

**RFP2021-64 LEGAL SERVICES FOR SPECIAL COUNSEL FOR THE CITY OF TRENTON, DEPARTMENT OF LAW
PROPOSALS OPENED 12/30/2021 AT 11:00AM**



C) Facilities:

Marmero Law is a South Jersey firm with its main office located in historical Woodbury on "Lawyers' Row". Marmero Law also has an office in Tinton Falls, New Jersey. Marmero Law employs a total of 16 people, 5 of which are attorneys. Marmero Law hours of operation are 8am – 6pm Monday through Friday and can easily service the City of Trenton with the time, participation and requirements presented in the Request for Proposals/Qualifications. However, to service your City emergency needs, attorneys will be accessible 24 hours a day via emergency phone lines.

D) Conflicts of Interest:

No foreseeable conflicts exist at this time. However, if a conflict arises Marmero Law will alert the City of Trenton.

E) Fees:

With the knowledge of the individuals named herein, along with the proper documents included from Marmero Law, the firm's grasp of timelines, protocol, procedures and other issues, Marmero Law will accomplish each task in a timely, skilled manner.

Proposed rate for service rendered by Marmero Law, LLC: **\$150.00 per hour**

F) Other Information:

Services in the United States of America

All Services will be performed within the United States of America.

Terms and Conditions

Marmero Law will comply with all the General Terms and Conditions required by City of Trenton and enter into a Standard Professional Services Contract.

Insurance in Accordance

Marmero Law, LLC has both Professional Liability Insurance and Workers' Compensation in accordance with New Jersey law.

References

Due to the confidentiality of cases, references can be discussed with the attorneys from our firm. Please note the firm handles hundreds of cases per year.

Proof of Insurance

Attached

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The firm is pro-active and forward thinking, with innovative solutions to the multitude of issues facing public entities today. We pursue a progressive management advocacy philosophy. We provide a full range of services to our clients, including employment dispute resolution, employee discipline, employee certification issues, litigation, including Civil Rights and Title 59 defenses, public contract/construction/bidding transactions, election law, budget issues, school budget appeals, relations with other governmental agencies, reductions in force/layoff matters, privatization efforts, labor negotiations and the multitude of other matters that public entities encounter on a daily basis. We also have expertise in the Open Public Meetings and Records Acts, two laws of particular concern to our public sector clients.

The firm has extensive experience handing litigation matters ranging from Title 59 matters to discrimination litigation to bidding and administrative law hearings, including issues arising under Title 40A, civil service, 42 U.S.C. § 1983, the N.J.L.A.D., CEPA, the New Jersey Civil Rights Act, political affiliation discrimination, Fair Labor Standards Act, Wage and Hour Act, and wrongful discharge matters.

The firm understands the sometimes emergent nature of representing public entities. We pride ourselves on timely responses to all inquiries, particularly telephone calls, and provide quick, accurate written responses when needed. We also have dedicated our practice to being available as needed to each of our clients. We do not subscribe to the notion that any one client is more important than another. Rather, we make every effort to assure that every client is provided with prompt and courteous attention. To that end, we make ourselves available to attend meetings, appointments, or bargaining sessions at the convenience of the public entity.

The firm's philosophy in representing our public sector clients is to represent the goals and needs of each particular public entity. In the past, we have operated as menders and mediators to avoid the litigation process with members of the public, in order to work cooperatively and positively in the interest of the municipality. If the City requires a take no prisoner stance, we can accommodate the needs of the City. Additionally, the firm will position itself as the "heavy" in order to protect the City from having to take a hard stance publicly.

The firm bills at an hourly rate of \$170.00 for partners, and \$135.00 for of counsel, and associates. This fee includes all photocopying, telephone and secretarial time. The only additional fees required are court fees for litigation and other similar out-of-pocket expenses. The firm does not use subcontractors.

Ruderman & Roth, LLC would be pleased to represent the City of Trenton. If you have any questions or need further information, please call us. We look forward to working with you.


RUDERMAN & ROTH, LLC.
Allan C. Roth, Esq., Managing Partner
aroth@rrlaborlaw.com

(3)

Respondent's Cost Proposal

Antonelli Kantor, P.C. is amenable to the hourly rates set by the City of Trenton:

Partners: \$175.00/hour

All other Attorneys: \$135.00/hour

Paralegals: \$85.00/hour

Additionally, Antonelli Kantor, P.C. will seek reimbursement, at cost, for filing fees, mailings, courier services, deposition expenses, transcripts expenses, subpoena fees, and experts' fees, if any.

Antonelli Kantor, P.C.



Jarrod H. Kantor, Partner

(A)

Proposal Prepared For:

CITY OF TRENTON

LEGAL SERVICES – SPECIAL COUNSEL

RFP2021-64

Event/Activity	Rate per Hour
The Law Firm of Eric M. Bernstein & Associates, L.L.C. will accept all rates and compensation as set forth in the Request for Qualifications in accordance with such rates as may be determined by the City of Trenton by Resolution or Ordinance.	
Hourly Rate – All Special Counsel services, before courts, agency, Office of Administrative Law, Department of Personnel or in negotiations, or in-office; including client meetings, depositions, motion or conference hearings, and trial time. Hourly Rate – All Attorneys	\$175.00 per hour for Partners; \$135.00 per hour for Associates
Hourly Rate - Paralegals (when requested and authorized)	\$85.00 per hour
Postage (includes Federal Express and USPS Priority)	Market Rate
Copying (in house, legal or letter sized)	\$0.20 per page
Copying/Printing (outside supplier, briefs and volume)	Market Rate
Facsimile transmittal (sending only)	\$0.20 per page
Electronic transmission (email or other)	None

Eric M. Bernstein & Associates, L.L.C.
34 Mountain Boulevard
Building A
P.O. Box 4922
Warren, New Jersey 07059
Phone: (732) 805-3360
Fax: (732) 805-3346
www.embalaw.com

Original

HARRY GOLDENBERG (1938-2003)
KENNETH D. MACKLER**
JOSEPH ERAN SAYEGH*
LAWRENCE A. MINTZ**
MARK PFEFFER (1955-2019)
KEITH A. BONCHI
MICHAEL A. GILL***
MICHAEL J. MACKLER*
JOEL M. CHIPKIN*
ALLISON E. WEINER
FRANCIS J. BALLAK
LAUREN E. TYLER
DANIEL G. TRACY
MARC B. SAMUELSON
ELLIOTT J. ALMANZA
LINDSAY T. BYRNE
ROBERT A. STACCHINI*
JAMES M. SAVIO
MATTHEW CAPONE

GMS  **LAW**

ATTORNEYS

GOLDENBERG • MACKLER • SAYEGH
MINTZ • PFEFFER • BONCHI • GILL

A PROFESSIONAL CORPORATION

660 NEW ROAD, FIRST FLOOR, NORTHFIELD, NEW JERSEY 08225
PHONE: (609) 646-0222 | FAX: (609) 646-0887

www.gmslaw.com
TAX ID #22-1980737

December 16, 2021

VIA NJLS

ATLANTIC CITY
1030 ATLANTIC AVENUE
ATLANTIC CITY, NJ 08401
PHONE: (609) 344-7131
FAX: (609) 347-6024

RIO GRANDE
THE HERALD BUILDING
1508 ROUTE 47 SOUTH, SUITE 3
RIO GRANDE, NJ 08242
PHONE: (609) 886-4333
FAX: (609) 886-9441

VINELAND
1170 EAST LANDIS AVENUE
BUILDING B, SUITE 2
VINELAND, NJ 08360
PHONE: (856) 839-0953
FAX: (856) 839-0959

Certified By The Supreme Court Of New Jersey:
*Civil Trial Law
**Workers' Compensation Law
***Matrimonial Law

Isabel C. Garcia, QPA, Purchasing Agent
City of Trenton, Division of Purchasing
City Hall Annex, 319 E. State Street, 1st Floor
Trenton, NJ 08608

RE: Price Proposal for RFP2021-64 Legal Services – Special Counsel

Dear Ms. Garcia:

In connection with our proposal to perform legal services as Special Counsel, below please find our separate price proposal in this matter.

We would perform tax sale foreclosure services at \$500.00 per tax sale certificate plus costs in the *in rem* foreclosure of more than 10 tax sale certificates. As long as the foreclosure remains uncontested, there will be no additional legal expenses. However, it must be clear that in addition to \$500.00 per property or tax sale certificate, there are costs associated with a tax sale foreclosure. There is the cost of obtaining a foreclosure search, filing fee costs, recording costs, advertising costs, copying costs and postage. These costs must be reimbursable to the applicant. While each particular foreclosure is unique and the search will dictate who must be served, these costs normally average approximately \$1,000.00 per tax sale certificate.

In the event that a matter becomes contested, either through the filing of an Answer, a bankruptcy or some other event, we would charge \$175.00 per hour for partners, \$135.00 for associates and \$85.00 per hour for paralegals for legal services on the matter. Sharon Lorenzini or any other paralegal would bill at the rate of \$85.00 per hour.

(b)

Compensation Proposal

We propose to provide Legal Services to the City of Trenton for Special Counsel, Department of Law at the following hourly rates:

\$175.00 – Partners
\$135.00 – Associates
\$85.00 – Paralegals/Law Clerks

To the extent that the City prefers a different fee structure than the referenced proposal, Weber Dowd Law is amenable to the City's prevailing rates and/or fee structures for services of this kind.

(J)

BID PROPOSAL FORM
RESPONDENT MUST COMPLETE

We the undersigned propose to furnish and deliver the above services pursuant to the scope of services and requirements and made part hereof: **RESPONDENTS ARE WELCOME TO SUBMIT THEIR OWN PROPOSAL PAGES.**

HOURLY RATE: \$ 175.00

(ORIGINAL SIGNATURE BY AUTHORIZED REPRESENTATIVE)

The undersigned is a Corporation, Partnership or Individual under the laws of the State of New Jersey having its principal office at 600 Parsippany Road, Suite 204

COMPANY Inglesino, Webster, Wyciskala & Taylor, LLC

ADDRESS 600 Parsippany Road, Suite 204

ADDRESS Parsippany, NJ 07054

FED. ID #

NAME Vaughn L. McKoy, Esq., Partner

TELEPHONE 973-947-7116

FAX 973-887-2700

EMAIL vmckoy@iwwt.law

DATE 14/27/2024

SIGNATURE V.L. McKoy

MALEY GIVENS

A PROFESSIONAL CORPORATION

Counsellors at Law

1150 Haddon Avenue

Suite 210

Collingswood, New Jersey 08108-2003

www.maleygivens.com

ORIGINAL

P 856.854.1515

F 856.858.2944

M. James Maley, Jr.*

Emily K. Givens

Erin E. Simone

M. Michael Maley*

Taylor J. Derleth*

* Admitted in PA & NJ

COST PROPOSAL

The undersigned individual, firm, or corporation, hereby proposes to serve as Legal Services – Special Counsel (RFP2021-64) based upon the following compensation:

On a reduced “government rate” hourly basis as follows:

M. James Maley, Jr.	\$175.00
Emily K. Givens	\$175.00
Erin Simone	\$135.00
Michael Maley	\$135.00
Taylor R. Derleth	\$135.00
Paralegal/Law Clerk	\$ 85.00

In addition to the hourly rate for services, reasonable expenses will be billed for photocopies, long distance telephone charges, automated legal research, experts, court costs and other expenses reasonably incurred in representing the City's interests.

In the event funds for services are paid through an escrow from a private party or redevelopment project, then, with the City's approval, the firm will charge its usual billing rates.

FLORIO ♦ KENNY ♦ RAVAL, L.L.P.

ATTORNEYS AT LAW



125 CHUBB AVENUE
SUITE 310 N
LYNDHURST, NEW JERSEY 07071
PHONE: (201) 659-8011
FAX: (201) 659-8511

E-MAIL: MAIN@FKRLAW.COM

WEBSITE: WWW.FKRLAW.COM

EDWARD J. FLORIO
BERNARD F. KENNY, JR.
NITA G. RAVAL
CHRISTOPHER K. HARRIOTT

COUNSEL
WILLIAM A. DALZELL[^]

CHRISTIÁN M. HIBINSKI*
EMILY M. MOWER
ALEXANDER J. CORRADO
ALEXANDRA MEDINA
VEJAY VICINO

*ADMITTED TO NJ & NY BAR
^CERTIFIED AS A WORKERS' COMPENSATION ATTORNEY

December 15, 2021

Isabel C. Garcia, QPA
Purchasing Agent
City of Trenton
City Hall
Division of Purchasing
319 East State Street, 1st Floor
Trenton, New Jersey 08608

RE: FEE PROPOSAL FOR THE POSITION OF LEGAL SERVICES - SPECIAL COUNSEL (RFP2021-64)

Dear Ms. Garcia:

We propose a rate of \$175.00 per hour per partners, \$135.00 per hour per associate attorneys, and \$85.00 per hour per paralegals for the term of the Contract.

Respectfully submitted,

FLORIO ♦ KENNY ♦ RAVAL, L.L.P.

EDWARD J. FLORIO
eflorio@fkrlaw.com

Writer's direct email address:
EJF/mc

{00905071}



RENAUD
DEAPPOLONIO
LLC

Robert F. Renaud*
Adam J. Colicchio
Nicholas V. Rinaldi
*Certified by the Supreme Court of
New Jersey as a Civil Trial Attorney

(b)

Catherine M. DeAppolonio
Of Counsel

Writer's Direct Email:
rrenaud@rdlawnj.com

December 22, 2021

Isabel C. Garcia, QPA, Purchasing Agent
Division of Purchasing, 1st floor
319 East State Street
Trenton, NJ 08608

original

RE: Request for Proposals: Legal Services – Special Counsel for the City of Trenton
Department of Law
RFP2021-64

Dear Ms. Garcia:

The following is our price proposal for the provision of Request for Proposals: Legal Services for
Special Counsel for the City of Trenton Department of Law:

\$175 an hour for all managing attorneys
\$135 an hour for all associate attorneys
\$85 an hour for all paralegals

We do not charge for photocopying or postage.

Very truly yours,

RENAUD DEAPPOLONIO LLC

Robert F. Renaud, Esq.

(11)

BID PROPOSAL FORM
RESPONDENT MUST COMPLETE

We the undersigned propose to furnish and deliver the above services pursuant to the scope of services and requirements and made part hereof: **RESPONDENTS ARE WELCOME TO SUBMIT THEIR OWN PROPOSAL PAGES.**

HOURLY RATE:

\$ 175.00

(ORIGINAL SIGNATURE BY AUTHORIZED REPRESENTATIVE)

The undersigned is a Corporation, Partnership or Individual under the laws of the State of New Jersey having its principal office at Mount Laurel

COMPANY Parker McCay P.A.

ADDRESS 9000 Midlantic Drive, Suite 300

ADDRESS Mount Laurel, NJ 08054

FED. ID #

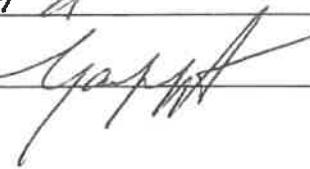
NAME Carolyn J. Rutsky

TELEPHONE 856-596-8900

FAX 856-596-9631

EMAIL info@parkermccay.com

DATE 12-21-21

SIGNATURE 

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	<u>Rate Per Hour</u>	<u>Services of</u>
\$	175.00	Michael A. Armstrong
\$	135.00	Associate Attorneys
\$	85.00	Paralegals

C. History and Experience of Firm

The firm has also served as Special Counsel to the State of New Jersey in defense litigation, employment, real estate, municipal, and general civil matters since 2003. The firm has successfully represented in municipal defense matters, including but not limited to Title 59, general and complex civil litigation since 2002. The firm has also represented the City of Trenton since 2016 in general civil matters and OPRA matters.

The firm's other public clients include the City of Atlantic City, the City of Orange, the City of Newark, the City of Burlington, the Township of Cherry Hill and the Borough of Penns Grove in general civil matters. The firm is also board counsel to the Housing Authority of the City of Camden. Michael A. Armstrong served as Solicitor to the Township of Willingboro from 2002 to 2020. Mr. Armstrong also served as Counsel to the State Senate and Senate Parliamentarian from 2002 to 2010. He has also served as Solicitor to the Willingboro Municipal Utilities Authority from 1998 until 2012, where he was responsible for all legal matters. While employed at another firm, Mr. Armstrong also served as solicitor to Salem and Camden Housing authorities, where he handled a variety of property and general municipal issues.

Other clients of the firm have included UMDNJ, Stockton University, Lowe's Corporation in land use matters, Verizon Wireless and Claridge Casino in commercial litigation defense.

D. Qualifications and Experience of Proposed Staff

Michael A. Armstrong, Esquire, Cristal Holmes-Bowie, Esquire and Morrison Fairbairn, Esquire, will perform the required tasks. Alexis Cotsalas may assist all attorneys. All attorneys are experienced, licensed to practice in the State of New Jersey and in good standing.

MICHAEL A. ARMSTRONG

Michael A. Armstrong is the firm's founder and managing partner. Under his leadership, the firm has emerged as a leading firm in New Jersey. Before founding the firm, Mr. Armstrong, a 1989 graduate of Seton Hall Law School, served as an associate in the law firm of Freeman, Zeller & Bryant. Mr. Armstrong built upon his extensive trial experience focusing his practice in the area of general civil litigation, including contract, employment, insurance defense, property issues, criminal and commercial litigation, and administrative claims. Mr. Armstrong also served as Solicitor to Salem Housing Authority and Camden Housing Authority while employed at another firm. Prior to his work at Freeman, Zeller & Bryant, Mr. Armstrong was an Assistant Federal Public Defender where he gained extensive trial experience zealously representing

J&J JALLOH & JALLOH LAW

21 West Blancke Street, Linden New Jersey 07036
Phone/Fax: (908) 363-9899 Website: www.JallohLaw.com

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Mohamed S. Jalloh, Esq.
Managing Partner
Member NJ bar
Mjallohesq@gmail.com

Bernice Martina Jalloh, Esq.
Partner
Member NJ Bar
Tjallohesq@gmail.com

May Wedlund, Esq.
Associate
Member NJ Bar
MWJallohLaw@gmail.com

Aliza Anvari, Esq.
Associate
Member NJ, NH, and PA Bar
AAAnvari.JallohLaw@gmail.com

Clarence W. Bauknight Esq.
Of Counsel
Member DC, MD, NJ, and PA Bar
CWB@bauknightlaw.com

Based on the foregoing and enclosed, we believe our qualifications along with our specific experience in the Litigation practice area make our firm ideal for the position. Neither my firm nor any individual associated with my firm are disbarred, suspended, or otherwise prohibited from professional practice by any federal, state, or local agency. Jalloh & Jalloh has had no judgments, claims or suits against the firm wherein the firm was adjudicated liable for professional malpractice within the last three (3) years. The firm is not now nor has it in the last 10 years been involved in any bankruptcy or re-organization proceedings. My firm is in compliance with all applicable affirmative action requirements with respect to business activities. Jalloh & Jalloh, LLC will provide all services at the hourly rate of \$150.00/hr. or the prevailing rate of the municipality.

Very truly yours,
Mohamed S. Jalloh, Esq.

MSJ:mft

NEW JERSEY
NEW YORK



61 SOUTH PARAMUS ROAD
PARAMUS, NEW JERSEY 07652

TELEPHONE (201) 928-1100
TELEFAX: (201) 928-0588
WWW.DECOTIISLAW.COM

JOSEPH M. DECOTIIS, ESQ.
JDECOTIIS@DECOTIISLAW.COM
201.907.5203

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FEE PROPOSAL

Legal Services – Special Counsel

DeCotiis, FitzPatrick, Cole & Giblin, LLP proposes the following fee structure for special counsel services; we will, however, be more than willing to tailor a fee structure that meets the City's needs:

Hourly Rate: We propose a blended hourly rate of One Hundred Seventy-Five Dollars (\$175.00) per hour for services performed by attorneys, including attendance at required meetings. Legal services provided by law clerks will be billed at a rate of One Hundred Twenty-Five Dollars (\$125.00) and paralegals and legal assistants will be billed at a rate of Eighty-Five Dollars (\$85.00) per hour.

Travel Time: Travel time during which legal work is being undertaken on behalf of the client will be billed at our normal hourly rate(s). Other travel time will be billed at One Hundred Dollars (\$100.00) per hour.

Mileage, Tolls and Parking: We propose that mileage will be reimbursed at the prevailing IRS reimbursement rate, and the cost of tolls and parking shall be reimbursed at cost.

Reimbursable Expenses:

Photocopies	\$.30 per page;	Faxes	\$.25 per page
Printing	\$.10 per page;	Color Copies	\$.65 per page
CD Copy	\$5.00;	DVD Copy	\$10.00

Any additional reimbursable expenses will be subject to the approval of the City.

Invoices and Payment: Invoices are sent on a monthly basis and payment is due within 30 days thereafter.

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I. INTRODUCTION

Boyle & Valenti, P.C. (the "Firm") is pleased to submit this **"Price Proposal"** in response to The City of Trenton's Request for Proposal - RFP2021-64 for **LEGAL SERVICES – SPECIAL COUNSEL** issued through the Department of Law to represent the City of Trenton in a special counsel capacity and to perform all duties relating thereto.

As per the Request for Proposals, this portion of the Firm's Proposal sets for the Firm's price proposal and specifically the rates and costs proposed by the Firm for providing the services sought by the Request for Proposals and has been provided in a separately sealed envelope from that portion of our proposal that sets forth the Firm's qualifications and other required information sought by the Request for Proposals.

II. FEES AND COSTS

The Firm will bill on an hourly basis for the legal services provided based upon the number of hours worked in providing the legal services sought by the Request for Proposals as well as bill for costs incurred in providing such services in accordance with the rates and terms specified below.

The Firm proposes to bill at the following hourly rates which shall apply to all time expended in providing the requested services including, but not limited to, document preparation, the preparation of pleadings, motions and supporting papers, the preparation for and attendance at hearings, conferences and/or trial, the preparation for and attendance at meetings with the client, witnesses or others as necessary, the attendance at Council Meetings, if required, all communications and all required travel:

Shareholder Attorneys..... \$175.00 per hour

Associate Attorneys..... \$135.00 per hour

Paralegals..... \$ 85.00 per hour

The Firm also proposes to invoice for costs incurred in performing the scope of work in accordance with its ordinary billing practices (to the extent consistent with all applicable City of Trenton Guidelines for Outside Counsel) which currently are as follows:

Courier charges and postage: Actual cost to Firm

Photocopies: 8 cents for black and white and 50 cents per page for colored or actual cost where outsourced

Scanning: No charge

BID PROPOSAL FORM
RESPONDENT MUST COMPLETE

We the undersigned propose to furnish and deliver the above services pursuant to the scope of services and requirements and made part hereof. **RESPONDENTS ARE WELCOME TO SUBMIT THEIR OWN PROPOSAL PAGES.**

HOURLY RATE: Partners- \$175.00/hour; Associates- \$135.00/hour \$85.00/hour for paralegals

(ORIGINAL) SIGNATURE BY AUTHORIZED REPRESENTATIVE)

The undersigned is a Corporation, Partnership or Individual under the laws of the State of New Jersey having its principal office at 10 Parsonage Road, Suite 300, Edison, New Jersey 08837

COMPANY: **Biancamano & Di Stefano, P.C.**

ADDRESS: **10 Parsonage Road, Suite 300**

ADDRESS: **Edison, New Jersey 08837**

FED. ID #

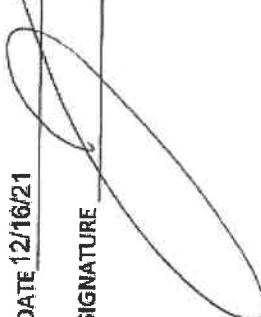
NAME: **Joseph V. Biancamano**

TELEPHONE 732-549-0220

FAX 732-549-0088

EMAIL: jbiancamano@bdllawfirm.com

DATE 12/16/21

SIGNATURE 

MO

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3.3.7 Price Proposal

If selected as Special Counsel for Legal Services, Murphy Orlando will comply with all pricing terms set by the City of Trenton. Murphy Orlando agrees to charge that rate plus reasonable costs such as filing fees, court reporter fees, and the like.

For the foregoing special counsel services, the firm will charge a flat fee of \$6,000 per month. It is customary for firms to charge a flat monthly fee for government and regulatory affairs services, particularly for public sector entities. A flat monthly fee enables public sector clients, including the City, to budget for these services with a rigid not-to-exceed amount and does not limit the attention that Gibbons can devote to your matters. The Gibbons Government and Regulatory Affairs Group has entered into flat monthly fee agreements with the firm's public sector clients and the vast majority of our private and non-profit sector clients. Importantly, Gibbons has charged the City a flat monthly fee of \$6,000 per month since its initial successful RFP award in 2018 and has not proposed to increase this rate at any point in time. This rate for our services has also previously been approved by the City and the Department of Community Affairs.