**BID2017-54 FURNISH AND DELIVERY OF TWO (2) 2017 FORD F250 4X4 SUPER CAB 8' BOX 164" WB SRW 56" CA XL PICKUP TRUCK OR EQUIVALENT BID OPENING JULY 11, 2017 AT 11:00AM**

<table>
<thead>
<tr>
<th>TWO (2) 2017 FORD F250 4X4 SUPER CAB 8' BOX 164&quot; WB SRW 56&quot; CA XL PICKUP TRUCK OR EQUIVALENT FOR A PERIOD OF ONE (1) YEAR FOR THE CITY OF TRENTON, DEPARTMENT OF PUBLIC WORKS, SEWER UTILITY</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>NUMBER OF RESPONDENTS:</td>
<td>5</td>
</tr>
<tr>
<td>NAME OF BIDDER</td>
<td>LARSON FORD, INC.</td>
</tr>
<tr>
<td>ADDRESS</td>
<td>11500 OCEAN AVENUE</td>
</tr>
<tr>
<td>CITY, STATE, ZIP</td>
<td>LAKEWOOD, NJ 08701</td>
</tr>
<tr>
<td>CONTACT NAME</td>
<td>GERALD SCHREIER</td>
</tr>
<tr>
<td>TELEPHONE</td>
<td>732-363-8100 EXT. 537</td>
</tr>
<tr>
<td>FAX</td>
<td>732-393-5078</td>
</tr>
<tr>
<td>E-MAIL</td>
<td><a href="mailto:COMMTRK@YAHOO.COM">COMMTRK@YAHOO.COM</a></td>
</tr>
<tr>
<td>OWNERSHIP DISCLOSURE STATEMENT</td>
<td>INCLUDED</td>
</tr>
<tr>
<td>NJ BUSINESS REGISTRATION CERTIFICATE REQUIRED PRIOR TO AWARD</td>
<td>REQUIRED PRIOR TO AWARD</td>
</tr>
<tr>
<td>REQUIRED EVIDENCE EEO/AFPIRMATIVE ACTION REGULATIONS QUESTIONNAIRE</td>
<td>INCLUDED</td>
</tr>
<tr>
<td>ACKNOWLEDGEMENT OF RECEIPT OF ADDENDA</td>
<td>N/A</td>
</tr>
<tr>
<td>NON-COLLUSION AFFIDAVIT</td>
<td>INCLUDED</td>
</tr>
<tr>
<td>AMERICANS WITH DISABILITIES ACT OF 1990 LANGUAGE</td>
<td>INCLUDED</td>
</tr>
<tr>
<td>DISCLOSURE OF INVESTED ACTIVITIES IN IRAN</td>
<td>INCLUDED</td>
</tr>
<tr>
<td>ETHICS COMPLAINT DISCLOSURE</td>
<td>INCLUDED</td>
</tr>
<tr>
<td>CITY OF TRENTON RESIDENT EMPLOYMENT POLICY</td>
<td>INCLUDED</td>
</tr>
<tr>
<td>IC</td>
<td>REQUIRED PRIOR TO AWARD</td>
</tr>
<tr>
<td>CERTIFICATE OF INSURANCE REQUIRED FROM AWARDED VENDOR</td>
<td>REQUIRED FROM AWARDED VENDOR</td>
</tr>
<tr>
<td>COMPLIANCE WITH 60-DAY CONTRACT EXTENSION</td>
<td>YES</td>
</tr>
<tr>
<td>COMPLIANCE WITH EMERGENCY SERVICES</td>
<td>NO</td>
</tr>
<tr>
<td>EXCEPTIONS</td>
<td>YES SEE ATTACHED</td>
</tr>
<tr>
<td>THREE (3) REFERENCES</td>
<td>NONE</td>
</tr>
<tr>
<td>TIME OF DELIVERY</td>
<td>13-15 WEEKS ARO SUBJECT TO FMC BALANCE OUT AS OF NOW 13-15 WEEKS</td>
</tr>
<tr>
<td>ADDITIONAL FEES FOR OPTIONS</td>
<td>N/A</td>
</tr>
<tr>
<td>UNIT PRICE PER TRUCK</td>
<td>$35,899.00 FORD 2017 FORD F-250 (4X4) S/C</td>
</tr>
<tr>
<td>UNIT PRICE PER TRUCK</td>
<td>$71,398.00</td>
</tr>
<tr>
<td>TOTAL PRICE AMOUNT FOR TWO (2) TRUCKS</td>
<td>$35,899.00</td>
</tr>
<tr>
<td>FATAL FLAW</td>
<td>NONE</td>
</tr>
</tbody>
</table>
THE UNDERSIGNED PROPOSES TO FURNISH AND DELIVER FURNISH AND DELIVERY OF TWO (2) 2017 FORD F250 4X4 SUPER CAB 8' BOX 164" WB SRW 56" CA XL PICKUP TRUCK OR EQUIVALENT PER SPECIFICATIONS FOR THE DEPARTMENT OF PUBLIC WORKS, SEWER UTILITY AT THE RATE OF:

UNIT PRICE PER TRUCK $32,002
GRAND TOTAL AMOUNT FOR TWO (2) TRUCKS $64,004

*IF EQUIVALENT, DESCRIBE THE YEAR, MAKE, AND MODEL*

__________________________

TIME OF DELIVERY 12-13 weeks + 2-3 weeks for upfit

__________________________

(ORIGINAL SIGNATURE BY AUTHORIZED REPRESENTATIVE)

The undersigned is a Corporation, Partnership or Individual under the laws of the State of NEW JERSEY having its principal office at 4001 LEADENHALL RD., MOUNT LAUREL, NJ

__________________________

COMPANY
HOLMAN FORD LINCOLN MAPLE SHADE
ADDRESS
571 ROUTE 38 WEST
ADDRESS
MAPLE SHADE, NJ 08052
FED. ID #

__________________________

NAME
GLENN MACGARVEY
TELEPHONE
(856) 234-4900
FAX (856) 866-7685
EMAIL GMACGARVEY@HOLMANAUTO.COM
DATE 07/10/2017
SIGNATURE

BID017-54 FURNISH AND DELIVERY OF TWO (2) FORD F-250 TRUCKS OR EQUIVALENT
EXCEPTIONS
(IF NONE, PLEASE NOTE)

(1) ON PAGE 4 (FIRST PAGE OF SPECS), IT STATES "BLACK VINYL FLOORING" AND THEN "CARPET COORDINATED FLOOR MATS". YOU CAN ONLY GET ONE OR THE OTHER, EITHER: (1) VINYL FLOORING (NO FLOOR MATS) OR (2) CARPET WITH CARPET FLOOR MATS
THE CARPET AND MATS ARE ONLY AVAILABLE WITH THE $1,750 STX PACKAGE

(2) ADDITIONAL OPTION # 1 - I ALREADY INCLUDED IN THE BID BOTH A 240 AMP ALTERNATOR AND UFPITTER SWITCHES (FOR THE LIGHTS)

(3) I INCLUDED THE COST OF THE TITLE AND TEMP TAGS. I AM ASSUMING THAT YOU ARE BOTH TAX EXEMPT AND ELIGIBLE FOR NO FEE TAGS. IF THAT IS NOT CORRECT, THE PRICE OF SALES TAX AND TAGWORK WILL HAVE TO BE ADDED
PROPOSAL

THE UNDERSIGNED PROPOSES TO FURNISH AND DELIVER FURNISH AND DELIVERY OF TWO (2) 2017 FORD F250 4X4 SUPER CAB 8' BOX 164" WB SRW 56" CA XL PICKUP TRUCK OR EQUIVALENT PER SPECIFICATIONS FOR THE DEPARTMENT OF PUBLIC WORKS, SEWER UTILITY AT THE RATE OF:

UNIT PRICE PER TRUCK $35,899.00

GRAND TOTAL AMOUNT FOR TWO (2) TRUCKS $71,798.00

*IF EQUIVALENT, DESCRIBE THE YEAR, MAKE, AND MODEL*

TIME OF DELIVERY 13-15 wks ARO subject to FMC balance out as of now 09/11/17

(ORIGINAL SIGNATURE BY AUTHORIZED REPRESENTATIVE)

The undersigned is a Corporation, Partnership or Individual under the laws of the State of NJ having its principal office at 1150 OCEAN AVE, LAKEWOOD, NJ 08701

COMPANY LARSON FORD, INC

ADDRESS 1150 OCEAN AVE

ADDRESS LAKEWOOD, NJ 08701

FED. ID #

NAME GERALD SCHREIER

TELEPHONE 732-363-8100

FAX

EMAIL commtrk@yahoo.com

DATE 7/3/17

SIGNATURE

III2017-54 FURNISH AND DELIVERY OF TWO (2) FORD F-250 TRUCKS OR EQUIVALENT
EXCEPTIONS
(IF NONE, PLEASE NOTE)

FM stereo w/6 speakers only - CD fleet only option & fleet order are already balanced at.
PROPOSAL

THE UNDERSIGNED PROPOSES TO FURNISH AND DELIVER FURNISH AND DELIVERY OF TWO (2) 2017 FORD F250 4X4 SUPER CAB 8' BOX 164" WB SRW 56" CA XL PICKUP TRUCK OR EQUIVALENT PER SPECIFICATIONS FOR THE DEPARTMENT OF PUBLIC WORKS, SEWER UTILITY AT THE RATE OF:

UNIT PRICE PER TRUCK $37,004
GRAND TOTAL AMOUNT FOR TWO (2) TRUCKS $74,008

*IF EQUIVALENT, DESCRIBE THE YEAR, MAKE, AND MODEL* 2017 - F250

TIME OF DELIVERY 160 Days Truck must be ordered before September for 2017 pricing.

(ORIGINAL SIGNATURE BY AUTHORIZED REPRESENTATIVE)

The undersigned is a Corporation, Partnership or Individual under the laws of the State of Delaware having its principal office at 4003 N DuPont Hwy

New Castle, De 19720

COMPANY Bayshore Ford Truck Sales, Inc

ADDRESS 4003 N DuPont Hwy New Castle, DE 19720

ADDRESS

FED. ID #

NAME Joe Tracy

TELEPHONE 302-656-3160

FAX 302-656-5089

EMAIL jtracy@bayshoreford.com

DATE July 9, 2017

SIGNATURE [Signature]
2017 Model year ends 9.1.17. Orders must be placed prior to model year end.
PROPOSAL

THE UNDERSIGNED PROPOSES TO FURNISH AND DELIVER FURNISH AND DELIVERY OF TWO (2) 2017 FORD F250 4X4 SUPER CAB 8' BOX 164" WB SRW 56" CA XL PICKUP TRUCK OR EQUIVALENT PER SPECIFICATIONS FOR THE DEPARTMENT OF PUBLIC WORKS, SEWER UTILITY AT THE RATE OF:

UNIT PRICE PER TRUCK

$ 370.66

GRAND TOTAL AMOUNT FOR TWO (2) TRUCKS

$ 74132.00

Please Note: Final Order Date for 2017 is 9/1/17

*IF EQUIVALENT, DESCRIBE THE YEAR, MAKE, AND MODEL*

TIME OF DELIVERY

90 to 120 days ARO

(ORIGINAL SIGNATURE BY AUTHORIZED REPRESENTATIVE)

The undersigned is a Corporation, Partnership or Individual under the laws of the State of having its principal office at 1427 Bay Rd Milford De 19963

Hentrich Fleet Services Inc.

COMPANY

1427 Bay Rd

ADDRESS

Milford De 19963

ADDRESS

FED. ID #

Michael Wright - Govt Sales Mgr

NAME

802-698-1825

TELEPHONE

FAX

302-839-0555

EMAIL

mwright@hentrichfleet.com

DATE

7/1/17

SIGNATURE

Michael Wright
EXCEPTIONS
(IF NONE, PLEASE NOTE)

- Floor Mats are not available in Vinyl/Floor Covering

☑ Please Note: Final Order Date for 2017 Ford F-250 is 9/1/17.
PROPOSAL

THE UNDERSIGNED PROPOSES TO FURNISH AND DELIVER FURNISH AND DELIVERY OF TWO (2) 2017 FORD F250 4X4 SUPER CAB 8' BOX 164" WB SRW 56" CA XL PICKUP TRUCK OR EQUIVALENT PER SPECIFICATIONS FOR THE DEPARTMENT OF PUBLIC WORKS, SEWER UTILITY AT THE RATE OF:

UNIT PRICE PER TRUCK

$39,457.00

GRAND TOTAL AMOUNT FOR TWO (2) TRUCKS

$78,914.00

*IF EQUIVALENT, DESCRIBE THE YEAR, MAKE, AND MODEL*

________________________________________________________

TIME OF DELIVERY 150-150 DAYS

________________________________________________________

(ORIGINAL SIGNATURE BY AUTHORIZED REPRESENTATIVE)

The undersigned is a Corporation, Partnership or Individual under the laws of the State of New Jersey having its principal office at 250 Berlin Rd Cherry Hill NJ 08034

Winner Ford

COMPANY

250 Berlin Rd

ADDRESS

Cherry Hill NJ 08034

ADDRESS

FED. ID #

Michael Pothusheich

NAME

856-214-0755

TELEPHONE

856-488-1915

EMAIL Mpothsuaich@winnerford.com

DATE 7/7/17

SIGNATURE

BID2017-54 FURNISH AND DELIVERY OF TWO (2) FORD F-250 TRUCKS OR EQUIVALENT
EXCEPTIONS
(If none, please note)

Carpet/loom mat not available with vinyl floor.