

RFP2017-27 ENGINEERING SERVICES FOR ENVIRONMENTAL REGULATORY COMPLIANCE ISSUES FOR THE CITY OF TRENTON, DEPARTMENT OF PUBLIC WORKS, TRENTON WATER UTILITY BID OPENING JULY 6, 2017 AT 11:00AM

| RFP2017-27 ENGINEERING SERVICES FOR ENVIRONMENTAL REGULATORY COMPLIANCE ISSUES FOR THE CITY OF TRENTON, DEPARTMENT OF PUBLIC WORKS, TRENTON WATER UTILITY | | |
|---|--|--|
| NUMBER OF RESPONDENTS: | 2 | |
| NAME OF BIDDER | MOTT MACDONALD, LLC | CDM SMITH, INC. |
| ADDRESS | 111 WOOD AVENUE SOUTH | 110 FIELDCREST AVENUE, #8, 6TH FLOOR |
| CITY, STATE, ZIP | ISELIN, NJ 08830 | EDISON, NJ 08837 |
| CONTACT NAME | JOSEPH G. STANLEY, PE, PP, VICE PRESIDENT | DAVID C. SMITH, PE |
| TELEPHONE | 973-912-2485 | 732-225-7000 |
| FAX | 973-912-2455 | 732-225-7851 |
| E-MAIL | JOSEPH.STANLEY@MOTTMAC.COM | SMITHDC@CDMSMITH.COM |
| OWNERSHIP DISCLOSURE STATEMENT | INCLUDED | INCLUDED |
| REQUIRED EVIDENCE EEO/AFFIRMATIVE ACTION REGULATIONS QUESTIONNAIRE | INCLUDED | INCLUDED |
| ACKNOWLEDGEMENT OF RECEIPT OF ADDENDA | N/A | N/A |
| NJ BUSINESS REGISTRATION CERTIFICATE | INCLUDED | INCLUDED |
| NON-COLLUSION AFFADAVIT | INCLUDED | INCLUDED |
| AFFIRMATIVE ACTION STATEMENT | INCLUDED | INCLUDED |
| AMERICANS WITH DISABILITIES ACT OF 1990 LANGUAGE | INCLUDED | INCLUDED |
| CERTIFICATION AND DISCLOSURE OF POLITICAL CONTRIBUTIONS | INCLUDED | INCLUDED |
| DISCLOSURE OF INVESTED ACTIVITIES IN IRAN | INCLUDED | INCLUDED |
| EIC | CERT.# 2062 EXP. 08/15/2018 | CERT.#1509 EXP. 06/15/2019 |
| 60-DAY EXTENSION COMPLIANCE | YES | YES |
| EXCEPTIONS (IF ANY) | NONE | NONE |
| CERTIFICATE OF INSURANCE | REQUIRED FROM AWARDED VENDOR | REQUIRED FROM AWARDED VENDOR |
| WILLING TO PROVIDE PRIORITY EMERGENCY SERVICES | YES SEE ATTACHED | YES SEE ATTACHED |
| CITY OF TRENTON RESIDENT POLICY | INCLUDED | INCLUDED |
| ETHIC COMPLAINT DISCLOSURE FORM | INCLUDED | INCLUDED |
| REFERENCES | INCLUDED | INCLUDED |
| HOURLY RATES ATTACHED | SEE HOURLY RATE ATTACHED | SEE HOURLY RATE ATTACHED |
| FATAL FLAW | NONE | NONE |



2017 Hourly Rate Table
Trenton Water Works 2017
Environmental Regulatory Compliance

| | |
|--|----------------------|
| Principals / Principal Project Managers / Principal Engineers..... | \$175.00 to \$247.00 |
| Sr. Project Engineer / Sr. Project Architect / Sr. Project Manager / | |
| Sr. Project Geologist / Sr. Project Scientist..... | \$130.00 to \$205.00 |
| Sr. Specialist V / Sr. Designer V | \$110.00 to \$171.00 |
| Sr. Inspector IV/V / Sr. Surveyor IV/V | \$100.00 to \$170.00 |
| Project Engineer / Engineer IV / Project Architect / Architect IV / | |
| Project Manager | \$115.00 to \$185.00 |
| Project Geologist / Geologist IV / Project Scientist / Scientist IV..... | \$ 92.00 to \$163.00 |
| Engineer II/III / Architect II/III..... | \$ 90.00 to \$159.00 |
| Specialist III/IV / Designer III/IV..... | \$ 70.00 to \$148.00 |
| Scientist II/III / Geologist II/III..... | \$ 70.00 to \$125.00 |
| Engineer I / Architect I | \$ 72.00 to \$111.00 |
| Scientist I / Geologist I..... | \$ 60.00 to \$ 85.00 |
| Inspector III / Surveyor III / Specialist I/II | \$ 68.00 to \$110.00 |
| Assistant Surveyor I/II / Assistant Inspector I/II | \$ 80.00 to \$ 85.00 |
| Technicians | \$ 55.00 to \$ 88.00 |
| Administration / Project Support | \$ 60.00 to \$115.00 |

* Hourly rates for special consultations and services in conjunction with litigation are available on request.

EXPENSES

| | |
|--|-----------------------------|
| Personal Auto / Company Auto | \$0.535 ¹ / mile |
| Company Vans / Company Pick-Up..... | \$0.535 ¹ / mile |
| Photocopies & Offset Reproduction | Variable |
| UPS / Federal Express /Postage /Messenger Service..... | Variable |
| Subcontractors (including Contract Laboratory)..... | Direct + 15% |
| Mobile Devices | Variable |
| Field Equipment..... | Variable |
| Travel / Lodging Per Diem..... | As Incurred |

¹per IRS standard mileage rate (rate as of January 1, 2017 is shown – subject to change)

Invoices are payable within 30 days of invoice date.
Delinquent bills are subject to finance charges of 1.5% per month.
The client shall pay attorney fees, court costs, and related expenses incurred in the collection of delinquent accounts.

Volume 2: Fee Proposal

CDM Smith proposes to perform professional engineering services for environmental regulatory compliance issues, as requested by the Trenton Water Works (TWW), on an hourly rate basis. All work assignments will be performed at the written or verbal direction of the TWW. CDM Smith is prepared to provide a brief written scope of services together with an estimated budget and schedule for specific assignments, as requested on a case-by-case basis. Once accepted by the TWW for authorization of the work, this estimate will not be exceeded unless authorized by the TWW. If there is a change in scope, CDM Smith will immediately inform the TWW of the need for additional time or budget, so that approval can be given before the additional work is performed.

When CDM Smith performs any general consulting services, we will provide the TWW with a monthly letter report summarizing engineering activity for the prior month.

Hourly Rates

Presented below is a table of average hourly rates for the various grade levels of our staff. Some employees make more, some less. We propose to bill the TWW at each employee's actual salary rate times a factor of 3.0 to cover benefits, overhead, and profit. The use of this approach, as opposed to a flat rate for a labor category, will assure that the TWW gets the true value for what is being paid.

| CDM Smith Schedule of Average Hourly Rates (2017)* | | |
|--|-------------------------------------|-------------------------|
| Labor Grade | Labor Category | Average Raw Hourly Rate |
| Engineers/ Scientists | | |
| Grade 10 | Engineers/ Scientists | \$90.00 |
| Grade 9 | Engineers/ Scientists | \$80.00 |
| Grade 8 | Engineers/ Scientists | \$65.00 |
| Grade 6-7 | Engineers/ Scientists | \$60.00 |
| Grade 4-5 | Engineers/ Scientists | \$48.00 |
| Grade 2-3 | Engineers/ Scientists | \$38.00 |
| Grade 1 | Engineers/ Scientists | \$32.00 |
| Resident Engineer/Inspectors | | |
| Grade 6-7 | Resident Engineer/Inspectors | \$42.20 |
| Grade 4-5 | Resident Engineer/Inspectors | \$37.00 |
| Grade 2-3 | Resident Engineer/Inspectors | \$33.00 |
| Administrative Assistants/Financial | | |
| Grade 8 | Administrative Assistants/Financial | \$38.00 |
| Grade 4-5 | Administrative Assistants/Financial | \$30.00 |
| Grade 2-3 | Administrative Assistants/Financial | \$28.00 |

*Billed rates will be actual employee salary rates time 3.0.