

RFP2020-16 LEGAL SERVICES SPECIAL COUNSEL FOR THE CITY OF TRENTON, DEPARTMENT OF LAW PROPOSALS OPENED 6/3/2020 AT 11:00AM

(1)

FEE PROPOSAL

Brown & Connery is committed to the delivery of the finest quality legal services to our clients. Our law firm is also committed to improving the quality of life in the community in which we live and work -- including improving the level of government services. Brown & Connery would like to assist in the efficient and economic delivery of services. We recognize that local governments and institutions have limited resources and are faced with increasing demand for services. Brown & Connery has, in its prior representation of similar entities, provided its legal services at fee levels that are far less than those usually charged to private and corporate clients. The firm proposes to provide services at an hourly rate of **\$175.00 for all partners, \$135.00 for all other attorneys, \$85.00 for law clerks/paralegals**. These rates are substantially discounted from the firm's usual rates as a courtesy for governmental and public entities.

Billable time would include reasonable time spent in all aspects of client representation, including, but not limited to, telephone conversations, drafting and review of correspondence and other documents, conferences, preparation for and attendance at grievances, mediations, arbitrations, depositions and court hearings, legal research, client meetings, site visits, and travel. Secretaries' time and word processors' time would not be billed. Costs for postage would be billed at the prevailing postage rate.

The firm would charge reasonable costs incurred such as mileage, tolls, copying, facsimile, scanning, long distance telephone calls, postage, electronic research, etc. The firm would abide by all contractual requirements and expense requirements and/or restrictions or limits in such regard.

Our invoices are itemized by date, name of professional, description of service and number of hours, and type and amount of disbursement. Invoices are issued monthly and payment is due within thirty days.

Respectfully submitted,

BROWN & CONNERY, LLP



Louis R. Lessig

(2)

BID PROPOSAL FORM
RESPONDENT MUST COMPLETE

We the undersigned propose to furnish and deliver the above services pursuant to the scope of services and requirements and made part hereof:

HOURLY RATE

\$ \$245 hourly

(ORIGINAL SIGNATURE BY AUTHORIZED REPRESENTATIVE)

The undersigned is a Corporation, Partnership or Individual under the laws of the State of New Jersey having its principal office at 75 Livingston Avenue, Second Floor, Roseland, NJ 07068

COMPANY McManimon, Scotland & Baumann, LLC

ADDRESS 75 Livingston Avenue, Second Floor

ADDRESS Roseland, NJ 07068

FED. ID #

NAME David L. Isabel

TELEPHONE 973-622-1800

FAX 973-622-7333

EMAIL disabel@msbnj.com

DATE 6/1/20

SIGNATURE David L. Isabel

MICHAEL A. ARMSTRONG & ASSOCIATES, LLC

Counselors at Law
79 MAINBRIDGE LANE
WILLINGBORO, NEW JERSEY 08046

(3)

MICHAEL A. ARMSTRONG+
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+ MEMBER NJ NY & GA BARS



+ MEMBER NJ & PA BARS

Of Counsel

COURTNEY M. SCANTLING
Email: cms@armstronglawfirm.com

CITY OF TRENTON

RFP 2020-16 Legal Services – Special Counsel and Other Legal Matters PRICE PROPOSAL

<u>Rate Per Hour</u>
\$ 175.00
\$ 135.00
\$ 85.00

<u>Services of</u>
Michael A. Armstrong
Associate Attorneys
Paralegals

(H)

FLORIO ♦ KENNY ♦ RAVAL, L.L.P.

ATTORNEYS AT LAW

125 CHUBB AVENUE
SUITE 310 N
LYNDHURST, NEW JERSEY 07071
PHONE: (201) 659-8011
FAX: (201) 659-8511

E-MAIL: MAIN@FKRLAW.COM

WEBSITE: WWW.FKRLAW.COM

EDWARD J. FLORIO
BERNARD F. KENNY, JR.
NITA G. RAVAL
CHRISTOPHER K. HARRIOTT

COUNSEL
KEITH KANDEL^
MICHAEL T. WILKOS*

DAVID J. YANOTCHKO
CHRISTIAN M. HIBINSKI
ALEXANDER J. CORRADO
EMILY M. MOWER

*ADMITTED TO NJ & NY BAR
^CERTIFIED AS A WORKERS' COMPENSATION ATTORNEY

June 1, 2020

Isabel C. Garcia, Purchasing Agent
City Hall Annex
Division of Purchasing
City of Trenton
319 East State Street, 1st Floor
Trenton, New Jersey 08608

RE: FEE PROPOSAL FOR THE POSITION OF LEGAL SERVICES - SPECIAL COUNSEL (RFP2020-16)

Dear Ms. Garcia:

We propose a rate of \$175.00 per hour per partners, \$135.00 per hour per associate attorneys, and \$85.00 per hour per paralegals for the term of the Contract.

Respectfully submitted,

FLORIO ♦ KENNY ♦ RAVAL, L.L.P.

EDWARD J. FLORIO
eflorio@fkrlaw.com

Writer's direct email address:
EJF/ak

{00808624}

All six of the Firm's equity partners have been equity partners in some of New Jersey's most prestigious law firms for extended periods of time, and have served on senior committees of finance and management. The Firm's prior names were: (1) Inglesino, Pearlman, Wyciskala, LLC; (2) Inglesino, Pearlman, Wyciskala & Taylor, LLC; and (3) Inglesino, Wyciskala & Taylor, LLC. As of January 2015, Elnardo J. Webster, II, Esq. joined the Firm as an equity partner, which is when the firm's name changed to Inglesino, Webster, Wyciskala & Taylor, LLC. As of January 2016, Nicholas A. Grieco, Esq. joined the Firm as an equity partner. The Firm has been under the management of senior partner, John P. Inglesino, Esq., since it opened its doors in 2010.

The Firm is a New Jersey limited liability company. The Firm is not a subsidiary of any other law firm. No portion of the Firm's work would be sub-contracted out to a third party unless there is a conflict. The Firm has never been engaged in any bankruptcy proceedings or re-organization proceedings. The Firm has no judgments filed against it within the last five (5) years and has not been adjudicated liable for professional malpractice. A malpractice action was filed, against Elnardo J. Webster, II, Esq., and Jodi M. Luciani, Esq. and such action is pending. Additionally, a State investigation was conducted approximately seven (7) years ago due to allegations made that John P. Inglesino, Esq. and former Parsippany Mayor, James Barberio had offered Lou Valori a job in exchange for his agreement not to run for the Parsippany City Council. After a thorough investigation by the Somerset Prosecutor's Office, such allegations were deemed completely false and absolved both John P. Inglesino and Mayor James Barberio of any wrongdoing. Attached to Exhibit 5 is the letter relative to the outcome of such investigation. Also, an ethics complaint was filed against John P. Inglesino, Esq. by the members of the Parsippany City Council. After a thorough investigation by the New Jersey Office of Attorney Ethics, no evidence was found to support such claim. Attached to Exhibit 5 is a copy of the correspondence relative to this complaint.

The Firm hereby states that the Firm, nor any individuals assigned to this engagement are disbarred, suspended, or otherwise prohibited from professional practice by any federal, state or local agency. The Firm complies with all applicable, local, State and Federal laws, regulations and requirements with respect to its business activities.

The Firm is an Equal Opportunity Employer and ensures that all employees, and applicants for employment, are not discriminated against because of race, color, religion, sex and national origin. We remain, and shall remain, in compliance with all affirmative action requirements applicable to firms which enter into contracts with public bodies in New Jersey. The Firm employs non-union employees only. None of the Firm's employees are related to any City of Trenton employees or elected/appointed officials of the City of Trenton.

Fees

This Firm is amenable to the hourly rate set by the City of Trenton. This Firm will comply with the general terms and conditions as may be required by the City of Trenton and will enter into a professional services contract with the City of Trenton, if applicable.

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NEW JERSEY
NEW YORK



61 SOUTH PARAMUS ROAD
PARAMUS, NEW JERSEY 07652

WILLIAM HARLA, ESQ.
WHARLA@DECOTIISLAW.COM
201.907.5205

TELEPHONE: (201) 928-1100
TELEFAX: (201) 928-0588
WWW.DECOTIISLAW.COM

FEE PROPOSAL

Legal Services – Special Counsel

DeCotiis, FitzPatrick, Cole & Giblin, LLP proposes the following fee structure for special counsel services; we will, however, be more than willing to tailor a fee structure that meets the City's needs:

Hourly Rate: We propose a blended hourly rate of One Hundred Seventy-Five Dollars (\$175.00) per hour for services performed by attorneys, including attendance at required meetings. Legal services provided by law clerks will be billed at a rate of One Hundred Twenty-Five Dollars (\$125.00) and paralegals and legal assistants will be billed at a rate of Eighty-Five Dollars (\$85.00) per hour.

Travel Time: Travel time during which legal work is being undertaken on behalf of the client will be billed at our normal hourly rate(s). Other travel time will be billed at One Hundred Dollars (\$100.00) per hour.

Mileage, Tolls and Parking: We propose that mileage will be reimbursed at the prevailing IRS reimbursement rate, and the cost of tolls and parking shall be reimbursed at cost.

Reimbursable Expenses:

Photocopies	\$.30 per page;	Faxes	\$.25 per page
Printing	\$.10 per page;	Color Copies	\$.65 per page
CD Copy	\$5.00;	DVD Copy	\$10.00

Any additional reimbursable expenses will be subject to the approval of the City.

Invoices and Payment: Invoices are sent on a monthly basis and payment is due within 30 days thereafter.

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Respondent's Cost Proposal

Antonelli Kantor, P.C. is amenable to the hourly rates set by the City of Trenton.

Partners \$175.00/hour

All other attorneys \$135.00/hour

Paralegals \$85.00/hour

ANTONELLI KANTOR, P.C.

By:


Jarrid H. Kantor, Partner

BID PROPOSAL FORM
RESPONDENT MUST COMPLETE

We the undersigned propose to furnish and deliver the above services pursuant to the scope of services and requirements and made part hereof:

HOURLY RATE

\$ 175.00 for partners** (see below)

(ORIGINAL SIGNATURE BY AUTHORIZED REPRESENTATIVE)

JERRY J. DASTI, ESQ., SENIOR PARTNER

The undersigned is a Corporation, Partnership or Individual under the laws of the State of
New Jersey having its principal office at 620 W. Lacey Road, Forked River, NJ 08731

COMPANY DASTI, MURPHY, McGUCKIN, ULAKY, KOUTSOURIS & CONNORS

ADDRESS 620 W. LACEY ROAD, FORKED RIVER, NJ 08731

ADDRESS 506 HOOPER AVENUE, TOMS RIVER, NJ 08753

FED. ID #

NAME JERRY J. DASTI, ESQ., SENIOR PARTNER

TELEPHONE 609-971-1010

FAX 609-971-7093

EMAIL jdasti@dmmlawfirm.com

DATE MAY 20, 2020

SIGNATURE

**\$175.00 per hour for partners: Jerry J. Dasti, Gregory P. McGuckin, Christopher K. Koutsouris.
\$135.00 per hour for associates. We do not charge for paralegal or secretarial time.

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BID PROPOSAL FORM
RESPONDENT MUST COMPLETE

We the undersigned propose to furnish and deliver the above services pursuant to the scope of services and requirements and made part hereof:

HOURLY RATE

\$175 partners
\$135 associates
\$85 paralegals

Brian J. Aloia
(ORIGINAL SIGNATURE BY AUTHORIZED REPRESENTATIVE)

The undersigned is a Corporation, Partnership or Individual under the laws of the State of New Jersey having its principal office at 2 Broad Street, Suite 510
Bloomfield, NJ 07003

COMPANY Aloia Law Firm LLC

ADDRESS 2 Broad Street, Suite 510

ADDRESS Bloomfield NJ 07003

FED. ID # _____

NAME Brian J. Aloia, Esq.

TELEPHONE 973-337-6626

FAX 973-337-6535

EMAIL brian@aloialawfirm.com

DATE 5/13/20

SIGNATURE *Brian J. Aloia*

F. Compensation proposal

Gibbons anticipates performing all of the activities listed below in connection with serving as Special Counsel:

- Advising, representing, developing, recommending, and implementing approaches to protect the interests of the City and its residents before various governmental bodies and agencies, as deemed appropriate by the City, including governmental entities on the state, county, and municipal levels.
- Providing legal research and advice on matters related to interactions with governmental agencies, as requested by the City.
- Drafting and reviewing agreements with other governmental entities.
- As directed by the City, evaluating matters regarding TWW, including:
 - Addressing lead service line replacement issues;
 - Ensuring compliance with the ACOs;
 - Coordinating and drafting ordinance, as needed, to implement lead service line replacement;
 - Providing counsel, as requested, on legal requirements for the implementation of rates, assessments, and revenue bonds;
 - Attending meetings with the public and local and state governmental officials and bodies, as requested by the City; and
 - Handling other work as requested by the City related to the TWW obligations for the lead service line replacement project.
- Monitoring grant programs administered by the various government agencies and identifying those that are of potential benefit to the City. Working with the City's designated representatives, and at the City's direction, to support and advocate for the awards of grants or contracts of importance.
- Assisting the City in developing and gathering governmental support for policies that advance the City's interest, as directed by the City.
- Assisting the City in remaining apprised of all state and local laws, regulations, and rulings, including but not limited to laws, regulations, and rulings regarding the registration and activities of consultants to the extent that such laws are applicable.
- Preparing briefings, legal memoranda, and any other materials needed for meetings, phone calls, etc., between the City's designated representatives and key members of state, county, and municipal governmental entities.

For the foregoing special counsel services, the firm will charge a flat monthly fee of \$6,000 per month. This flat monthly fee schedule enables the City to budget for our services and does not limit the attention Gibbons can devote to your matters.



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Fee Proposal

Partners - \$175.00 per hour

Associates - \$135.00 per hour

Paralegals - \$85.00 per hour

Our Firm does not charge for administrative fees (*i.e.*, photocopy, postage, etc.).

Biancamano &
DiStefano, PC

RF 2020-16

FEE SCHEDULE FOR LEGAL SERVICES

<u>Services</u>	<u>Rate</u>
All Services, i.e., Special Counsel, Labor and Personnel, Litigation, Court Time, etc.	<i>Attorneys (Partners & Associates)</i> \$175.00 per hr
	<i>Paralegals</i> \$85.00 per hr

Other Costs/Expenses, include, but are not limited to the following:

Photocopying:	.20 per page
Scanning:	.10 per page
Telecopying:	.95 per page
Travel expenses: round trip (RT) mileage calculated from Firm office to destination; applicable tolls	.575 per mile (or equivalent IRS Approved Mileage Rate)
Courier and other delivery expenses (including Federal Express, special postage, etc...)	Actual Cost
On line legal research	Actual Cost
Litigation expenses (including court costs, expert fees, subpoena fees, court reporter service, court reporting fees, etc...)	Actual Cost

Capped Fee for Board Meeting Attendance

The Group would like to offer a Capped Fee of \$850.00 per Board of Education meeting that the Group is asked to attend. However, the Board is not obligated to accept this offer and can elect, if it wishes, to have Board meeting attendance charged on an hourly basis (includes all time pertaining to the preparation, attendance and post-meeting follow-up).

**RFP2020-16 LEGAL SERVICES SPECIAL COUNSEL FOR THE CITY OF TRENTON, DEPARTMENT OF LAW PROPOSALS OPENED 6/3/2020 AT
11:00AM**

RFP2020-16 LEGAL SERVICES SPECIAL COUNSEL FOR THE CITY OF TRENTON, DEPARTMENT OF LAW					
NUMBER OF RESPONDENTS:					
NAME OF BIDDER					
ADDRESS					
CITY, STATE, ZIP					
CONTACT NAME					
TELEPHONE					
FAX					
E-MAIL					
STOCKHOLDER DISCLOSURE STATEMENT					
EQUAL EMPLOYMENT OPPORTUNITY EXHIBIT A					
REQUIRED EVIDENCE EEO/AFFIRMATIVE ACTION REGULATIONS QUESTIONNAIRE					
ACKNOWLEDGEMENT OF RECEIPT OF ADDENDA					
NJ BUSINESS REGISTRATION CERTIFICATE					
NON-COLLUSION AFFIDAVIT					
AMERICANS WITH DISABILITIES ACT OF 1990					
LANGUAGE					
ETHICS COMPLAINT DISCLOSURE					
DEBARMENT NOTICE					
CERTIFICATION AND DISCLOSURE OF POLITICAL CONTRIBUTIONS					
DISCLOSURE OF INVESTED ACTIVITIES IN IRAN					
CITY OF TRENTON RESIDENT EMPLOYMENT POLICY					
EIC					
CERTIFICATE OF INSURANCE					
60-DAY EXTENSION COMPLIANCE					
PROVIDE PRIORITY EMERGENCY SERVICES					
REFERENCES					
W-9					
EXCEPTIONS (IF ANY)					
ATTORNEY HOURLY RATE					
FATAL FLAW					