**BID2017-09 FURNISH AND DELIVERY OF FLUOROSILICIC ACID FOR A PERIOD OF ONE (1) YEAR WITH AN OPTION TO EXTEND ONE (1) YEAR FOR THE CITY OF TRENTON DEPARTMENT OF PUBLIC WORKS, TRENTON WATER UTILITY**

**BID OPENING FEBRUARY 28, 2017 AT 11:00AM**

<table>
<thead>
<tr>
<th>NUMBER OF RESPONDENTS:</th>
<th>4</th>
</tr>
</thead>
<tbody>
<tr>
<td>NAME OF BIDDER</td>
<td>BHS SPECIALITY CHEMICAL PRODUCTS</td>
</tr>
<tr>
<td>ADDRESS</td>
<td>1717 E. FARGO AVENUE</td>
</tr>
<tr>
<td>CITY, STATE, ZIP</td>
<td>NAMPA, ID 83687</td>
</tr>
<tr>
<td>CONTACT NAME</td>
<td>BETTY KENDALL-JONES</td>
</tr>
<tr>
<td>TELEPHONE</td>
<td>385-549-0086</td>
</tr>
<tr>
<td>FAX</td>
<td>208-466-8989</td>
</tr>
<tr>
<td>E-MAIL</td>
<td><a href="mailto:BETTY@BHSMARKETING.COM">BETTY@BHSMARKETING.COM</a></td>
</tr>
<tr>
<td>STOCKHOLDER DISCLOSURE STATEMENT</td>
<td>INCLUDED</td>
</tr>
<tr>
<td>REQUIRED EVIDENCE EEO/AFFIRMATIVE ACTION REGULATIONS QUESTIONNAIRE</td>
<td>INCLUDED</td>
</tr>
<tr>
<td>ACKNOWLEDGEMENT OF RECEIPT OF ADDENDA</td>
<td>N/A</td>
</tr>
<tr>
<td>NJ BUSINESS REGISTRATION CERTIFICATE</td>
<td>REQUIRED FROM AWARDED VENDOR</td>
</tr>
<tr>
<td>BIC</td>
<td>REQUIRED FROM AWARDED VENDOR</td>
</tr>
<tr>
<td>NON-COLLUSION AFFIDAVIT</td>
<td>INCLUDED</td>
</tr>
<tr>
<td>AMERICANS WITH DISABILITIES ACT OF 1990 LANGUAGE</td>
<td>INCLUDED</td>
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<tr>
<td>DISCLOSURE OF INVESTED ACTIVITIES IN IRAN</td>
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<td>ETHICS COMPLAINT DISCLOSURE</td>
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<tr>
<td>CITY OF TRENTON RESIDENT EMPLOYMENT POLICY</td>
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</tr>
<tr>
<td>CERTIFICATE OF INSURANCE</td>
<td>REQUIRED FROM AWARDED VENDOR</td>
</tr>
<tr>
<td>COMPLIANCE WITH 60-DAY CONTRACT EXTENSION</td>
<td>YES</td>
</tr>
<tr>
<td>COMPLIANCE WITH EMERGENCY SERVICES</td>
<td>YES</td>
</tr>
<tr>
<td>EXCEPTIONS</td>
<td>NONE</td>
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<tr>
<td>UNIT PRICE PER TON FOR YEAR ONE</td>
<td>$311.88</td>
</tr>
<tr>
<td>GRAND AMOUNT FOR FLUOROSILICIC ACID FOR YEAR ONE</td>
<td>$79,529.40</td>
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<td>OPTION TO EXTEND</td>
<td>YES</td>
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<tr>
<td>UNIT PRICE PER TON FOR YEAR TWO</td>
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<td>FATAL FLAW</td>
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PROPOSAL TO TRENTON WATER WORKS FOR FLUOROSILICIC ACID FY 2017

The undersigned proposes to furnish and deliver to Trenton Water Works, Water Filtration Plant, John Fitch Parkway, Trenton, New Jersey, Fluorosilicic Acid as per the attached specifications.

The contract term will be from award date of contract for one year. Trenton Water Works reserves the right to extend the contract period for one (1) year at the same pricing if there is a balance left on the contract after the termination date of the first year.

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Betty Kendall-Jones
Respectfully Submitted

Betty Kendall-Jones
(Signature)

BHS Specialty Chemicals
(Company)

Person to Contact: Betty Kendall-Jones

Telephone Number: 385.549.0086

PRICES SHALL BE FIRM FOR THE LENGTH OF THIS CONTRACT

MANUFACTURER: J. R. Simplot, Rock Springs, WY
PROPOSAL
TO
TRENTON WATER WORKS
FOR
FLUOROSILICIC ACID
FY 2018

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<td>$ 83,130.00</td>
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Don Jernstrom
Respectfully Submitted

(Signature)

Mosaic Global Sales, LLC
(Company)

Person to Contact: Heidi Schmitz

Telephone Number: 800.578.7891

PRICES SHALL BE FIRM FOR THE LENGTH OF THIS CONTRACT

***Price is based on a 23% assay adjusted basis and 15 ton releases. Mosaic requests a lead time of 7-10 days from receipt of the order. MANUFACTURE : Mosaic Global Sales, LLC
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Kirsten Bimler
Respectfully Submitted

Kirsten Bimler
(Signature)

Univar USA Inc.
(Company)

Person to Contact: Kirsten Bimler

Telephone Number: 717-948-5370

PRICES SHALL BE FIRM FOR THE LENGTH OF THIS CONTRACT
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(Signature)

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<tr>
<td>255 tons</td>
<td>Fluorosilicic Acid per attached specifications</td>
<td>$489.13</td>
<td>$124,728.15</td>
</tr>
</tbody>
</table>

Donald C. Helwig, Vice President/CFO
Respectfully Submitted

(Signature)

George S. Coyne Chemical Co., Inc.
(Company)

Person to Contact: Sherry Dugan, Manager, Bid/Contract Administration Dept.

Telephone Number: 215-785-3000

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FOR
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<td>Fluorosilicic Acid per attached specifications</td>
<td>$ 494.51</td>
<td>$ 126,100.05</td>
</tr>
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George S. Coyne Chemical Co., Inc.

(Company)

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