

RFP2021-56 LEGAL SERVICES-REDEVELOPMENT FOR THE CITY OF TRENTON, DEPARTMENT OF LAW PROPOSAL OPENED 12/16/2021 AT 11:00AM

RFP2021-56 LEGAL SERVICES-REDEVELOPMENT FOR THE CITY OF TRENTON, DEPARTMENT OF LAW						
NUMBER OF RESPONDENTS:	6					
NAME OF BIDDER	MARMERO LAW LLC	PARKER MCCAY, P.A.	MALEY GIVENS, P.C.	MICHAEL A. ARMSTRONG AND ASSOCIATES, LLC	RAINONE COUGHLIN MINCHELLO, LLC	WILENTZ, GOLDMAN AND SPTIZER, P.A.
ADDRESS	44 EUCLID STREET	9000 MIDLANTIC DRIVE, SUITE 300	1150 HADDON AVENUE, SUITE 210	79 MAINBRIDGE LANE	555 U.S. HIGHWAY ONE SOUTH, SUITE 440	90 WOODBRIDGE CENTER DRIVE, SUITE 900
CITY, STATE, ZIP	WOODBURY, NJ 08096	MOUNT LAUREL, NJ 08054	COLLINGSWOOD, NJ 08108-2003	WILLINGBORO, NJ 08046	ISELIN, NJ 08830	WOODBRIDGE, NJ 07095
CONTACT NAME	ALBERT K. MARMERO	CAROLYN J. RUTSKY	M. JAMES MALEY, JR.	MICHAEL A. ARMSTRONG	DAVID L. MINCHELLO, ESQ.	EVERETT M. JOHNSON, ESQ.
TELEPHONE	856-848-6440	856-596-8900	856-854-1515	609-877-5511	732-709-4182	732-855-6149
FAX	856-848-5002	856-596-9631	856-858-2944	609-877-7755	732-791-1555	732-726-6645
E-MAIL	AMARMERO@MARMEROLAW.COM	INFO@PARKERMCCAY.COM	JMALEY@MALEYGIVENS.COM	MAA@ARMSTRONGLAWFIRM.COM	DMINCHELLO@NJRCMLAW.COM	EJOHNSON@WILENTZ.COM
OWNERSHIP DISCLOSURE STATEMENT	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED
EQUAL EMPLOYMENT OPPORTUNITY EXHIBIT A	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED
REQUIRED EVIDENCE EEO/AFFIRMATIVE ACTION REGULATIONS QUESTIONNAIRE	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED
ACKNOWLEDGEMENT OF RECEIPT OF ADDENDA	N/A	N/A	N/A	N/A	N/A	N/A
NJ BUSINESS REGISTRATION CERTIFICATE	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED
NON-COLLUSION AFFADAVIT	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED
AMERICANS WITH DISABILITIES ACT OF 1990 LANGUAGE	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED
ETHICS COMPLAINT DISCLOSURE	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED
DEBARMENT NOTICE	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED
CERTIFICATION AND DISCLOSURE OF POLITICAL CONTRIBUTIONS	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED
DISCLOSURE OF INVESTED ACTIVITIES IN IRAN	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED
CITY OF TRENTON RESIDENT EMPLOYMENT POLICY	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED
EIC	CERT.#63778 EXP. 11/15/2027	CERT.#4740 EXP. 04/15/2023	CERT.#36560 EXP. 04/15/2027	CERT.#34433 EXP. 02/15/2026	CERT.#57133 EXP.02/15/2024	CERT.#5743 EXP. 09/15/2024
CERTIFICATE OF INSURANCE	REQUIRED FROM AWARDED VENDOR	REQUIRED FROM AWARDED VENDOR	REQUIRED FROM AWARDED VENDOR	REQUIRED FROM AWARDED VENDOR	REQUIRED FROM AWARDED VENDOR	REQUIRED FROM AWARDED VENDOR
60-DAY EXTENSION COMPLIANCE	YES	YES	YES	YES	YES	YES
PROVIDE PRIORITY EMERGENCY SERVICES	YES	YES	YES	YES	YES	YES
REFERENCES	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED
W-9	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED
EXCEPTIONS (IF ANY)	NONE	NONE	NONE	NONE	NONE	NONE
ATTORNEY HOURLY RATE	\$150.00 PER HOUR	\$175.00 PER HOUR	\$175.00 PER HOUR	\$175.00 PER HOUR	\$175.00 PER HOUR	\$250.00 PER HOUR BLENDED
FATAL FLAW	NONE	NONE	NONE	NONE	NONE	NONE



C) Facilities:

Marmero Law is a South Jersey firm with its main office located in historical Woodbury on “Lawyers’ Row”. Marmero Law also has an office in Tinton Falls, New Jersey. Marmero Law employs a total of 16 people, 5 of which are attorneys. Marmero Law hours of operation are 8am – 6pm Monday through Friday and can easily service the City of Trenton with the time, participation and requirements presented in the Request for Proposals/Qualifications. However, to service your City emergency needs, attorneys will be accessible 24 hours a day via emergency phone lines.

D) Conflicts of Interest:

No foreseeable conflicts exist at this time. However, if a conflict arises Marmero Law will alert the City of Trenton.

E) Fees:

With the knowledge of the individuals named herein, along with the proper documents included from Marmero Law, the firm’s grasp of timelines, protocol, procedures and other issues, Marmero Law will accomplish each task in a timely, skilled manner.

Proposed rate for service rendered by Marmero Law, LLC: **\$150.00 per hour**

F) Other Information:

Services in the United States of America

All Services will be performed within the United States of America.

Terms and Conditions

Marmero Law will comply with all the General Terms and Conditions required by City of Trenton and enter into a Standard Professional Services Contract.

Insurance in Accordance

Marmero Law, LLC has both Professional Liability Insurance and Workers’ Compensation in accordance with New Jersey law.

References

Due to the confidentiality of cases, references can be discussed with the attorneys from our firm. Please note the firm handles hundreds of cases per year.

Proof of Insurance

Attached

ORIGINAL ②

BID PROPOSAL FORM
RESPONDENT MUST COMPLETE

We the undersigned propose to furnish and deliver the above services pursuant to the scope of services and requirements and made part hereof: **RESPONDENTS ARE WELCOME TO SUBMIT THEIR OWN PROPOSAL PAGES.**

HOURLY RATE: \$ 175.00


(ORIGINAL SIGNATURE BY AUTHORIZED REPRESENTATIVE)

The undersigned is a Corporation, Partnership or Individual under the laws of the State of New Jersey having its principal office at Mount Laurel

COMPANY Parker McCay P.A.

ADDRESS 9000 Midlantic Drive, Suite 300

ADDRESS Mount Laurel, NJ 08054

FED. ID #

NAME Carolyn J. Rutsky

TELEPHONE 856-596-8900

FAX 856-596-9631

EMAIL info@parkerMcCay.com

DATE 12-7-21

SIGNATURE 



FEE SCHEDULE

Proposed Redevelopment Attorney Fee Schedule

The hourly rate for professional and paraprofessional legal services for City of Trenton will be:

Shareholders (Partners)	\$255
Counsel, Of Counsel	\$255
Associates	\$190-\$240
Paralegals/Law Clerks	\$100

Time estimates and total cost of “not to exceed” amount can be determined upon further discussion of the scope of work for the position.

Additional Fees

In addition to legal services, our invoices will include any out-of-pocket expenses attributable to a specific client matter. Out-of-pocket expenses generally include, but are not limited to postage, photocopying and complex document production, courier services, online research, travel expenses, filing, recording, certification and registration fees charged by governmental bodies.

Itemized statements showing services rendered and disbursements made by the firm on behalf of the client will be submitted on a monthly basis, together with an appropriate voucher for payment.

(3)

MALEY GIVENS
A PROFESSIONAL CORPORATION

Counsellors at Law

1150 Haddon Avenue, Suite 210
Collingswood, New Jersey 08108
www.maleygivens.com

P 856 854-1515
F 856 858-2944

M. James Maley Jr.*
Emily K. Givens
Erin E. Simone
M. Michael Maley*
Taylor R. Derleth*

* Admitted in PA & NJ

COST PROPOSAL

The undersigned individual, firm, or corporation, hereby proposes to serve as Legal Services – Redevelopment (RFP2021-56) based upon the following compensation:

On a reduced “government rate” hourly basis as follows:

M. James Maley, Jr.	\$175.00
Emily K. Givens	\$175.00
Erin Simone	\$135.00
Michael Maley	\$135.00
Taylor R. Derleth	\$135.00
Paralegal/Law Clerk	\$ 85.00

In addition to the hourly rate for services, reasonable expenses will be billed for photocopies, long distance telephone charges, automated legal research, experts, court costs and other expenses reasonably incurred in representing the City’s interests.

In the event funds for services are paid through an escrow from a private party or redevelopment project, then, with the City’s approval, the firm will charge its usual billing rates.

MICHAEL A. ARMSTRONG & ASSOCIATES, LLC

Counselors at Law
79 MAINBRIDGE LANE
WILLINGBORO, NEW JERSEY 08046

4

MICHAEL A. ARMSTRONG+
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CRISTAL M. HOLMES-BOWIE
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MORRISON KENT FAIRBAIRN+
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ALEXIS A. COTSLAS
Email: aac@armstronglawfirm.com



TELEPHONE: (609) 877-5511
FACSIMILE: (609) 877-7755

+ MEMBER NJ, NY & GA BARS

+ MEMBER NJ & PA BARS

RESPONSE TO REQUEST FOR PROPOSALS PROFESSIONAL SERVICES CITY OF TRENTON LEGAL SERVICES – REDEVELOPMENT RFP 2021-56

Michael A. Armstrong & Associates, LLC is interested in performing the work described in the Request for Proposal for Legal Services- Redevelopment for the City of Trenton.

A. Qualifications, Experience and Reputation of Staff

Michael A. Armstrong and Cristal Holmes-Bowie have been licensed to practice law in the State of New Jersey and appear before all state and federal courts and administrative offices in the State of New Jersey for over 30 years.

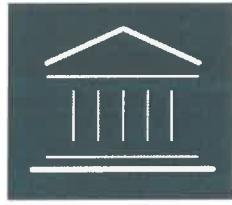
Michael A. Armstrong and Cristal Holmes-Bowie have 18 years experience in representing municipal entities in redevelopment law matters, including extensive experience in connection with the approval of redevelopment ordinances and plans, as well as drafting redevelopment agreements.

The firm has represented four municipal entities in redevelopment matters: Township of Willingboro (18 years), Willingboro Municipal Utilities Authority (WMUA) (12 years), Borough of Lawnside (2 years) and City of Newark (4 years) with respect to all areas of redevelopment, including interpreting the local redevelopment law, drafting and negotiating redevelopment agreements, escrow agreements, redevelopment ordinances, related resolutions, working with developers, planners, planning and zoning board attorneys to implement redevelopment zones, and advising municipal government officials in enforcing redevelopment zones. The firm has also represented the State of New Jersey, Pleasantville Housing and Redevelopment Authority, and the WMUA in property acquisitions in non-litigated and Condemnation actions.

B. Compensation Proposal

Hourly Rates for Attorneys And Support Staff

	<u>Rate Per Hour</u>	<u>Services of</u>
\$	175.00	Michael A. Armstrong
\$	135.00	Associate Attorneys
\$	85.00	Paralegals



Louis N. Rainone
Craig J. Coughlin*
David L. Minchello
Ronald H. Gordon
Carol A. Berlen
John F. Gillick
Brian P. Trelease*
Claudia Marchese
Anne E. Rowan
Matthew R. Tavares*
Sapana Shah*
Vik Advani
* Also admitted in New York
Δ Also admitted in DC

Christopher D. Zingaro
Vaughn Parchment
Thomas Schoendorf
Nahimot A. Adedimeji
Corissa L. Sherman
Frank J. Dyevoich*

DMinchello@NJRCMLAW.com

PAYMENT CONDITIONS AND RATE SCHEDULES

During the calendar year 2022 Rainone Coughlin Minchello proposed to provide legal services at an hourly rate of One Hundred Seventy-Five Dollars (\$175.00) per hour for shareholders, One Hundred Thirty-Five Dollars (\$135.00) per hour for all other attorneys and Eighty-Five (\$85.00) for paralegals for all services required.

If the fees billed are to be paid by Developers Escrow, the Firm proposes to provide services as a rate of Two Hundred Twenty-Five Dollars (\$225.00) per hour for all attorneys. These services include, but are not limited to, any and all activities performed on litigated matters (i.e. cases filed in State, Federal or Administrative Law Courts); any and all activities performed with regard to duties as Redevelopment Counsel and any and all activities performed in at the request of the Agency.

We further propose the following fees for expenses:

Reimbursable Expenses:

Photocopies	\$.08 per page;	Faxes	\$.25 per page
Printing	\$.08 per page;	Color Copies	\$.65 per page
CD Copy	\$5.00;	DVD Copy	\$10.00

Any additional reimbursable expenses will be subject to the approval of the City.

Invoices and Payment: Invoices are sent on a monthly basis and payment is due within 30 days thereafter.



90 Woodbridge Center Drive
Suite 900 Box 10
Woodbridge, NJ 07095-0958
732.636.8000

Price Proposal

Any legal fees paid for by the City will be billed at a blended rate of **\$250** per hour for all attorneys, and **\$100** per hour for paralegals.

Our legal fees for redevelopment services paid out of escrow funds funded by developers and redevelopers will be billed at a blended rate of **\$350** per hour.


Everett M. Johnson, Esq.