## BID2017-63 ENGINE INSPECTION AND MAINTENANCE FOR A PERIOD OF ONE (1) YEAR WITH AN OPTION TO EXTEND ONE (1) YEAR FOR THE CITY OF TRENTON, DEPARTMENT OF PUBLIC WORKS, TRENTON WATER UTILITY

**Bid Opening:** August 17, 2017 at 11:00AM

### Bidders List

<table>
<thead>
<tr>
<th>Name of Bidder</th>
<th>Address</th>
<th>City, State, Zip</th>
<th>Contact Name</th>
<th>Telephone</th>
<th>Fax</th>
<th>E-mail</th>
</tr>
</thead>
<tbody>
<tr>
<td>GILES &amp; RANSOME, INC.</td>
<td>2975 Galloway Road</td>
<td>BENSalem, PA 19020</td>
<td>RICHARD F. SMITH</td>
<td>215-639-4300</td>
<td>215-245-2631</td>
<td><a href="mailto:RSMITH@RANSOME.COM">RSMITH@RANSOME.COM</a></td>
</tr>
<tr>
<td>WARSHAUER GENERATOR, LLC</td>
<td>800 Shrewsbury Avenue</td>
<td>TRENTON FALLS, NJ 07724</td>
<td>JAMES DUNN</td>
<td>732-741-6400</td>
<td>732-741-2079</td>
<td>GENERATORINSIDESERVICES@WA</td>
</tr>
</tbody>
</table>

### Ownership Disclosure Statement
- Included
- Included

### Required Evidence
- EEO/Affirmative Action Regulations Questionnaire
  - Included
  - Included

### Acknowledgement of Receipt of Addenda
- N/A
- N/A

### Notice of Intent to Subcontract for Sub-Prime Contracts Named
- None
- None

### List of Sub-Contractors
- N/A
- N/A

### NJ Public Works Contractor Registration Certification from Contractor
- CERT.#30458 EXP. 10/24/2017
- CERT.#677271 EXP. 05/26/2018

### NJ Public Works Contractor Certification for Sub-Contractors
- N/A
- N/A

### NJ Business Registration Certificate
- Included
- Included

### Non-Collusion Affidavit
- Included
- Included

### Affirmative Action Statement
- Included
- Included

### Americans With Disabilities Act of 1990 Language
- Included
- Included

### Disclosure of Invested Activities in Iran
- Included
- Included

### ECC
- CERT.#2260 EXP. 02/15/2019
- CERT.# 49468 EXP. 10/15/2019

### Ethics Complaint Disclosure
- Included
- Included

### City of Trenton Resident Employment Policy
- Included
- Included

### 60-Day Extension Compliance
- YES
- YES

### Certificate of Insurance
- REQUIRED FROM AWARDED VENDOR
- REQUIRED FROM AWARDED VENDOR

### Emergency Services
- YES
- YES

### Three (3) References
- Included
- Included

### Exceptions (If Any)
- YES (SEE ATTACHED)
- NONE

### Total Amount for Part I Bid for the Contract for Items #1-7 Inclusive for Year One (1)
- $22,360.00
- $24,050.00

### Total Amount for Part I Bid for the Contract for Items #8-14 Inclusive
- $21,435.00
- $22,750.00

### Grand Total for (Part I and II) Bid for the Contract for Items #1-14 Inclusive
- $43,795.00
- $46,800.00

### Option to Extend

| Total Amount for Part I Bid for the Contract for Items #1-7 Inclusive for Year Two (2) | $22,360.00 | $24,150.00 |
| Total Amount for Part I Bid for the Contract for Items #8-14 Inclusive for Year Two (2) | $21,435.00 | $22,822.00 |
| Grand Total for (Part I and II) Bid for the Contract for Items #1-14 Inclusive for Year Two (2) | $43,795.00 | $46,972.00 |

### Fatal Flaw
- NONE
- NONE
Proposal to the
Trenton Water Works, Ewing Booster Station
FY 2018 440 kW Caterpillar Model 3506T Diesel Engine Inspection & Maintenance Contract

PRICING FOR YEAR ONE

Item 1  For furnishing all labor, tools, equipment, and parts to perform monthly planned service and adjustments and calibrations inclusive of Monthly Testing

7 @ $ 315.00 per service
(Write Unit Price)
Three hundred fifteen dollars

$ 2,205.00

Item 2  For furnishing all labor, tools, equipment, and parts to perform three month planned service and adjustments and calibrations

2 @ $ 335.00 per service
(Write Unit Price)
Three hundred thirty-five dollars

$ 670.00

Item 3  For furnishing all labor, tools, equipment, and parts to concurrently perform six month planned services and adjustments and calibrations

1 @ $ 440.00 per service
(Write Unit Price)
Four hundred forty dollars

$ 440.00

Item 4  For furnishing all labor, tools, equipment, and parts to concurrently perform annual planned services and adjustments and calibrations inclusive of Annual Testing

1 @ $ 1,045.00 per service
(Write Unit Price)
One thousand forty-five dollars

$ 1,045.00
Proposal to the
Trenton Water Works, Klockner Booster Station
FY 2018 200 kW Cummins/Katolight Model GTA 855 A Natural Gas Engine Inspection & Maintenance
Contract

Item 8  For furnishing all labor, tools, equipment, and parts to perform monthly planned service and adjustments and calibrations inclusive of Monthly Testing

7 @ $ 250.00 per service  $ 1,750.00
(Write Unit Price)
Two hundred fifty dollars

Item 9  For furnishing all labor, tools, equipment, and parts to perform three month planned service and adjustments and calibrations

2 @ $ 300.00 per service  $ 600.00
(Write Unit Price)
Three hundred dollars

Item 10 For furnishing all labor, tools, equipment, and parts to concurrently perform six month planned services and adjustments and calibrations

1 @ $ 185.00 per service  $ 185.00
(Write Unit Price)
One hundred eighty-five dollars

Item 11 For furnishing all labor, tools, equipment, and parts to concurrently perform annual planned services and adjustments and calibrations inclusive of Annual Testing

1 @ $ 900.00 per service  $ 900.00
(Write Unit Price)
Nine hundred dollars

Item 12 For furnishing all labor, tools, and equipment to perform emergency service work and work beyond the scope of the maintenance service on the gas engines

Fixed amount of $ 6,000.00  $ 6,000.00

$ 173.00 / hour labor rate

Six thousand dollars
(Write Total from above)
Item 5  For furnishing all labor, tools, and equipment to perform emergency service work and work beyond the scope of the maintenance service on the gas engines
Fixed amount of $ 6,000.00 $ 6,000.00
$ 173.00/ hour labor rate

Six thousand dollars
(Write Total from above)

Item 6  For furnishing parts not covered under the basic maintenance service plan or under manufacturer's warranty
Fixed amount of $ 6,000.00 $ 6,000.00

Six thousand dollars
(Write Total from above)

Item 7  For furnishing service to other equipment
Fixed amount of $ 6,000.00 $ 6,000.00

Six thousand dollars
(Write Total from above)

<table>
<thead>
<tr>
<th>PART I  BID FOR THE CONTRACT</th>
</tr>
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<tbody>
<tr>
<td>(Items 1 through 7 inclusive)</td>
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### Item 13
For furnishing parts not covered under the basic maintenance service plan or under manufacturer's warranty
Fixed amount of $6,000.00

**Six thousand dollars**
(Write Total from above)

### Item 14
For furnishing service to other equipment
Fixed amount of $6,000.00

**Six thousand dollars**
(Write Total from above)

<table>
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<tr>
<th>PART II BID FOR THE CONTRACT (Items 8 through 14 inclusive)</th>
<th>$21,435.00</th>
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<th>TOTAL (PART I &amp; II) BID FOR THE CONTRACT (Items 1 through 14 inclusive)</th>
<th>$43,795.00</th>
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<tr>
<th>Company Name</th>
<th>Giles &amp; Ransome, Inc.</th>
</tr>
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<tbody>
<tr>
<td>Authorized Signature</td>
<td>[Signature]</td>
</tr>
<tr>
<td>Printed name of above</td>
<td>Richard F. Smith/Corporate Secretary</td>
</tr>
<tr>
<td>Person to Contact</td>
<td>Anthony Singlar - Product Support Sales Rep</td>
</tr>
</tbody>
</table>
Proposal to the
Trenton Water Works, Ewing Booster Station
FY 2019 440 kW Caterpillar Model 3506T Diesel Engine Inspection & Maintenance Contract

OPTION TO EXTEND YEAR TWO (2)
PRICING FOR YEAR TWO

Item 1  For furnishing all labor, tools, equipment, and parts to perform monthly planned service and adjustments and calibrations inclusive of Monthly Testing

7 @ $ 315.00 ______________ per service  $ 2,205.00
(Write Unit Price)
Three hundred fifteen dollars

Item 2  For furnishing all labor, tools, equipment, and parts to perform three month planned service and adjustments and calibrations

2 @ $ 335.00 ______________ per service  $ 670.00
(Write Unit Price)
Three hundred thirty-five dollars

Item 3  For furnishing all labor, tools, equipment, and parts to concurrently perform six month planned services and adjustments and calibrations

1 @ $ 440.00 ______________ per service  $ 440.00
(Write Unit Price)
Four hundred forty dollars

Item 4  For furnishing all labor, tools, equipment, and parts to concurrently perform annual planned services and adjustments and calibrations inclusive of Annual Testing

1 @ $ 1,045.00 ______________ per service  $ 1,045.00
(Write Unit Price)
One thousand forty-five dollars
Item 5  For furnishing all labor, tools, and equipment to perform emergency service work and work beyond the scope of the maintenance service on the gas engines
   Fixed amount of $ 6,000.00 $ 6,000.00
   $ 173.00/hour labor rate

**Six thousand dollars**
(Write Total from above)

Item 6  For furnishing parts not covered under the basic maintenance service plan or under manufacturer's warranty
   Fixed amount of $ 6,000.00 $ 6,000.00

**Six thousand dollars**
(Write Total from above)

Item 7  For furnishing service to other equipment
   Fixed amount of $ 6,000.00 $ 6,000.00

**Six thousand dollars**
(Write Total from above)

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Proposal to the
Trenton Water Works, Klockner Booster Station
FY 2019 200 kW Cummins/Katolight Model GTA 855 A Natural Gas Engine Inspection & Maintenance Contract

Item 8 For furnishing all labor, tools, equipment, and parts to perform monthly planned service and adjustments and calibrations inclusive of Monthly Testing

7 @ $ 250.00 per service $ 1,750.00
(Write Unit Price)
Two hundred fifty dollars

Item 9 For furnishing all labor, tools, equipment, and parts to perform three month planned service and adjustments and calibrations

2 @ $ 300.00 per service $ 600.00
(Write Unit Price)
Three hundred dollars

Item 10 For furnishing all labor, tools, equipment, and parts to concurrently perform six month planned services and adjustments and calibrations

1 @ $ 185.00 per service $ 185.00
(Write Unit Price)
One hundred eighty-five dollars

Item 11 For furnishing all labor, tools, equipment, and parts to concurrently perform annual planned services and adjustments and calibrations inclusive of Annual Testing

1 @ $ 900.00 per service $ 900.00
(Write Unit Price)
Nine hundred dollars

Item 12 For furnishing all labor, tools, and equipment to perform emergency service work and work beyond the scope of the maintenance service on the gas engines

$ 173.00/hour labor rate

Six thousand dollars
(Write Total from above)
Item 13  For furnishing parts not covered under the basic maintenance service plan or under manufacturer’s warranty
Fixed amount of $ 6,000.00  $ 6,000.00

Six thousand dollars
(Write Total from above)

Item 14  For furnishing service to other equipment
Fixed amount of $ 6,000.00  $ 6,000.00

Six thousand dollars
(Write Total from above)

| PART II BID FOR THE CONTRACT (Items 8 through 14 inclusive) | $ 21,435.00 |
| TOTAL (PART I & II) BID FOR THE CONTRACT (Items 1 through 14 inclusive) | $ 43,795.00 |

Company Name < Giles & Ransome, Inc.

Authorized Signature < [Signature]

Printed name of above < Richard F. Smith/Corporate Secretary

Person to Contact < Anthony Singlar - Product Support Sales Rep
EXCEPTIONS
(If none, please note)

GENERAL CONDITIONS:

Contractor Qualifications - Giles & Ransome, Inc. is the regional Caterpillar dealer in this part of the country and as such is not a "certified Cummins/Katolight service and repair facility" and, in fact, is prohibited from becoming so by the terms of its Dealer Agreement with Caterpillar. We take exception to the requirement that we be simultaneously "certified" by both Caterpillar and Cummins.

Emergency Field Service - We take exception to the provision for the payment of a penalty in the event we are unable to fulfill our response time guarantee. We have an unparalleled record of meeting and responding to emergency service requests but unforeseen circumstances can jeopardize our response time. We cannot agree to the lost revenue penalty contained in this section.
Proposal to the
Trenton Water Works, Ewing Booster Station
FY 2018 440 kW Caterpillar Model 3506T Diesel Engine Inspection & Maintenance Contract

PRICING FOR YEAR ONE
Item 1 For furnishing all labor, tools, equipment, and parts to perform monthly planned service and adjustments and calibrations inclusive of Monthly Testing

7 @ $ 245.00 per service $1,715.00 One Thousand Seven Hundred Fifteen and 00/100 Dollars

(Write Unit Price)

Item 2 For furnishing all labor, tools, equipment, and parts to perform three month planned service and adjustments and calibrations

2 @ $ 245.00 per service $ 490.00 Four Hundred Ninety Dollars

(Write Unit Price)

Item 3 For furnishing all labor, tools, equipment, and parts to concurrently perform six month planned services and adjustments and calibrations

1 @ $ 245.00 per service $ 245.00

(Write Unit Price)

Item 4 For furnishing all labor, tools, equipment, and parts to concurrently perform annual planned services and adjustments and calibrations inclusive of Annual Testing

1 @ $ 3,600.00 per service $ 3,600.00

(Write Unit Price)
Item 5  For furnishing all labor, tools, and equipment to perform emergency service work and work beyond the scope of the maintenance service on the gas engines
  Fixed amount of $6,000.00  $6,000.00

  $100.00/hour labor rate

**Six thousand dollars**  
(Write Total from above)

Item 6  For furnishing parts not covered under the basic maintenance service plan or under manufacturer’s warranty
  Fixed amount of $6,000.00  $6,000.00

**Six thousand dollars**  
(Write Total from above)

Item 7  For furnishing service to other equipment
  Fixed amount of $6,000.00  $6,000.00

**Six thousand dollars**  
(Write Total from above)

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<th>PART I BID FOR THE CONTRACT</th>
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<td>$24,050.00</td>
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Proposal to the
Trenton Water Works, Klockner Booster Station
FY 2018 200 kW Cummins/Katolight Model GTA 855 A Natural Gas Engine Inspection & Maintenance Contract

Item 8 For furnishing all labor, tools, equipment, and parts to perform monthly planned service and adjustments and calibrations inclusive of Monthly Testing

7 @ $195.00 per service $1365.00
(Write Unit Price)

ONE THOUSAND THREE HUNDRED SIXTY FIVE DOLLARS

Item 9 For furnishing all labor, tools, equipment, and parts to perform three month planned service and adjustments and calibrations

2 @ $195.00 per service $390.00
(Write Unit Price)

ONE HUNDRED NINETY FIVE DOLLARS

Item 10 For furnishing all labor, tools, equipment, and parts to concurrently perform six month planned services and adjustments and calibrations

1 @ $195.00 per service $195.00
(Write Unit Price)

ONE HUNDRED NINETY FIVE DOLLARS

Item 11 For furnishing all labor, tools, equipment, and parts to concurrently perform annual planned services and adjustments and calibrations inclusive of Annual Testing

1 @ $2800.00 per service $2800.00
(Write Unit Price)

TWO THOUSAND EIGHT HUNDRED DOLLARS

Item 12 For furnishing all labor, tools, and equipment to perform emergency service work and work beyond the scope of the maintenance service on the gas engines
Fixed amount of $6,000.00 $6,000.00

$100.00 / hour labor rate

Six thousand dollars
(Write Total from above)
Item 13  For furnishing parts not covered under the basic maintenance service plan or under manufacturer’s warranty
Fixed amount of $6,000.00  $6,000.00

Six thousand dollars
(Write Total from above)

Item 14  For furnishing service to other equipment
Fixed amount of $6,000.00  $6,000.00

Six thousand dollars
(Write Total from above)

| PART II BID FOR THE CONTRACT (Items 8 through 14 inclusive) | $22,750.00 |
| TOTAL (PART I & II) BID FOR THE CONTRACT (Items 1 through 14 inclusive) | $46,800.00 |

Company Name < WARSHAVER GENERATOR, LLC
Authorized Signature < [Signature]
Printed name of above < JAMES DUNN
Person to Contact < DEBBIE KRAND
Proposal to the
Trenton Water Works, Ewing Booster Station
FY 2019 440 kW Caterpillar Model 3506T Diesel Engine Inspection & Maintenance Contract

OPTION TO EXTEND YEAR TWO (2)
PRICING FOR YEAR TWO

Item 1  For furnishing all labor, tools, equipment, and parts to perform monthly planned service and adjustments and calibrations inclusive of Monthly Testing

7 @ $ 245.00 per service

$ 1,715.00 ONE THOUSAND SEVEN HUNDRED FIFTEEN DOLLARS

(Write Unit Price)

Item 2  For furnishing all labor, tools, equipment, and parts to perform three month planned service and adjustments and calibrations

2 @ $ 245.00 per service

$ 490.00 FOUR HUNDRED NINETY DOLLARS

(Write Unit Price)

Item 3  For furnishing all labor, tools, equipment, and parts to concurrently perform six month planned services and adjustments and calibrations

1 @ $ 245.00 per service

$ 245.00 TWO HUNDRED FORTY FIVE DOLLARS

(Write Unit Price)

Item 4  For furnishing all labor, tools, equipment, and parts to concurrently perform annual planned services and adjustments and calibrations inclusive of Annual Testing

1 @ $ 3,700.00 per service

$ 3,700.00 THREE THOUSAND SEVEN HUNDRED DOLLARS

(Write Unit Price)
Item 5  For furnishing all labor, tools, and equipment to perform emergency service work and work beyond the scope of the maintenance service on the gas engines  
Fixed amount of $ 6,000.00  
$ 6,000.00

$ 100 / hour labor rate  

_Six thousand dollars_  
(Write Total from above)

Item 6  For furnishing parts not covered under the basic maintenance service plan or under manufacturer’s warranty  
Fixed amount of $ 6,000.00  
$ 6,000.00

_Six thousand dollars_  
(Write Total from above)

Item 7  For furnishing service to other equipment  
Fixed amount of $ 6,000.00  
$ 6,000.00

_Six thousand dollars_  
(Write Total from above)

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Proposal to the
Trenton Water Works, Klockner Booster Station
FY 2019 200 kW Cummins/Katolight Model GTA 855 A Natural Gas Engine Inspection & Maintenance Contract

Item 8  For furnishing all labor, tools, equipment, and parts to perform **monthly** planned service and adjustments and calibrations inclusive of Monthly Testing

7 @ $195.00 per service
(Write Unit Price)

$1365.00  **ONE THOUSAND THREE HUNDRED SIXTY FIVE DOLLARS**

Item 9  For furnishing all labor, tools, equipment, and parts to perform **three month** planned service and adjustments and calibrations

2 @ $195.00 per service
(Write Unit Price)

$390.00  **THREE HUNDRED NINETY DOLLARS**

Item 10 For furnishing all labor, tools, equipment, and parts to concurrently perform **six month** planned services and adjustments and calibrations

1 @ $195.00 per service
(Write Unit Price)

$195.00  **ONE HUNDRED NINETY FIVE DOLLARS**

Item 11 For furnishing all labor, tools, equipment, and parts to concurrently perform **annual** planned services and adjustments and calibrations inclusive of Annual Testing

1 @ $2872.00 per service
(Write Unit Price)

$2872.00  **TWO THOUSAND EIGHT HUNDRED SEVENTY TWO DOLLARS**

Item 12 For furnishing all labor, tools, and equipment to perform emergency service work and work beyond the scope of the maintenance service on the gas engines

Fixed amount of $6,000.00

$6,000.00

$100 / hour labor rate

**Six thousand dollars**
(Write Total from above)
Item 13  For furnishing parts not covered under the basic maintenance service plan or under manufacturer’s warranty  
Fixed amount of $ 6,000.00  
$ 6,000.00  
*Six thousand dollars*  
(Write Total from above)  

Item 14  For furnishing service to other equipment  
Fixed amount of $ 6,000.00  
$ 6,000.00  
*Six thousand dollars*  
(Write Total from above)

| PART II BID FOR THE CONTRACT  
(Items 8 through 14 inclusive) | $ 22,822.00 |
|-------------------------------|------------|
| TOTAL (PART I & II) BID FOR THE CONTRACT  
(Items 1 through 14 inclusive) | $ 46,972.00 |

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<th>WARSCHAUER GENERATOR, LLC</th>
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<tbody>
<tr>
<td>Authorized Signature</td>
<td>[Signature]</td>
</tr>
<tr>
<td>Printed name of above</td>
<td>JAMES DUNN</td>
</tr>
<tr>
<td>Person to Contact</td>
<td>JAMES DUNN</td>
</tr>
</tbody>
</table>