

BIANCAMANO & DI STEFANO



A PROFESSIONAL CORPORATION
ATTORNEYS AT LAW

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FOTINI CASSOTIS**

OF COUNSEL
ANTHONY C. FAMULARI (RETIRED)

*NJ & PA BARS
**NJ & NY BARS
+CERTIFIED BY THE SUPREME COURT
OF NEW JERSEY AS A WORKERS'
COMPENSATION LAW ATTORNEY
++CERTIFIED BY THE SUPREME
COURT OF NEW JERSEY AS A CIVIL
TRIAL ATTORNEY

RFQ 2020-37 LEGAL SERVICES SPECIAL COUNSEL

PRICE POPOSAL

Biancamano and Distefano, P.C. proposes the following rates per hour:

\$135.00 per hour for partners and associate attorneys.

\$85per hour for paralegals.

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**BID PROPOSAL FORM
RESPONDENT MUST COMPLETE**

We the undersigned propose to furnish and deliver the above services pursuant to the scope of services and requirements and made part hereof:

HOURLY RATE \$ 150


(ORIGINAL SIGNATURE BY AUTHORIZED REPRESENTATIVE)

The undersigned is a Corporation, Partnership or Individual under the laws of the State of New Jersey having its principal office at 44 Euclid St

COMPANY Grace Marmero + Assoc. LLP
ADDRESS 44 Euclid St
ADDRESS Woodbridge, NJ 07096
FED. ID _____

NAME HUBERT K. MARMERO
TELEPHONE 856 848 2222 6440

FAX 856 848 5007

EMAIL amarmero@gracemarmero.com

DATE 7-27-2020

SIGNATURE 

PROPOSAL COSTS

Event/Activity	Rate per Hour
The Law Firm of Eric M. Bernstein & Associates, L.L.C. will accept all rates and compensation as set forth in the Request for Qualifications in accordance with such rates as may be determined by the City of Trenton by Resolution or Ordinance.	
Hourly Rate – All Special Counsel services, before courts, agency, Office of Administrative Law, Department of Personnel or in negotiations, or in-office, including client meetings, depositions, motion or conference hearings, and trial time. Hourly Rate - All Attorneys	\$150.00 per hour
Hourly Rate - Paralegals (when requested and authorized)	\$60.00 per hour
Postage (includes Federal Express and USPS Priority)	Market Rate
Copying (in house, legal or letter sized)	\$0.20 per page
Copying/Printing (outside supplier, briefs and volume)	Market Rate
Facsimile transmittal (sending only)	\$0.20 per page
Electronic transmission (email or other)	None

CITY OF TRENTON

**LEGAL SERVICES – SPECIAL COUNSEL TO
REPRESENT THE DEPARTMENT OF WATER AND
SEWER IN LITIGATION BROUGHT BY NEW JERSEY
DEPARTMENT OF ENVIRONMENTAL PROTECTION**

Submitted By:

**Eric M. Bernstein & Associates, L.L.C.
34 Mountain Boulevard
Building A
P.O. Box 4922
Warren, New Jersey 07059
Phone: (732) 805-3360
Fax: (732) 805-3346
www.embalaw.com**

FLORIO ♦ KENNY ♦ RAVAL, L.L.P.

ATTORNEYS AT LAW

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EDWARD J. FLORIO
BERNARD F. KENNY, JR.
NITA G. RAVAL
CHRISTOPHER K. HARRIOTT

DAVID J. YANOTCHKO
CHRISTIAN M. HIBINSKI
ALEXANDER J. CORRADO
EMILY M. MOWER

COUNSEL
KEITH KANDEL^
MICHAEL T. WILKOS*

*ADMITTED TO NJ & NY BAR
^CERTIFIED AS A WORKERS'
COMPENSATION ATTORNEY

July 14, 2020

Isabel C. Garcia, Purchasing Agent
City Hall Annex
Division of Purchasing
City of Trenton
319 East State Street, 1st Floor
Trenton, New Jersey 08608

**RE: FEE PROPOSAL FOR THE POSITION OF LEGAL SERVICES - SPECIAL
COUNSEL TO REPRESENT THE DEPARTMENT OF WATER AND SEWER IN
LITIGATION BROUGHT BY NEW JERSEY DEPARTMENT OF ENVIRONMENTAL
PROTECTION (2020-37)**

Dear Ms. Garcia:

We propose a rate of \$175.00 per hour per partners, \$135.00 per
hour per associate attorneys, and \$85.00 per hour per paralegals
for the term of the Contract.

Respectfully submitted,

FLORIO♦KENNY♦RAVAL, L.L.P.

EDWARD J. FLORIO
eflorio@fkrlaw.com

Writer's direct email address:
EJF/aym

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**BID PROPOSAL FORM
RESPONDENT MUST COMPLETE**

We the undersigned propose to furnish and deliver the above services pursuant to the scope of services and requirements and made part hereof:

HOURLY RATE

175 for all partners, \$135 for all other attorneys and \$85 for paralegals

(ORIGINAL SIGNATURE BY AUTHORIZED REPRESENTATIVE)

The undersigned is a Corporation, Partnership or Individual under the laws of the State of New Jersey having its principal office at 1000 Stuyvesant Avenue, Suite 1, Union, NJ 07083

COMPANY Antonelli Kantor, P.C
ADDRESS 1000 Stuyvesant Avenue, Suite 1, Union, NJ 07083
ADDRESS _____
FED. _____

NAME Jarrid H. Kantor
TELEPHONE 908-623-3676

FAX 908-866-0336

EMAIL jkantor@aknjlaw.com

DATE July 23, 2020

SIGNATURE _____

MICHAEL A. ARMSTRONG & ASSOCIATES, LLC

Counselors at Law
79 MAINBRIDGE LANE
WILLINGBORO, NEW JERSEY 08046



MICHAEL A. ARMSTRONG+
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+MEMBER NJ NY & GA BARS



+MEMBER NJ & PA BARS

ORIGINAL

**CITY OF TRENTON
RFP 2020-37**

**Legal Services – Special Counsel to Represent the Department of
Water and Sewer in Litigation Brought by the New Jersey Department of Environmental
Protection as well as Municipalities Served by the City of Trenton
Department of Water and Sewer.**

Price proposal

<u>Rate Per Hour</u>	<u>Services of</u>
\$ 175.00	Michael A. Armstrong
\$ 135.00	Associate Attorneys
\$ 85.00	Paralegals

MALEY GIVENS

A PROFESSIONAL CORPORATION

Counsellors at Law

1150 Haddon Avenue

Suite 210

Collingswood, New Jersey 08108-2003

www.maleygivens.com

P 856.854.1515

F 856.858.2944

M. James Maley, Jr.*

Emily K. Givens

Erin E. Simone

M. Michael Maley*

Kevin Diduch

Navin H. Advani

Taylor J. Derleth*

* Admitted in PA & NJ

POSITION – SPECIAL COUNSEL TO REPRESENT THE DEPARTMENT OF WATER AND SEWER IN LITIGATION BROUGHT BY NEW JERSEY DEPARTMENT OF ENVIRONMENTAL PROTECTION

2020-37

COST PROPOSAL

The undersigned individual, firm, or corporation, hereby proposes to serve as Legal Services – Special Counsel To Represent The Department of Water and Sewer In Litigation Brought By New Jersey Department of Environmental Protection based upon the following compensation:

On a reduced “government rate” hourly basis as follows:

M. James Maley, Jr.	\$175.00
Emily K. Givens	\$175.00
Erin Simone	\$135.00
Michael Maley	\$135.00
Kevin Diduch	\$135.00
Navin H. Advani	\$135.00
Taylor R. Derleth	\$135.00
Paralegal/Law Clerk	\$ 85.00

In addition to the hourly rate for services, reasonable expenses will be billed for photocopies, long distance telephone charges, automated legal research, experts, court costs and other expenses reasonably incurred in representing the City’s interests.

In the event funds for services are paid through an escrow from a private party or redevelopment project, then, with the City’s approval, the firm will charge its usual billing rates.



representing both private clients, as well as other New Jersey municipal and county government entities, provides us an appreciation of the myriad issues involved in handling the varied and often complex transactional, legislative, and litigation matters on behalf of such a multifaceted city.

Compensation Proposal

We propose Legal Services for Special Counsel to Represent the Department of Water and Sewer in Litigation for the hourly fee of:

\$225.00 – Partners

\$180.00 Associates

\$85.00 Paralegals/Law Clerks

To the extent that the City prefers a different fee structure than the referenced proposal, Weber Dowd Law is amenable to the City's prevailing rates and/or fee structures for services of this kind.

Past Performance, History and Knowledge of Trenton

We strongly believe that our collective experience representing both private clients, as well as other New Jersey municipal and county governments, including the City of Trenton provides us with an astute appreciation of the myriad issues involved in guiding municipal clients in avoiding and, when necessary, handling complex litigation. Mr. Dowd and Mr. Weber have had extensive trial experience in Federal and State Courts and Administrative Agencies. Please see Appendix B for just a few examples of our successful litigation results. Please also see the firm's Reference List attached hereto as Appendix C.

In addition, our firm has and continues to successfully represent City of Trenton on a number of litigation matters ranging from Construction disputes, to the defense of law enforcement personnel in civil rights, tort and Section 1983 matters, as well as matters involving premises liability and person injury claims defense; including securing dismissals and favorable settlements in multiple litigation matters on behalf of the City. As such, over the years we have gained a knowledge and appreciation of the City's staff, departmental structure and operations that makes our firm uniquely qualified to continue providing representation to the city on both pre-litigation issues and those matters that result in litigation.

Availability, Qualifications and Experience of Proposed Staff

Mr. Dowd regularly represents, advises, and appears before the governing bodies of various Municipal and County entities as well as other autonomous public Boards and Commissions. Mr. Dowd and Mr. Weber will continue to make themselves available to the City's governing body, as well as the administrative departments within the City as required by the City Administration. Mr. Dowd and Mr. Weber have a combined experience of more than forty (40) years in transactional, litigation, and defense work and have been providing legal services to governmental entities for more than thirty (30) years. Additionally, Weber Dowd Law has well qualified and sufficient staff in the form of Associate and Of-counsel attorneys, as well as law clerks, to assist in fulfilling the requirements specified within the Request for Proposals. All staff is located in the firm's aforementioned principal place of business in Woodland Park. As stated above, the attorneys that would be assigned to this contract are very familiar with governmental representation, including legal research, representation in court, drafting and reviewing contracts, and drafting and revising ordinances. Moreover, Weber Dowd Law will ensure diligent

Rate/Fee Proposal:

The Firm proposes to provide the special legal services referenced in the RFP on the basis of hourly billing for attorney time.

<u>Attorneys</u>	Partners/Of Counsel: \$295 per hour Associates/Counsel: \$215 per hour
Photocopying	\$0.15 per page
Online Research	(if needed and with prior client consent, provided at cost)
Paralegals	\$115 per hour (if needed and with prior client consent)



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Genova Burns LLC
494 Broad Street, Newark, NJ 07102
Tel: 973.533.0777 Fax: 973.533.1112
Web: www.genovaburns.com

ORIGINAL

Angelo J. Genova, Esq.
Partner
Member: NY, NJ & PA Bar
agenova@genovaburns.com
Direct: 973-535-7100

July 20, 2020

VIA HAND DELIVERY

Ms. Isabel C. Garcia, QPA
Purchasing Agent, City of Trenton
City Hall, 319 East State Street
Division of Purchasing, First Floor
Trenton, NJ 08608

Re: Price Proposal for Legal Services – Special Counsel for Litigation RFP 2020-37

Dear Ms. Garcia:

Our proposed fee structure for Special Counsel services is on a blended hourly rate for all attorneys. Our proposed discounted hourly rate based on the City of Trenton’s request, is \$350.00 (three hundred and fifty dollars) for all attorneys. We are happy to discuss the proposed rate with the City, as well as any additional terms relating to our relationship.

In addition to legal fees, the City of Trenton will be billed for the following costs and expenses if they become necessary: Experts’ fees, court costs, filing fees, recording fees, accountants’ fees, appraisers’ fees, service fees, investigator fees, computerized legal research costs, deposition costs, messenger services, delivery charges, photocopying and supply charges, postage, facsimile, telephone costs, travel expenses, secretarial overtime, if necessary, and any other necessary costs and expenses in this matter. Expert fees will be discussed with and approved by you prior to being incurred.

Very truly yours,

GENOVA BURNS LLC

ANGELO J. GENOVA

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Schedule of Prices

STRADLEY RONON PROPOSED RATES			
Name	Title	2020 Standard Hourly Rates	Hourly Rate for City of Trenton
Catherine M. Ward	Partner and Co-Chair, Environmental Practice	\$785	\$471
Andrew S. Levine	Partner and Co-Chair, Environmental Practice	\$895	\$540
R.J. Norcia	Associate	\$375	\$135
Paralegal		\$240	\$85

Stradley Ronon estimates the anticipated maximum to be spent during the initial contract term is \$112,000.00. Stradley Ronon's not to exceed amount is subject to change based on matter specific information that has not yet been provided to the firm, and legal/factual developments during the contract term. In addition, Stradley Ronon would be amenable to establishing a monthly set payment schedule once we have more information about the nature of the legal issues and extent of services required.

Attached please find Stradley Ronon's bid proposal form.