

**BID2020-53 FURNISH AND DELIVERY OF ZINC ORTHOPHOSPHATE FOR A PERIOD OF ONE (1) YEAR WITH AN OPTION TO EXTEND ONE (1) YEAR FOR THE CITY OF TRENTON, DEPARTMENT OF WATER AND SEWER BID OPENED 8/4/2020 AT 11:00AM**

BID2020-53 FURNISH AND DELIVERY OF ZINC ORTHOPHOSPHATE FOR A PERIOD OF ONE (1) YEAR WITH AN OPTION TO EXTEND ONE (1) YEAR FOR THE CITY OF TRENTON, DEPARTMENT OF WATER AND SEWER			
NUMBER OF RESPONDENTS:	<b>3</b>		
NAME OF BIDDER	<b>SHANNON CHEMICAL CORPORATION</b>	<b>GEORGE S. COYNE CHEMICAL CO., INC.</b>	<b>CARUS LLC FKA CARUS CORPORATOIN</b>
ADDRESS	P.O. BOX 376	3015 STATE ROAD	315 FIFTH STREET
CITY, STATE, ZIP	MALVERN, PA 19355	CROYDON, PA 19021	PERU, IL 61354
CONTACT NAME	<b>DANIEL C. FLYNN</b>	<b>CAROLYN MAIR-BASIURA</b>	<b>SAMANTHA PUMO</b>
TELEPHONE	610-363-9090	215-785-3000	1-800-435-6856
FAX	610-524-6050	215-785-1585	815-224-6697
E-MAIL	<a href="mailto:DCFLYNN@SHANNONCHEM.COM">DCFLYNN@SHANNONCHEM.COM</a>	<a href="mailto:BIDADMINISTRATION@COYNECHEMICAL.COM">BIDADMINISTRATION@COYNECHEMICAL.COM</a>	<a href="mailto:BIDS@CARUSLLC.COM">BIDS@CARUSLLC.COM</a>
STATEMENT OF OWNERSHIP DISCLOSURE	INCLUDED	INCLUDED	INCLUDED
DISCLOSURE OF INVESTED ACTIVITIES IN IRAN	INCLUDED	INCLUDED	INCLUDED
ACKNOWLEDGEMENT OF RECEIPT OF ADDENDA	N/A	N/A	N/A
REQUIRED EVIDENCE AFFIRMATIVE ACTION REGULATIONS QUESTIONAIRE	INCLUDED	INCLUDED	INCLUDED
NON-COLLUSION AFFIDAVIT	INCLUDED	INCLUDED	INCLUDED
AMERICANS WITH DISABILITIES ACT OF 1990 LANGUAGE	INCLUDED	INCLUDED	INCLUDED
NJ BUSINESS REGISTRATION CERTIFICATE FOR CONTRACTOR	INCLUDED	INCLUDED	INCLUDED
EIC	CERT.#11490 EXP. 09/15/2027	CERT.#5742 EXP. 10/15/2021	<b>REQUIRED PRIOR TO AWARD</b>
MANDATORY EQUAL EMPLOYMENT OPPORTUNITY EXHIBIT A	INCLUDED	INCLUDED	INCLUDED
DEBARMENT NOTICED	INCLUDED	INCLUDED	INCLUDED
ETHICS COMPLAINT DISCLOSURE	INCLUDED	INCLUDED	INCLUDED
CERTIFICATE OF INSURANCE	<b>REQUIRED PRIOR TO AWARD</b>	<b>REQUIRED PRIOR TO AWARD</b>	<b>REQUIRED PRIOR TO AWARD</b>
CITY OF TRENTON RESIDENT EMPLOYMENT POLICY	INCLUDED	INCLUDED	INCLUDED
60-DAY EXTENSION COMPLIANCE	YES	YES	YES
COMPLIANCE WITH EMERGENCY SERVICES	YES	YES	YES
THREE (3) REFERENCES	N/A	N/A	INCLUDED
W-9	INCLUDED	N/A	N/A
UNIT PRICE PER TON	<b>\$843.43/TON</b>	<b>\$865.7186/TON</b>	<b>\$960.00/TON</b>
TOTAL BASE PRICE FOR YEAR ONE (1)	<b>\$92,777.30 (BASED OFF 110 TONS)</b>	<b>\$95,229.05 (MINIMUM 2,000 GALS/DELIVERY)</b>	<b>\$105,600.00</b>
OPTION TO EXTEND ONE (1) YEAR			
OPTION TO EXTEND ONE (1) YEAR UNIT PRICE PER TON	<b>\$867.67/TON</b>	<b>\$897.5298/TON</b>	<b>\$1,000.00/TON</b>
OPTION TO EXTEND ONE (1) YEAR TOTAL BID PRICE	<b>\$95,443.70 (BASED OFF 110 TONS)</b>	<b>\$98,728.28 (MINIMUM 2,000 GALS/DELIVERY)</b>	<b>\$110,000.00</b>
EXCEPTIONS (IF ANY)	NONE	YES SEE ATTACHED	NONE
FATAL FLAW	<b>NONE</b>	<b>NONE</b>	<b>NONE</b>

**PROPOSAL  
TO  
TRENTON WATER WORKS  
FOR  
Zinc Orthophosphate  
FY 2021**



The undersigned proposes to furnish and deliver to Trenton Water Works, Water Filtration Plant, John Fitch Parkway, Trenton, New Jersey, Zinc Orthophosphate as per the attached specifications.

Quantity	Description	Unit Price Per ton	Total Bid Price
20,000 gallons	34-30% Zinc Orthophosphate per attached specifications	\$ <u>843.43/ton</u>	\$ <u>92,777.30*</u>

Manufacturer: Shannon Chemical Corporation

\*Based off 110 Tons

Daniel C. Flynn

\_\_\_\_\_  
Respectfully Submitted

*DC Flynn*

\_\_\_\_\_  
(Signature)

Shannon Chemical Corporation

\_\_\_\_\_  
(Company)

Person to Contact: Daniel C. Flynn

Telephone Number: 610-363-9090

PRICES SHALL BE FIRM FOR THE LENGTH OF THIS CONTRACT

**PROPOSAL  
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FY 2022**

The undersigned proposes to furnish and deliver to Trenton Water Works, Water Filtration Plant, John Fitch Parkway, Trenton, New Jersey, Zinc Orthophosphate as per the attached specifications.

Quantity	Description	Unit Price Per ton	Total Bid Price
20,000 gallons	34-30% Zinc Orthophosphate per attached specifications	\$ <u>867.67 /ton</u>	\$ <u>95,443.70*</u>
Manufacturer: Shannon Chemical Corporation			*Based off 110 Tons

Daniel C. Flynn

Respectfully Submitted



(Signature)

Shannon Chemical Corporation

(Company)

Person to Contact: Daniel C. Flynn

Telephone Number: 610-363-9090

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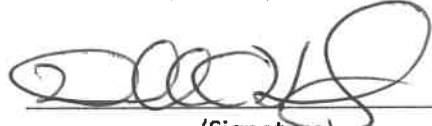
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Quantity	Description	Unit Price Per ton	Total Bid Price
20,000 gallons	34-30% Zinc Orthophosphate per attached specifications	\$ <u>865.7186</u>	\$ <u>95,229.05</u>
		<b>Minimum 2,000 gals/delivery</b>	

Donald C. Helwig, Vice President/CFO  
Respectfully Submitted

  
\_\_\_\_\_  
(Signature)

George S. Coyne Chemical Co., Inc.  
(Company)

Person to Contact: Carolyn Mair-Basiura, Bid/Contract Administration Manager

Telephone Number: 215-785-3000

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FY 2022**

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Quantity	Description	Unit Price Per ton	Total Bid Price
20,000 gallons	34-30% Zinc Orthophosphate per attached specifications	\$ <u>897.5298</u>	\$ <u>98,728.28</u>
		<b>Minimum 2,000 gals/delivery</b>	

Donald C. Helwig, Vice President/CFO  
Respectfully Submitted

  
\_\_\_\_\_  
(Signature)

George S. Coyne Chemical Co., Inc.  
(Company)

Person to Contact: Carolyn Mair-Basiura, Bid/Contract Administration Manager

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FY 2021**



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Quantity	Description	Unit Price Per ton	Total Bid Price
20,000 gallons	Per Specifications - 34% - 41.1% 34-30% Zinc Orthophosphate per attached specifications	\$ <u>960.00</u>	\$ <u>105,600.00</u>

Barbie Smith/Inside Sales Manager

Respectfully Submitted

(Signature)

Carus LLC (f/k/a Carus Corporation)

(Company)

Person to Contact: Samantha Pumo/Bid Specialist

Telephone Number: 800-435-6856

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**PROPOSAL  
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Zinc Orthophosphate  
FY 2022**

The undersigned proposes to furnish and deliver to Trenton Water Works, Water Filtration Plant, John Fitch Parkway, Trenton, New Jersey, Zinc Orthophosphate as per the attached specifications.

Quantity	Description	Unit Price	Total Bid Price
	Per Specifications - 34% - 41.1%	Per ton	
	34-30% Zinc		
20,000 gallons	Orthophosphate per attached specifications	\$ <u>1,000.00</u>	\$ <u>110,000.00</u>

Barbie Smith/Inside Sales Manager

**Respectfully Submitted**



(Signature)

Carus LLC (f/k/a Carus Corporation)

(Company)

Person to Contact: Samantha Pumo/Bid Specialist

Telephone Number: 800-435-6856

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