 vehicles		\$163,200
Fuel Force		
Cost per Transactions .35 cents (based on 22 transactions per year*800 vehicles)		\$6,160
<u>Total Cost Year 5</u>		\$226,960