



## Pricing

Alpha will provide an ERP Consultant for assessment and implementation for the software solution with the bill rate of 152.50 per hour.



**PROPOSAL**  
**RESPONDENT MUST COMPLETE**

The undersigned respondent declares that he/she has read the Notice of Request for Proposal, Instructions to Respondents, Affidavits and Scope of Services, Requirements, Evaluation Criteria attached, that he/she has determined the conditions affecting the proposal agrees, if this proposal is accepted, to furnish and deliver **Payroll and Human Resource Information Systems Services for the City of Trenton, Department of Administration** for three (3) years with an option to extend two (2) one (1) year options:

**PAYROLL AND HUMAN RESOURCE INFORMATION SYSTEMS SERVICES**

**TOTAL COST FOR THE SERVICES FOR YEAR ONE (1)**      \$ 97,750

**TOTAL COST FOR THE SERVICES FOR YEAR TWO (2)**      \$ 110,500

**TOTAL COST FOR THE SERVICES FOR YEAR THREE (3)**      \$ 123,250

**GRAND TOTAL AMOUNT FOR THREE (3) YEARS**      \$ 1,36,000

**OPTION TO EXTEND YEAR FOUR (4)**

**TOTAL COST FOR THE SERVICES**      \$ 1,48,750

**OPTION TO EXTEND YEAR FIVE (5)**

**TOTAL COST FOR THE SERVICES**      \$ 1,61,500

*Nawneet*

**(SIGNATURE BY AUTHORIZED REPRESENTATIVE)**

2

**RESPONDENT MUST COMPLETE**

The undersigned respondent declares that he/she has read the Notice of Request for Proposal, Instructions to Respondents, Affidavits and Scope of Services, Requirements, Evaluation Criteria attached, that he/she has determined the conditions affecting the proposal agrees, if this proposal is accepted, to furnish and deliver Payroll and Human Resource Information Systems Services for the City of Trenton, Department of Administration for three (3) years with an option to extend two (2) one (1) year options:

Respondents should attach a description of the expected level of effort required by City of Trenton personnel during the implementation process. If the respondent offers an enhanced solution to reduce the level of effort required by City of Trenton personnel, the respondent is encouraged to include that as an option. Any pricing for such enhanced implementation assistance should be clearly delineated in the pricing proposal.

**PAYROLL AND HUMAN RESOURCE INFORMATION SYSTEMS SERVICES**

**TOTAL COST FOR THE SERVICES FOR YEAR ONE (1)** \$110,628.08

**TOTAL COST FOR THE SERVICES FOR YEAR TWO (2)** \$ 110,628.08

**TOTAL COST FOR THE SERVICES FOR YEAR THREE (3)** \$ 110,628.08

**GRAND TOTAL AMOUNT FOR THREE (3) YEARS** \$ 331,872.24

**OPTION TO EXTEND YEAR FOUR (4)**

**TOTAL COST FOR THE SERVICES** \$ 116,115.28

**OPTION TO EXTEND YEAR FIVE (5)**

**TOTAL COST FOR THE SERVICES** \$ 116,115.28

*Dan Patter*

(SIGNATURE BY AUTHORIZED REPRESENTATIVE)

## City of Trenton

One Time Implementation	Billed upon contract signing			
	# Active EEs	Per EE fee		Total Cost
iCON implementation	1328	\$ 50.00		N/A
		One time Cost		
ACA Compliance		\$ 10,000.00		N/A
Data Interface -GL		\$ 3,000.00	100%	\$ -
<b>Total Implementation Fees</b>				\$ -

Annual Recurring	Billed annually in anniversary month			
	# of forms	Per Form		Total Cost
W-2 preparation	2496	\$ 3.50		\$ 8,736.00
Form 1095c filing	1228	\$ 1.50		\$ 1,842.00
		Annual Fee		
ACA Module		\$ 4,000.00		\$ 4,000.00
<b>Estimated Annual Recurring Fees</b>				<b>\$ 14,578.00</b>

Monthly Recurring	Billed monthly			
	# EE's	Per EE / Month	Discount	Total Cost
iCON (includes payroll, HR, benefits administration, Employee Self Service, New Hire Reporting, FMLA, FTE Position Control)	1328	\$ 3.38		\$ 4,488.64
Retirees: No Charge for up to 1,000 Retirees	1000	\$ -		\$ -
Garnishments: \$2 per garnishment	26			\$ 52.00
	# EE's	Per Employee Pay		
Payroll Check processing (biweekly)	2636	\$ 1.20		\$ 3,163.20
	# Creators	Cost / Creator		
Creation of Cognos reporting	2	\$ 50.00		\$ 100.00
	# of Entities	Rate / Entity		
Federal Tax Services	1	\$ 120.00		\$ 120.00
State Tax Services	3	\$ 20.00		\$ 60.00
Local Tax Services	2	\$ 10.00		\$ 20.00
<b>Total Monthly Recurring Estimate</b>				<b>\$ 8,003.84</b>

Shipping charges are billed as incurred

NSF fees - \$55 per insufficient funds transaction

Employee file storage will be billed as follows:

Up to 1 GB	no charge
1-25 GB	\$25 per month
25 GB +	\$25 per month plus \$2.50 per additional GB

## Additional Modules

Although the City of Trenton did not implement either our Workforce Management (time and attendance) Module or our Recruiting Module (Applicant Tracking System) during the 2017-2020 period, we will honor the pricing we originally proposed, as follows:

### Additional Modules

One Time Implementation	Billed upon contract signing		
	# Active EEs	Per EE fee	Total Cost
Recruiting Module Implementation	1328		\$ 3,000.00
Workforce Management Module Implementation	1328	\$ 25.00	\$ 33,200.00
Monthly Recurring	One time Cost		\$ 36,200.00
	Billed monthly		
Recruiting Module	# EE's	Rate	Total Cost
	1328	\$ 1,300.00	\$ 1,300.00
Workforce Management Module	1328	Per Employee Per Month	\$ 5,484.64
<b>Total</b>			<b>\$ 6,784.64</b>

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**PROPOSAL  
RESPONDENT MUST COMPLETE**

The undersigned respondent declares that he/she has read the Notice of Request for Proposal, Instructions to Respondents, Affidavits and Scope of Services, Requirements, Evaluation Criteria attached, that he/she has determined the conditions affecting the proposal agrees, if this proposal is accepted, to furnish and deliver **Payroll and Human Resource Information Systems Services for the City of Trenton, Department of Administration** for **three (3) years** with an option to extend two (2) one (1) year options:

**PAYROLL AND HUMAN RESOURCE INFORMATION SYSTEMS SERVICES**

**TOTAL COST FOR THE SERVICES FOR YEAR ONE (1)** \$ 362,815

**TOTAL COST FOR THE SERVICES FOR YEAR TWO (2)** \$ 199,665

**TOTAL COST FOR THE SERVICES FOR YEAR THREE (3)** \$ 199,665

**GRAND TOTAL AMOUNT FOR THREE (3) YEARS** \$ 762,145

**OPTION TO EXTEND YEAR FOUR (4)**

**TOTAL COST FOR THE SERVICES** \$ 199,665

**OPTION TO EXTEND YEAR FIVE (5)**

**TOTAL COST FOR THE SERVICES** \$ 199,665

\*Ceridian uses Consumer Price Index for all additional increases.

\*\*Years 1-5 include 1000 retirees as an exception clause. The current pricing reflects what we understood from both the RFP and Questions answered in Addendum 1.

\*\*\*Our standard Dayforce Touch Clocks are \$1,850 with an annual maintenance fee of \$225. We offer many clocking solutions that we would be happy to discuss with you further.

\*\*\*\*Attached is the itemized breakdown of the proposal:

Included in the Dayforce subscription Fee for the core employee population:  
Software Services:

- Dayforce Core (Includes Core Elements and HR & Self-Service)
- Dayforce Payroll
- Dayforce Benefits Comprehensive

**Pricing Estimate: Prepared for City of Trenton**

1/22/2021

**CERIDIAN**  
**Dayforce**

Estimated One Time Charges	
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Description	Rate	Quantity	Charge
Ceridian Dayforce HR/Payroll Implementation/WFM/ Benefits/Succession/Performance/ Compensation/ ACA Management	\$152,950.00	1	\$152,950.00
Ceridian Tax Filing Implementation	Incl.	1	\$0.00
Payment Solutions (Direct Deposits, Checks, & Pay Cards)	Incl.	1	\$0.00
General Ledger Interface Setup to City of Trenton G/L system	Incl.	1	\$0.00
Single Sign-On to Cadence Education Internal Network	Incl.	1	\$0.00
3 Import and 10 Export Interfaces Included	Incl.	13	\$0.00
Instructor-Led Exclusive Training - (Per Day)	\$3,400	3	\$10,200.00
PR/HR Data Conversion (Current, 7 years Historical Data and 3 yrs. Check Detail)	Incl.	1	\$0.00
<b>Estimated Implementation:</b>			<b>\$163,150.00</b>

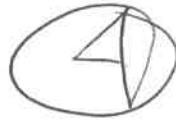
Monthly PEPM Includes: Dayforce HR, Payroll/Tax, WFM, Document Management & Performance	Rate	Quantity	Monthly PEPM	Annual PEPM
<b>Ceridian Dayforce HR/Payroll/WFM/ Benefits/Succession/Performance/ Compensation/ ACA Management</b>			\$	
Subscription Fee for Employee Population	\$11.33	1,250	\$ 14,162.50	\$169,950
Dayforce Exception Group (Librarians)	\$4.75	35	\$ 166.25	\$1,995
Dayforce Exception Group -Retiree- Not Paid & Not Using WFM**	\$2.16	1,000	\$ 2,160.00	\$25,920
Dayforce Annual Live Membership	\$900.00			\$900
Sandbox Testing Environment	Included			
Unlimited Payments (Bi-Weekly, SPIFs, Bonus, Year-end) - Unlimited Employees Paid	Included			
Wage Attachments Calculation and Disbursement - Unlimited Quantity	Included			
New Hire Reporting Fee - Unlimited Quantity	Included			
Employment/Salary Verification Services Including Social Services	Included			
Employee-Manager-HR-Payroll Self-Service	Included			
Premium Service 24 x 7 Support including Functional/Technical Support	Included			
Single Sign-on	Included			
Federal Tax Filing - 1 ID#	Included			
State Tax Filing - 1 SIT#	Included			
Local Tax Filing - 1 SIT#	Included			
Employment/Salary Verification Services	Included			
Additional Federal Tax Filing Ids (Quantity Shown Includes One Free)	55.00	1	\$55.00	\$660.00
Additional State Tax Filing Ids (Quantity Shown Includes One Free Per FEIN)	10.00	1	\$10.00	\$120.00
Additional Local Tax Filing Ids (Quantity Shown Includes One Free Per FEIN)	10.00	1	\$10.00	\$120.00
<b>Total Monthly Fees</b>				
<b>Total Annual Fees</b>			<b>\$0.00</b>	<b>\$199,665.00</b>

\*Based on what we know for the RFP and the answers to the questions; Ceridian has provided a cost estimate for the Retiree population

\*\*Noted on the order form - Library &amp; Retiree are noted as an exception group

\*\*\*Our standard Dayforce Touch Clocks are \$1,850 with an annual maintenance fee of \$225. We offer many clocking solutions that we would be happy to discuss with you further.

# D. Primepoint Signed Pricing Page - RFP Page 31 - Completed by Respondent



## PROPOSAL **RESPONDENT MUST COMPLETE**

The undersigned respondent declares that he/she has read the Notice of Request for Proposal, Instructions to Respondents, Affidavits and Scope of Services, Requirements, Evaluation Criteria attached, that he/she has determined the conditions affecting the proposal agrees, if this proposal is accepted, to furnish and deliver **Payroll and Human Resource Information Systems Services for the City of Trenton, Department of Administration for three (3) years with an option to extend two (2) one (1) year options:**

### **PAYROLL AND HUMAN RESOURCE INFORMATION SYSTEMS SERVICES**

<b>TOTAL COST FOR THE SERVICES FOR YEAR ONE (1)</b>	<b>\$294,526</b>
<b>TOTAL COST FOR THE SERVICES FOR YEAR TWO (2)</b>	<b>\$234,026</b>
<b>TOTAL COST FOR THE SERVICES FOR YEAR THREE (3)</b>	<b>\$234,026</b>
<b>GRAND TOTAL AMOUNT FOR THREE (3) YEARS</b>	<b>\$762,578</b>

### **OPTION TO EXTEND YEAR FOUR (4)**

<b>TOTAL COST FOR THE SERVICES</b>	<b>\$234,026</b>
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### **OPTION TO EXTEND YEAR FIVE (5)**

<b>TOTAL COST FOR THE SERVICES</b>	<b>\$234,026</b>
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Jerry Hampton

**(SIGNATURE BY AUTHORIZED REPRESENTATIVE)**

5

PROPOSAL  
**RESPONDENT MUST COMPLETE**

The undersigned respondent declares that he/she has read the Notice of Request for Proposal, Instructions to Respondents, Affidavits and Scope of Services, Requirements, Evaluation Criteria attached, that he/she has determined the conditions affecting the proposal agrees, if this proposal is accepted, to furnish and deliver **Payroll and Human Resource Information Systems Services for the City of Trenton, Department of Administration for three (3) years with an option to extend two (2) one (1) year options:**

**PAYROLL AND HUMAN RESOURCE INFORMATION SYSTEMS SERVICES**

**TOTAL COST FOR THE SERVICES FOR YEAR ONE (1)** \$ 281,019.24\*

**TOTAL COST FOR THE SERVICES FOR YEAR TWO (2)** \$ 251,363.95\*

**TOTAL COST FOR THE SERVICES FOR YEAR THREE (3)** \$ 263,932.15\*

**GRAND TOTAL AMOUNT FOR THREE (3) YEARS** \$ 796,315.34\*

**OPTION TO EXTEND YEAR FOUR (4)**  
**TOTAL COST FOR THE SERVICES** \$ 277,128.76\*

**OPTION TO EXTEND YEAR FIVE (5)**  
**TOTAL COST FOR THE SERVICES** \$ 290,985.20\*

\*Final Pricing will vary based on scheduling and time clock needs.

  
**(SIGNATURE BY AUTHORIZED REPRESENTATIVE)**

# NEOGOV Pricing

## Year 1 Subscription Fees

Line	Description	Annual Recurring Cost
1	Insight Enterprise Edition (IN) » IN License » Candidate Text Messaging (CTM)	Included  \$18,730.80 \$936.54
2	GovernmentJobs.com Job Posting Subscription (GJC) » GJC License	Included  \$3,854.70
3	Onboard (ON) » ON License	Included  16,389.00
4	eForms (eF) » eF License	Included  \$23,413.50
5	Perform (PE) » PE License	Included  \$28,096.20
6	Learn (LE) » LE License	Included  \$35,588.70
7	Human Resources (Core) » Core License	Included  \$28,096.20
8	Benefits (BE) » BE License	  \$9,365.40
9	Payroll » Payroll License » Payroll Services	Included  \$37,461.60
10	Time & Attendance » T&A License » Scheduling	Included  Not Included  \$37,461.60 TBD
11	NEOGOV Integrations » Integration Maintenance	Not Included  TBD
SUB-TOTAL*		\$239,394.24

## Year 1 Setup/Training Fees

Line	Description	Non-Recurring Fees
12	INSIGHT (IN) » Setup & Implementation » Training	Included Included
	PERFORM (PE) » Setup & Implementation » Training	Included Included
	ONBOARD (ON) » Setup & Implementation » Training » Onboard form building as Professional Service <sup>2</sup>	Included Included
	LEARN (LE) » Setup & Implementation » Training	Included Included
	HRIS » Setup & Implementation » Training	Included Included
	TIMECLOCKS » Setup & Configuration	TBD Not Included
	NEOGOV INTEGRATIONS » Setup & Configuration	TBD Not Included
	<b>SUB-TOTAL*</b>	<b>\$41,625.00</b>
	<b>YR 1 ORDER TOTAL*</b>	<b>\$281,019.24</b>

\*Pricing Totals do not include items denoted TBD. Further scoping is required to determine full needs of the City.

<sup>1</sup> More detailed descriptions of the services are contained in the order detail for each service, which are incorporated herein and made a part hereof by this reference.

Note: Items designated as Not Applicable (N/A, NA) on the Order Summary are not included. Customers may request a quote for these services at their discretion through the term of this contract.

<sup>2</sup> NEOGOV ON includes I9 and W4 standard forms that are regularly updated by NEOGOV. Additional form building or form update services are available from NEOGOV Professional Services at the following costs:

- » Background Forms | \$295 per form
- » Dynamic Forms | \$195 per form
- » Updates to Existing Forms | \$200 an hour

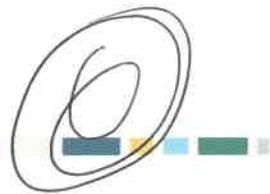
Additionally, during the term of any subscription license, the Customer will receive:

- » Customer Support | Provided to the Customer through online resources available 24 hours a day and through live personal services available by telephone Monday - Friday 6 AM to 6 PM Pacific Time (excluding NEOGOV holidays).
- » Product Upgrades to Licensed Software | Customer shall receive all product upgrades to purchased packages. Product upgrades are automatic and available upon the next login following a product upgrade rollout.

### ***Pricing: Years 1 - 5***

Year 1	Year 2	Year 3	Year 4	Year 5
\$281,019.24	\$251,363.95	\$263,932.15	\$277,128.76	\$290,985.20

The City may also choose to bake in the 5% YOY increase if the same subscription total is preferred each year.



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**PAYROLL AND HUMAN RESOURCE INFORMATION SYSTEMS SERVICES**

<b>TOTAL COST FOR THE SERVICES FOR YEAR ONE (1)</b>	<u>\$ 344,523.27</u>
<b>TOTAL COST FOR THE SERVICES FOR YEAR TWO (2)</b>	<u>\$ 310,014.14</u>
<b>TOTAL COST FOR THE SERVICES FOR YEAR THREE (3)</b>	<u>\$ 310,014.14</u>
<b>GRAND TOTAL AMOUNT FOR THREE (3) YEARS</b>	<u>\$ 964,551.55</u>
<b><u>OPTION TO EXTEND YEAR FOUR (4) TOTAL COST FOR THE SERVICES</u></b>	<u>\$ 319,314.56</u>
<b><u>OPTION TO EXTEND YEAR FIVE (5) TOTAL COST FOR THE SERVICES</u></b>	<u>\$ 325,700.85</u>



**(SIGNATURE BY AUTHORIZED REPRESENTATIVE)**



PROPOSAL  
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**PAYROLL AND HUMAN RESOURCE INFORMATION SYSTEMS SERVICES**

**TOTAL COST FOR THE SERVICES FOR YEAR ONE (1)**      \$ 906,777.93

**TOTAL COST FOR THE SERVICES FOR YEAR TWO (2)**      \$ 195,581.45

**TOTAL COST FOR THE SERVICES FOR YEAR THREE (3)**      \$ 195,581.45

**GRAND TOTAL AMOUNT FOR THREE (3) YEARS**      \$ 1,297,940.83

**OPTION TO EXTEND YEAR FOUR (4)**  
**TOTAL COST FOR THE SERVICES**      \$ 195,581.45

**OPTION TO EXTEND YEAR FIVE (5)**  
**TOTAL COST FOR THE SERVICES**      \$ 195,581.45

**(SIGNATURE BY AUTHORIZED REPRESENTATIVE)**

PROPOSAL  
**RESPONDENT MUST COMPLETE**



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**PAYROLL AND HUMAN RESOURCE INFORMATION SYSTEMS SERVICES**

(Implementation Costs: \$1,165,200  
Software Costs Year 1: \$123,943.68)

**TOTAL COST FOR THE SERVICES FOR YEAR ONE (1)**

**\$ Year 1 Total: \$1,289,143.68**

**TOTAL COST FOR THE SERVICES FOR YEAR TWO (2)**

**\$ \$123,943.68**

**TOTAL COST FOR THE SERVICES FOR YEAR THREE (3)**

**\$ \$123,943.68**

**GRAND TOTAL AMOUNT FOR THREE (3) YEARS**

**\$ \$1,537,031.04**

**OPTION TO EXTEND YEAR FOUR (4)**

**TOTAL COST FOR THE SERVICES**

**\$ \$131,491.85**

**OPTION TO EXTEND YEAR FIVE (5)**

**TOTAL COST FOR THE SERVICES**

**\$ \$131,491.85**



**(SIGNATURE BY AUTHORIZED REPRESENTATIVE)**

**Oracle Cloud Subscription Costs:**

Module	License Type	Qty:	Year 1:	Year 2:	Year 3:	Year 4:	Year 5:
Oracle Fusion Human Capital Management	Hosted Employee	1285	\$ 44,409.60	\$ 44,409.60	\$ 44,409.60	\$ 45,741.89	\$ 47,114.14
Oracle Fusion Human Resource Help Desk	Hosted Employee	1285	\$ 11,842.56	\$ 11,842.56	\$ 11,842.56	\$ 12,197.84	\$ 12,563.77
Oracle Fusion Recruiting	Hosted Employee	1285	\$ 23,685.12	\$ 23,685.12	\$ 23,685.12	\$ 24,395.67	\$ 25,127.54
Oracle Fusion Payroll Cloud Service for US	Hosted Employee	1285	\$ 20,724.48	\$ 20,724.48	\$ 20,724.48	\$ 21,346.21	\$ 21,986.60
Oracle Fusion Time and Labor Cloud	Named User	1285	\$ 8,881.92	\$ 8,881.92	\$ 8,881.92	\$ 9,148.38	\$ 9,422.83
Additional Test Environment	Each	1	\$ 14,400.00	\$ 14,400.00	\$ 14,400.00	\$ 14,832.00	\$ 15,276.96
<b>Totals:</b>			\$123,943.68	\$123,943.68	\$123,943.68	\$127,661.99	\$131,491.85

## Pricing Proposal

### Implementation Costs

We have proposed fixed fee deliverable-based pricing for implementation. This pricing includes all recommended services and detailed in our Technical Proposal (i.e. project management, testing, training, change management). Fees will be billed upon on the completion of milestone-based deliverables.

This pricing is valid for 180 days from the proposal due date, January 22, 2021.

Implementation Costs Total:	\$ 1,165,200
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Our implementation costs do not include travel and expenses. Should the project be done on-site, we estimate the travel costs for this project to be an additional \$200,000. Travel expenses will be billed as they are incurred.

Travel and Expenses Total:	\$ 200,000
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### Software Subscription Costs

We are proposing the following Oracle Cloud modules for the City of Trenton to meet the requirements outlined in the RFP:

- Oracle Fusion Human Capital Management
- Oracle Fusion Human Resource Help Desk
- Oracle Fusion Recruiting
- Oracle Fusion Payroll
- Oracle Fusion Time and Labor
- 1 Additional Test Environment

There is no uplift in subscription fees for years 1-3. If the City should choose to extend for the optional years 1 and 2, there will be a 3% uplift.

Please see the table below for the costs broken down by module, along with the license type and number of proposed user licenses.

## Company Information

City Of Trenton  
319 E State St  
Trenton, NJ 08608  
United States

## Executive Contact

Isabel Garcia  
Purchasing  
[igarcia@trentonnj.org](mailto:igarcia@trentonnj.org)  
(732) 736-0092

## Recurring Fees and Considerations

Number of Employees: 1250 on City Of Trenton

	Per Processing	Count	Min	Base	Rate	Bi-Weekly	Annual
Workforce Now Payroll Solutions	1250	-	-	\$1.50	\$1,875.00	\$48,750.00	
• Enhanced Payroll							
Employment and Income Verification							
• Employment Verification							
	Monthly Processing	Count	Min	Base	Rate	Monthly	Annual
Workforce Now HCM Solutions	1285	-	-	\$5.58	\$7,170.30	\$86,043.60	
• Enhanced HR							
• HCM Analytics							
• Enhanced Benefits							
• Document Cloud							
Health Compliance	1285	-	-	\$1.40	\$1,799.00	\$21,588.00	
ADP DataCloud	1285	-	-	\$1.20	\$1,542.00	\$18,504.00	
• DataCloud Enhanced Insights							
ADP Succession Management	1285	-	-	\$1.20	\$1,542.00	\$18,504.00	
Workforce Manager Time and Attendance							
Hourly Employees	900	-	-	\$5.40	\$4,860.00	\$58,320.00	
Salaried Employees	385	-	-	\$3.60	\$1,386.00	\$16,632.00	
• Compliance on Demand							
Accruals	1285	-	-	\$0.42	\$539.70	\$6,476.40	
Accruals and Leave	1285	-	-	\$0.66	\$848.10	\$10,177.20	
Absence Management	1285	-	-	\$0.96	\$1,233.60	\$14,803.20	
Advanced Scheduling	1285	-	-	\$1.05	\$1,349.25	\$16,191.00	
Analytics	1285	-	-	\$0.72	\$925.20	\$11,102.40	
Work (Activities)	1285	-	-	\$0.90	\$1,156.50	\$13,878.00	
InTouch Timeclock Proximity Reader	1	-	-	\$220.00	\$220.00	\$2,640.00	
InTouch Quick Punch	1	-	-	\$20.00	\$20.00	\$240.00	
Wage Garnishment Disbursement Fee	50	-	-	\$1.35	\$67.50	\$810.00	
• Full Service Garnishments							
Wage Garnishment Lien Processing	50	\$375.00	-	\$21.00	\$1,050.00	\$12,600.00	
Wage Garnishment Notice Letter for Non-Active Employee	10	-	-	\$6.00	\$60.00	\$720.00	
Talent Management and Activation	1285	-	-	\$2.28	\$2,929.80	\$35,157.60	
• Performance and Goal Management							
• Recruiting Embedded Intelligence							
• Recruitment and Talent Acquisition							
• Compensation Management							
Additional Jurisdiction (if applicable)		2+			\$8.95/month		
Wage Garnishment Manual Checks (if applicable)					\$16/check		
International Employees Rate (if applicable)					\$3.00/month		
Shipping Fees for 3rd party courier delivery will be billed at prevailing rate.							

# Sales Order

Quote Number

05-2020-639893,6



## Company Information

City Of Trenton  
319 E State St  
Trenton, NJ 08608  
United States

## Executive Contact

Isabel Garcia  
Purchasing  
[igarcia@trentonnj.org](mailto:igarcia@trentonnj.org)  
(732) 736-0092

## Recurring Fees and Considerations

Number of Employees: 35 on City of Trenton-Library

Icon	Category	Count	Min	Base	Rate	Bi-Weekly	Annual
	Per Processing						
	Workforce Now Payroll Solutions	35	-	-	\$1.50	\$52.50	\$1,365.00
	• Enhanced Payroll						
	Monthly Processing						
	Wage Garnishment Disbursement Fee	50	-	-	\$1.35	\$67.50	\$810.00
	Wage Garnishment Notice Letter for Non-Active Employee	10	-	-	\$6.00	\$60.00	\$720.00
	Additional Jurisdiction (if applicable)		2+		\$8.95/month		
	Wage Garnishment Manual Checks (if applicable)				\$16/check		
	Shipping Fees for 3rd party courier delivery will be billed at prevailing rate.						
	Annual Processing						
	Year End Forms, W2s or 1099s	35	-	-	\$3.83		\$134.05
	Total Annual Investment					Total Annual	
	Workforce Now Services						\$3,029.05

Icon	Other Considerations	Count	Rate	Setup
	Hardware and Other Fees			
	Implementation			
	• Implementation of Wage Garnishment			\$600.00

## Sales Order

Quote Number

05-2020-639893.6



### Important Project and Billing Information

Billing for Payroll Processing Services, HCM and any module bundled into the single per employee per processing fee for payroll, is billed immediately following the client's first payroll processing. The billing count is based on the number of pays submitted during each processing period, therefore total billing may fluctuate.

Billing for all modules bundled under HCM Solutions will begin on the date the ADP Product or Service is available for use by the CLIENT in a production environment. The billing count is based on all unique lives in the database paid in the previous calendar month. Any non-terminated employees based outside the United States will be billed separately as International Employees.

Billing for all modules bundled under Talent Activation Suite will begin on the date the ADP Product or Service is available for use by the CLIENT in a production environment. The billing count is based on all unique lives in the Workforce Now database paid in the previous calendar month.

Billing for Recruitment, Performance, Compensation, Succession and/or Learning will begin on the date the ADP Product or Service is available for use by the CLIENT in a production environment. The billing count is based on all lives in the that module, regardless of status.

Billing for Workforce Manager will begin on the date Workforce Manager is available for use by the CLIENT in a production environment. The billing count is based on all non-terminated lives in the Time Module, including managers/supervisors that need to approve time cards. Billing for add-on modules will include counts based on those lives specifically added and maintained by the practitioner.

Workforce Manager can only be used for tracking time for US associates only. clients are prohibited for leveraging this solution to track time for anyone located outside the US.

CLIENT will transmit wage garnishment information, deductions and liabilities to ADP one business day prior to the associated payroll check date via reverse wire.

For all reverse wire clients, funds must be available by 6:00 AM PST.

**History Conversion:** The services noted on this sales order are performed by ADP Professional Services and are for companies with more than 1000 active employees with data coming from a single data base source. Conversion of history from multiple databases must be quoted via a customized statement of work.

The costs detailed on this sales order include the first five practitioners at no cost. Each additional practitioner after the first five will be billed at \$260 per practitioner per month.

#### Other

Payment for ADP's Fees for Service will be due within thirty (30) days of invoice date.

Expiration Date: 2/11/2021

Summary			
Estimated Annual Net Investment:	\$400,953.95	Total Net Implementation:	\$177,900.00

The ADP Services Listed on this Sales Order are provided at the prices set forth herein and in accordance with the ADP Master Services Agreement (or other similar agreement governing ADP's services), which shall include any appendix, exhibit, addendum, schedule or other similar document attached thereto or accompanying this Sales Order. By signing below you are acknowledging and agreeing to such terms and conditions and to the listed prices.