

RFP2020-03 CONSULTING SERVICES FOR THE DEPARTMENT OF FIRE AND POLICE FOR A PERIOD OF ONE (1) YEAR			
NUMBER OF RESPONDENTS:	3		
NAME OF BIDDER	V-COMM, L.L.C.	HHW GROUP LLC	BK TECHNOLOGIES, INC.
ADDRESS	2540 US HIGHWAY 130, SUITE 101	55 MADISON AVE, SUITE 400	7100 TECHNOLOGY DRIVE
CITY, STATE, ZIP	CRANBURY, NJ 08512	MORRISTOWN, NJ 07960	WEST MELBOURNE, FL 32904
CONTACT NAME	DOMINIC C. VILLECCO, PRESIDENT	RAYMOND J HAYLING II	STACEY DEE
TELEPHONE	609-655-1200 EXT. 322	888-710-0903 EXT. 700	321-237-1306
FAX	609-409-1927	908-888-0224	N/A
E-MAIL	<a href="mailto:DOMINIC.VILLECCO@VCOMM-ENG.COM">DOMINIC.VILLECCO@VCOMM-ENG.COM</a>	<a href="mailto:RAYMOND.HAYLING@HHWGROUP.COM">RAYMOND.HAYLING@HHWGROUP.COM</a>	<a href="mailto:SDEE@BKTECHNOLOGIES.COM">SDEE@BKTECHNOLOGIES.COM</a>
STATEMENT OF OWNERSHIP DISCLOSURE	INCLUDED	INCLUDED	INCLUDED
MANDATORY EQUAL EMPLOYMENT OPPORTUNITY EXHIBIT A	INCLUDED	INCLUDED	INCLUDED
REQUIRED EVIDENCE EEO/AFFIRMATIVE ACTION REGULATIONS QUESTIONNAIRE	INCLUDED	INCLUDED	INCLUDED
ACKNOWLEDGEMENT OF RECEIPT OF ADDENDA	INCLUDED	N/A	INCLUDED
NJ BUSINESS REGISTRATION CERTIFICATE	INCLUDED	INCLUDED	N/A
NON-COLLUSION AFFADAVIT	INCLUDED	INCLUDED	INCLUDED
ETHICS COMPLAINT DISCLOSURE	INCLUDED	INCLUDED	INCLUDED
AMERICANS WITH DISABILITIES ACT OF 1990 LANGUAGE	INCLUDED	INCLUDED	N/A
CERTIFICATION AND DISCLOSURE OF POLITICAL CONTRIBUTIONS	INCLUDED	INCLUDED	INCLUDED
DISCLOSURE OF INVESTED ACTIVITIES IN IRAN	INCLUDED	INCLUDED	INCLUDED
DEBARMENT NOTICE REQUIRED	INCLUDED	INCLUDED	INCLUDED
EIC	CERT.#31794 EXP. 01/15/2023	REQUIRED FROM AWARDED VENDOR PRIOR TO AWARD	CERT.#27540 EXP. 06/15/2020
CERTIFICATE OF INSURANCE	REQUIRED FROM AWARDED VENDOR PRIOR TO AWARD	REQUIRED FROM AWARDED VENDOR PRIOR TO AWARD	REQUIRED FROM AWARDED VENDOR PRIOR TO AWARD
CITY OF TRENTON RESIDENT EMPLOYMENT POLICY	INCLUDED	INCLUDED	INCLUDED
60-DAY EXTENSION COMPLIANCE	YES	YES	N/A
WILLING TO PROVIDE PRIORITY EMERGENCY SERVICES	YES	YES	YES
W-9	INCLUDED	INCLUDED	INCLUDED
REFERENCES	INCLUDED	INCLUDED	INCLUDED
TOTAL AMOUNT FOR ONE (1) YEAR	\$32,250.00	\$44,245.00	\$58,500.00
FATAL DEFECT	NONE	NONE	NONE

**BID PROPOSAL FORM**  
**RESPONDENT MUST COMPLETE**

We the undersigned propose to furnish and deliver the above services pursuant to the scope of services and requirements and made part hereof:

**Contractor must outline all costs associated with the assessment and evaluation addressed in this RFP and are free to summarize their costs in narrative form. The proposal shall include pricing for all services. Pricing shall be all inclusive unless indicated otherwise on a separate pricing sheet. The Proposal shall itemize all services, including hourly rates for all professional, technical and support personnel, and all other charges related to completion of the work shall be itemized.**

**COST FOR ASSESSMENT AND EVALUATION** \$ 32,250  
**HOURLY RATE** \$ 175  
**TECHNICAL AND SUPPORT PERSONNEL** \$ 175  
**OTHER RELATED COSTS (PLEASE DESCRIBE)** \$ See below.

*Dominic C. Villecco*

**(ORIGINAL SIGNATURE BY AUTHORIZED REPRESENTATIVE)**

**Limited Liability Company**

The undersigned is a Corporation, Partnership or individual under the laws of the State of Delaware having its principal office at 2540 US Highway 130, Suite 101, Cranbury, NJ 08512

COMPANY V-COMM, L.L.C.  
ADDRESS 2540 US Highway 130, Suite 101  
ADDRESS Cranbury, NJ 08512  
FED. ID # \_\_\_\_\_

NAME Dominic C. Villecco, President  
TELEPHONE (609) 655-1200 ext. 323

FAX (609) 409-1927

EMAIL dominic.villecco@vcomm-eng.com

DATE January 2, 2020

SIGNATURE *Dominic C. Villecco*

**OTHER RELATED COSTS DESCRIPTION:** The costs associated with the assessment and evaluation addressed in this RFP are inclusive of all expenses and out of pocket costs, there are no additional costs for the tasks quoted. If additional tasks are requested beyond those outlined in the RFP, other related costs would include out of pocket expenses, any frequency coordination and/or licensing fees charged by outside agencies.

**BID PROPOSAL FORM**  
**RESPONDENT MUST COMPLETE**

We the undersigned propose to furnish and deliver the above services pursuant to the scope of services and requirements and made part hereof:

**Contractor must outline all costs associated with the assessment and evaluation addressed in this RFP and are free to summarize their costs in narrative form. The proposal shall include pricing for all services. Pricing shall be all inclusive unless indicated otherwise on a separate pricing sheet. The Proposal shall itemize all services, including hourly rates for all professional, technical and support personnel, and all other charges related to completion of the work shall be itemized.**

<b>COST FOR ASSESSMENT AND EVALUATION</b>	\$ <u>44,245</u>
<b>HOURLY RATE</b>	\$ <u>216 blended rate</u>
<b>TECHNICAL AND SUPPORT PERSONNEL</b>	\$ <u>Included in Overall Cost</u>
<b>OTHER RELATED COSTS (PLEASE DESCRIBE)</b>	\$ <u>0</u>

**(ORIGINAL SIGNATURE BY AUTHORIZED REPRESENTATIVE)**

The undersigned is a Corporation, Partnership or Individual under the laws of the State of New Jersey having its principal office at 5 Oak Ridge Rd, Basking Ridge, NJ 07920

COMPANY HHW Group LLC  
ADDRESS 55 Madison Ave, Suite 400  
ADDRESS Morristown, NJ 07960  
FED. ID # \_\_\_\_\_

NAME Raymond J Hayling II  
TELEPHONE 888-710-0903 x700

FAX 908-888-0224

EMAIL raymond.hayling@hhwgroup.com

DATE January 7, 2020

SIGNATURE  \_\_\_\_\_



**EXHIBIT 6: FIXED PRICE FORMULATION**

PHASE	LABOR CATEGORY	HOURLY RATE	ESTIMATED HOURS	SUB-TOTAL
1	PROJECT MANAGER	211	15	3,165
	TECHNICAL SPECIALIST II	217	75	16,275
2	PROJECT MANAGER	211	15	3,165
	TECHNICAL SPECIALIST	217	50	10,850
3	PROJECT MANAGER	211	10	2,110
	TECHNICAL SPECIALIST	217	40	8,680
			TOTAL	44,245

**BID PROPOSAL FORM**  
**RESPONDENT MUST COMPLETE**

We the undersigned propose to furnish and deliver the above services pursuant to the scope of services and requirements and made part hereof:

**Contractor must outline all costs associated with the assessment and evaluation addressed in this RFP and are free to summarize their costs in narrative form. The proposal shall include pricing for all services. Pricing shall be all inclusive unless indicated otherwise on a separate pricing sheet. The Proposal shall itemize all services, including hourly rates for all professional, technical and support personnel, and all other charges related to completion of the work shall be itemized.**

**COST FOR ASSESSMENT AND EVALUATION** \$ 58,500.00

**HOURLY RATE** \_\_\_\_\_

**TECHNICAL AND SUPPORT PERSONNEL** \$ \_\_\_\_\_

**OTHER RELATED COSTS** \$ \_\_\_\_\_  
**(PLEASE DESCRIBE)**

\$ \_\_\_\_\_

**(ORIGINAL SIGNATURE BY AUTHORIZED REPRESENTATIVE)**

The undersigned is a Corporation, Partnership or Individual under the laws of the State of Nevada \_\_\_\_\_ having its principal office at 7100 Technology Drive West Melbourne, FL 32904

COMPANY BK Technologies, Inc

ADDRESS 7100 Technology Drive West Melbourne, FL 32904

ADDRESS \_\_\_\_\_

FED. ID. \_\_\_\_\_

NAME Stacey Dee, Contract Administrator

TELEPHONE 321-237-1306

FAX N/A

EMAIL SDee@bktechnologies.com

DATE 01/02/2020

SIGNATURE Stacey M Dee Digitally signed by Stacey M Dee  
Date: 2020.01.02 16:54:01 -05'00'



# Price Estimate

**PREPARED BY:**

Prepared By Shawn Barney  
Title RSM  
Email sbarney@bktechnologies.com

**PREPARED FOR:**

Contact Name Isabel Garcia  
Title Purchasing Agent  
Phone (609) 989-3139  
Email igarcia@trentonnj.org

---

Estimate Number 00005791

Created Date 1/3/2020

Type of Contract No Contract  
Name

Expiration Date 3/31/2020

Shipping Payment FEDEX-Cust Paid

---

Bill To Name City of Trenton, NJ  
Bill To 319 East State Street  
Trenton, NJ 08608

Ship To Name City of Trenton, NJ  
Ship To 319 East State Street  
Trenton, NJ 08608

Product	Product Description	Quantity	List Price	Sales Price (Unit)	Total Price
SITE-SRV-2A	Site Survey, <300K sq ft,BDA/BA/DAS, small	15.00	\$13,415.00	\$3,900.00	\$58,500.00
Total Price					\$58,500.00

Comments Evaluation, Reports, Mapping, Design

**BK Technologies (a RELM Wireless Company)**

7100 Technology Drive West Melbourne  
FL, 32904  
United States

[www.bktechnologies.com](http://www.bktechnologies.com)