

**BID2020-11 FURNISH AND DELIVERY OF FLUOROSILICIC ACID  
(HYDROFLUOSILIC ACID) FOR A PERIOD OF ONE (1) YEAR  
WITH AN OPTION TO EXTEND ONE (1) YEAR BID OPENING JANUARY 31, 2020 AT 11:00AM**

<b>BID2020-11 FURNISH AND DELIVERY OF FLUOROSILICIC ACID (HYDROFLUOSILIC ACID) FOR A PERIOD OF ONE (1) YEAR WITH AN OPTION TO EXTEND ONE (1) YEAR</b>			
<b>NUMBER OF RESPONDENTS:</b>	<b>3</b>		
<b>NAME OF BIDDER</b>	<b>DUBOIS CHEMICALS, INC.</b>	<b>UNIVAR SOLUTIONS USA INC.</b>	<b>GEORGE S. COYNE CHEMICAL CO., INC.</b>
<b>ADDRESS</b>	1717 E. FARGO AVE.	200 DEAN SIEVERS PLACE	3015 STATE ROAD
<b>CITY, STATE, ZIP</b>	NAMPA, ID 83687	MORRISVILLE, PA 19067	CROYDON, PA 19021-6997
<b>CONTACT NAME</b>	<b>BETTY KENDALL-JONES</b>	<b>VICTORIA MEAKIM</b>	<b>DONALD C. HELWIG</b>
<b>TELEPHONE</b>	385-549-0096	215-337-5403	215-785-3000
<b>FAX</b>	208-466-8989	215-337-6290	215-785-1585
<b>E-MAIL</b>	<a href="mailto:BIDS@DUBOISCHEMICALS.COM">BIDS@DUBOISCHEMICALS.COM</a> <a href="mailto:BETTY.KENDALL-JONES@DUBOISCHEMICALS.COM">BETTY.KENDALL-JONES@DUBOISCHEMICALS.COM</a>	<a href="mailto:VICTORIA.MEAKIM@UNIVARSOLUTIONS.COM">VICTORIA.MEAKIM@UNIVARSOLUTIONS.COM</a>	<a href="mailto:BIDADMINISTRATION@COYNECHEMICAL.COM">BIDADMINISTRATION@COYNECHEMICAL.COM</a>
<b>STATEMENT OF OWNERSHIP DISCLOSURE</b>	INCLUDED	INCLUDED	INCLUDED
<b>MANDATORY EQUAL EMPLOYMENT OPPORTUNITY EXHIBIT A</b>	INCLUDED	INCLUDED	INCLUDED
<b>REQUIRED EVIDENCE EEO/AFFIRMATIVE ACTION REGULATIONS QUESTIONNAIRE</b>	INCLUDED	INCLUDED	INCLUDED
<b>ACKNOWLEDGEMENT OF RECEIPT OF ADDENDA</b>	INCLUDED	INCLUDED	INCLUDED
<b>NJ BUSINESS REGISTRATION CERTIFICATE</b>	<b>REQUIRED FROM AWARDED VENDOR</b>	INCLUDED	INCLUDED
<b>EIC</b>	<b>REQUIRED FROM AWARDED VENDOR</b>	CERT.# 28919 EXP. 08/15/2020	CERT.# 5742 EXP. 10/15/2021
<b>NON-COLLUSION AFFIDAVIT</b>	INCLUDED	INCLUDED	INCLUDED
<b>AMERICANS WITH DISABILITIES ACT OF 1990 LANGUAGE</b>	INCLUDED	INCLUDED	INCLUDED
<b>DISCLOSURE OF INVESTED ACTIVITIES IN IRAN</b>	INCLUDED	INCLUDED	INCLUDED
<b>DEBARMENT NOTICE</b>	INCLUDED	INCLUDED	INCLUDED
<b>ETHICS COMPLAINT DISCLOSURE</b>	INCLUDED	INCLUDED	INCLUDED
<b>CERTIFICATE OF INSURANCE</b>	<b>REQUIRED FROM AWARDED VENDOR</b>	<b>REQUIRED FROM AWARDED VENDOR</b>	<b>REQUIRED FROM AWARDED VENDOR</b>
<b>CITY OF TRENTON RESIDENT EMPLOYMENT POLICY</b>	INCLUDED	INCLUDED	INCLUDED
<b>60-DAY EXTENSION COMPLIANCE</b>	YES	YES	YES
<b>COMPLIANCE WITH EMERGENCY SERVICES</b>	YES	YES	YES
<b>THREE (3) REFERENCES</b>	N/A	N/A	INCLUDED
<b>TOTAL AMOUNT \$</b>	<b>\$90,828.45</b>	<b>\$96,900.00</b>	<b>\$341,895.97</b>
<b>OPTION TO EXTEND ONE (1) YEAR</b>			
<b>TOTAL AMOUNT \$</b>	<b>\$94,653.45</b>	<b>\$102,000.00</b>	<b>\$375,352.07</b>
<b>EXCEPTIONS (IF ANY)</b>	NONE	NONE	NONE
<b>FATAL FLAW</b>	NONE	NONE	NONE

**PROPOSAL  
TO  
TRENTON WATER WORKS  
FOR  
FLUOROSILICIC ACID  
FY 2020**

**YEAR ONE**

The undersigned proposes to furnish and deliver to Trenton Water Works, Water Filtration Plant, John Fitch Parkway, Trenton, New Jersey, Fluorosilicic Acid as per the attached specifications.

Quantity	Description	Unit Price Per ton	Total Bid Price
255 tons	Fluorosilicic Acid per attached specifications	\$ 356.19	\$ 90,828.45

**Betty Kendall-Jones**

Respectfully Submitted

  
(Signature)

**DuBois Chemicals, Inc.**

(Company)

Person to Contact: Betty Kendall-Jones

Telephone Number: 385.549.0086

PRICES SHALL BE FIRM FOR THE LENGTH OF THIS CONTRACT

**MANUFACTURER: J. R. Simplot, Rock Springs, WY**

**PROPOSAL  
TO  
TRENTON WATER WORKS  
FOR  
FLUOROSILICIC ACID  
FY 2021**

**OPTION TO EXTEND ONE (1) YEAR**

The undersigned proposes to furnish and deliver to Trenton Water Works, Water Filtration Plant, John Fitch Parkway, Trenton, New Jersey, Fluorosilicic Acid as per the attached specifications.

Quantity	Description	Unit Price Per ton	Total Bid Price
255 tons	Fluorosilicic Acid per attached specifications	\$ 371.19	\$ 94,653.45

Betty Kendall-Jones

Respectfully Submitted

Betty K. Jones  
(Signature)

DuBois Chemicals, Inc.

(Company)

Person to Contact: Betty Kendall-Jones

Telephone Number: 385.549.0086

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**MANUFACTURER: J. R. Simplot, Rock Springs, WY**

**PROPOSAL  
TO  
TRENTON WATER WORKS  
FOR  
FLUOROSILICIC ACID  
FY 2020**

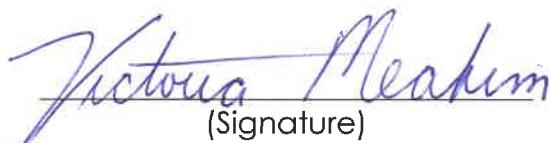
**YEAR ONE**

The undersigned proposes to furnish and deliver to Trenton Water Works, Water Filtration Plant, John Fitch Parkway, Trenton, New Jersey, Fluorosilicic Acid as per the attached specifications.

Quantity	Description	Unit Price Per ton	Total Bid Price
255 tons	Fluorosilicic Acid per attached specifications Assay Basis 23%	\$ 380.00/Wet Ton	\$ 96,900.00

Victoria Meakim

Respectfully Submitted



*Victoria Meakim*  
(Signature)

Univar Solutions USA Inc. (FKA Univar USA Inc.)  
(Company)

Person to Contact: Victoria Meakim

Telephone Number: 215-337-5403

PRICES SHALL BE FIRM FOR THE LENGTH OF THIS CONTRACT

**PROPOSAL  
TO  
TRENTON WATER WORKS  
FOR  
FLUOROSILICIC ACID  
FY 2021**

**OPTION TO EXTEND ONE (1) YEAR**

The undersigned proposes to furnish and deliver to Trenton Water Works, Water Filtration Plant, John Fitch Parkway, Trenton, New Jersey, Fluorosilicic Acid as per the attached specifications.

Quantity	Description	Unit Price Per ton	Total Bid Price
255 tons	Fluorosilicic Acid per attached specifications Assay Basis 23%	\$ 400.00/Wet Ton	\$ 102,000.000

Victoria Meakim

Respectfully Submitted



*Victoria Meakim*  
(Signature)

Univar Solutions USA Inc. (FKA Univar USA Inc.)  
(Company)

Person to Contact: Victoria Meakim

Telephone Number: 215-337-5403

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**PROPOSAL  
TO  
TRENTON WATER WORKS  
FOR  
FLUOROSILICIC ACID  
FY 2020**

**YEAR ONE**

The undersigned proposes to furnish and deliver to Trenton Water Works, Water Filtration Plant, John Fitch Parkway, Trenton, New Jersey, Fluorosilicic Acid as per the attached specifications.

Quantity	Description	Unit Price Per ton	Total Bid Price
255 tons	Fluorosilicic Acid per attached specifications	\$ 1,340.7685/ton	\$ 341,895.97

Donald C. Helwig, Vice-President/CFO

Respectfully Submitted



(Signature)

George S. Coyne Chemical Co., Inc

(Company)

Person to Contact: Carolyn Mair-Basiura, Supervisor, Bid/Contract Admin. Dept.

Telephone Number: 215-785-3000

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**PROPOSAL  
TO  
TRENTON WATER WORKS  
FOR  
FLUOROSILICIC ACID  
FY 2021**

**OPTION TO EXTEND ONE (1) YEAR**

The undersigned proposes to furnish and deliver to Trenton Water Works, Water Filtration Plant, John Fitch Parkway, Trenton, New Jersey, Fluorosilicic Acid as per the attached specifications.

Quantity	Description	Unit Price Per ton	Total Bid Price
255 tons	Fluorosilicic Acid per attached specifications	\$1,471.9689/ton	\$375,352.07

Donald C. Helwig, Vice- President/CFO

Respectfully Submitted

  
(Signature)

George S. Coyne Chemical Co., Inc

(Company)

Person to Contact: Carolyn Mair-Basiura, Supervisor, Bid/Contract Admin. Dept.

Telephone Number: 215-785-3000

PRICES SHALL BE FIRM FOR THE LENGTH OF THIS CONTRACT

George S. Coyne Chemical Co., Inc.  
3015 State Road  
Croydon, PA 19021-6997  
Phone: 215-785-3000 Fax: 215-785-1585