

**RFP2020-14 LEGAL SERVICES-REDEVELOPMENT FOR THE CITY OF TRENTON, DEPARTMENT OF LAW PROPOSALS OPENED 6/2/2020 AT 11:00AM**

**BID PROPOSAL FORM**  
**RESPONDENT MUST COMPLETE**

We the undersigned propose to furnish and deliver the above services pursuant to the scope of services and requirements and made part hereof:

**HOURLY RATE**

\$ 150. 00

**(ORIGINAL SIGNATURE BY AUTHORIZED REPRESENTATIVE)**

The undersigned is a Corporation, Partnership or Individual under the laws of the State of New Jersey having its principal office at 44 Euclid ST Woodbury NJ 08096

COMPANY Grace Marmero + Assoc. LLP

ADDRESS 44 Euclid ST

ADDRESS Woodbury NJ 08096

FED. ID #   

NAME Albert K. Marmero

TELEPHONE 856 848 6440

FAX 856 848 5002

EMAIL amarmero@grace marmero.com

DATE 3-26-2020

SIGNATURE



# MICHAEL A. ARMSTRONG & ASSOCIATES, LLC

Counselors at Law  
79 MAINBRIDGE LANE  
WILLINGBORO, NEW JERSEY 08046

TELEPHONE: (609) 877-5511  
FACSIMILE: (609) 877-7755

+ MEMBER NJ NY & GA BAR

MICHAEL A. ARMSTRONG+  
Email: [maa@armstronglawfirm.com](mailto:maa@armstronglawfirm.com)

CRISTAL M. HOLMES-BOWIE  
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MORRISON KENT FAIRBAIRN+  
Email: [mkf@armstronglawfirm.com](mailto:mkf@armstronglawfirm.com)



+ MEMBER NJ & PA BAR

## Of Counsel

COURTNEY M. SCANTLING  
Email: [cms@armstronglawfirm.com](mailto:cms@armstronglawfirm.com)

## RESPONSE TO REQUEST FOR PROPOSALS PROFESSIONAL SERVICES CITY OF TRENTON LEGAL SERVICES – REDEVELOPMENT RFP 2020-14

Michael A. Armstrong & Associates, LLC is interested in performing the work described in the Request for Proposal for Legal Services- Redevelopment for the City of Trenton.

### A. Qualifications, Experience and Reputation of Staff

Michael A. Armstrong and Cristal Holmes-Bowie have been licensed to practice law in the State of New Jersey and appear before all state and federal courts and administrative offices in the State of New Jersey for over 30 years.

Michael A. Armstrong and Cristal Holmes-Bowie have 18 years experience in representing municipal entities in redevelopment law matters, including extensive experience in connection with the approval of redevelopment ordinances and plans, as well as drafting redevelopment agreements.

The firm has represented four municipal entities in redevelopment matters: Township of Willingboro (18 years), Willingboro Municipal Utilities Authority (WMUA) (12 years), Borough of Lawnside (2 years) and City of Newark (2 years) with respect to all areas of redevelopment, including interpreting the local redevelopment law, drafting and negotiating redevelopment agreements, escrow agreements, redevelopment ordinances, related resolutions, working with developers, planners, planning and zoning board attorneys to implement redevelopment zones, and advising municipal government officials in enforcing redevelopment zones. The firm has also represented the State of New Jersey and the WMUA in property acquisitions in non-litigated and Condemnation actions.

### B. Compensation Proposal

#### Hourly Rates For Attorneys And Support Staff

	<u>Rate Per Hour</u>	<u>Services of</u>
\$	175.00	Michael A. Armstrong
\$	135.00	Associate Attorneys
\$	85.00	Paralegals

**BID PROPOSAL FORM**  
**RESPONDENT MUST COMPLETE**

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We the undersigned propose to furnish and deliver the above services pursuant to the scope of services and requirements and made part hereof:

**HOURLY RATE** \$ 175.00

**(ORIGINAL SIGNATURE BY AUTHORIZED REPRESENTATIVE)**

The undersigned is a Corporation, Partnership or Individual under the laws of the State of  
New Jersey having its principal office at 21 Roszel Road, Princeton, NJ 08540

COMPANY Hill Wallack LLP  
ADDRESS 21 Roszel Road  
ADDRESS Princeton, NJ 08540  
FED. ID #

NAME Michael Kahme  
TELEPHONE 609-924-0808

FAX 609-452-1888

EMAIL [mkahme@hillwallack.com](mailto:mkahme@hillwallack.com)

DATE 05/29/2020

**SIGNATURE** 



NEW JERSEY  
NEW YORK

61 SOUTH PARAMUS ROAD  
PARAMUS, NEW JERSEY 07652

WILLIAM HARLA, ESQ.  
WHARLA@DECOTIISLAW.COM  
201.907.5205

TELEPHONE: (201) 928-1100  
TELEFAX: (201) 928-0588  
WWW.DECOTIISLAW.COM

## FEE PROPOSAL

### Legal Services – Redevelopment

DeCotiis, FitzPatrick, Cole & Giblin, LLP proposes the following fee structure for Redevelopment Legal Services; we will, however, be more than willing to tailor a fee structure that meets the City's needs:

Hourly Rate: We propose a blended hourly rate of One Hundred and Seventy-Five Dollars (\$175.00) per hour for services performed by attorneys, including attendance at required meetings. Legal services provided by law clerks will be billed at a rate of One Hundred and Twenty-Five Dollars (\$125.00) and paralegals and legal assistants will be billed at a rate of Eighty-Five Dollars (\$85.00) per hour.

Travel Time: Travel time during which legal work is being undertaken on behalf of the client will be billed at our normal hourly rate(s). Other travel time will be billed at One Hundred Dollars (\$100.00) per hour.

Mileage, Tolls and Parking: We propose that mileage will be reimbursed at the prevailing IRS reimbursement rate, and the cost of tolls and parking shall be reimbursed at cost.

#### Reimbursable Expenses:

Photocopies	\$.30 per page;	Faxes	\$.25 per page
Printing	\$.10 per page;	Color Copies	\$.65 per page
CD Copy	\$5.00;	DVD Copy	\$10.00

Any additional reimbursable expenses will be subject to the approval of the City.

Invoices and Payment: Invoices are sent on a monthly basis and payment is due within 30 days thereafter.

(5)

**BID PROPOSAL FORM**  
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We the undersigned propose to furnish and deliver the above services pursuant to the scope of services and requirements and made part hereof:

**HOURLY RATE**

\$ 175.00 for partners\*\* (see below)

**(ORIGINAL SIGNATURE BY AUTHORIZED REPRESENTATIVE)**

The undersigned is a Corporation, Partnership or Individual under the laws of the State of New Jersey having its principal office at 620 W. Lacey Road, Forked River, NJ 08731

COMPANY DASTI, MURPHY, McGUCKIN, ULAKY, KOUTSOURIS & CONNORS

ADDRESS 620 W. Lacey Road, Forked River, NJ 08731

ADDRESS 506 Hooper Avenue, Toms River, NJ 08753

FED. ID #   

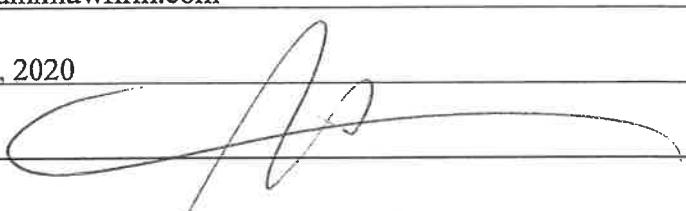
NAME JERRY J. DASTI, ESQ., SENIOR PARTNER

TELEPHONE 609-971-1010

FAX 609-971-7093

EMAIL jdasti@dmmlawfirm.com

DATE May 20, 2020

SIGNATURE 

\*\*\$175.00 per hour for partners: Jerry J. Dasti, Gregory P. McGuckin, Christopher K. Koutsouris.  
\$135.00 per hour for associates. We do not charge for paralegal or secretarial time.

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ORIGINAL

**BID PROPOSAL FORM**  
**RESPONDENT MUST COMPLETE**

We the undersigned propose to furnish and deliver the above services pursuant to the scope of services and requirements and made part hereof:

**HOURLY RATE** **\$ 185.00 for shareholders**

**(ORIGINAL SIGNATURE BY AUTHORIZED REPRESENTATIVE)**

Angelo J. Genova, Esq., Chairman & Managing Partner

The undersigned is a Corporation, Partnership or Individual under the laws of the State of New Jersey having its principal office at 494 Broad Street, Newark, NJ 07102

COMPANY Genova Burns LLC

ADDRESS 494 Broad Street, Newark, NJ 07102

ADDRESS

FED. ID #

NAME Angelo J. Genova, Chairman & Managing Partner

TELEPHONE 973.533.0777

FAX 973.533.1112

EMAIL agenova@genovaburns.com

DATE May 29, 2020

SIGNATURE



(2)

**BID PROPOSAL FORM**  
**RESPONDENT MUST COMPLETE**

We the undersigned propose to furnish and deliver the above services pursuant to the scope of services and requirements and made part hereof:

**HOURLY RATE**

\$ 245.00

(ORIGINAL SIGNATURE BY AUTHORIZED REPRESENTATIVE)

Company  
The undersigned is a ~~Corporation~~ Partnership or Individual under the laws of the State of  
New Jersey having its principal office at 75 Livingston Avenue, 2nd Floor  
Roseland, NJ 07068

COMPANY McManimon, Scotland & Baumann, LLC

ADDRESS 75 Livingston Avenue, 2nd Floor

ADDRESS Roseland, NJ 07068

FED. ID #   

NAME Joseph P. Baumann, Jr

TELEPHONE 973-622-1800

FAX 973-622-3744

EMAIL jbaumann@msbnj.com

DATE 5/25/20

SIGNATURE Joseph P. Baumann, Jr.