

RFP2020-47 CONSULTING SERVICES TO CONDUCT UPDATES TO THE REDEVELOPMENT AREA PLANS WITHIN THE TRANSIT-ORIENTED DEVELOPMENT AREA FOR THE CITY OF TRENTON, DEPARTMENT OF HOUSING AND ECONOMIC DEVELOPMENT PROPOSALS OPENED 10/21/2020 AT 11:00AM

RFP2020-47 CONSULTING SERVICES TO CONDUCT UPDATES TO THE REDEVELOPMENT AREA PLANS WITHIN THE TRANSIT-ORIENTED DEVELOPMENT AREA FOR THE CITY OF TRENTON, DEPARTMENT OF HOUSING AND ECONOMIC DEVELOPMENT					
NUMBER OF RESPONDENTS:	5				
NAME OF BIDDER	TOPOLOGY NJ, LLC	FITZGERALD & HALLIDAY, INC.	WALLACE ROBERTS & TODD, LLC	CME ASSOICATES, INC.	DMR ARCHITECTS
ADDRESS	60 UNION STREET, 1N	416 ASYLUM STREET	1700 MARKET STREET, SUITE 2800	1460 ROUTE 9 NORTH	777 TERRACE AVE., SUITE 607
CITY, STATE, ZIP	NEWARK, NJ 07105	HARTFORD, CT 06103	PHILADELPHIA, PA 19103	HOWELL, NJ 07731	HASBROUCK HEIGHTS, NJ 07604
CONTACT NAME	PHILIP ABRAMSON	ADAM TECZA	GARLEN CAPITA	GREGORY R. VALSI, PE, PP, CME, PARTNER	LLOYD A. ROSENBERG, AIA
TELEPHONE	973-370-3000	860-247-7200	215-430-5096	732-462-7400	201-288-2600
FAX	N/A	860-247-7206	N/A	732-409-0756	201-288-2662
E-MAIL	PHIL@TOPOLOG.IS	ATECZA@FHIPLAN.COM	GCAPITA@WRTDESIGN.COM	GREGV@CMEUSA1.COM	LLOYD@DMRARCHITECTS.COM
STOCKHOLDER DISCLOSURE STATEMENT	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED
NOTICE TO SUBCONTRACT	N/A	YES-LRK INC.(PLANNING,ARCHITECTURE)	YES-SEE ATTACHED BREAKDOWN OF SUBCONTRACTORS	N/A	N/A
SUB-CONTRACTORS	NONE	YES-LRK INC.(PLANNING,ARCHITECTURE)	YES-SEE ATTACHED BREAKDOWN OF SUBCONTRACTORS	NONE	NONE
EQUAL EMPLOYMENT OPPORTUNITY EXHIBIT A REQUIRED EVIDENCE EEO/AFFIRMATIVE ACTION REGULATIONS QUESTIONNAIRE	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED
ACKNOWLEDGEMENT OF RECEIPT OF ADDENDA	N/A	N/A	N/A	N/A	N/A
NJ BUSINESS REGISTRATION CERTIFICATE	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED
NON-COLLUSION AFFADAVIT	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED
AMERICANS WITH DISABILITIES ACT OF 1990 LANGUAGE	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED
ETHICS COMPLAINT DISCLOSURE	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED
DEBARMENT NOTICE	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED
CERTIFICATION AND DISCLOSURE OF POLITICAL CONTRIBUTIONS	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED
DISCLOSURE OF INVESTED ACTIVITIES IN IRAN	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED
CITY OF TRENTON RESIDENT EMPLOYMENT POLICY	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED
EIC	CERT.#54427 EXP.. 05/15/2022	REQUIRED FROM AWARDED VENDOR	CERT.#2454 EXP. 03/15/2022	CERT.#1818 EXP. 02/15/2023	CERT.#11257 EXP. 06/15/2027
CERTIFICATE OF INSURANCE	REQUIRED FROM AWARDED VENDOR	REQUIRED FROM AWARDED VENDOR	REQUIRED FROM AWARDED VENDOR	REQUIRED FROM AWARDED VENDOR	REQUIRED FROM AWARDED VENDOR
60-DAY EXTENSION COMPLIANCE	YES	N/A	YES	YES	YES
PROVIDE PRIORITY EMERGENCY SERVICES	YES	N/A	YES	YES	YES
REFERENCES	N/A	N/A	N/A	N/A	N/A
W-9	INCLUDED	N/A	INCLUDED	INCLUDED	INCLUDED
EXCEPTIONS (IF ANY)	NONE	NONE	NONE	NONE	NONE
TOTAL CONSULTANT COST	\$33,670.00 (SEE ATTACHED BRAKDOWN OF PRICING)	\$261,000.00 (SEE ATTACHED BREAKDOWN OF PRICING)	\$289,995.89 (SEE ATTAHED BREAKDOWN OF PRICING)	\$299,051.00 (SEE ATACHED BREAKDOWN OF PRICING)	PRICE PROPOSAL WAS NOT IN INCLUDED IN PROPOSAL PACKET
FATAL FLAW	NONE	NONE	NONE	NONE	FATAL FLAW

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Township:	Trenton, NJ		
Project Name:	Trenton TOD Area Redevelopment Plans Update		
Firm/Consultant Name:	Topology NJ, LLC		
1. Direct Labor (Employee Name & Title)	Estimated Hours	Payroll Rate	Labor Cost
Annie Hindenlang, Redevelopment Planner	65	\$ 66.00	\$4,290.00
Teun Dueling	74	\$ 36.00	\$2,664.00
Richard Asirifi	45	\$ 41.00	\$1,845.00
		Subtotal:	\$8,799.00
2. Labor Overhead	Overhead Rate	Direct Labor	Overhead Cost
Please Enter Overhead Percentage Rate as a decimal i.e. (63% = 0.63) or (161% = 1.61)	1.64	\$8,799.00	
		Subtotal:	\$14,430.36
		Total Labor + Overhead:	\$23,229.36
3. Direct Expenses (Describe)			Direct Expense
Materials for Outreach			\$6,190.00
Printing			\$884.00
		Subtotal:	\$7,074.00
		Total Staff + Direct Expenses:	\$3,367.00
4. Profit (10% maximum - Labor & Overhead)			Estimated Cost
		10% Profit	\$3,367.00
		Total Consultant Cost	\$33,670

Authorized Signature *Philip A*
 Name & Title PHILIP ABRAMSOLD, CEO



Trenton, NJ

Trenton TOD Area Redevelopment Plans Update

Fitzgerald & Halliday, Inc.

Employee Name	Title	Total Hours	Hourly Rate	Direct Labor	Overhead %	Overhead Cost	Total Labor
Chrs Henry, AICP	Technical Professional 11	20	70.00	\$1,399.98	162.84%	\$2,279.73	\$3,679.71
Francisco Gomes, AICP, ASLA	Technical Professional 10	50	63.50	\$3,175.00	162.84%	\$5,170.17	\$8,345.17
Ryan Wash. AICP, PP	Technical Professional 10	200	61.00	\$12,199.92	162.84%	\$19,866.35	\$32,066.27
Adam Tecza, AICP, PP	Technical Professional 8	200	51.50	\$10,300.00	162.84%	\$16,772.52	\$27,072.52
Eric Smith	Technical Professional 7	120	46.36	\$5,563.20	162.84%	\$9,059.11	\$14,622.31
Michael Ahllen, AICP	Technical Professional 7	40	50.00	\$1,999.95	162.84%	\$3,256.71	\$5,256.66
Jessica Ortiz	Technical Professional 6	160	41.00	\$6,560.00	162.84%	\$10,682.30	\$17,242.30
Hannah Brockhaus	Technical Professional 6	160	41.20	\$6,592.00	162.84%	\$10,794.41	\$17,386.41
Rory Fitzgerald, AICP	Technical Professional 6	160	40.50	\$6,480.00	162.84%	\$10,552.03	\$17,032.03
Nicholas Campbell	Technical Professional 4	40	33.00	\$1,320.00	162.84%	\$2,149.49	\$3,469.49
Joquin Brito	Technical Professional 4	100	31.00	\$3,100.00	162.84%	\$5,048.04	\$8,148.04
Kelsey Kahn	Technical Professional 4	40	34.00	\$1,360.00	162.84%	\$2,214.62	\$3,574.62
	Sub-Total Hours	1290		\$60,050.05		\$97,785.50	\$157,835.54
				Subtotal Labor:			\$157,835.54
				Fee:	10%		\$15,783.55
				Direct Expenses:			
				Printing/Reproduction			\$1,000.00
				Travel/Per Diem			\$380.90
				Telephone			\$0.00
				Postage			\$0.00
				Computer Services/Graphics			\$0.00
				Subtotal Direct Expenses			\$1,380.90
				Prime Total:			\$175,000.00
				Subconsultant Total:			\$86,000.00
				Project Total:			\$261,000.00

Trenton, NJ

Trenton TOD Area Redevelopment Plans Update

Subconsultant: LRK

Employee Name	Title	Total Hours	Hourly Rate *	Direct Labor	Overhead ** %	Overhead Cost	Total Labor
Jim Constatrhne	Principal	16	\$85.00	\$1,360.00	180.00%	\$2,448.00	\$3,808.00
Nando Micala	Principal	120	\$75.00	\$9,000.00	180.00%	\$16,200.00	\$25,200.00
Chris Cosenza	Associate	32	\$46.50	\$1,488.00	180.00%	\$2,678.40	\$4,166.40
Danielle Lake	Urban Planner / Designer	440	\$35.50	\$15,620.00	180.00%	\$28,116.00	\$43,736.00
	Sub-Total Hours	608		\$27,468.00		\$49,442.40	\$76,910.40
				Subtotal Labor:			\$76,910.40
				Fee:	10%		\$7,691.04
				Direct Expenses:			
				Printing/Reproduction			
				Travel/Per Diem			\$1,398.56
				Telephone			
				Postage			
				Computer Services/Graphics			
				Subtotal Direct Expenses			\$1,398.56
				Subconsultant Total:			\$86,000.00

* Estimated 2021 Hourly Rate

** Standard Overhead %

**PROVIDE A LIST SUB-CONTRACTORS
COPY OF LICENSES SUBMITTED WITH BID
(MANDATORY IF APPLICABLE)**

NAME LRK Inc.
ADDRESS Public Ledger Building, Suite 756, 105 S. Independence Mall W.
CITY, STATE, ZIP Philadelphia, PA 19106
TELEPHONE: 267-804-7040
FAX NO. _____
TRADE planning, architecture
LICENSE NO. Nando Micale (21A101221500), Jim Constantine
(33LI00398200), Christopher Cosensza (33LI00634400)

NAME _____
ADDRESS _____
CITY, STATE, ZIP _____
TELEPHONE: _____
FAX NO. _____
TRADE _____
LICENSE NO. _____

NAME _____
ADDRESS _____
CITY, STATE, ZIP _____
TELEPHONE: _____
FAX NO. _____
TRADE _____
LICENSE NO. _____

NAME _____
ADDRESS _____
CITY, STATE, ZIP _____
TELEPHONE: _____
FAX NO. _____
TRADE _____
LICENSE NO. _____

NAME _____
ADDRESS _____
CITY, STATE, ZIP _____
TELEPHONE: _____
FAX NO. _____
TRADE _____
LICENSE NO. _____

Total Costs

Wallace Roberts & Todd	\$180,318.97
Urbane Development	\$42,594.48
Kittelson & Associates	\$32,032.44
Brownfield Redevelopment Solutions	\$25,000
Wilentz, Goldman & Spitzer, P.A.	\$10,050
	\$289,995.89

COST PROPOSALS

CONSULTANT COST PROPOSAL - APPENDIX A

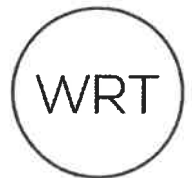
Township: Trenton, NJ
Project Name: Trenton TOD Area Redevelopment Plans Update
Firm/Consultant Name: Wallace Roberts & Todd, LLC / WRT

1. Direct Labor (Employee Name & Title)	Estimated Hours	Payroll Rate	Labor Cost
Woo Kim, Advising Principal, PP, ACIP	62	\$75	\$ 4,650 -
Garlen Capita, Professional in Charge	135	\$62	\$ 8,370 -
Nancy O'Neill, Project Manager, Planner, AICP	414	\$42	\$ 17,388 -
William Wellington, Urban Designer + Planner	153	\$33	\$ 5,049 -
Jingran Yu, Landcape Architect / Amie Patel, Urban Designer	781	\$26	\$ 20,306 -
			\$ -
		Subtotal	\$ 55,763 -
2. Labor Overhead	Overhead Rate	Direct Labor	Overhead Cost
<i>Please Enter Overhead Percentage Rate as a decimal i.e. (63% = 0.63) or (161% = 1.61)</i>	190%	\$ 55,763 -	\$ 105,950 -
		Subtotal	\$ 105,950 -
TOTAL LABOR + OVERHEAD			\$ 161,713 -
3. Direct Expenses (Describe)			Direct Expense
Travel (mileage); Per Diem; Community meeting materials; Printing; Misc.			2,480
		Subtotal	\$ 2,435 -
TOTAL STAFF + DIRECT EXPENSES			\$ 164,148 -
4. Profit (10% maximum - Labor & Overhead)			Estimated Cost
		10% Profit	\$ 16,171.27 -
TOTAL CONSULTANT COST			\$ 180,319.27 -



COST PROPOSAL FOR UPDATES TO THE

REDEVELOPMENT AREA PLANS WITHIN THE TRANSIT- ORIENTED DEVELOPMENT AREA



SUBMITTED TO: **The City of Trenton Department of Housing and Economic Development**

SUBMITTED BY: **WRT** with Urbane Development, Kittelson & Associates, Inc., BRS, Inc. and
Wilentz, Goldman & Spitzer (Robert Beckelman)

CONSULTANT COST PROPOSAL - APPENDIX A

Township: Trenton, NJ
Project Name: Trenton TOD Area Redevelopment Plans Update
Firm/Consultant Name: Kittelson & Associates

1. Direct Labor (Employee Name & Title)	Estimated Hours	Payroll Rate	Labor Cost
Yolanda Takesian, Principal Planner	15	\$62	\$ 931 -
Laura Ahramjian, Project Manager, Planner	72	\$56	\$ 4,009 -
Aditya Inamdar, Urban Designer, Planner	50	\$44	\$ 2,195 -
Mateo Van Thienen, Transportation Analyst	76	\$32	\$ 2,441 -
			\$ -
			\$ -
		Subtotal	\$ 9,575 -
2. Labor Overhead	Overhead Rate	Direct Labor	Overhead Cost
<i>Please Enter Overhead Percentage Rate as a decimal i.e. (63% = 0.63) or (161% = 1.61)</i>	203%	\$ 9,575 -	\$ 19,472 -
		Subtotal	\$ 19,472 -
TOTAL LABOR + OVERHEAD			\$ 29,047 -
3. Direct Expenses (Describe)			Direct Expense
Travel (mileage); Per Diem; Printing for Community Meetings; Miscellaneous			\$81
		Subtotal	\$ 81 -
TOTAL STAFF + DIRECT EXPENSES			\$ 29,128 -
4. Profit (10% maximum - Labor & Overhead)			Estimated Cost
		10% Profit	\$ 2,904 -
TOTAL CONSULTANT COST			\$ 32,032 -

CONSULTANT COST PROPOSAL - APPENDIX A

Township: Trenton, NJ

Project Name: Trenton TOD Area Redevelopment Plans Update

Firm/Consultant Name: Urbane Development Group LTD

1. Direct Labor (Employee Name & Title)	Estimated Hours	Payroll Rate	Labor Cost
James Johnson-Piatt, CEO & Principal	3	\$333.33	\$ 1000 -
Naim Brown, Director of Place-based Investment	24	\$241.74	\$ 5778 -
Androniki Lagos, Senior Consultant	63	\$185.15	\$ 11666 -
Abdul Elias, Consultant	47	\$129.63	\$ 6093 -
Cokie Nanka, Associate	35	\$70.37	\$ 2463 -
			\$ -
		Subtotal	\$ 27000 -
2. Labor Overhead	Overhead Rate	Direct Labor	Overhead Cost
<i>Please Enter Overhead Percentage Rate as a decimal i.e. (63% = 0.63) or (161% = 1.61)</i>	1.35	\$ 27000 -	\$ 9450 -
		Subtotal	\$ 36450 -
TOTAL LABOR + OVERHEAD			\$ 36450 -
3. Direct Expenses (Describe)			Direct Expense
Data Purchase			\$500
Travel			\$1000
Focus Group/Roundtable Costs			\$1000
		Subtotal	\$ 2,500.00
TOTAL STAFF + DIRECT EXPENSES			\$ 38,950 -
4. Profit (10% maximum - Labor & Overhead)			Estimated Cost
		10% Profit	\$ 3644.95
TOTAL CONSULTANT COST			\$ 42,594.48

CONSULTANT COST PROPOSAL - APPENDIX A

Township: Trenton, NJ
Project Name: Trenton TOD Area Redevelopment Plans Update
Firm/Consultant Name: Wilentz, Goldman & Spitzer, P.A.

1. Direct Labor (Employee Name & Title)	Estimated Hours	Payroll Rate	Labor Cost
Robert Beckleman, Attorney/Shareholder	30	\$335	\$ 10,050 -
			\$ -
			\$ -
			\$ -
			\$ -
			\$ -
		Subtotal	\$ -
2. Labor Overhead	Overhead Rate	Direct Labor	Overhead Cost
<i>Please Enter Overhead Percentage Rate as a decimal i.e. (63% = 0.63) or (161% = 1.61)</i>		\$ -	\$ -
		Subtotal	\$ -
TOTAL LABOR + OVERHEAD			\$ -
3. Direct Expenses (Describe)			Direct Expense
		Subtotal	\$ -
TOTAL STAFF + DIRECT EXPENSES			\$ -
4. Profit (10% maximum - Labor & Overhead)			Estimated Cost
		10% Profit	\$ -
TOTAL CONSULTANT COST			\$ 10,050

* Reduced rate for Municipal Clients Approved

CONSULTANT COST PROPOSAL - APPENDIX A

Township: Trenton, NJ
Project Name: Trenton TOD Area Redevelopment Plans Update
Firm/Consultant Name: BRS, Inc.

1. Direct Labor (Employee Name & Title)	Estimated Hours	Payroll Rate	Labor Cost
Leah Yasenchak, Principal	38	\$55	\$ 2,090 -
Katie-Rose Imbriano, Supervisory Planner, AICP/PP	43	\$45	\$ 1,944 -
Megan Stanley, Staff Planner, AICP/PP	50	\$36	\$ 1,944 -
James Charles, Environmental Project Manager, LSRP	20	\$45	\$ 899 -
Alicia Flammia, Environmental Project Manager	35	\$44	\$ 1,529 -
			\$ -
		Subtotal	\$ 8,405 -
2. Labor Overhead	Overhead Rate	Direct Labor	Overhead Cost
<i>Please Enter Overhead Percentage Rate as a decimal i.e. (63% = 0.63) or (161% = 1.61)</i>	1.58	\$ 8,405 -	\$ 13,281 -
		Subtotal	\$ -
TOTAL LABOR + OVERHEAD			\$ 21,686 -
3. Direct Expenses (Describe)			Direct Expense
Mileage for travel to and from on site meetings			\$ 624
Copying expenses for environmental file reviews			
		Subtotal	\$ 522 -
TOTAL STAFF + DIRECT EXPENSES			\$ 22,831 -
4. Profit (10% maximum - Labor & Overhead)			Estimated Cost
		10% Profit	\$ 2,168.59 -
TOTAL CONSULTANT COST			\$ 25,000 -

**PROVIDE A LIST SUB-CONTRACTORS
COPY OF LICENSES SUBMITTED WITH BID
(MANDATORY IF APPLICABLE)**

NAME Urbane Development Group, Ltd.
ADDRESS 135 Madison Avenue, 8th Floor
CITY, STATE, ZIP New York, NY 10016
TELEPHONE: 347-674-2509
FAX NO. N/A
TRADE Economic Development
LICENSE NO. 2115356

NAME Kittelson & Associates, Inc.
ADDRESS 1635 Market Street, Suite 1600
CITY, STATE, ZIP Philadelphia, PA 19103
TELEPHONE: 443-524-9417
FAX NO. N/A
TRADE Transportation Planning
LICENSE NO. 2349227

NAME Brownfield Redevelopment Solutions, Inc.
ADDRESS P.O. Box 2293
CITY, STATE, ZIP Medford Lakes, NJ 08055
TELEPHONE: 856-964-6456 (Ext. 2)
FAX NO. N/A
TRADE Environmental Planning
LICENSE NO. 0981900

NAME Wilentz, Goldman & Spitzer, P.A.
ADDRESS 90 Woodbridge Center Drive, Suite 900
CITY, STATE, ZIP Woodbridge, NJ 07095
TELEPHONE: 732.726.6227
FAX NO. N/A
TRADE Lawyer
LICENSE NO. 0069078

NAME _____
ADDRESS _____
CITY, STATE, ZIP _____
TELEPHONE: _____
FAX NO. _____
TRADE _____
LICENSE NO. _____

4

CONSULTANT COST PROPOSAL - APPENDIX A

Township: Trenton, NJ
 Project Name: Trenton TOD Area Redevelopment Plans Update
 Firm/Consultant Name: CME Associates

1. Direct Labor (Employee Name & Title)	Estimated Hours	Payroll Rate	Labor Cost
Peter Van den Kooy, Director of Planning	160	64.42	\$ 10,307.20 -
Malvika Apte, Project Leader	580	38.46	\$ 22,306.80 -
Nathan Foote, Staff Planner	1060	27.01	\$ 28,630.60 -
Jennifer Razzano, Technical Assistant	480	19.52	\$ 9,369.60 -
			\$ -
			\$ -
		Subtotal	\$ 70,614.20 -
2. Labor Overhead	Overhead Rate	Direct Labor	Overhead Cost
<i>Please Enter Overhead Percentage Rate as a decimal i.e. (63% = 0.63) or (161% = 1.61)</i>	2.85	\$ 70,614.20 -	\$ 201,250.47 -
		Subtotal	\$ 201,250.47 -
TOTAL LABOR + OVERHEAD			\$ 271,864.67 -
3. Direct Expenses (Describe)			Direct Expense
Direct expenses will not be charged in excess of the project budget proposed below.			
		Subtotal	\$ -
	TOTAL STAFF + DIRECT EXPENSES		\$ -
4. Profit (10% maximum - Labor & Overhead)			Estimated Cost
		10% Profit	\$ 27,186.47 -
	TOTAL CONSULTANT COST		\$ 299,051.00