

**RFP2020-13 LEGAL SERVICES-GENERAL MUNICIPAL LITIGATION AND OTHER RELATED MATTERS FOR THE CITY OF TRENTON,
DEPARTMENT OF LAW PROPOSALS OPENED 5/28/2020 AT 11:00AM**

RFP2020-13 LEGAL SERVICES-GENERAL MUNICIPAL LITIGATION AND OTHER RELATED MATTERS FOR THE CITY OF TRENTON, DEPARTMENT OF LAW																
NUMBER OF RESPONDENTS:	16															
NAME OF BIDDER	GRACE MARMERO & ASSOCIATES, LLP	SOUDER, SHABAZZ, & WOOLRIDGE LAW GROUP, LLP	MALMUT & ASSOCIATES, LLC	WEBER DOWD LAW, LLC	THE GARTY LAW FIRM, LLC	SHAIN SCHAFFER, PC	ANTONELLI KANTOR, PC	RAINONE, COUGHLIN, MINCHELLO, LLC	FLORIO, KENNY, RAVAL, LLP	METHFESSEL & WERBEL	DASTI, MURPHY, MCGUCKIN, ULAKY, KOUTSOURIS & CONNORS	MICHAEL A. ARMSTRONG & ASSOCIATES, LLC	PARKER MCCAY, P.A.	DECOTIIS, FITZPATRICK, COLE & GIBLIN, LLP	HILL WALLACK, LLP	INGELESINO, WEBSTER, WYCISKOL & TYLOR, ESQ.
ADDRESS	44 EUCLID STREET	17 ACADEMY STREET, SUITE 1200	457 HADDONFIELD ROAD, SUITE 500	365 RIFLE CAMPY ROAD	712 EAST MAIN STREET, SUITE 2A	150 MORRISTOWN ROAD, SUITE 105	1000 STUYVESANT AVENUE, SUITE #1	555 U.S. HIGHWAY ONE SOUTH, SUITE 440	125 CHUBB AVENUE, SUITE 310-N	2025 LINCOLN HIGHWAY, SUITE 200	620 WEST LACEY ROAD, P.O. BOX 1057	79 MAINBRIDGE LANE	9000 MIDLANTIC DRIVE, SUITE 300	61 SOUTH PARAMUS ROAD, SUITE 250	21 ROSZEL ROAD	600 PARSIPPANY ROAD, SUITE 204
CITY, STATE, ZIP	WOODBURY, NJ 08096	NEWARK, NJ 07102	CHERRY HILL, NJ 08002	WOODLAND PARK, NJ 07424	MOORESTOWN, NJ 08057	BERNARDSVILLE, NJ 07924	UNION, NJ 07081	ISELIN, NJ 08830	LYNDHURST, NJ 07071	EDISON, NJ 08818	FORKED RIVER, NJ 08731	WILLINGBORO, NJ 08046	MOUNT LAUREL, NJ 08054	PARAMUS, NJ 07652	PRINCETON, NJ 08540	PARSIPPANY, NJ 07057
CONTACT NAME	ALBERT K. MARMERO	KHALIFAH L. SHABAZZ, ESQ.	ADAM S. MALAMUT	KRAIG M. DOWD, ESQ.	M. LOU GARTY	GREGORY B. PASQUALE, PARTNER	JARRID H. KANTOR, PARTNER	DAVID L. MINCHELLO, PARTNER	EDWAR J. FLORIO	ERIC HARRISON	JERRY J. DASTI, ESQ.	MICHAEL A. ARMSTRONG	J. BROOKS DIDONATO	FARNICS J. BORIN, PARTNER	JAMES G. O'DONOHUE	DENIS F. DRISCOLL, ESQ.
TELEPHONE	856-848-6460	973-500-2030	856-424-1808	973-200-0805	856-382-0383	908-953-9300	908-623-3676	732-709-4182	201-659-8011	732-248-4200	609-971-1010	609-877-5511	856-596-8900	201-928-1100	609-924-0808	973-585-6982
FAX	856-848-5002	973-255-1500	856-424-2032	973-200-0806	856-673-0609	908-853-2969	908-866-0336	732-791-1555	201-659-8511	732-248-2355	609-971-7093	609-877-7755	856-596-9631	201-928-0588	609-452-1888	973-887-2700
E-MAIL	AMARMERO@GRACEMARME RO.COM	KSHABAZZ@SWWLAWGRO UP.COM	ADAM@MALAMUTLAW.COM	KRAIG@WFRERDOW DLAW.COM	LGARTY@GARTYL AW.COM	GPASQUALE@SHAIN LAW.COM	JKANTOR@AKNJLAW.CO M	DMINCHELLO@NJRCM LAW.COM	MAIN@FKRLAW.COM	HARRISON@METHWE RB.COM	JDASTI@DMMLAWFIR M.COM	MAA@ARMSTRONGLA WFIRM.COM	BDIDONATO@PARK ERMCCAY.COM	FBORIN@DECOTIIS LAW.COM	JODONOHUE@HILLW LLACK.COM	DRISCOLL@IWWT.LAW
STOCKHOLDER DISCLOSURE STATEMENT	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED
EQUAL EMPLOYMENT OPPORTUNITY EXHIBIT A	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED
REQUIRED EVIDENCE EEO/AFFIRMATIVE ACTION REGULATIONS QUESTIONNAIRE	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED
ACKNOWLEDGEMENT OF RECEIPT OF ADDENDA	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
NJ BUSINESS REGISTRATION CERTIFICATE	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED
NON-COLLUSION AFFIDAVIT	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED
AMERICANS WITH DISABILITIES ACT OF 1990	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED
LANGUAGE	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED
ETHICS COMPLAINT	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED
DISCLOSURE	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED
DEBARMENT NOTICE	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED
CERTIFICATION AND DISCLOSURE OF POLITICAL CONTRIBUTIONS	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED
DISCLOSURE OF INVESTED ACTIVITIES IN IRAN	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED
CITY OF TRENTON RESIDENT EMPLOYMENT POLICY	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED
EIC	CERT.37097 EXP.6/15/2026	CERT.#62024 EXP. 11/15/2026	CERT.#56005 EXP. 05/15/2023	CERT.#42558 EXP. 10/15/2022	CERT.#49239 EXP. 08/15/2026	CERT.#25054 EXP. 06/15/2026	CERT.#57417 EXP. 05/15/2024	CERT.#57133 EXP. 02/15/2024	CERT.#14952 EXP. 08/15/2021	CERT.#31985 EXP. 02/15/2023	CERT.#5379 EXP. 09/15/2026	CERT.#24433 EXP. 02/10/2026	CERT.#4740 EXP. 04/15/2023	CERT.#19036 EXP. 05/15/2022	CERT.#14238 EXP. 05/15/2020	CERT.#45296 EXP. 08/14/2024
REQUIRED FROM AWARDED VENDOR	REQUIRED FROM AWARDED VENDOR	REQUIRED FROM AWARDED VENDOR	REQUIRED FROM AWARDED VENDOR	REQUIRED FROM AWARDED VENDOR	REQUIRED FROM AWARDED VENDOR	REQUIRED FROM AWARDED VENDOR	REQUIRED FROM AWARDED VENDOR	REQUIRED FROM AWARDED VENDOR	REQUIRED FROM AWARDED VENDOR	REQUIRED FROM AWARDED VENDOR	REQUIRED FROM AWARDED VENDOR	REQUIRED FROM AWARDED VENDOR	REQUIRED FROM AWARDED VENDOR	REQUIRED FROM AWARDED VENDOR	REQUIRED FROM AWARDED VENDOR	REQUIRED FROM AWARDED VENDOR
CERTIFICATE OF INSURANCE	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED
60-DAY EXTENSION COMPLIANCE	YES	YES	YES	YES	YES	YES	YES	YES	YES	YES	YES	YES	YES	YES	YES	YES
PROVIDE PRIORITY EMERGENCY SERVICES	YES	YES	YES	YES	YES	YES	YES	YES	YES	YES	YES	YES	YES	YES	YES	YES
REFERENCES	INCLUDED	INCLUDED	INCLUDED	N/A	N/A	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	N/A	N/A
W-9	INCLUDED	N/A	N/A	INCLUDED	INCLUDED	N/A	INCLUDED	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	INCLUDED
EXCEPTIONS (IF ANY)	NONE	NONE	NONE	NONE	NONE	NONE	NONE	NONE	NONE	NONE	NONE	NONE	NONE	NONE	NONE	NONE
ATTORNEY HOURLY RATE	\$150.00		\$175.00	HOURLY RATE	\$175.00	HOURLY RATE	\$175.00	HOURLY RATE	\$175.00	HOURLY RATE	\$175.00	HOURLY RATE	\$175.00	HOURLY RATE	\$175.00	HOURLY RATE
FATAL FLAW	NONE	NONE	NONE	NONE	NONE	NONE	NONE	NONE	NONE	NONE	NONE	NONE	NONE	NONE	NONE	NONE

AMENDABLE TO THE
HOURLY RATE SET
BY THE CITY OF
TRENTON

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BID PROPOSAL FORM
RESPONDENT MUST COMPLETE

We the undersigned propose to furnish and deliver the above services pursuant to the scope of services and requirements and made part hereof:

HOURLY RATE

\$ 150.00

(ORIGINAL SIGNATURE BY AUTHORIZED REPRESENTATIVE)

The undersigned is a Corporation, Partnership or Individual under the laws of the State of New Jersey having its principal office at 44 Euclid St Woodbury

COMPANY Grace, Marmero + Assoc. LLP

ADDRESS 44 Euclid St

ADDRESS Woodbury NJ 08096

FED. ID #

NAME Albert K. Marmero

TELEPHONE 856 848 6446

FAX 856 848 5002

EMAIL amarmero@gracemarmero.com

DATE 5-26-2020

SIGNATURE



Souder*
Shabazz *+∞
Woolridge*

*Admitted in New Jersey
+Admitted in New York
∞Admitted in Pennsylvania



COST PROPOSAL

Souder, Shabazz & Woolridge Law Group believe in providing aggressive and competent legal services for reasonable rates. While, all legal fees are negotiable, the law firm generally charges a flat rate for municipal entities of \$175 per hour for shareholders; \$135 per hour for all other attorneys and \$85 per hour for all work performed by any member of the administrative staff.

SSW Law Group also charges .08 cents per page for copying and scanning for all black and white print. There is a charge of .15 cents per page for all color copying.

SSW Law Group also request reimbursement for travel costs and expenses associated with its representation.

Respectfully submitted,
SUUDER, SHABAZZ & WOOLRIDGE LAW GROUP, LLP

Khalifah Shabazz
By: Khalifah L. Shabazz, Partner



**Malamut
& Associates LLC**
ATTORNEYS AT LAW

Cherry Hill Office
457 Haddonfield Road, Suite 500
Cherry Hill, New Jersey 08002
P 856 424 1808

Princeton Office
100 Overlook Center, 2nd Floor
Princeton, New Jersey 08540
P 877 567 5293

Hoboken Office
221 River Street, 9th Floor
Hoboken, New Jersey 07030
P 877 567 5293

Compensation Proposal.

Malamut and Associates has a long-standing commitment to staffing client matters according to the task at hand, utilizing shareholders, associates, and paralegals where required in order to deliver the best product and service in an effective and cost-efficient manner.

It has been our practice to base all legal services on an hourly fee rather than a retainer. Our current hourly rate is \$175.00 per hour for shareholders. We would invoice you monthly for work performed during the preceding calendar month. Out-of-pocket expenses would be charged at our actual cost, without application of any mark up. Out-of-pocket expenses include, but are not limited to, records we pay for, transcripts we pay for, but not mileage to court or meetings.

Other associate attorneys at the firm may assist where necessary and appropriate. The maximum rate that the firm will charge for those attorneys' services will be \$135.00 per hour. Paralegal services will be charged at \$85.00 per hour.

BID PROPOSAL FORM
RESPONDENT MUST COMPLETE

We the undersigned propose to furnish and deliver the above services pursuant to the scope of services and requirements and made part hereof:

HOURLY RATE

\$ 175.00



(ORIGINAL SIGNATURE BY AUTHORIZED REPRESENTATIVE)

The undersigned is a Corporation, Partnership or Individual under the laws of the State of New Jersey having its principal office at see below

Legal Services - General Municipal Litigation and Other Legal Matters

COMPANY Weber Dowd Law, LLC

ADDRESS 365 Rifle Camp Road,

ADDRESS Woodland Park, New Jersey 07424

FED. ID #

NAME Kraig M. Dowd, Esq.

TELEPHONE 973-200-0805 ext.102

FAX 973-200-0806

EMAIL kraig@weberdowdlaw.com

DATE May 26, 2020

SIGNATURE 

can be adjudicated in Federal District Courts where discovery requirements, motion practices and substantive rules are can be advantageous to the defense of public officials and municipalities to such actions. Her trial experience and judgment in evaluating with precision the value of a case and the likelihood of success of a case at trial or on appeal has been invaluable to her clients.

With respect to public contracts, Ms. Garty's broad-ranging public experience includes reviewing and advising public clients on procurement process options such as the use of public bids, RFP's, and RFQ's (and the legal standards and practical reasons for using each method) as well as purchasing cooperatives to obtain the most competitive price, highest quality and best payment terms for goods and services sought. In addition, she has advised public clients on how to use the public procurement process to advertise business opportunities with local businesses for advertising and other opportunities to enhance revenue and/or reduce costs of operations. Her experience includes reviewing bids and contracts, advising clients on drafting of specifications; negotiating, resolving and litigating disputes with vendors involving with bid disputes, change orders and payment issues on office space and equipment leases, major construction projects and other contract disputes.

B. Cost Proposal:

The Garty Law Firm proposes an hourly rate of \$175/hour for Ms. Garty and \$135/hour for work performed by her associate attorney. Paralegal assistance is available and used where appropriate at the rate of \$85/Hour for these services.

If a "not to exceed" amount is desired for the contract for this representation, the Proposer is amenable to including this clause. The Firm already utilizes the City's billing software and has been able to successfully comply with the invoicing and billing submission protocols.

C. History and Experience:

As the managing attorney for Camden County's in-house defense litigation team from 1994-2004, she oversaw the defense of County government, senior officials, employees and law enforcement in civil litigation in state and federal courts. In addition, as an Assistant City Attorney for the City of Camden from 1990-1994, Ms. Garty personally handled litigation in the area of public contracts and provided advice on employment, personnel and other governmental issues arising under Title 11 and 11A, including civil service appeals. She was also the lead litigation attorney and advisor to the Risk Management team for the City's newly formed self-insured retention plan and defended various personal injury lawsuits brought against the City for auto accidents, slip and fall cases, wrongful death and serious personal injury cases, as well as various civil rights suits brought against the City's police force for excessive force, malicious prosecution, and false arrest claims.

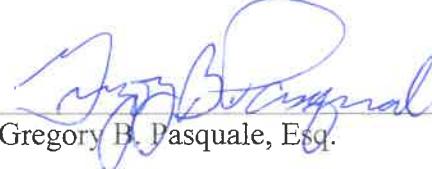
In 1994, she joined the Camden County Counsel's office as an Assistant County Counsel handling the defense of civil rights, premises liability, auto, employment and public contract litigation matters. Appointed as First Assistant in 2001, she continued to lead the County's in-house litigation team as its chief trial counsel handling high exposure and complex litigation matters in the areas of civil rights, serious personal injury, wrongful death and employment law cases. As Camden County Counsel, Ms. Garty continued oversight of the litigation, including oversight of outside counsel, and provided legal advice to the Freeholder Board on policy, procedure, self-governance and regulatory issues, governmental reforms (on

COMPENSATION PROPOSAL

With respect to hourly rates and scope of services, please be advised that this Firm will bill monthly at the hourly rate of \$175.00 for Gregory B. Pasquale's time and \$135.00 for all other attorneys. Paralegal time will be billed at \$85.00 per hour.

Out-of-pocket disbursements and costs incurred on behalf of the City, will be itemized on each bill and will be billed at the actual cost incurred in accordance with the City of Trenton outside counsel guidelines.

SHAIN SCHAFFER PC
A Professional Corporation Organized and
Existing Under the Laws of the State of
New Jersey



Gregory B. Pasquale, Esq.



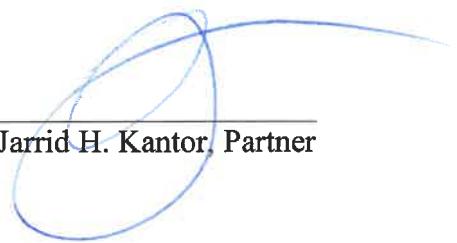
Respondent's Cost Proposal

Antonelli Kantor, P.C. is amenable to the hourly rates set by the City of Trenton.

Partners	\$175.00/hour
All other attorneys	\$135.00/hour
Paralegals	\$85.00/hour

ANTONELLI KANTOR, P.C.

By:


Jarrid H. Kantor, Partner



RAINONE
COUGHLIN
MINCHELLO
ATTORNEYS AT LAW



Louis N. Rainone
Craig J. Coughlin*
David L. Minchello
Carol A. Berlen
John F. Gillick
Brian P. Trelease*
Claudia Marchese
Anne E. Rowan
* Also admitted in New York

Ruben D. Perez*
Matthew R. Tavares*
Jeremy M. Brooks
Michael S. Spinello

Writer's Direct:
DMinchello@NJRCMLaw.com

PAYMENT CONDITIONS AND RATE SCHEDULES

During the calendar year 2020-2021 Rainone Coughlin Minchello proposed to provide legal services at an hourly rate of One Hundred Seventy-Five Dollars (\$175.00) per hour for shareholders, One Hundred Thirty-Five Dollars (\$135.00) per hour for all other attorneys and Eighty-Five (\$85.00) for paralegals for all services required.

We further propose the following fees for expenses:

Reimbursable Expenses:

Photocopies	\$.08 per page;	Faxes	\$.25 per page
Printing	\$.08 per page;	Color Copies	\$.65 per page
CD Copy	\$5.00;	DVD Copy	\$10.00

Any additional reimbursable expenses will be subject to the approval of the City.

Invoices and Payment: Invoices are sent on a monthly basis and payment is due within 30 days thereafter.

9

FLORIO ♦ KENNY ♦ RAVAL, L.L.P.
ATTORNEYS AT LAW

125 CHUBB AVENUE
SUITE 310 N
LYNDHURST, NEW JERSEY 07071
PHONE: (201) 659-8011
FAX: (201) 659-8511

E-MAIL: MAIN@FKRLAW.COM

WEBSITE: WWW.FKRLAW.COM

EDWARD J. FLORIO
BERNARD F. KENNY, JR.
NITA G. RAVAL
CHRISTOPHER K. HARRIOTT

COUNSEL
KEITH KANDEL^
MICHAEL T. WILKOS*

DAVID J. YANOTCHKO
CHRISTIAN M. HIBINSKI
ALEXANDER J. CORRADO
EMILY M. MOWER

*ADMITTED TO NJ & NY BAR
^CERTIFIED AS A WORKERS' COMPENSATION ATTORNEY

May 21, 2020

Isabel C. Garcia, Purchasing Agent
City Hall Annex
Division of Purchasing
City of Trenton
319 East State Street, 1st Floor
Trenton, New Jersey 08608

RE: FEE PROPOSAL FOR THE POSITION OF LEGAL SERVICES - GENERAL MUNICIPAL LITIGATION AND OTHER LEGAL MATTERS (RFP2020-13)

Dear Ms. Garcia:

We propose a rate of \$175.00 per hour per partners, \$135.00 per hour per associate attorneys, and \$85.00 per hour per paralegals for the term of the Contract.

Respectfully submitted,

FLORIO♦KENNY♦RAVAL, L.L.P.

EDWARD J. FLORIO
eflorio@fkrlaw.com

Writer's direct email address:
EJF/ak

{00807325}

Price Proposal

We propose the following fee arrangement:

- Partners/Counsel: \$175/hour
- Associates: \$135/hour
- Paralegals: \$85/hour
- Costs of photocopies with our vendor are:
 - \$0.10 per page for black and white copies
 - \$1.09 per page for color copies
 - \$15 for every 250 pages for converting documents to a C.D.
 - \$40 for DVD
- Costs for postage with the United States Postal Service are utilized at their current rates for general postage and certified mail.
- Costs for Lawyers Service deliveries per item effective March 1st, 2020 are as follows:
 - No signature: \$4.35
 - No signature and being delivered to the courthouse: \$9.35
 - Signature: \$6.85
 - Signature and being delivered to the courthouse: \$11.85

(11)

BID PROPOSAL FORM
RESPONDENT MUST COMPLETE

We the undersigned propose to furnish and deliver the above services pursuant to the scope of services and requirements and made part hereof:

HOURLY RATE

\$ 175.00 for partners** (see below)

(ORIGINAL SIGNATURE BY AUTHORIZED REPRESENTATIVE)

The undersigned is a Corporation, Partnership or Individual under the laws of the State of New Jersey having its principal office at 620. W. Lacey Road, Forked River, NJ 08731

COMPANY DASTI, MURPHY & McGUCKIN, P.C.

ADDRESS 620 W. Lacey Road, Forked River, NJ 08731

ADDRESS 506 Hooper Avenue, Tims River, NJ 08753

FED. ID #

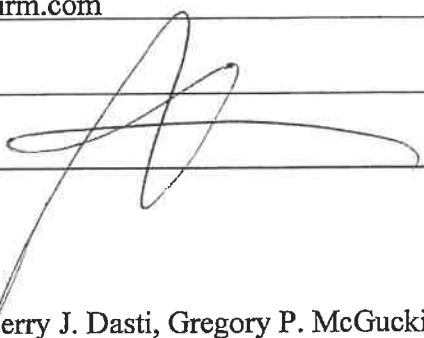
NAME Jerry J. Dasti, Esquire, Senior Partner

TELEPHONE 609-971-1010

FAX 609-971-7093

EMAIL jdasti@dmmlawfirm.com

DATE May 20, 2020

SIGNATURE 

**\$175.00 per hour for partners: Jerry J. Dasti, Gregory P. McGuckin, Christopher K. Koutsouris.
\$135.00 per hour for associates. We do not charge for paralegal or secretarial time.

MICHAEL A. ARMSTRONG & ASSOCIATES, LLC

Counselors at Law
79 MAINBRIDGE LANE
WILLINGBORO, NEW JERSEY 08046

MICHAEL A. ARMSTRONG+
Email: maa@armstronglawfirm.com

CRISTAL M. HOLMES-BOWIE
Email: chb@armstronglawfirm.com

MORRISON KENT FAIRBAIRN+
Email: mkf@armstronglawfirm.com

TELEPHONE: (609) 877-5511
FACSIMILE: (609) 877-7755

+ MEMBER NJ NY & GA BARS



+ MEMBER NJ & PA BARS

Of Counsel

COURTNEY M. SCANTLING
Email: cms@armstronglawfirm.com

RESPONSE TO REQUEST FOR PROPOSALS PROFESSIONAL SERVICES CITY OF TRENTON LEGAL SERVICES - GENERAL MUNICIPAL LITIGATION AND OTHER LEGAL MATTERS RFP 2020-13

A. Qualifications.

The law firm of Michael A. Armstrong & Associates, LLC, hereby submits its proposal with the City of Trenton for Legal Services – General Municipal Litigation and Other Legal Matters. Michael A. Armstrong & Associates, LLC, presently represents several government entities, including the City of Trenton, in all areas of general municipal and defense, litigation, appeals, motion practice, legal research, and other legal matters as needed. The Law Office of Michael A. Armstrong was established on February 15, 1994. On January 18, 2008, the firm changed its name to Michael A. Armstrong & Associates, LLC. The managing partner is Michael A. Armstrong.

The firm represents public and private clients in matters involving employment, general government defense, commercial litigation, legislative, general civil defense, contracts, real estate, condemnation actions, redevelopment, planning, criminal, municipal court and personal injury. The law firm has engaged in litigation with some of the largest law firms in the State and consistently achieves favorable results for our clients. The firm's expertise is primarily concentrated in the areas of local and state government defense arising from matters involving tort claims, employment, planning, redevelopment, real estate contracts, condemnations, and legislation.

B. Compensation Proposal.

Hourly Rates for Attorneys And Support Staff

	<u>Rate Per Hour</u>	<u>Services of</u>
\$	175.00	Michael A. Armstrong
\$	135.00	Associate Attorneys
\$	85.00	Paralegals

FEE SCHEDULE

The hourly rate for professional and paraprofessional legal services for City of Trenton depending on the nature of the matter will be:

Shareholders \$175

Counsel/Of Counsel and Associates \$135

Paralegal \$85

All non-paralegal work will be performed by a shareholder.

In addition to legal services, our invoices will include any out-of-pocket expenses attributable to a specific client matter. Out-of-pocket expenses generally include, but are not limited to postage, photocopying and complex document production, fax transmissions, courier services, online research, travel expenses, filing, recording, certification and registration fees charged by governmental bodies.

Itemized statements showing services rendered and disbursements made by the firm on behalf of the client will be submitted on a monthly basis, together with an appropriate voucher for payment.

Administrative Fees

Photocopying \$.20 per copy

Courier Service At cost

Telephone calls Included in hourly rate

Faxes no charge

Postage At cost

Travel/mileage \$.58 cost per mile

(14)

NEW JERSEY
NEW YORK



61 SOUTH PARAMUS ROAD
PARAMUS, NEW JERSEY 07652

FRANCIS J. BORIN, ESQ.
FBORIN@DECOTIISLAW.COM
201.907.5207

TELEPHONE: (201) 928-1100
TELEFAX: (201) 928-0588
WWW.DECOTIISLAW.COM

FEE PROPOSAL

Legal Services - General Municipal Litigation and Other Legal Matters

DeCotiis, FitzPatrick, Cole & Giblin, LLP proposes the following fee structure for general municipal litigation services and other legal matters; we will, however, be more than willing to tailor a fee structure that meets the City's needs:

Hourly Rate: We propose a blended hourly rate of One Hundred Seventy-Five Dollars (\$175.00) per hour for services performed by attorneys, including attendance at required meetings. Legal services provided by law clerks will be billed at a rate of One Hundred Twenty-Five Dollars (\$125.00) and paralegals and legal assistants will be billed at a rate of Eighty-Five Dollars (\$85.00) per hour.

Travel Time: Travel time during which legal work is being undertaken on behalf of the client will be billed at our normal hourly rate(s). Other travel time will be billed at One Hundred Dollars (\$100.00) per hour.

Mileage, Tolls and Parking: We propose that mileage will be reimbursed at the prevailing IRS reimbursement rate, and the cost of tolls and parking shall be reimbursed at cost.

Reimbursable Expenses:

Photocopies	\$.30 per page;	Faxes	\$.25 per page
Printing	\$.10 per page;	Color Copies	\$.65 per page
CD Copy	\$5.00;	DVD Copy	\$10.00

Any additional reimbursable expenses will be subject to the approval of the City.

Invoices and Payment: Invoices are sent on a monthly basis and payment is due within 30 days thereafter.

(15)

BID PROPOSAL FORM
RESPONDENT MUST COMPLETE

We the undersigned propose to furnish and deliver the above services pursuant to the scope of services and requirements and made part hereof:

HOURLY RATE \$ 175.00

(ORIGINAL SIGNATURE BY AUTHORIZED REPRESENTATIVE)

The undersigned is a Corporation, Partnership or Individual under the laws of the State of
New Jersey having its principal office at 21 Roszel Road, Princeton, NJ 08540

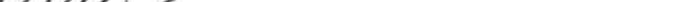
COMPANY Hill Wallack LLP
ADDRESS 21 Roszel Road
ADDRESS Princeton, New Jersey 08540
FED. ID #

NAME Michael Kahme
TELEPHONE 609.924.0805

FAX 609.452.1888

EMAIL mkahme@hillwallack.com

DATE 05/26/2020 /

SIGNATURE 

The Firm's equity partners are John P. Inglesino, Esq., Elnardo J. Webster II, Esq., Lisa D. Taylor, Esq., John P. Wyciskala, Esq., Denis F. Driscoll, Esq. and Nicholas A. Grieco, Esq. All six of the Firm's equity partners have been equity partners in some of New Jersey's most prestigious law firms for extended periods of time, and have served on senior committees of finance and management. The Firm's prior names were: (1) Inglesino, Pearlman, Wyciskala, LLC; (2) Inglesino, Pearlman, Wyciskala & Taylor, LLC; and (3) Inglesino, Wyciskala & Taylor, LLC. As of January 2015, Elnardo J. Webster, II, Esq. joined the Firm as an equity partner, which is when the firm's name changed to Inglesino, Webster, Wyciskala & Taylor, LLC. As of January 2016, Nicholas A. Grieco, Esq. joined the Firm as an equity partner. The Firm has been under the management of senior partner, John P. Inglesino, Esq., since it opened its doors in 2010.

The Firm is a New Jersey limited liability company. The Firm is not a subsidiary of any other law firm. No portion of the Firm's work would be sub-contracted out to a third party unless there is a conflict. The Firm has never been engaged in any bankruptcy proceedings or re-organization proceedings. The Firm has no judgments filed against it within the last five (5) years and has not been adjudicated liable for professional malpractice. A malpractice action was filed, against Elnardo J. Webster, II, Esq., and Jodi M. Luciani, Esq. and such action is pending. Additionally, a State investigation was conducted approximately seven (7) years ago due to allegations made that John P. Inglesino, Esq. and former Parsippany Mayor, James Barberio had offered Lou Valori a job in exchange for his agreement not to run for the Parsippany City Council. After a thorough investigation by the Somerset Prosecutor's Office, such allegations were deemed completely false and absolved both John P. Inglesino and Mayor James Barberio of any wrongdoing. Attached to Exhibit 5 is the letter relative to the outcome of such investigation. Also, an ethics complaint was filed against John P. Inglesino, Esq. by the members of the Parsippany City Council. After a thorough investigation by the New Jersey Office of Attorney Ethics, no evidence was found to support such claim. Attached to Exhibit 5 is a copy of the correspondence relative to this complaint.

The Firm hereby states that the Firm, nor any individuals assigned to this engagement are disbarred, suspended, or otherwise prohibited from professional practice by any federal, state or local agency. The Firm complies with all applicable, local, State and Federal laws, regulations and requirements with respect to its business activities.

The Firm is an Equal Opportunity Employer and ensures that all employees, and applicants for employment, are not discriminated against because of race, color, religion, sex and national origin. We remain, and shall remain, in compliance with all affirmative action requirements applicable to firms which enter into contracts with public bodies in New Jersey. The Firm employs non-union employees only. None of the Firm's employees are related to any City of Trenton employees or elected/appointed officials of the City of Trenton.

Fees

This Firm is amenable to the hourly rate set by the City of Trenton. This Firm will comply with the general terms and conditions as may be required by the City of Trenton and will enter into a professional services contract with the City of Trenton, if applicable.