**BID2017-32 NATURAL GAS ENGINE GENERATOR MAINTENANCE CENTRAL PUMPING STATION FOR THE DEPARTMENT OF PUBLIC WORKS FOR A PERIOD OF ONE YEAR WITH THE OPTION TO EXTEND ONE YEAR**

**BID OPENING DATE: 5/31/17 AT 11:00AM**

<table>
<thead>
<tr>
<th>BID2017-32 NATURAL GAS ENGINE GENERATOR MAINTENANCE CENTRAL PUMPING STATION LOCATED AT THE CORNER OF PENNINGTON AVE &amp; MELON ST. FOR THE DEPARTMENT OF PUBLIC WORKS</th>
<th>FOR A PERIOD OF ONE (1) YEAR WITH THE OPTION TO EXTEND ONE (1) YEAR</th>
</tr>
</thead>
<tbody>
<tr>
<td>NUMBER OF RESPONDENTS:</td>
<td>2</td>
</tr>
<tr>
<td>NAME OF BIDDER</td>
<td>FOLEY, INC.</td>
</tr>
<tr>
<td>ADDRESS</td>
<td>855 CENTENNIAL AVE</td>
</tr>
<tr>
<td>CITY, STATE, ZIP</td>
<td>PISCATAWAY, NJ</td>
</tr>
<tr>
<td>CONTACT NAME</td>
<td>JOE COTIGNOLA</td>
</tr>
<tr>
<td>TELEPHONE</td>
<td>732-885-5555</td>
</tr>
<tr>
<td>FAX</td>
<td>732-885-3122</td>
</tr>
<tr>
<td>E-MAIL</td>
<td><a href="mailto:jcotignola@foleyinc.com">jcotignola@foleyinc.com</a></td>
</tr>
<tr>
<td>STOCKHOLDER DISCLOSURE STATEMENT</td>
<td>INCLUDED</td>
</tr>
<tr>
<td>EEO/AFFIRMATIVE ACTION REGULATIONS QUESTIONAIRE</td>
<td>INCLUDED</td>
</tr>
<tr>
<td>ACKNOWLEDGEMENT OF RECEIPT OF ADDENDA</td>
<td>N/A</td>
</tr>
<tr>
<td>BID BOND</td>
<td>10% TRAVELERS CASUALTY AND SURETY COMPANY OF AMERICA W/P.O.A. TINA FOSTER</td>
</tr>
<tr>
<td>PREVAILING WAGE STATEMENT</td>
<td>INCLUDED</td>
</tr>
<tr>
<td>NJ BUSINESS REGISTRATION CERTIFICATE</td>
<td>INCLUDED</td>
</tr>
<tr>
<td>NON-COLLUSION AFFIDAVIT</td>
<td>INCLUDED</td>
</tr>
<tr>
<td>NOTICE OF INTENT SUBCONTRACT FORM</td>
<td>N/A</td>
</tr>
<tr>
<td>CERTIFICATIONS FROM CONTRACTOR AND SUBCONTRACTOR</td>
<td>N/A</td>
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<tr>
<td>OWNERSHIP DISCLOSURE STATEMENT</td>
<td>INCLUDED</td>
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<tr>
<td>NJ PUBLIC WORKERS CONTRACT CERTIFICATE</td>
<td>CERT # 595721 EXP. 6/9/2018</td>
</tr>
<tr>
<td>AMERICANS WITH DISABILITIES ACT OF 1990 LANGUAGE</td>
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</tr>
<tr>
<td>DISCLOSURE OF INVESTED ACTIVITIES IN IRAN</td>
<td>INCLUDED</td>
</tr>
<tr>
<td>ETHICS COMPLAINT DISCLOSURE</td>
<td>INCLUDED</td>
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<tr>
<td>CITY OF TRENTON RESIDENT EMPLOYMENT POLICY</td>
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<tr>
<td>EIC</td>
<td>CERT # 138 EXP. 5/16/2020</td>
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<tr>
<td>60-DAY EXTENSION COMPLIANCE</td>
<td>YES</td>
</tr>
<tr>
<td>CERTIFICATE OF INSURANCE</td>
<td>REQUIRED FROM AWARDED VENDOR PRIOR TO AWARD</td>
</tr>
<tr>
<td>REFERENCES</td>
<td>INCLUDED</td>
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<tr>
<td>COMPLIANCE WITH EMERGENCY SERVICES</td>
<td>YES</td>
</tr>
<tr>
<td>TOTAL BID AMOUNT YEAR ONE</td>
<td>$ 67,361.00</td>
</tr>
<tr>
<td>OPTION TO EXTEND YEAR TWO</td>
<td>SEE ATTACHED BEAKDOWN OF PRICING</td>
</tr>
<tr>
<td>FATAL FLAW</td>
<td>NONE</td>
</tr>
<tr>
<td>EXCEPTIONS (IF ANY)</td>
<td>NONE</td>
</tr>
</tbody>
</table>
Proposal to the
Trenton Water Works
FY 2018 Natural Gas Engine Generator Maintenance Contract

Item 1  For furnishing all labor, tools, equipment, and parts to perform Monthly planned service and adjustments and calibrations
12 @ $ 427.52 per service  $ 5130.24 Per Engine

(Write Unit Price)

Item 2  For furnishing all labor, tools, equipment, and parts to perform Quarterly planned service and adjustments and calibrations
4 @ $ 65.00 per service  $ 260.00 Per Engine

(Write Unit Price)

Item 3  For furnishing all labor, tools, equipment, and parts to concurrently perform Semi-annual planned services and adjustments and calibrations
2 @ $ 65.00 per service  $ 130.00 Per Engine

(Write Unit Price)

Item 4  For furnishing all labor, tools, equipment, and parts to concurrently perform Annual planned services and adjustments and calibrations AND includes UREA feed system
1 @ $ 8161.00 per service  $ 8161.00 Per Engine

(Write Unit Price)

Item 5  For furnishing all labor, tools, and equipment to perform emergency service work and work beyond the scope of the maintenance service on the generator
Fixed amount of $ 10,000.00

$ 200.00 / hour labor rate
ten thousand dollars
(Write Total from above)

Item 6  For furnishing parts not covered under the basic maintenance service plan or under manufacturer’s warranty
Fixed amount of $10,000.00 $10,000.00
ten thousand dollars
(Write Total from above)

Item 7  For furnishing service to other equipment
Fixed amount of $10,000.00 $10,000.00
ten thousand dollars
(Write Total from above)

Item 8  For furnishing parts and or service for the ASCO controls
Fixed amount of $10,000.00 $10,000.00
ten thousand dollars
(Write Total from above)

Items 1, 2, 3, 4 are priced as "Per Engine."

<table>
<thead>
<tr>
<th>TOTAL BID FOR THE CONTRACT</th>
<th>$67,361.00</th>
</tr>
</thead>
<tbody>
<tr>
<td>(Items 1 through 8 inclusive)</td>
<td></td>
</tr>
</tbody>
</table>

Company Name < Foley, Incorporated
Authorized Signature <
Printed name of above < Thomas Wagenblast, Vice President
Person to Contact < Joe Cotignola

Items contractor shall include with bid:

✔ Documentation showing conformance with the section on Contractor Qualifications
✔ Documentation showing conformance with the section on Contractor References
✔ Documentation showing conformance with the section on Contractor Experience
✔ Documentation showing conformance with the section on Emergency Field Service and ability to be onsite within two hours notification.
Proposal to the
Trenton Water Works
FY 2019 Natural Gas Engine Generator Maintenance Contract
OPTION TO EXTEND ONE (1) YEAR

Item 1  For furnishing all labor, tools, equipment, and parts to perform Monthly planned service and adjustments and calibrations
12 @ $ 427.52 per service $ 5130.24 Per Engine

(Write Unit Price)

Item 2  For furnishing all labor, tools, equipment, and parts to perform Quarterly planned service and adjustments and calibrations
4 @ $ 65.00 per service $ 260.00 Per Engine

(Write Unit Price)

Item 3  For furnishing all labor, tools, equipment, and parts to concurrently perform Semi-annual planned services and adjustments and calibrations
2 @ $ 65.00 per service $ 130.00 Per Engine

(Write Unit Price)

Item 4  For furnishing all labor, tools, equipment, and parts to concurrently perform Annual planned services and adjustments and calibrations AND includes UREA feed system
1 @ $ 8161.00 per service $ 8161.00 Per Engine

(Write Unit Price)

Item 5  For furnishing all labor, tools, and equipment to perform emergency service work and work beyond the scope of the maintenance service on the generator
Fixed amount of $ 10,000.00 $ 10,000.00

$ 200.00 / hour labor rate
ten thousand dollars
(Write Total from above)
Item 6  For furnishing parts not covered under the basic maintenance service plan or under manufacturer’s warranty
Fixed amount of $ 10,000.00 $ 10,000.00

ten thousand dollars
(Write Total from above)

Item 7  For furnishing service to other equipment
Fixed amount of $ 10,000.00 $ 10,000.00

ten thousand dollars
(Write Total from above)

Item 8  For furnishing parts and or service for the ASCO controls
Fixed amount of $ 10,000.00 $ 10,000.00

ten thousand dollars
(Write Total from above)

Items 1, 2, 3, 4 are priced as "Per Engine."

TOTAL BID FOR THE CONTRACT
(Items 1 through 8 inclusive)  $ 67,361.00

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<tr>
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<tbody>
<tr>
<td>Authorized Signature</td>
<td>[Signature]</td>
</tr>
<tr>
<td>Printed name of above</td>
<td>Thomas Wagenblast, Vice President</td>
</tr>
<tr>
<td>Person to Contact</td>
<td>Joe Cotignola</td>
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☑ Documentation showing conformance with the section on Contractor References
☑ Documentation showing conformance with the section on Contractor Experience
☑ Documentation showing conformance with the section on Emergency Field Service and ability to be onsite within two hours notification.
Proposal to the
Trenton Water Works
FY 2018 Natural Gas Engine Generator Maintenance Contract

Item 1 For furnishing all labor, tools, equipment, and parts to perform Monthly planned service and adjustments and calibrations
12 @ $1,100.00 per service $13,200.00

One thousand one hundred dollars
(Write Unit Price)

Item 2 For furnishing all labor, tools, equipment, and parts to perform Quarterly planned service and adjustments and calibrations
4 @ $1,540.00 per service $6,160.00

One thousand five hundred forty dollars
(Write Unit Price)

Item 3 For furnishing all labor, tools, equipment, and parts to concurrently perform Semi-annual planned services and adjustments and calibrations
2 @ $1,000.00 per service $2,000.00

One thousand dollars
(Write Unit Price)

Item 4 For furnishing all labor, tools, equipment, and parts to concurrently perform Annual planned services and adjustments and calibrations AND includes UREA feed system
1 @ $9,740.00 per service $9,740.00

Nine thousand seven hundred forty dollars
(Write Unit Price)

Item 5 For furnishing all labor, tools, and equipment to perform emergency service work and work beyond the scope of the maintenance service on the generator
Fixed amount of $10,000.00 $10,000.00

$173.00 / hour labor rate
ten thousand dollars
Item 6  For furnishing parts not covered under the basic maintenance service plan or under manufacturer’s warranty
Fixed amount of $ 10,000.00 $ 10,000.00

  ten thousand dollars
  (Write Total from above)

Item 7  For furnishing service to other equipment
Fixed amount of $ 10,000.00 $ 10,000.00

  ten thousand dollars
  (Write Total from above)

Item 8  For furnishing parts and or service for the ASCO controls
Fixed amount of $ 10,000.00 $ 10,000.00

  ten thousand dollars
  (Write Total from above)

TOTAL BID FOR THE CONTRACT
(Items 1 through 8 inclusive) $71,100.00

Company Name < Giles & Ransome, Inc.
Authorized Signature < [Signature]
Printed name of above < Richard F. Smith/Corporate Secretary
Person to Contact < Anthony Singlar

Items contractor shall include with bid:

☒ Documentation showing conformance with the section on Contractor Qualifications
☒ Documentation showing conformance with the section on Contractor References
☒ Documentation showing conformance with the section on Contractor Experience
☒ Documentation showing conformance with the section on Emergency Field Service and ability to be onsite within two hours notification.
Item 1  For furnishing all labor, tools, equipment, and parts to perform Monthly planned service and adjustments and calibrations
12 @ $1,130.00 per service $13,560.00
One thousand one hundred thirty dollars
(Write Unit Price)

Item 2  For furnishing all labor, tools, equipment, and parts to perform Quarterly planned service and adjustments and calibrations
4 @ $1,585.00 per service $6,340.00
One thousand five hundred eighty-five dollars
(Write Unit Price)

Item 3  For furnishing all labor, tools, equipment, and parts to concurrently perform Semi-annual planned services and adjustments and calibrations
2 @ $1,030.00 per service $2,060.00
One thousand thirty dollars
(Write Unit Price)

Item 4  For furnishing all labor, tools, equipment, and parts to concurrently perform Annual planned services and adjustments and calibrations AND includes UREA feed system
1 @ $10,035.00 per service $10,035.00
Ten thousand thirty-five dollars
(Write Unit Price)

Item 5  For furnishing all labor, tools, and equipment to perform emergency service work and work beyond the scope of the maintenance service on the generator
Fixed amount of $10,000.00 $10,000.00
$173.00/hour labor rate

$173.00/hour labor rate
ten thousand dollars
(Write Total from above)
Item 6  For furnishing parts not covered under the basic maintenance service plan or under manufacturer's warranty
Fixed amount of $10,000.00 $10,000.00
ten thousand dollars (Write Total from above)

Item 7  For furnishing service to other equipment
Fixed amount of $10,000.00 $10,000.00
ten thousand dollars (Write Total from above)

Item 8  For furnishing parts and or service for the ASCO controls
Fixed amount of $10,000.00 $10,000.00
ten thousand dollars (Write Total from above)

TOTAL BID FOR THE CONTRACT (Items 1 through 8 inclusive) $71,995.00

<table>
<thead>
<tr>
<th>Company Name</th>
<th>Giles &amp; Ransome, Inc.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Authorized Signature</td>
<td>[Signature]</td>
</tr>
<tr>
<td>Printed name of above</td>
<td>Richard F. Smith/Corporate Secretary</td>
</tr>
<tr>
<td>Person to Contact</td>
<td>Anthony Singlar</td>
</tr>
</tbody>
</table>

Items contractor shall include with bid:
- [x] Documentation showing conformance with the section on Contractor Qualifications
- [x] Documentation showing conformance with the section on Contractor References
- [x] Documentation showing conformance with the section on Contractor Experience
- [x] Documentation showing conformance with the section on Emergency Field Service and ability to be onsite within two hours notification.