

**RFP2021-57 LEGAL SERVICES – INSURANCE LITIGATION AND INSURANCE RELATED MATTERS FOR THE CITY OF TRENTON, DEPARTMENT OF LAW  
PROPOSALS OPENED 12/17/2021 AT 11:00AM**

|   |  |  |  |  |  |  |  |  |  |                                     |
|---|--|--|--|--|--|--|--|--|--|-------------------------------------|
| RFP2021-57 LEGAL SERVICES – INSURANCE LITIGATION AND INSURANCE RELATED MATTERS FOR THE CITY OF TRENTON, DEPARTMENT OF LAW |  |  |  |  |  |  |  |  |  |                                     |
| NUMBER OF RESPONDENTS:  | 9  |  |  |  |  |  |  |  |  |                                     |
| NAME OF BIDDER  | CHASAN LAMPARELLO MALLON & CAPPUZO, PC                         | MARMERO LAW LLC  | ANTONELLI KANTOR, P.C.                                       | RAINONE COUGHLIN MINCHELLO, LLC                                      | BOYLE AND VALENTI, P.C.                                    | PARKER MCCAY, P.A.   | ERIC M. BERNSTEIN AND ASSOCIATES, LLC                              | FLORIO, KENNY, RAVAL, LLP                            | MURPHY ORLANDO, LLC  |                                     |
| ADDRESS   | 300 LIGHTING WAY, SUITE 200                                    | 44 EUCLID STREET   | 354 EISENHOWER PARKWAY, SUITE 1000                           | 555 U.S. HIGHWAY ONE SOUTH, SUITE 440                                | 1940 ROUTE 70 EAST, SUITE 4                                | 9000 MIDLANTIC DRIVE, SUITE 300                                | 34 MOUNTAIN BLVD, BUILDING A, P.O. BOX 4922                        | 125 CHUBB AVENUE, SUITE 310-N                        | 222 WEST STATE STREET SUITE 303  |                                     |
| CITY, STATE, ZIP  | SECAUCUS, NJ 07094   | WOODBURY, NJ 08096   | LIVINGSTON, NJ 07039   | ISELIN, NJ 08830   | CHERRY HILL, NJ 08003                                      | MOUNT LAUREL, NJ 08054   | WARREN NJ 07059-4922   | LYNDHURST, NJ 07071                                  | TRENTON, NJ 08608  |                                     |
| CONTACT NAME  | CHEYNE R. SCOTT, ESQ.  | ALBERT K. MARMERO  | JARRID H. KANTOR   | DAVID L. MINCHELLO, ESQ.   | ANTHONY VALENTI, ESQ.                                      | CAROLYN J. RUTSKY  | ERIC M. BERNSTEIN AND ASSOCIATES, LLC                              | EDWARD J. FLORIO                                     | JASON F. ORLANDO   |                                     |
| TELEPHONE   | 201-809-6005   | 856-848-6440   | 908-623-3676   | 732-709-4182   | 856-499-3335   | 856-596-8900   | 732-805-3360   | 201-659-8011   | 201-451-5000   |                                     |
| FAX   | 201-348-6633   | 856-848-5002   | 908-866-0336   | 732-791-1555   | 856-499-3304   | 856-596-9631   | 732-805-3346   | 201-659-8511   | 201-451-5000   |                                     |
| E-MAIL  | <a href="mailto:CSCOTT@CHASANLAW.COM">CSCOTT@CHASANLAW.COM</a> | <a href="mailto:AMARMERO@MARMEROLAW.COM">AMARMERO@MARMEROLAW.COM</a> | <a href="mailto:JKANTOR@AKNJLAW.COM">JKANTOR@AKNJLAW.COM</a> | <a href="mailto:DMINCHELLO@NJRCMLAW.COM">DMINCHELLO@NJRCMLAW.COM</a> | <a href="mailto:AVALENTI@B-VLW.COM">AVALENTI@B-VLW.COM</a> | <a href="mailto:INFO@PARKERMCCAY.COM">INFO@PARKERMCCAY.COM</a> | <a href="mailto:EMBERNSTEIN@EMBLAW.COM">EMBERNSTEIN@EMBLAW.COM</a> | <a href="mailto:MAIN@FKRLAW.COM">MAIN@FKRLAW.COM</a> | <a href="mailto:JORLANDO@MURPHYORLANDO.COM">JORLANDO@MURPHYORLANDO.COM</a> |                                     |
| OWNERSHIP DISCLOSURE STATEMENT  | INCLUDED   | INCLUDED   | INCLUDED   | INCLUDED   | INCLUDED   | INCLUDED   | INCLUDED   | INCLUDED   | INCLUDED   |                                     |
| EQUAL EMPLOYMENT OPPORTUNITY EXHIBIT A REQUIRED EVIDENCE  | INCLUDED   | INCLUDED   | INCLUDED   | INCLUDED   | INCLUDED   | INCLUDED   | INCLUDED   | INCLUDED   | INCLUDED   |                                     |
| EEO/AFFIRMATIVE ACTION REGULATIONS QUESTIONNAIRE  | INCLUDED   | INCLUDED   | INCLUDED   | INCLUDED   | INCLUDED   | INCLUDED   | INCLUDED   | INCLUDED   | INCLUDED   |                                     |
| ACKNOWLEDGEMENT OF RECEIPT OF ADDENDA   | N/A  | N/A  | INCLUDED   | N/A  | N/A  | N/A  | N/A  | N/A  | N/A  |                                     |
| NJ BUSINESS REGISTRATION CERTIFICATE  | INCLUDED   | INCLUDED   | INCLUDED   | INCLUDED   | INCLUDED   | INCLUDED   | INCLUDED   | INCLUDED   | INCLUDED   |                                     |
| NON-COLLUSION AFFADAVIT   | INCLUDED   | INCLUDED   | INCLUDED   | INCLUDED   | INCLUDED   | INCLUDED   | INCLUDED   | INCLUDED   | INCLUDED   |                                     |
| AMERICANS WITH DISABILITIES ACT OF 1990 LANGUAGE  | INCLUDED   | INCLUDED   | INCLUDED   | INCLUDED   | INCLUDED   | INCLUDED   | INCLUDED   | INCLUDED   | INCLUDED   |                                     |
| ETHICS COMPLAINT DISCLOSURE   | INCLUDED   | INCLUDED   | INCLUDED   | INCLUDED   | INCLUDED   | INCLUDED   | INCLUDED   | INCLUDED   | INCLUDED   |                                     |
| DEBARMENT NOTICE  | INCLUDED   | INCLUDED   | INCLUDED   | INCLUDED   | INCLUDED   | INCLUDED   | INCLUDED   | INCLUDED   | INCLUDED   |                                     |
| CERTIFICATION AND DISCLOSURE OF POLITICAL CONTRIBUTIONS   | INCLUDED   | INCLUDED   | INCLUDED   | INCLUDED   | INCLUDED   | INCLUDED   | INCLUDED   | INCLUDED   | INCLUDED   |                                     |
| DISCLOSURE OF INVESTED ACTIVITIES IN IRAN   | INCLUDED   | INCLUDED   | INCLUDED   | INCLUDED   | INCLUDED   | INCLUDED   | INCLUDED   | INCLUDED   | INCLUDED   |                                     |
| CITY OF TRENTON RESIDENT EMPLOYMENT POLICY  | INCLUDED   | INCLUDED   | INCLUDED   | INCLUDED   | INCLUDED   | INCLUDED   | INCLUDED   | INCLUDED   | INCLUDED   |                                     |
| EIC   | CERT.#15710 EXP. 11/15/2024                                    | CERT.#63778 EXP. 11/15/2027  | CERT.#57417 EXP. 05/15/2024                                  | CERT.#57133 EXP.02/15/2024   | CERT.#62592 EXP. 02/15/2027                                | CERT.#4740 EXP. 04/15/2023                                     | CERT.#28262 EXP. 04/15/2028  | CERT.#14952 EXP. 08/15/2028                          | CERT.#53249 EXP. 08/15/2028  |                                     |
| CERTIFICATE OF INSURANCE  | REQUIRED FROM AWARDED VENDOR                                   | REQUIRED FROM AWARDED VENDOR   | REQUIRED FROM AWARDED VENDOR                                 | REQUIRED FROM AWARDED VENDOR   | REQUIRED FROM AWARDED VENDOR                               | REQUIRED FROM AWARDED VENDOR                                   | REQUIRED FROM AWARDED VENDOR                                       | REQUIRED FROM AWARDED VENDOR                         | REQUIRED FROM AWARDED VENDOR   |                                     |
| 60-DAY EXTENSION COMPLIANCE   | YES  | YES  | YES  | YES  | YES  | YES  | YES  | YES  | YES  |                                     |
| PROVIDE PRIORITY EMERGENCY SERVICES   | YES  | YES  | YES  | YES  | YES  | YES  | YES  | YES  | YES  |                                     |
| REFERENCES  | INCLUDED   | INCLUDED   | INCLUDED   | INCLUDED   | INCLUDED   | INCLUDED   | INCLUDED   | INCLUDED   | INCLUDED   |                                     |
| W-9   | INCLUDED   | INCLUDED   | INCLUDED   | INCLUDED   | INCLUDED   | INCLUDED   | INCLUDED   | INCLUDED   | INCLUDED   |                                     |
| EXCEPTIONS (IF ANY)   | NONE   | NONE   | NONE   | NONE   | NONE   | NONE   | NONE   | NONE   | NONE   |                                     |
| ATTORNEY HOURLY RATE  | \$135.00 PER HOUR  | \$150.00 PER HOUR  | \$175.00 PER HOUR  | \$175.00 PER HOUR  | \$175.00 PER HOUR  | \$175.00 PER HOUR  | \$175.00 PER HOUR  | \$175.00 PER HOUR                                    | \$175.00 PER HOUR  |                                     |
| FATAL FLAW  | NONE   | NONE   | NONE   | NONE   | NONE   | NONE   | NONE   | NONE   | NONE   |                                     |
|   |  |  |  |  |  |  |  |  |  | COMPLY PRICING TERMS SET BY THE CIT |

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**BID PROPOSAL FORM**  
**RESPONDENT MUST COMPLETE**

We the undersigned propose to furnish and deliver the above services pursuant to the scope of services and requirements and made part hereof: **RESPONDENTS ARE WELCOME TO SUBMIT THEIR OWN PROPOSAL PAGES.**

**HOURLY RATE:** \$135

  
**(ORIGINAL SIGNATURE BY AUTHORIZED REPRESENTATIVE)**

The undersigned is a Corporation, Partnership or Individual under the laws of the State of New Jersey having its principal office at 300 Lighting Way, Suite 200

Secaucus, New Jersey 07094

**COMPANY** Chasan Lamparello Mallon & Cappuzzo, PC

**ADDRESS** 300 Lighting Way, Suite 200

**ADDRESS** Secaucus, New Jersey 07094

**FED. ID #** \_\_\_\_\_

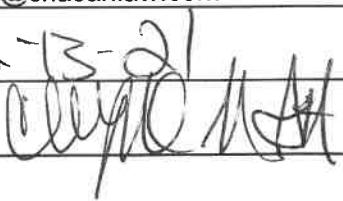
**NAME** Cheyne R. Scott, Esq.

**TELEPHONE** (201) 809-6005

**FAX** (201) 348-6633

**EMAIL** cscott@chasanlaw.com

**DATE** 12-13-21

**SIGNATURE** 



**C) Facilities:**

Marmero Law is a South Jersey firm with its main office located in historical Woodbury on “Lawyers’ Row”. Marmero Law also has an office in Tinton Falls, New Jersey. Marmero Law employs a total of 16 people, 5 of which are attorneys. Marmero Law hours of operation are 8am – 6pm Monday through Friday and can easily service the City of Trenton with the time, participation and requirements presented in the Request for Proposals/Qualifications. However, to service your City emergency needs, attorneys will be accessible 24 hours a day via emergency phone lines.

**D) Conflicts of Interest:**

No foreseeable conflicts exist at this time. However, if a conflict arises Marmero Law will alert the City of Trenton.

**E) Fees:**

With the knowledge of the individuals named herein, along with the proper documents included from Marmero Law, the firm’s grasp of timelines, protocol, procedures and other issues, Marmero Law will accomplish each task in a timely, skilled manner.

Proposed rate for service rendered by Marmero Law, LLC: **\$150.00 per hour**

**F) Other Information:**

**Services in the United States of America**

All Services will be performed within the United States of America.

**Terms and Conditions**

Marmero Law will comply with all the General Terms and Conditions required by City of Trenton and enter into a Standard Professional Services Contract.

**Insurance in Accordance**

Marmero Law, LLC has both Professional Liability Insurance and Workers’ Compensation in accordance with New Jersey law.

**References**

Due to the confidentiality of cases, references can be discussed with the attorneys from our firm. Please note the firm handles hundreds of cases per year.

**Proof of Insurance**

Attached

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**Respondent's Cost Proposal**

Antonelli Kantor, P.C. is amenable to the hourly rates set by the City of Trenton:

Partners: \$175.00/hour

All other Attorneys: \$135.00/hour

Paralegals: \$85.00/hour

Additionally, Antonelli Kantor, P.C. will seek reimbursement, at cost, for filing fees, mailings, courier services, deposition expenses, transcripts expenses, subpoena fees, and experts' fees, if any.

**Antonelli Kantor, P.C.**

  
Jarrid H. Kantor, Partner



Louis N. Rainone  
Craig J. Coughlin\*  
David L. Minchello  
Ronald H. Gordon  
Carol A. Berlen  
John F. Gillick  
Brian P. Trelease\*  
Claudia Marchese  
Anne E. Rowan  
Matthew R. Tavares\*  
Sapana Shah\*  
Vik Advani  
\* Also admitted in New York  
Δ Also admitted in DC

Christopher D. Zingaro  
Vaughn Parchment  
Thomas Schoendorf  
Nahimot A. Adedimeji  
Corissa L. Sherman  
Frank J. Dyevoich\*

DMinchello@NJRCMLAW.com

### **PAYMENT CONDITIONS AND RATE SCHEDULES**

During the calendar year 2022 Rainone Coughlin Minchello proposed to provide legal services at an hourly rate of One Hundred Seventy-Five Dollars (\$175.00) per hour for shareholders, One Hundred Thirty-Five Dollars (\$135.00) per hour for all other attorneys and Eighty-Five (\$85.00) for paralegals for all services required.

We further propose the following fees for expenses:

#### **Reimbursable Expenses:**

|             |                 |              |                |
|-------------|-----------------|--------------|----------------|
| Photocopies | \$.08 per page; | Faxes        | \$.25 per page |
| Printing    | \$.08 per page; | Color Copies | \$.65 per page |
| CD Copy     | \$5.00;         | DVD Copy     | \$10.00        |

Any additional reimbursable expenses will be subject to the approval of the City.

**Invoices and Payment:** Invoices are sent on a monthly basis and payment is due within 30 days thereafter.

## I. INTRODUCTION

Boyle & Valenti, P.C. (the "Firm") is pleased to submit this "**Price Proposal**" in response to The City of Trenton's Request for Proposal - RFP2021-57 for **LEGAL SERVICES – INSURANCE LITIGATION AND INSURANCE RELATED MATTERS** issued through the Department of Law to provide legal services to the City of Trenton pertaining to insurance litigation and insurance law related matters as an independent contractor to the City of Trenton.

As per the Request for Proposals, this portion of the Firm's Proposal sets for the Firm's price proposal and specifically the rates and costs proposed by the Firm for providing the services sought by the Request for Proposals and has been provided in a separately sealed envelope from that portion of our proposal that sets forth the Firm's qualifications and other required information sought by the Request for Proposals.

## II. FEES AND COSTS

The Firm will bill on an hourly basis for the legal services provided based upon the number of hours worked in providing the legal services sought by the Request for Proposals as well as bill for costs incurred in providing such services in accordance with the rates and terms specified below.

The Firm proposes to bill at the following hourly rates which shall apply to all time expended in providing the requested services including, but not limited to, document preparation, the preparation of pleadings, motions and supporting papers, the preparation for and attendance at hearings, conferences and/or trial, the preparation for and attendance at meetings with the client, witnesses or others as necessary, the attendance at Council Meetings, if required, all communications and all required travel:

Shareholder Attorneys..... \$175.00 per hour

Associate Attorneys.....\$135.00 per hour

Paralegals.....\$ 85.00 per hour

The Firm also proposes to invoice for costs incurred in performing the scope of work in accordance with its ordinary billing practices (to the extent consistent with all applicable City of Trenton Guidelines for Outside Counsel) which currently are as follows:

Courier charges and postage: Actual cost to Firm

Photocopies: 8 cents for black and white and 50 cents per page for colored or actual cost where outsourced

Scanning: No charge

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**ORIGINAL**

**BID PROPOSAL FORM**  
**RESPONDENT MUST COMPLETE**

We the undersigned propose to furnish and deliver the above services pursuant to the scope of services and requirements and made part hereof: **RESPONDENTS ARE WELCOME TO SUBMIT THEIR OWN PROPOSAL PAGES.**

**HOURLY RATE:** \$ 175.00



**(ORIGINAL SIGNATURE BY AUTHORIZED REPRESENTATIVE)**

The undersigned is a Corporation, Partnership or Individual under the laws of the State of New Jersey having its principal office at 9000 Midlantic Drive, Suite 300

Mount Laurel, NJ 08054

**COMPANY** Parker McCay P.A.

**ADDRESS** 9000 Midlantic Drive, Suite 300

**ADDRESS** Mount Laurel, NJ 08054

**FED. ID #**  

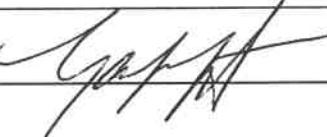
**NAME** Carolyn J. Rutsky

**TELEPHONE** 856-596-8900

**FAX** 856-596-9631

**EMAIL** info@parkermccay.com

**DATE**  

**SIGNATURE**    


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**Proposal Prepared For:**

**CITY OF TRENTON**

**INSURANCE LITIGATION AND INSURANCE  
RELATED MATTERS**

**RFP2021-57**

| <b>Event/Activity</b>  | <b>Rate per Hour</b>  |
|--|---|
| The Law Firm of Eric M. Bernstein & Associates, L.L.C. will accept all rates and compensation as set forth in the Request for Proposal in accordance with such rates as may be determined by City of Trenton by Resolution or Ordinance.   |   |
| Hourly Rate – All Special Counsel services, before courts, agency, Office of Administrative Law, Department of Personnel or in negotiations, or in-office, including client meetings, depositions, motion or conference hearings, and trial time.<br>Hourly Rate - All Attorneys | \$175.00 per hour for Partners;<br>\$135.00 per hour for Associates |
| Hourly Rate - Paralegals (when requested and authorized)   | \$85.00 per hour  |
| Postage (includes Federal Express and USPS Priority)   | Market Rate   |
| Copying (in house, legal or letter sized)  | \$0.20 per page   |
| Copying/Printing (outside supplier, briefs and volume)   | Market Rate   |
| Facsimile transmittal (sending only)   | None  |
| Electronic transmission (email or other)   | None  |

**Submitted By:**

**Eric M. Bernstein & Associates, L.L.C.**  
**34 Mountain Boulevard**  
**Building A**  
**P.O. Box 4922**  
**Warren, New Jersey 07059-4922**  
**Phone: (732) 805-3360**  
**Fax: (732) 805-3346**  
**[www.embalaw.com](http://www.embalaw.com)**

# FLORIO ♦ KENNY ♦ RAVAL, L.L.P.

ATTORNEYS AT LAW



125 CHUBB AVENUE  
SUITE 310 N  
LYNDHURST, NEW JERSEY 07071  
PHONE: (201) 659-8011  
FAX: (201) 659-8511

E-MAIL: [MAIN@FKRLAW.COM](mailto:MAIN@FKRLAW.COM)

WEBSITE: [WWW.FKRLAW.COM](http://WWW.FKRLAW.COM)

EDWARD J. FLORIO  
BERNARD F. KENNY, JR.  
NITA G. RAVAL  
CHRISTOPHER K. HARRIOTT

COUNSEL  
WILLIAM A. DALZELL<sup>^</sup>

CHRISTIAN M. HIBINSKI\*  
EMILY M. MOWER  
ALEXANDER J. CORRADO  
ALEXANDRA MEDINA  
VEJAY VICINO

\*ADMITTED TO NJ & NY BAR  
^CERTIFIED AS A WORKERS'  
COMPENSATION ATTORNEY

December 9, 2021

Isabel C. Garcia, QPA  
Purchasing Agent  
City of Trenton  
City Hall  
Division of Purchasing  
319 East State Street, 1<sup>st</sup> Floor  
Trenton, New Jersey 08608

## RE: FEE PROPOSAL FOR THE POSITION OF LEGAL SERVICES - INSURANCE LITIGATION AND INSURANCE RELATED MATTERS (RFP2021-57)

Dear Ms. Garcia:

We propose a rate of \$175.00 per hour per partners, \$135.00 per hour per associate attorneys, and \$85.00 per hour per paralegals for the term of the Contract.

Respectfully submitted,

FLORIO♦KENNY♦RAVAL, L.L.P.

Writer's direct email address:  
EJF/aym

EDWARD J. FLORIO  
[eflorio@fkrlaw.com](mailto:eflorio@fkrlaw.com)

### **3.3.7 Price Proposal**

If selected as Special Counsel for Legal Services, Murphy Orlando will comply with all pricing terms set by the City of Trenton. Murphy Orlando agrees to charge that rate plus reasonable costs such as filing fees, court reporter fees, and the like.