

RFP2021-61 LEGAL SERVICES TO REPRESENT THE DEPARTMENT OF WATER AND SEWER IN LITIGATION BROUGHT BY NJDEP FOR THE CITY OF TRENTON, DEPARTMENT OF LAW PROPOSALS OPENED 12/29/2021 AT 11:00AM



C) Facilities:

Marmero Law is a South Jersey firm with its main office located in historical Woodbury on "Lawyers' Row". Marmero Law also has an office in Tinton Falls, New Jersey. Marmero Law employs a total of 16 people, 5 of which are attorneys. Marmero Law hours of operation are 8am – 6pm Monday through Friday and can easily service the City of Trenton with the time, participation and requirements presented in the Request for Proposals/Qualifications. However, to service your City emergency needs, attorneys will be accessible 24 hours a day via emergency phone lines.

D) Conflicts of Interest:

No foreseeable conflicts exist at this time. However, if a conflict arises Marmero Law will alert the City of Trenton.

E) Fees:

With the knowledge of the individuals named herein, along with the proper documents included from Marmero Law, the firm's grasp of timelines, protocol, procedures and other issues, Marmero Law will accomplish each task in a timely, skilled manner.

Proposed rate for service rendered by Marmero Law, LLC: **\$150.00 per hour**

F) Other Information:

Services in the United States of America

All Services will be performed within the United States of America.

Terms and Conditions

Marmero Law will comply with all the General Terms and Conditions required by City of Trenton and enter into a Standard Professional Services Contract.

Insurance in Accordance

Marmero Law, LLC has both Professional Liability Insurance and Workers' Compensation in accordance with New Jersey law.

References

Due to the confidentiality of cases, references can be discussed with the attorneys from our firm. Please note the firm handles hundreds of cases per year.

Proof of Insurance

Attached

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Compensation Proposal

We propose to provide Legal Services to the City of Trenton for General Municipal Litigation and Other Legal Matters at the following hourly rates:

\$175.00 – Partners
\$135.00 – Associates
\$85.00 – Paralegals/Law Clerks

To the extent that the City prefers a different fee structure than the referenced proposal, Weber Dowd Law is amenable to the City's prevailing rates and/or fee structures for services of this kind.

ALOIA LAW FIRM LLC



Brian J. Aloia, Esq.
NJ, NY BARS
brian@aloialawfirm.com

2 Broad Street, Suite 510
Bloomfield, New Jersey 07003
(973) 337-6626/(973) 337-6535(fax)

December 16, 2021

Isabel C. Garcia, QPA
Purchasing Agent
Division of Purchasing
1st Floor
319 East State Street
Trenton, NJ 08608

Re: RFP2021-61

***Request for Proposals for Legal Services to Represent the Department of Water
and Sewer in Litigation Brought by NJDEP***

Dear Ms. Garcia:

Kindly accept the enclosed as ALOIA LAW FIRM LLC's formal price proposal in conjunction with the ALOIA LAW FIRM LLC submission to provide legal services to the City of Trenton.

ALOIA LAW FIRM LLC's formal price proposal is as follows:

1. \$175.00 per hour for partners;
2. \$135.00 per hour for associates; and
3. \$85.00 per hour for paralegals.

The firm only charges for administrative type fees actually incurred such as postage, experts or outside copying fees incurred for large projects that are required to be sent out for copying.

Should you have any questions after you review the formal price proposal, please feel free to call me.

Very truly yours,

ALOIA LAW FIRM LLC

By: 
Brian J. Aloia, Esq.
Member of the Firm

BJA/bc
Enclosure



Authority. In addition, the firm served as Solicitor to Willingboro, a Faulkner Act form of municipal government for over 18 years.

C. Past Performance.

The firm has successfully advised a wide variety of state and local public entities in critical issues and significant transactions. In addition to the City of Trenton, the firm also advises and provides litigation services to the State of New Jersey, City of Newark, City of Orange, City of Atlantic City and the Housing Authority of the City of Camden.

D. Knowledge of the City of Trenton and Trenton Water and Sewer Department.

The firm presently provides legal services to the City of Trenton in various general municipal litigation matters. As a result, the firm is familiar with the concerns and issues that the City confronts, in addition, it has experience in municipal authorities or departments of all sizes.

E. Availability to Provide Services as Needed On or Off Site, and to Attend Any Required Meetings.

The attorneys assigned to these matters will be available to provide services as needed on or off site, and to attend any required meetings of the Water and Sewer Department and the Law Department.

F. Compensation proposal

Hourly Rates for Attorneys and Support Staff are as follows:

<u>Rate Per Hour</u>	<u>Services of</u>
\$ 175.00	Michael A. Armstrong
\$ 135.00	Associate Attorneys
\$ 85.00	Paralegals

G. History and Experience of Firm

The firm has also served as Special Counsel to the State of New Jersey in defense litigation, employment, real estate, municipal, and general civil matters since 2003. The firm has successfully represented the City of Atlantic City in municipal defense matters, including but not limited to Title 59, general and complex civil litigation since 2002. The firm has also represented the City of Trenton since 2016 in general civil matters and OPRA matters. The firm's public clients also include the City of Newark, the City of Orange and City of Trenton in general civil, contract and employment matters, the Housing Authority of the City of Camden as general counsel.

Mr. Armstrong was appointed to serve as Executive Director of the Atlantic City Municipal Utility Authority. Michael A. Armstrong served as Solicitor to the Willingboro



BID PROPOSAL FORM
RESPONDENT MUST COMPLETE

We the undersigned propose to furnish and deliver the above services pursuant to the scope of services and requirements and made part hereof: **RESPONDENTS ARE WELCOME TO SUBMIT THEIR OWN PROPOSAL PAGES.**

HOURLY RATE: \$ 175.00

(ORIGINAL SIGNATURE BY AUTHORIZED REPRESENTATIVE)

The undersigned is a Corporation, Partnership or Individual under the laws of the State of New Jersey having its principal office at 600 Parsippany Road, Suite 204

COMPANY Inglesino, Webster, Wyciskala & Taylor, LLC

ADDRESS 600 Parsippany Road, Suite 204

ADDRESS Parsippany, NJ 07054

FED. ID #

NAME Vaughn L. McKoy, Esq., Partner

TELEPHONE (973) 947-7116

FAX (973) 887-2700

EMAIL vmckoy@iwwt.law

DATE 12/28/2015

SIGNATURE V.L. McKoy



**Malamut
& Associates** LLC
ATTORNEYS AT LAW



Cherry Hill Office
457 Haddonfield Road, Suite 500
Cherry Hill, New Jersey 08002
ph 856 424 1808

Hoboken Office
221 River Street, 9th Floor
Hoboken, New Jersey 07030
ph 877 567 5293

Philadelphia Office
2400 Market Street, No 200
Suite 251
Philadelphia, PA 19103

Compensation Proposal.

Malamut and Associates has a long-standing commitment to staffing client matters according to the task at hand, utilizing partners, associates, and paralegals where required in order to deliver the best product and service in an effective and cost-efficient manner.

It has been our practice to base all legal services on an hourly fee rather than a retainer. Our current hourly rate is \$295.00 per hour for partners. We would invoice you monthly for work performed during the preceding calendar month. Out-of-pocket expenses would be charged at our actual cost, without application of any mark up. Out-of-pocket expenses include, but are not limited to, records we pay for, transcripts we pay for, but not mileage to court or meetings.

Other associate attorneys at the firm may assist where necessary and appropriate. The maximum rate that the firm will charge for those attorneys' services will be \$225.00 per hour. Paralegal services will be charged at \$115.00 per hour.



BID PROPOSAL FORM
RESPONDENT MUST COMPLETE

We the undersigned propose to furnish and deliver the above services pursuant to the scope of services and requirements and made part hereof: **RESPONDENTS ARE WELCOME TO SUBMIT THEIR OWN PROPOSAL PAGES.**

Partners/Of Counsel: \$295/hour
Associates/Counsel: \$225/hour
\$ Paralegals: \$115/hour

HOURLY RATE:


(ORIGINAL SIGNATURE BY AUTHORIZED REPRESENTATIVE)

The undersigned is a Corporation, Partnership or Individual under the laws of the State of New Jersey having its principal office at Headquarters Plaza, One Speedwell Avenue

COMPANY Riker Danzig Scherer Hyland & Perretti LLP

ADDRESS Headquarters Plaza, One Speedwell Avenue

ADDRESS Morristown, NJ 07962

FED. ID #

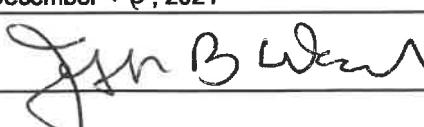
NAME Jeffrey B. Wagenbach, Partner

TELEPHONE 973-451-8524

FAX 973-451-8745

EMAIL jwagenbach@riker.com

DATE December 16, 2021

SIGNATURE 

Rate/Fee Proposal:

The Firm proposes to provide the special legal services referenced in the RFP on the basis of hourly billing for attorney time.

<u>Attorneys</u>	Partners/Of Counsel: \$295 per hour
	Associates/Counsel: \$225 per hour
Photocopying	\$0.15 per page
Online Research	(if needed and with prior client consent, provided at cost)
Paralegals	\$115 per hour (if needed and with prior client consent)

FEE SCHEDULE

Proposed Special Counsel Fee Schedule

The hourly rate for professional and paraprofessional legal services for City of Trenton will be:

Shareholders (Partners)	\$295
Counsel, Of Counsel	\$225
Associates	\$225
Paralegals/Law Clerks	\$115

Time estimates and total cost of "not to exceed" amount can be determined upon further discussion of the scope of work for the position.

Additional Fees

In addition to legal services, our invoices will include any out-of-pocket expenses attributable to a specific client matter. Out-of-pocket expenses generally include, but are not limited to postage, photocopying and complex document production, courier services, online research, travel expenses, filing, recording, certification and registration fees charged by governmental bodies.

Itemized statements showing services rendered and disbursements made by the firm on behalf of the client will be submitted on a monthly basis, together with an appropriate voucher for payment.