BID2017-31 FURNISH AND DELIVERY OF FERRIC CHLORIDE FOR A PERIOD OF ONE (1) YEAR WITH AN OPTION TO EXTEND ONE (1) YEAR FOR THE DEPARTMENT OF PUBLIC WORKS, WATER UTILITY BID OPENING MAY 16, 2017 AT 11:00AM

<table>
<thead>
<tr>
<th>NUMBER OF RESPONDENTS:</th>
<th>2</th>
</tr>
</thead>
<tbody>
<tr>
<td>NAME OF BIDDER</td>
<td>KEMIRA WATER SOLUTIONS, INC.</td>
</tr>
<tr>
<td>ADDRESS</td>
<td>4321 W. 6TH STREET</td>
</tr>
<tr>
<td>CITY, STATE, ZIP</td>
<td>LAWRENCE, KS 66049</td>
</tr>
<tr>
<td>CONTACT NAME</td>
<td>CHRISTINA M. IMBROGNO</td>
</tr>
<tr>
<td>TELEPHONE</td>
<td>1-800-879-6353</td>
</tr>
<tr>
<td>FAX</td>
<td>785-842-2629</td>
</tr>
<tr>
<td>E-MAIL</td>
<td><a href="mailto:KWSNA.BIDS@KEMIRA.COM">KWSNA.BIDS@KEMIRA.COM</a></td>
</tr>
</tbody>
</table>

STATEMENT OF OWNERSHIP DISCLOSURE

- INCLUDED
- INCLUDED

BID GUARANTEE

- 10% FIDELITY AND DEPOSIT COMPANY OF MARYLAND W.P.O.A/LARISSA SMITH
- 10% HARTFORD FIRE INSURANCE COMPANY W.P.O.A/AERIE WALTON

REQUIRED EVIDENCE EEO/AFFIRMATIVE ACTION REGULATIONS QUESTIONNAIRE

- INCLUDED
- INCLUDED

ACKNOWLEDGEMENT OF RECEIPT OF ADDENDA

- N/A
- N/A

NJ BUSINESS REGISTRATION CERTIFICATE

- INCLUDED
- INCLUDED

NON-COLLUSION AFFIDAVIT

- INCLUDED
- INCLUDED

AMERICANS WITH DISABILITIES ACT OF 1990 LANGUAGE

- INCLUDED
- INCLUDED

DISCLOSURE OF INVESTED ACTIVITIES IN IRAN

- INCLUDED
- INCLUDED

ETHICS COMPLAINT DISCLOSURE

- INCLUDED
- INCLUDED

EIC CERT.# 40465 EXP. 08/15/2019

- REQUIRED FROM AWARDED VENDOR PRIOR TO AWARD
- REQUIRED FROM AWARDED VENDOR PRIOR TO AWARD

CITY OF TRENTON RESIDENT EMPLOYMENT POLICY

- INCLUDED
- INCLUDED

CERTIFICATE OF INSURANCE

- REQUIRED FROM AWARDED VENDOR PRIOR TO AWARD
- REQUIRED FROM AWARDED VENDOR PRIOR TO AWARD

COMPLIANCE WITH 60-DAY CONTRACT EXTENSION

- YES
- YES

COMPLIANCE WITH EMERGENCY SERVICES

- YES SEE ATTACHED
- YES SEE ATTACHED

EXCEPTIONS

- NONE
- NONE

THREE (3) REFERENCES

- INCLUDED
- N/A

UNIT PRICE PER TON FOR 1200 TONS FOR YEAR ONE (1)

- $421.72
- $469.00

GRAND TOTAL FOR YEAR (1) WITH AN OPTION TO EXTEND ONE (1) YEAR

- $506,064.00
- $562,800.00

OPTION TO EXTEND ONE (1) YEAR UNIT PRICE PER TON FOR 1200 TONS

- $442.00
- $495.00

GRAND TOTAL FOR YEAR (2) TWO

- $530,400.00
- $594,000.00

FATAL FLAW

- NONE
- NONE
PROPOSAL
TO
TRENTON WATER WORKS
FOR
PURIFIED LIQUID FERRIC CHLORIDE ON A DRY BASIS
FY 2018

The undersigned proposes to furnish and deliver to Trenton Water Works, Water Filtration Plant, John Fitch Parkway, Trenton, New Jersey, Liquid Ferric Chloride on a Dry Basis, as per the attached specifications.

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Christina M. Imbrogno
Respectfully Submitted

(Signature)

Kemira Water Solutions, Inc.
(Company)

Person to Contact: Christina M. Imbrogno

(800) 879-6353

Telephone Number:

PRICES SHALL BE FIRM FOR THE LENGTH OF THIS CONTRACT

Ferric Chloride 4/3/17 TBH
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Craig Mikkelson
Respectfully Submitted

(Signature)

PVS Technologies, Inc.
(Company)

Person to Contact: Craig Mikkelson

Telephone Number: 313-571-1100

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