

RFP2021-63 LEGAL SERVICES FOR LABOR AND EMPLOYMENT LITIGATION AND RELATED MATTERS  
FOR THE CITY OF TRENTON, DEPARTMENT OF LAW PROPOSALS OPENED 12/29/2021 AT 11:00AM



**RENAUD  
DEAPPOLONIO**  
LLC



Robert F. Renaud\*

Adam J. Colicchio

Nicholas V. Rinaldi

\*Certified by the Supreme Court of  
New Jersey as a Civil Trial Attorney

Catherine M. DeAppolonio

Of Counsel

Writer's Direct Email:  
rrenaud@rdlawnj.com

December 22, 2021

Isabel C. Garcia, QPA, Purchasing Agent  
Division of Purchasing, 1<sup>st</sup> floor  
319 East State Street  
Trenton, NJ 08608

RE: Request for Proposals: Legal Services – Labor and Employment Litigation and Related  
Matters For The City of Trenton Department of Law RFP2021-63

Dear Ms. Garcia:

The following is our price proposal for the provision of Request for Proposals: Legal Services for  
Labor and Employment Litigation and Related Matters for the City of Trenton Department of Law:

\$175 an hour for all managing attorneys  
\$135 an hour for all associate attorneys  
\$85 an hour for all paralegals

We do not charge for photocopying or postage.

Very truly yours,

RENAUD DEAPPOLONIO LLC

Robert F. Renaud, Esq.



### **Respondent's Cost Proposal**

Antonelli Kantor, P.C. is amenable to the hourly rates set by the City of Trenton:

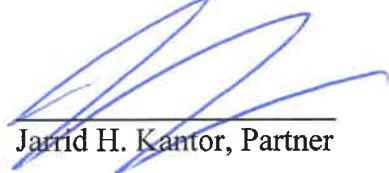
Partners: \$175.00/hour

All other Attorneys: \$135.00/hour

Paralegals: \$85.00/hour

Additionally, Antonelli Kantor, P.C. will seek reimbursement, at cost, for filing fees, mailings, courier services, deposition expenses, transcripts expenses, subpoena fees, and experts' fees, if any.

**Antonelli Kantor, P.C.**

A handwritten signature in blue ink, consisting of several overlapping, curved lines.

Jarrid H. Kantor, Partner

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**BID PROPOSAL FORM**  
**RESPONDENT MUST COMPLETE**

We the undersigned propose to furnish and deliver the above services pursuant to the scope of services and requirements and made part hereof: **RESPONDENTS ARE WELCOME TO SUBMIT THEIR OWN PROPOSAL PAGES.**

**HOURLY RATE:** \$ \$175.00



**(ORIGINAL SIGNATURE BY AUTHORIZED REPRESENTATIVE)**

The undersigned is a Corporation, Partnership or Individual under the laws of the State of New Jersey having its principal office at Mount Laurel

COMPANY Parker McCay P.A.

ADDRESS 9000 Midlantic Drive, Suite 300

ADDRESS Mount Laurel, NJ 08054

FED. ID #

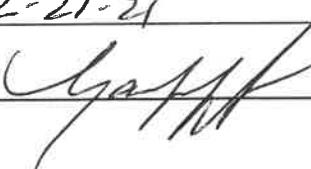
NAME Carolyn J. Rutsky

TELEPHONE 856-596-8900

FAX 856-596-9631

EMAIL info@parkermccay.com

DATE 12-21-21

SIGNATURE 

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**Proposal Prepared For:**

**CITY OF TRENTON**

**LABOR AND EMPLOYMENT LITIGATION COUNSEL**

**RFP2021-63**

**COST PROPOSAL**

<b>Event/Activity</b>	<b>Rate per Hour</b>
The Law Firm of Eric M. Bernstein & Associates, L.L.C. will accept all rates and compensation as set forth in the Request for Proposal in accordance with such rates as may be determined by the City of Trenton by Resolution or Ordinance.	
Hourly Rate – negotiations, arbitrations, meetings or conferences with officials, labor or other negotiations, all litigation services; in court or in-office, including client meetings, depositions, motion or conference hearings, and trial time.	\$175.00 per hour – Partners \$135.00 per hour – Associates \$85.00 per hour - Paralegals
Postage (includes Federal Express and USPS Priority, Delivery Service)	Market Rate
Copying (in house, legal or letter sized)	\$0.20 per page
Copying/Printing (outside supplier, briefs and volume)	Market Rate
Facsimile transmittal (sending only)	None
Electronic transmission (email or other)	None

**Eric M. Bernstein & Associates, L.L.C.**  
**34 Mountain Boulevard**  
**Building A**  
**P.O. Box 4922**  
**Warren, New Jersey 07059-4922**  
**Phone: (732) 805-3360**  
**Fax: (732) 805-3346**  
**[www.embalaw.com](http://www.embalaw.com)**



Louis N. Rainone  
Craig J. Coughlin\*  
David L. Minchello  
Ronald H. Gordon  
Carol A. Berlen  
John F. Gillick  
Brian P. Trelease\*  
Claudia Marchese  
Anne E. Rowan  
Matthew R. Tavares\*  
Sapana Shah\*  
Vik Advani  
\* Also admitted in New York  
Δ Also admitted in DC

Christopher D. Zingaro  
Vaughn Parchment  
Thomas Schoendorf  
Nahimot A. Adedimeji  
Corissa L. Sherman  
Frank J. Dyevoich\*

DMinchello@NJRCMLAW.com

### **PAYMENT CONDITIONS AND RATE SCHEDULES**

During the calendar year 2022 Rainone Coughlin Minchello proposed to provide legal services at an hourly rate of One Hundred Seventy-Five Dollars (\$175.00) per hour for shareholders, One Hundred Thirty-Five Dollars (\$135.00) per hour for all other attorneys and Eighty-Five (\$85.00) for paralegals for all services required.

We further propose the following fees for expenses:

#### **Reimbursable Expenses:**

Photocopies	\$.08 per page;	Faxes	\$.25 per page
Printing	\$.08 per page;	Color Copies	\$.65 per page
CD Copy	\$5.00;	DVD Copy	\$10.00

Any additional reimbursable expenses will be subject to the approval of the City.

**Invoices and Payment:** Invoices are sent on a monthly basis and payment is due within 30 days thereafter.

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**BID PROPOSAL FORM**  
**RESPONDENT MUST COMPLETE**

We the undersigned propose to furnish and deliver the above services pursuant to the scope of services and requirements and made part hereof: **RESPONDENTS ARE WELCOME TO SUBMIT THEIR OWN PROPOSAL PAGES.**

**HOURLY RATE:** \$ 175.00

**(ORIGINAL SIGNATURE BY AUTHORIZED REPRESENTATIVE)**

*Joseph F. Ranieri*  
Limited Liability

The undersigned is a Corporation, Partnership or Individual under the laws of the State of New Jersey having its principal office at 629 Parsippany Road, P.O. Box 0438, Parsippany, NJ 07054

COMPANY Weiner Law Group LLP

ADDRESS 629 Parsippany Road, P.O. Box 0438

ADDRESS Parsippany, New Jersey 07054

FED. ID #

NAME Joseph F. Ranieri, Esq.

TELEPHONE (973) 403-1100

FAX (973) 403-0010

EMAIL jranieri@weiner.law

DATE December 28, 2021

SIGNATURE *Joseph F. Ranieri*

(D)

Charles R.G. Simmons, Esq.\*  
**SIMMONS LAW L.L.C.**  
♦ 1349 Lake Street, Plainfield, New Jersey 07060 ♦  
♦ (973) 866-6284 ♦ [csimmons@simmonslaw-llc.com](mailto:csimmons@simmonslaw-llc.com) ♦  
\*Admitted to Practice in N.J. & N.Y.

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**VIA HAND DELIVERY**

Attn: Isabel C. Garcia, QPA  
Purchasing Agent  
Division of Purchasing, 1<sup>st</sup> floor  
319 East State Street  
Trenton, New Jersey 08608

Re: Fee Proposal – RFP2021-63  
Legal Services – Labor and Employment Litigation and Related Matters

Dear Ms. Garcia:

Simmons Law L.L.C. submits the below hourly rates for Legal Services – Labor & Employment Litigation & Related Matters for the City of Trenton:

- \$175.00 per hour for shareholders
- \$85.00 per hour for paralegals

Expenses will include but not be limited to: filing fees, deposition costs, expert fees, mileage, 5 cents per black and white photocopies and 15 cents per colored copies and postage costs.

The undersigned is a Corporation, Partnership or Individual under the laws of the State of New Jersey having its principal office at 1349 Lake Street, Plainfield, New Jersey 07060.

**Company:** Simmons Law L.L.C.

**Address:** 1349 Lake Street, Plainfield, New Jersey 07060

**FED. ID # :** 85-2933420

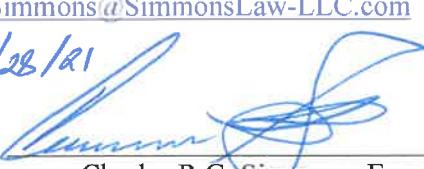
**Name:** Charles R.G. Simmons, Esq.

**Telephone:** 973-866-6284

**Fax:** 862-250-6296

**Email:** [CSimmons@SimmonsLaw-LLC.com](mailto:CSimmons@SimmonsLaw-LLC.com)

**Date:** 12/28/21

**Signature:**   
Charles R.G. Simmons, Esq.

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**BID PROPOSAL FORM**  
**RESPONDENT MUST COMPLETE**

We the undersigned propose to furnish and deliver the above services pursuant to the scope of services and requirements and made part hereof: **REPONDENTS ARE WELCOME TO SUBMIT THEIR OWN PROPOSAL PAGES.**

**HOURLY RATE:** 175.00 **\$** \$175.00

(ORIGINAL SIGNATURE BY AUTHORIZED REPRESENTATIVE)

The undersigned is a Corporation, Partnership or Individual under the laws of the State of  
New Jersey having its principal office at 21 West Blanck Street Linden NJ 07036

COMPANY Jalloh & Jalloh

**ADDRESS** 21 West Blancke Street Linden NJ 07036

**ADDRESS** 2nd Floor

NAME Mohamed S. Jalloh, Esq.

TELEPHONE       (908) 363-9899

FAX (908) 363-9899

EMAIL [Mjallohesq@gmail.com](mailto:Mjallohesq@gmail.com)

DATE December 16, 2021

**SIGNATURE** \_\_\_\_\_

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**BID PROPOSAL FORM**  
**RESPONDENT MUST COMPLETE**

We the undersigned propose to furnish and deliver the above services pursuant to the scope of services and requirements and made part hereof: **RESPONDENTS ARE WELCOME TO SUBMIT THEIR OWN PROPOSAL PAGES.**

**HOURLY RATE:** Partners- \$175.00/hour, Associates- \$135.00/hour \$ 85.00/hour for paralegals

**(ORIGINAL SIGNATURE BY AUTHORIZED REPRESENTATIVE)**

The undersigned is a Corporation, Partnership or Individual under the laws of the State of New Jersey \_\_\_\_\_ having its principal office at 10 Parsonage Road, Suite 300, Edison, New Jersey 08837

COMPANY Biancamano & Di Stefano, P.C.

ADDRESS 10 Parsonage Road, Suite 300

ADDRESS Edison, New Jersey 08837

FED. ID #   

NAME Joseph V. Biancamano

TELEPHONE 732-549-0220

FAX 732-549-0068

EMAIL j.biancamano@bdlawfirm.com

DATE 12/13/21

SIGNATURE

(S)

## Compensation Proposal

We propose to provide Legal Services to the City of Trenton for General Municipal Litigation and Other Legal Matters at the following hourly rates:

\$175.00 – Partners  
\$135.00 – Associates  
\$85.00 – Paralegals/Law Clerks

To the extent that the City prefers a different fee structure than the referenced proposal, Weber Dowd Law is amenable to the City's prevailing rates and/or fee structures for services of this kind.

**Weber Dowd Law, LLC**  
**365 Rifle Camp Rd.**  
**Woodland Park, New Jersey 07424**

**COST PROPOSAL**  
**RFP-2021-63**

**LEGAL SERVICES- LABOR AND EMPLOYMENT LITIGATION AND  
RELATED MATTERS**

FLORIO ♦ KENNY ♦ RAVAL, L.L.P.

ATTORNEYS AT LAW

125 CHUBB AVENUE  
SUITE 310 N  
LYNDHURST, NEW JERSEY 07071  
PHONE: (201) 659-8011  
FAX: (201) 659-8511

E-MAIL: [MAIN@FKRLAW.COM](mailto:MAIN@FKRLAW.COM)

WEBSITE: [WWW.FKRLAW.COM](http://WWW.FKRLAW.COM)

EDWARD J. FLORIO  
BERNARD F. KENNY, JR.  
NITA G. RAVAL  
CHRISTOPHER K. HARRIOTT

COUNSEL  
WILLIAM A. DALZELL^

CHRISTIAN M. HIBINSKI\*  
EMILY M. MOWER  
ALEXANDER J. CORRADO  
ALEXANDRA MEDINA  
VEJAY VICINO

\*ADMITTED TO NJ & NY BAR  
^CERTIFIED AS A WORKERS' COMPENSATION ATTORNEY

December 15, 2021

Isabel C. Garcia, QPA  
Purchasing Agent  
City of Trenton  
City Hall  
Division of Purchasing  
319 East State Street, 1<sup>st</sup> Floor  
Trenton, New Jersey 08608

**RE: FEE PROPOSAL FOR THE POSITION OF LEGAL SERVICES - LABOR AND EMPLOYMENT LITIGATION AND RELATED MATTERS (RFP2021-63)**

Dear Ms. Garcia:

We propose a rate of \$175.00 per hour per partners, \$135.00 per hour per associate attorneys, and \$85.00 per hour per paralegals for the term of the Contract.

Respectfully submitted,

FLORIO♦KENNY♦RAVAL, L.L.P.

Writer's direct email address:  
EJF/mc

EDWARD J. FLORIO  
[eflorio@fkrlaw.com](mailto:eflorio@fkrlaw.com)

{00905069}

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M. Lou Garty, Esq.  
712 East Main Street, Suite 2A  
Moorestown, NJ 08057  
Phone: (856) 382-0383  
[lgarty@gartylaw.com](mailto:lgarty@gartylaw.com)

**RESPONSE TO RFP FOR LEGAL SERVICES CONTRACT FOR LABOR & EMPLOYMENT  
LITIGATION & RELATED MATTERS**

**A. Cost Proposal:**

The Garty Law Firm proposes an hourly rate of \$175/hour for Ms. Garty and \$135/hour for work performed by her associate attorney. Paralegal assistance is available and used where appropriate at the rate of \$85/Hour for these services.

If a "not to exceed" amount is desired for the contract for this representation, the Proposer is amenable to including this clause. The Firm already utilizes the City's billing software and has been able to successfully comply with the invoicing and billing submission protocols.



December 14, 2021

## RATE PROPOSAL

The undersigned proposes to provide services as Labor Counsel to the City of Trenton at the hourly rate consistent with RFP 2021-63 as follows:

Shareholder/Members:	\$175/hr
Associates:	\$135/hr
Paralegal:	\$85/hr

Sincerely,  
**Trimboli & Prusinowski, LLC**

*Stephen E. Trimboli, Esq.*

FEE SCHEDULE FOR LEGAL SERVICES


<u>Services</u>	<u>Rate</u>
All Services, i.e., Special Counsel, Labor and Personnel, Litigation, Court Time, etc.	<i>Attorneys</i> (Partners & Associates) \$175.00 per hr.
	<i>Paralegals</i> \$85.00 per hr.

Other Costs/Expenses, include, but are not limited to the following:

Photocopying:	.20 per page
Scanning:	.10 per page
Telecopying:	.95 per page
Travel expenses: round trip (RT) mileage calculated from Firm office to destination; applicable tolls	.56 per mile (or equivalent IRS Approved Mileage Rate)
Courier and other delivery expenses (including Federal Express, special postage, <i>etc.</i> )	Actual Cost
Online legal research	Actual Cost
Litigation expenses (including court costs, expert fees, subpoena fees, court reporter service, court reporting fees, <i>etc.</i> )	Actual Cost



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## PROPOSED FEE STRUCTURE

\$175.00/hour – Partner  
\$135.00/hour – Associate  
\$85.00/hour – Paralegal

The firm will also be seeking reimbursement for filing fees, expert fees, courier fees & postage (\$.10 per page).

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**BID PROPOSAL FORM**  
**RESPONDENT MUST COMPLETE**

We the undersigned propose to furnish and deliver the above services pursuant to the scope of services and requirements and made part hereof: **RESPONDENTS ARE WELCOME TO SUBMIT THEIR OWN PROPOSAL PAGES.**

**HOURLY RATE:** \$ 175.00

**(ORIGINAL SIGNATURE BY AUTHORIZED REPRESENTATIVE)**

The undersigned is a Corporation, Partnership or Individual under the laws of the State of New Jersey having its principal office at 600 Parsippany Road, Suite 204

COMPANY Inglesino, Webster, Wyciskala & Taylor, LLC

ADDRESS 600 Parsippany Drive, Suite 204

ADDRESS Parsippany, NJ 07054

FED. ID #  

NAME Vaughn L. McKoy, Esq., Partner

TELEPHONE (973) 947-7116

FAX (973) 887-2700

EMAIL vmckoy@iwwt.law

DATE 1/15/21 2021

SIGNATURE VLM

### 3.3.7 Price Proposal

If selected as Special Counsel for Legal Services, Murphy Orlando will comply with all pricing terms set by the City of Trenton. Murphy Orlando agrees to charge that rate plus reasonable costs such as filing fees, court reporter fees, and the like.