

CC2020-03 TECHNICAL SUPPORT SERVICES FOR THE CITY OF TRENTON'S INFORMATION SYSTEM SERVICES FOR THE CITY OF TRENTON, DEPARTMENT OF
ADMINISTRATION PROPOSALS OPENED 2/25/2020 AT 11:00AM

CC2020-03 TECHNICAL SUPPORT SERVICES FOR THE CITY OF TRENTON'S INFORMATION SYSTEM SERVICES FOR THE CITY OF TRENTON, DEPARTMENT OF ADMINISTRATION						
NUMBER OF RESPONDENTS:	6					
NAME OF BIDDER	VTECH SOLUTION, INC.	NJIT PROFESSIONAL, LLC	HHW GROUP, LLC	CLOUDSCALE 365	OCEAN COMPUTER GROUP, INC.	FCC CONSULTING SERVICES
ADDRESS	1100 H STREET, N.W. SUITE 750	27 SHERBROOKE ROAD	55 MADISON AVENUE, SUITE 400	131 CONTINENTAL DRIVE	90 MATAWAN RD., STE 15	184 S.BROAD STREET, 2ND FLOOR
CITY, STATE, ZIP	WASHINGTON, DC 20005	EWING, NJ 08638	MORRISTOWN, NJ 07920	NEWARK, DE 19713	MATAWAN, NJ 07747	TRENTON, NJ 08608
CONTACT NAME	ANISHA VATALIYA	MARK A. ALENO	RAYMOND HAYLING, II	PATRICK HANNON	LOUIS TOSTAKOS, PRESIDENT	CHRIS CAROTHERS
TELEPHONE	202-644-9774	848-391-3919	888-710-0903	302-276-6168	732-493-1900	844-322-5521 EXT. 701
FAX	866-733-4974	N/A	908-888-0224	302-276-1684	732-918-2613	N/A
E-MAIL	RFP.VTECH@VTECHSOLUTION.COM	NJITPRO@GMAIL.COM	RAYMOND.HAYLING@HHWGROU.PCOM	PAT@CLOUDSCALE365.COM	LTSTAKOS@OCEANCOMPUTER.COM	CHRIS@FCCCONSULTINGSERVICES.COM
STATEMENT OF OWNERSHIP DISCLOSURE	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED
MANDATORY EQUAL EMPLOYMENT OPPORTUNITY EXHIBIT A	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED
REQUIRED EVIDENCE EEO/AFFIRMATIVE ACTION REGULATIONS QUESTIONNAIRE	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED
ACKNOWLEDGEMENT OF RECEIPT OF ADDENDA	N/A	N/A	N/A	N/A	N/A	N/A
NJ BUSINESS REGISTRATION CERTIFICATE	REQUIRED PRIOR TO AWARD	INCLUDED	INCLUDED	REQUIRED PRIOR TO AWARD	INCLUDED	INCLUDED
NON-COLLUSION AFFIDAVIT	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED
AMERICANS WITH DISABILITIES ACT OF 1990 LANGUAGE	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED
DEBARMENT NOTICE	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED
DISCLOSURE OF INVESTED ACTIVITIES IN IRAN	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED
ETHICS COMPLAINT DISCLOSURE	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED
POLITICAL CONTRIBUTION DISCLOSURE FORM	REQUIRED PRIOR TO AWARD	INCLUDED	INCLUDED	REQUIRED PRIOR TO AWARD	INCLUDED	INCLUDED
EIC	REQUIRED PRIOR TO AWARD	REQUIRED PRIOR TO AWARD	CERT.#62343 EXP. 01/15/2027	REQUIRED PRIOR TO AWARD	CERT.#16368 EXP. 04/15/2022	
CITY OF TRENTON RESIDENT EMPLOYMENT POLICY	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED
CERTIFICATE OF INSURANCE	REQUIRED FROM AWARDED VENDOR WITH SIGN CONTRACTS	REQUIRED FROM AWARDED VENDOR WITH SIGN CONTRACTS	REQUIRED FROM AWARDED VENDOR WITH SIGN CONTRACTS	REQUIRED FROM AWARDED VENDOR WITH SIGN CONTRACTS	REQUIRED FROM AWARDED VENDOR WITH SIGN CONTRACTS	REQUIRED FROM AWARDED VENDOR WITH SIGN CONTRACTS
W-9	INCLUDED	INCLUDED	N/A	INCLUDED	INCLUDED	INCLUDED
HOLDING PRICE FOR SIXTY (60) DAYS	YES	YES	YES	YES	YES	YES
COMPLIANCE WITH EMERGENCY SERVICES	YES	YES	YES	YES	YES	YES
HOURLY RATE FOR EMERGENCY RESPONSE	\$120.00/HR.	\$0.00/HR.	\$99.50/HR.	\$175.00/HR.	INCLUDED	\$95.00/HR.
TOTAL AMOUNT FOR THE SERVICES FOR TWO (2) YEARS	\$1,344,000.00	\$1,416,000.00	\$1,721,430.00	\$1,793,280.00	\$1,750,000.00	\$1,905,360.00
OPTION TO EXTEND THE SERVICES FOR THE THIRD (3) YEAR	\$700,000.00	\$77,600.00	\$899,637.00	\$896,640.00	\$950,000.00	\$1,01,215.00
TOTAL AMOUNT FOR THREE (3) YEARS	\$2,044,000.00	\$2,193,600.00	\$2,621,067.00	\$2,689,920.00	\$2,700,000.00	\$2,915,577.00
REFERENCES	N/A	N/A	N/A	N/A	INCLUDED	
EXCEPTIONS	N/A	N/A	N/A	N/A	N/A	
FATAL FLAW	NONE	NONE	NONE	NONE	NONE	NONE



RESPONDENT PROPOSAL PRICING

RESPONDENT'S PROPOSAL PRICING

TECHNICAL SUPPORT SERVICES FOR THE CITY OF TRENTON'S INFORMATION SYSTEM FOR A PERIOD OF TWO (2) YEARS WITH AN OPTION TO EXTEND ONE (1) YEAR EXTENSION.

IF EMERGENCY RESPONSE FALLS OUTSIDE THE LUMP SUM PRICING, PLEASE PROVIDE AN HOURLY RATE FOR THAT SERVICE.

\$ 120.00/hr.

TOTAL AMOUNT FOR THE SERVICES FOR TWO (2) YEARS \$ 1,344,000.00

OPTION TO EXTEND THE SERVICES FOR THE THIRD YEAR
TOTAL AMOUNT FOR SERVICES YEAR THREE (3) \$ 700,000.00

TOTAL AMOUNT FOR THREE (3) YEARS \$ 2,044,000.00

② NJIT
Professionals, LLC

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IF EMERGENCY RESPONSE FALLS OUTSIDE THE LUMP SUM PRICING, PLEASE PROVIDE AN HOURLY RATE FOR THAT SERVICE.

\$ 0

TOTAL AMOUNT FOR THE SERVICES FOR TWO (2) YEARS \$ 1,416,000

OPTION TO EXTEND THE SERVICES FOR THE THIRD YEAR
TOTAL AMOUNT FOR SERVICES YEAR THREE (3))

\$ 777,600

TOTAL AMOUNT FOR THREE (3) YEARS \$ 2,193,600

NJIT Professionals - Mark A Salerno - 2/25/2020

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HHW Group, LLC

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TECHNICAL SUPPORT SERVICES FOR THE CITY OF TRENTON'S INFORMATION SYSTEM FOR A PERIOD OF TWO (2) YEARS WITH AN OPTION TO EXTEND ONE (1) YEAR EXTENSION.

IF EMERGENCY RESPONSE FALLS OUTSIDE THE LUMP SUM PRICING, PLEASE PROVIDE AN HOURLY RATE FOR THAT SERVICE.

\$ 99.50

TOTAL AMOUNT FOR THE SERVICES FOR TWO (2) YEARS \$ 1,721,430

OPTION TO EXTEND THE SERVICES FOR THE THIRD YEAR
TOTAL AMOUNT FOR SERVICES YEAR THREE (3))

\$ 899,637

TOTAL AMOUNT FOR THREE (3) YEARS \$ 2,621,067

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cloudscale 365

RESPONDENT'S PROPOSAL PRICING

TECHNICAL SUPPORT SERVICES FOR THE CITY OF TRENTON'S INFORMATION SYSTEM FOR A PERIOD OF TWO (2) YEARS WITH AN OPTION TO EXTEND ONE (1) YEAR EXTENSION.

IF EMERGENCY RESPONSE FALLS OUTSIDE THE LUMP SUM PRICING, PLEASE PROVIDE AN
HOURLY RATE FOR THAT SERVICE.

11 PM - 6 AM - 175 / HR

\$59 / SUN - 150 / HR

Normal Hours - 120 / HR

TOTAL AMOUNT FOR THE SERVICES FOR TWO (2) YEARS

\$1,793,280.00

OPTION TO EXTEND THE SERVICES FOR THE THIRD YEAR

TOTAL AMOUNT FOR SERVICES YEAR THREE (3))

\$896,640

TOTAL AMOUNT FOR THREE (3) YEARS

\$2,689,920



Ocean Computer group, Inc.

RESPONDENT'S PROPOSAL PRICING

TECHNICAL SUPPORT SERVICES FOR THE CITY OF TRENTON'S INFORMATION SYSTEM FOR A PERIOD OF TWO (2) YEARS WITH AN OPTION TO EXTEND ONE (1) YEAR EXTENSION.

IF EMERGENCY RESPONSE FALLS OUTSIDE THE LUMP SUM PRICING, PLEASE PROVIDE AN HOURLY RATE FOR THAT SERVICE.

\$ Included

TOTAL AMOUNT FOR THE SERVICES FOR TWO (2) YEARS \$ 1,750,000.00

OPTION TO EXTEND THE SERVICES FOR THE THIRD YEAR

TOTAL AMOUNT FOR SERVICES YEAR THREE (3)) \$ 950,000.00

TOTAL AMOUNT FOR THREE (3) YEARS \$ 2,700,000.00

FCC
consulting
services

RESPONDENT'S PROPOSAL PRICING

TECHNICAL SUPPORT SERVICES FOR THE CITY OF TRENTON'S INFORMATION SYSTEM FOR A PERIOD OF TWO (2) YEARS WITH AN OPTION TO EXTEND ONE (1) YEAR EXTENSION.

IF EMERGENCY RESPONSE FALLS OUTSIDE THE LUMP SUM PRICING, PLEASE PROVIDE AN HOURLY RATE FOR THAT SERVICE.

\$ 95.00

TOTAL AMOUNT FOR THE SERVICES FOR TWO (2) YEARS

\$ 1,905,360

OPTION TO EXTEND THE SERVICES FOR THE THIRD YEAR

TOTAL AMOUNT FOR SERVICES YEAR THREE (3))

\$ 1,010,215.00

TOTAL AMOUNT FOR THREE (3) YEARS

\$ 2,915,575.00