

CC2022-01 THIRD PARTY ADMINISTRATOR FOR THE CITY OF TRENTON, DEPARTMENT OF ADMINISTRATION			
NUMBER OF RESPONDENTS:	3		
NAME OF BIDDER	CLAIMS RESOLUTION CORPORATION, INC.	INSERVCO INSURANCE SERVICES, INC.	SCIBAL ASSOCIATES, INC. D/B/A QUAL-LYNX
ADDRESS	323 S. PITNEY ROAD - SUITE 200	2 NORTH SECOND STREET	100 DECADON DRIVE
CITY, STATE, ZIP	GALLOWAY, NJ 08205	HARRISBURG, PA 17101	EGG HARBOR TOWNSHIP, NJ 08234
CONTACT NAME	DAVID HARRIS, PRESIDENT	STACI L. ULP	ALICE H. LIHOU
TELEPHONE	973-731-5700 EXT. 201	717-230-8300 EXT. 4057	609-833-2175
FAX	609-241-0400	717-221-6060	609-653-2928
E-MAIL	<a href="mailto:DHARRIS@CRCTPA.COM">DHARRIS@CRCTPA.COM</a>	<a href="mailto:SULP@PNAT.COM">SULP@PNAT.COM</a>	<a href="mailto:ALIHOU@QUAL-LYNX.COM">ALIHOU@QUAL-LYNX.COM</a>
OWNERSHIP DISCLOSURE STATEMENT REQUIRED EVIDENCE EEO/AFFIRMATIVE ACTION REGULATIONS QUESTIONNAIRE	INCLUDED INCLUDED	INCLUDED INCLUDED	INCLUDED INCLUDED
ACKNOWLEDGEMENT OF RECEIPT OF ADDENDA #1 3/14/22 AND #2 3/28/22	INCLUDED	INCLUDED	INCLUDED
NJ BUSINESS REGISTRATION CERTIFICATE	INCLUDED	INCLUDED	INCLUDED
NOTICE OF INTENT TO SUBCONTRACT EXHIBIT A EQUAL EMPLOYMENT OPPORTUNITY	NONE INCLUDED	NONE INCLUDED	NONE INCLUDED
NON-COLLUSION AFFIDAVIT	INCLUDED	INCLUDED	INCLUDED
EIC AMERICANS WITH DISABILITIES ACT OF 1990 LANGUAGE	CERT.#52331 EXP. 03/15/2028	CERT.#5867 EXP. 10/15/2024	CERT#7787 EXP.10-15-2022
DEBARMENT NOTICES	INCLUDED	INCLUDED	INCLUDED
DISCLOSURE OF INVESTED ACTIVITIES IN IRAN - MANDATORY	INCLUDED	INCLUDED	INCLUDED
ETHICS COMPLAINT DISCLOSURE	INCLUDED	INCLUDED	INCLUDED
CITY OF TRENTON RESIDENT EMPLOYMENT POLICY	INCLUDED	INCLUDED	INCLUDED
CERTIFICATE OF INSURANCE	REQUIRED FROM AWARDED VENDOR WITH SIGN CONTRACTS	REQUIRED FROM AWARDED VENDOR WITH SIGN CONTRACTS	REQUIRED FROM AWARDED VENDOR WITH SIGN CONTRACTS
W-9	INCLUDED	INCLUDED	INCLUDED
HOLDING PRICE FOR SIXTY (60) DAYS	YES	YES	YES
COMPLIANCE WITH EMERGENCY SERVICES	YES	YES	YES
TOTAL FOR YEAR ONE (1)	\$125,950.00	\$175,000.00	SEE ATTACHED BREAK-DOWN OF FEE
OPTION TO EXTEND YEAR TWO (2)	\$132,250.00	\$178,500.00	SEE ATTACHED BREAK-DOWN OF FEE
OPTION TO EXTEND YEAR THREE (3)	\$137,750.00	\$182,070.00	SEE ATTACHED BREAK-DOWN OF FEE
REFERENCES	INCLUDED	INCLUDED	INCLUDED
EXCEPTIONS	NONE	NONE	NONE
FATAL FLAW	NONE	NONE	NONE



**Claims Resolution Corporation, Inc.**

**Fee Schedule**

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**City of Trenton**

**March 28, 2022**

<i>Services:</i>	
<b>Third Party Claims Administrator Fees</b>	
<b>Flat Annual Fee Year 1</b>	<b>\$125,950.00</b>
<b>Flat Annual Fee Year 2</b>	<b>\$132,250.00</b>
<b>Flat Annual Fee Year 3</b>	<b>\$137,750.00</b>
Included in the above Fee:	
<ul style="list-style-type: none"><li>▪ All claims management functions</li><li>▪ Claims investigation</li><li>▪ Subrogation</li><li>▪ State filings and reporting</li><li>▪ Creation of client handling instructions</li><li>▪ Creation of implementation plan</li><li>▪ Establishment of data hierarchy</li><li>▪ Set up of client users in RMIS system</li><li>▪ Creation and funding of loss fund account, establish funding, and check writing protocols</li><li>▪ Participation in monthly claims reviews</li><li>▪ Quarterly stewardship meeting</li><li>▪ Reporting to excess/fronting carrier</li><li>▪ Risk Management Information System cost to include: 10 User ID's, internet access to claim files, the ability to e-mail your adjuster, and access to our library of template risk management reports together with initial training and ongoing support</li><li>▪ Monthly loss runs and loss fund activities reports</li><li>▪ Medicare Reporting and claim filing</li></ul>	

**CLAIMS  
RESOLUTION  
CORPORATION, INC**



***Services:***

<b>Bill Review &amp; Managed Care Services Fees</b>	
Included in the above Fee:	<b>14-28% of Savings</b>
<ul style="list-style-type: none"><li>▪ All bill review and multiple PPO access</li><li>▪ Set up of all managed care services including medical bill review and PPO networks</li></ul>	
<b>Loss Control Services (<i>Hourly</i>)</b>	<b>\$95.00</b>
<b>Fully Automated OSHA/PEOSHA Record Keeping/Reporting (optional)</b>	<b>Included</b>
<b>Flat hourly rate for any accident or occurrence resulting in ten (10) or more multiple claimants</b>	<b>\$75/hr.</b>

  
\_\_\_\_\_  
SIGNATURE

3/28/2022  
\_\_\_\_\_  
DATE

## Fee Information for the City of Trenton: RFP CC2022-01

Inservco's flat annual fee for **Claims Management Services** for workers' compensation and liability claims are as follows:

**Year 1: \$175,000**

**Year 2: \$178,500**

**Year 3: \$182,070**

Inservco's flat annual fee includes the following:

- **Conversion of existing claims and all start up services**
- Aggressive management of all new & existing claims
- Issue all payments
- Monthly loss runs reports and standard computer reports
- Quarterly claim review meetings
- Monthly check registers
- Complete and file mandated claim forms
- Coordinate litigated claims with attorney
- Coordinate claims with excess carrier
- Coordinate needs with private investigator
- Enter all claims data into our Pyramid System
- Investigate and pursue subrogation potential on all claims
- Investigate and pursue fraudulent activities
- CIB Search
- SCHIP Reporting

### Allocated Expenses

The claims management fee does not include usual allocated expenses, such as attorneys' fees, outside appraisal costs, photographers' fees, travel expenses for witnesses, surveillance performed by independent professional surveillance firms, Medicare set-aside costs, claim coordination fees, independent medical examinations for claim evaluation and defense purposes, PPO Network discounts, bill repricing, court reporters' fees and court costs or defense of any claim. The claims management fee does not include any of Inservco's managed care or safety management services.

**Medical Bill Review and PPO Access Fees: 22% of Savings**

**Nurse Case Management fees: \$90/hour**

**Telephonic Case Management at client's request: \$80/hour**

Fees are based on **standard** system integrations with managed care vendors. Inservco routinely works with several managed care vendors including First Managed Care Option that do **not** incur additional integration costs.

### Safety Management Hourly Rates

Professional fees for safety management services are on an allocated cost basis of **\$125** per hour. Project and annual fees can be provided.

<b>FEE DESCRIPTION FOR THIRD PARTY CLAIMS</b>	<b>FEE</b>
<b>ADMINISTRATION</b>	
<b>TPA Services</b>	
General Liability Bodily/Personal Injury/Public Officials Liability	\$1,100 per claim
General Liability Property Damage	\$750 per claim
General Liability Record Only Claims	\$25 per claim
Workers' Compensation Lost Time	\$1,100 per claim
Workers' Compensation Medical Only	\$250 per claim
Workers' Compensation Record Only	\$25 per claim
Annual Administration Fee	No Charge
<b>TAKEOVER OF OPEN/REOPENED CLAIMS</b>	\$175 per claim*
<b>CONVERSION OF HISTORICAL CLAIMS DATA</b>	Included in Flat Annual Fee
<b>Managed Care Services</b>	
Provider Network Access - Qualcare Provider Network	15% of Savings
Medical Bill Repricing	Included in Provider Access Charge
Telephonic Case Management	\$89 per hour
Field Case Management	\$89 per hour plus expenses
<b>LOSS CONTROL SERVICES (Provided by Safety Management Resources LLC)</b>	\$115 Per Hour

\*Willing to negotiate total due based on known claims at time of transfer.

**CHARGES FOR OTHER AND/OR OPTIONAL SERVICES:**

Account Management	Included
Ad Hoc Reporting	Included
On-Line Claim Reporting	Included
Medicare/CMS Reporting	Included
Internet Access to Claims and RMIS Systems	Included
Month End Loss Run Reports (Claim Experience Summary, Claims Activity Analysis, Payment Registers)	Included
Excess and Reinsurance Full Captioned Reporting as Required, With Monthly Loss Runs and Other Data Reports	Included 15% of recovery to be paid on the claim file
Subrogation and Third Party Recovery Services	Included
Litigation Management	Included
Participation in and Attendance at required City Meetings	Included
Ad Hoc Client Meeting Attendance, as Needed	Included
Participation in Client Educational and Risk Management/Safety Forums/Seminars	Included
Full Financial and Loss Fund Bank Management and Reporting, Check Issuance, Treasurer Support and Reporting, Payment Register	Included
OFAC Compliance	Included
1099 Reporting	Included
Catastrophic Claims Handling, Any accident or occurrence resulting in Ten (10) or More Claimants	\$75.00 per hour

**The ANNUAL FEE QUOTE does not include Allocated Loss Expenses, which include but are not limited to the following:**

Central Index Bureau Fees	Legal Fees	Copy Fees
Outside Adjuster/Surveillance/Activity Checks, etc.	Professional Fees	State and Federal Reporting Fees
NJ EDI Portal Fees	Official Reports	Carrier takeover fees, if applicable