# RFP2020-14 LEGAL SERVICES-REDEVELOPMENT FOR THE CITY OF TRENTON, DEPARTMENT OF LAW

**PROPOSALS OPENED 6/2/2020 AT 11:00AM**

<table>
<thead>
<tr>
<th>Name of Bidder</th>
<th>Address</th>
<th>City, State, Zip</th>
<th>Telephone</th>
<th>Fax</th>
<th>Email</th>
<th>Acknowledgement of Receipt of Addenda</th>
<th>Mandatory Equal Employment Opportunity (EEO) Exhibit A</th>
<th>Required Evidence of Affirmative Action Regulations Questionnaire</th>
<th>Certificate of Insurance</th>
<th>Day Extension Compliance</th>
<th>Provide Priority Emergency Services</th>
<th>Exception (If Any)</th>
<th>Hourly Fee</th>
<th>Fatal Flaw</th>
</tr>
</thead>
<tbody>
<tr>
<td>Grace Marmero &amp; Associates, LLP</td>
<td>44 Euclid Street, Woodbury, NJ 08096</td>
<td>Woodbury, NJ 08096</td>
<td>856-848-6440</td>
<td>856-848-5002</td>
<td><a href="mailto:AMARMERO@GRACEMA.COM">AMARMERO@GRACEMA.COM</a></td>
<td>N/A</td>
<td>Included</td>
<td>Included</td>
<td>Included</td>
<td>YES</td>
<td>N/A</td>
<td>NONE</td>
<td>$150.00 PER HOUR</td>
<td>NONE</td>
</tr>
<tr>
<td>Michael A. Armstrong &amp; Associates, LLP</td>
<td>79 Mainbridge Lane, Willingboro, NJ 08046</td>
<td>Willingboro, NJ 08046</td>
<td>609-877-5511</td>
<td>609-887-7755</td>
<td><a href="mailto:MAA@ARMSTRONGLLC.COM">MAA@ARMSTRONGLLC.COM</a></td>
<td>N/A</td>
<td>Included</td>
<td>Included</td>
<td>Included</td>
<td>YES</td>
<td>N/A</td>
<td>NONE</td>
<td>$175.00 PER HOUR</td>
<td>NONE</td>
</tr>
<tr>
<td>Hill Wallack, LLP</td>
<td>21 Roszel Road, Princeton, NJ 08540</td>
<td>Princeton, NJ 08540</td>
<td>609-924-0808</td>
<td>609-452-1888</td>
<td><a href="mailto:JODONOHUE@HILLWALL.COM">JODONOHUE@HILLWALL.COM</a></td>
<td>N/A</td>
<td>Included</td>
<td>Included</td>
<td>Included</td>
<td>YES</td>
<td>N/A</td>
<td>NONE</td>
<td>$175.00 PER HOUR</td>
<td>NONE</td>
</tr>
<tr>
<td>Decotis, Fitzpatrick, Coyle &amp; Gilbride, LLP</td>
<td>61 South Paramus Road, Suite 250, Paramus, NJ 07652</td>
<td>Paramus, NJ 07652</td>
<td>201-928-1100</td>
<td>201-928-0588</td>
<td><a href="mailto:FBORIN@DECOTIISLAW.COM">FBORIN@DECOTIISLAW.COM</a></td>
<td>N/A</td>
<td>Included</td>
<td>Included</td>
<td>Included</td>
<td>YES</td>
<td>N/A</td>
<td>NONE</td>
<td>$175.00 PER HOUR</td>
<td>NONE</td>
</tr>
<tr>
<td>Dasti, Murphy, McGuckin, Ulaky, Koutsouris &amp; Connors</td>
<td>620 West Lacey Road, P.O. Box 1057, Forked River, NJ 08731</td>
<td>Forked River, NJ 08731</td>
<td>609-971-7093</td>
<td>N/A</td>
<td><a href="mailto:JDASTI@DMMLAWFIRM.COM">JDASTI@DMMLAWFIRM.COM</a></td>
<td>N/A</td>
<td>Included</td>
<td>Included</td>
<td>Included</td>
<td>YES</td>
<td>N/A</td>
<td>NONE</td>
<td>$185.00 PER HOUR</td>
<td>NONE</td>
</tr>
<tr>
<td>Genova Burns, LLC</td>
<td>494 Broad Street, Newark, NJ 07102</td>
<td>Newark, NJ 07102</td>
<td>973-533-0777</td>
<td>N/A</td>
<td><a href="mailto:AGENOVA@GENOVABURNS.COM">AGENOVA@GENOVABURNS.COM</a></td>
<td>N/A</td>
<td>Included</td>
<td>Included</td>
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<td>$245.00 PER HOUR</td>
<td>NONE</td>
</tr>
<tr>
<td>McManimon, Scotland &amp; Baumann, LLC</td>
<td>75 Livingston Avenue, 2nd Floor, Roseland, NJ 07068</td>
<td>Roseland, NJ 07068</td>
<td>973-622-1800</td>
<td>973-622-3744</td>
<td><a href="mailto:JBAUMANN@MSBNJ.COM">JBAUMANN@MSBNJ.COM</a></td>
<td>N/A</td>
<td>Included</td>
<td>Included</td>
<td>Included</td>
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<td>NONE</td>
<td>$245.00 PER HOUR</td>
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</tbody>
</table>

**Number of Respondents:** 7

**Name of Bidder:**
- Grace Marmero & Associates, LLP
- Michael A. Armstrong & Associates, LLP
- Hill Wallack, LLP
- Decotis, Fitzpatrick, Coyle & Gilbride, LLP
- Dasti, Murphy, McGuckin, Ulaky, Koutsouris & Connors
- Genova Burns, LLC
- McManimon, Scotland & Baumann, LLC

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- 21 Roszel Road, Princeton, NJ 08540
- 61 South Paramus Road, Suite 250, Paramus, NJ 07652
- 620 West Lacey Road, P.O. Box 1057, Forked River, NJ 08731
- 494 Broad Street, Newark, NJ 07102
- 75 Livingston Avenue, 2nd Floor, Roseland, NJ 07068

**Contact Name:**
- Albert K. Marmero
- Michael A. Armstrong
- James G. O'Donohue
- Francis J. Borin, Partner
- Jerry J. Dasti, Esq., Senior Partner
- Angelo J. Genova, Esq., Chairman & Managing Partner
- Joseph P. Baumann, Jr.

**Telephone:**
- 856-848-6440
- 609-877-5511
- 609-924-0808
- 201-928-1100
- 609-971-7093
- 973-533-0777
- 973-622-1800

**Fax:**
- 856-848-5002
- 609-887-7755
- 609-452-1888
- 201-928-0588
- 609-971-7093
- N/A
- 973-622-3744

**E-mail:**
- AMARMERO@GRACEMAR
- MAA@ARMSTRONGLLC.COM
- JODONOHUE@HILLWAL.COM
- FBORIN@DECOTIISLAW.COM
- JDASTI@DMMLAWFIRM.COM
- AGENOVA@GENOVABURNS.COM
- JBAUMANN@MSBNJ.COM
BID PROPOSAL FORM
RESPONDENT MUST COMPLETE

We the undersigned propose to furnish and deliver the above services pursuant to the scope of services and requirements and made part hereof:

HOURLY RATE

$ 150.00

(ORIGINAL SIGNATURE BY AUTHORIZED REPRESENTATIVE)

The undersigned is a Corporation, Partnership or Individual under the laws of the State of New Jersey having its principal office at 44 Euclid ST Woodbury NJ 08096

COMPANY Grace Marnero & Associates
ADDRESS 44 Euclid ST
ADDRESS Woodbury NJ 08096
FED. ID #

NAME Albert K. Marnero
TELEPHONE 856 848 6440

FAX 856 848 5002
EMAIL a.marnero@grace marnero.com
DATE 3.24.2020

SIGNATURE
RESPONSE TO REQUEST FOR PROPOSALS
PROFESSIONAL SERVICES
CITY OF TRENTON
LEGAL SERVICES – REDEVELOPMENT
RFP 2020-14

Michael A. Armstrong & Associates, LLC is interested in performing the work described in the Request for Proposal for Legal Services- Redevelopment for the City of Trenton.

A. Qualifications, Experience and Reputation of Staff

Michael A. Armstrong and Cristal Holmes-Bowie have been licensed to practice law in the State of New Jersey and appear before all state and federal courts and administrative offices in the State of New Jersey for over 30 years.

Michael A. Armstrong and Cristal Holmes-Bowie have 18 years experience in representing municipal entities in redevelopment law matters, including extensive experience in connection with the approval of redevelopment ordinances and plans, as well as drafting redevelopment agreements.

The firm has represented four municipal entities in redevelopment matters: Township of Willingboro (18 years), Willingboro Municipal Utilities Authority (WMUA) (12 years), Borough of Lawnside (2 years) and City of Newark (2 years) with respect to all areas of redevelopment, including interpreting the local redevelopment law, drafting and negotiating redevelopment agreements, escrow agreements, redevelopment ordinances, related resolutions, working with developers, planners, planning and zoning board attorneys to implement redevelopment zones, and advising municipal government officials in enforcing redevelopment zones. The firm has also represented the State of New Jersey and the WMUA in property acquisitions in non-litigated and Condemnation actions.

B. Compensation Proposal

Hourly Rates For Attorneys And Support Staff

<table>
<thead>
<tr>
<th>Rate Per Hour</th>
<th>Services of</th>
</tr>
</thead>
<tbody>
<tr>
<td>$ 175.00</td>
<td>Michael A. Armstrong</td>
</tr>
<tr>
<td>$ 135.00</td>
<td>Associate Attorneys</td>
</tr>
<tr>
<td>$ 85.00</td>
<td>Paralegals</td>
</tr>
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</table>
**BID PROPOSAL FORM**
**RESPONDENT MUST COMPLETE**

We the undersigned propose to furnish and deliver the above services pursuant to the scope of services and requirements and made part hereof:

**HOURLY RATE**

$175.00

---

**(ORIGINAL SIGNATURE BY AUTHORIZED REPRESENTATIVE)**

The undersigned is a Corporation, Partnership or Individual under the laws of the State of **New Jersey**, having its principal office at **21 Roszel Road, Princeton, NJ 08540**

<table>
<thead>
<tr>
<th>COMPANY</th>
<th>Hill Wallack LLP</th>
</tr>
</thead>
<tbody>
<tr>
<td>ADDRESS</td>
<td>21 Roszel Road</td>
</tr>
<tr>
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<td>Princeton, NJ 08540</td>
</tr>
<tr>
<td>FED. ID #</td>
<td></td>
</tr>
<tr>
<td>NAME</td>
<td>Michael Kahme</td>
</tr>
<tr>
<td>TELEPHONE</td>
<td>609-924-0808</td>
</tr>
<tr>
<td>FAX</td>
<td>609-452-1888</td>
</tr>
<tr>
<td>EMAIL</td>
<td><a href="mailto:mkahme@hillwallack.com">mkahme@hillwallack.com</a></td>
</tr>
<tr>
<td>DATE</td>
<td>05/29/2020</td>
</tr>
<tr>
<td>SIGNATURE</td>
<td></td>
</tr>
</tbody>
</table>
FEE PROPOSAL

Legal Services – Redevelopment

DeCotiis, FitzPatrick, Cole & Giblin, LLP proposes the following fee structure for Redevelopment Legal Services; we will, however, be more than willing to tailor a fee structure that meets the City’s needs:

Hourly Rate: We propose a blended hourly rate of One Hundred and Seventy-Five Dollars ($175.00) per hour for services performed by attorneys, including attendance at required meetings. Legal services provided by law clerks will be billed at a rate of One Hundred and Twenty-Five Dollars ($125.00) and paralegals and legal assistants will be billed at a rate of Eighty-Five Dollars ($85.00) per hour.

Travel Time: Travel time during which legal work is being undertaken on behalf of the client will be billed at our normal hourly rate(s). Other travel time will be billed at One Hundred Dollars ($100.00) per hour.

Mileage, Tolls and Parking: We propose that mileage will be reimbursed at the prevailing IRS reimbursement rate, and the cost of tolls and parking shall be reimbursed at cost.

Reimbursable Expenses:

<table>
<thead>
<tr>
<th>Photocopies</th>
<th>$.30 per page;</th>
<th>Faxes</th>
<th>$.25 per page</th>
</tr>
</thead>
<tbody>
<tr>
<td>Printing</td>
<td>$.10 per page;</td>
<td>Color Copies</td>
<td>$.65 per page</td>
</tr>
<tr>
<td>CD Copy</td>
<td>$5.00;</td>
<td>DVD Copy</td>
<td>$10.00</td>
</tr>
</tbody>
</table>

Any additional reimbursable expenses will be subject to the approval of the City.

Invoices and Payment: Invoices are sent on a monthly basis and payment is due within 30 days thereafter.
BID PROPOSAL FORM
RESPONDENT MUST COMPLETE

We the undersigned propose to furnish and deliver the above services pursuant to the scope of services and requirements and made part hereof:

HOURLY RATE

$175.00 for partners** (see below)

(ORIGINAL SIGNATURE BY AUTHORIZED REPRESENTATIVE)

The undersigned is a Corporation, partnership or individual under the laws of the State of New Jersey having its principal office at 620 W. Lacey Road, Forked River, NJ 08731

COMPANY DASTI, MURPHY, McGUCKIN, ULAKY, KOUTSOURIS & CONNORS
ADDRESS 620 W. Lacey Road, Forked River, NJ 08731
ADDRESS 506 Hooper Avenue, Toms River, NJ 08753
FED. ID #

NAME JERRY J. DASTI, ESQ., SENIOR PARTNER
TELEPHONE 609-971-1010

FAX 609-971-7093

EMAIL jdasti@dmmlawfirm.com

DATE May 20, 2020

SIGNATURE

**$175.00 per hour for partners: Jerry J. Dasti, Gregory P. McGuckin, Christopher K. Koutsouris. $135.00 per hour for associates. We do not charge for paralegal or secretarial time.
BID PROPOSAL FORM
RESPONDENT MUST COMPLETE

We the undersigned propose to furnish and deliver the above services pursuant to the scope of services and requirements and made part hereof:

HOURLY RATE $185.00 for shareholders

(ORIGINAL SIGNATURE BY AUTHORIZED REPRESENTATIVE)
Angelo J. Genova, Esq., Chairman & Managing Partner
The undersigned is a Corporation, Partnership or Individual under the laws of the State of New Jersey having its principal office at 494 Broad Street, Newark, NJ 07102

COMPANY Genova Burns LLC
ADDRESS 494 Broad Street, Newark, NJ 07102
ADDRESS
FED. ID #

NAME Angelo J. Genova, Chairman & Managing Partner
TELEPHONE 973.533.0777

FAX 973.533.1112

EMAIL agenova@genovaburns.com

DATE May 29, 2020

SIGNATURE
BID PROPOSAL FORM
RESPONDENT MUST COMPLETE

We the undersigned propose to furnish and deliver the above services pursuant to
the scope of services and requirements and made part hereof:

HOURLY RATE

$ 245.00

(ORIGINAL SIGNATURE BY AUTHORIZED REPRESENTATIVE)

The undersigned is a Corporation, Partnership or Individual under the laws of the State of
New Jersey having its principal office at 75 Livingston Avenue, 2nd Floor
Roseland, NJ 07068

COMPANY McManimon, Scotland & Baumann, LLC
ADDRESS 75 Livingston Avenue, 2nd Floor
ADDRESS Roseland, NJ 07068
FED. ID #

NAME Joseph P. Baumann, Jr
TELEPHONE 973-622-1800

FAX 973-622-3744
EMAIL jbaumann@msbnj.com

DATE 5/25/20

SIGNATURE Joe J. P. Baumann Jr.