

RFP2022-29 PROFESSIONAL PLANNING AND CONSULTING SERVICES TO DEVELOP A ACTION PLAN FOR THE CITY OF TRENTON, DEPARTMENT OF HED PROPOSALS OPENED 8/26/2022 AT 11:00AM

RFP2022-29 PROFESSIONAL PLANNING AND CONSULTING SERVICES TO DEVELOP A STRATEGIC ACTION PLAN TO STRENGTHEN THE CITY'S CAPABILITY TO ADVANCE ECONOMIC DEVELOPMENT OPPORTUNITIES, FOCUS RESOURCES, PRIORITIZE AND ADVANCE PROJECTS FOR THE CITY OF TRENTON, DEPARTMENT OF HOUSING AND ECONOMIC DEVELOPMENT			
NUMBER OF RESPONDENTS: 3			
NAME OF BIDDER	NISHUANE GROUP, LLC	BROWNFIELD REDEVELOPMENT SOLUTIONS, INC.	GUIDEHOUSE, LLP
ADDRESS	105 GROVE STREET, STE. 3	739 STOKES ROAD, SUITE A &B	1676 INTERNATIONAL DR., SUITE 800
CITY, STATE, ZIP	MONTCLAIR, NJ 07042	MEDFORD, NJ 08055	MCCLEAN, VA 22102
CONTACT NAME	MICHELE S. DELISFORT, PP, AICP	MICHELE CHRISTINA	RAQUEL MALMBERG
TELEPHONE	973-954-2677	856-964-6456	646-227-4602
FAX	973-954-2677	732-782-0404	N/A
E-MAIL	MDELISFORT@NISHUANE.GROUP.COM	MICHELE@BRSINC.COM	RMALMBERG@GUIDEHOUSE.COM
STATEMENT OF OWNERSHIP DISCLOSURE MANDATORY	INCLUDED	INCLUDED	INCLUDED
RESPONDENT'S BUSINESS REGISTRATION	REQUIRED FROM THE AWARDED VENDOR PRIOR TO AWARD	INCLUDED	REQUIRED FROM THE AWARDED VENDOR PRIOR TO AWARD
EQUAL EMPLOYMENT OPPORTUNITY EXHIBIT A	INCLUDED	INCLUDED	INCLUDED
USE OF SUB-CONTRACTORS	N/A	N/A	N/A
REQUIRED EVIDENCE EEO/AFFIRMATIVE ACTION REGULATIONS QUESTIONNAIRE	INCLUDED	INCLUDED	INCLUDED
ACKNOWLEDGEMENT OF RECEIPT OF ADDENDA	N/A	N/A	N/A
NON-COLLUSION AFFADAVIT	INCLUDED	INCLUDED	INCLUDED
AMERICANS WITH DISABILITIES ACT OF 1990			
LANGUAGE	INCLUDED	INCLUDED	INCLUDED
ETHICS COMPLAINT DISCLOSURE	INCLUDED	INCLUDED	INCLUDED
DEBARMENT NOTICE	INCLUDED	INCLUDED	INCLUDED
CERTIFICATION AND DISCLOSURE OF POLITICAL CONTRIBUTIONS	INCLUDED	INCLUDED	INCLUDED
DISCLOSURE OF INVESTED ACTIVITIES IN IRAN	INCLUDED	INCLUDED	INCLUDED
STATE AND FEDERAL DEBARMENT CERTIFICATION FOR CONTRACTOR	INCLUDED	INCLUDED	INCLUDED
EIC CONTRACTOR	REQUIRED FROM THE AWARDED VENDOR PRIOR TO AWARD	CERT.#37774 EXP. 11/15/2026	REQUIRED FROM THE AWARDED VENDOR PRIOR TO AWARD
CITY OF TRENTON RESIDENT EMPLOYMENT POLICY	INCLUDED	INCLUDED	INCLUDED
CERTIFICATE OF INSURANCE	REQUIRED FROM THE AWARDED VENDOR PRIOR TO AWARD	REQUIRED FROM THE AWARDED VENDOR PRIOR TO AWARD	REQUIRED FROM THE AWARDED VENDOR PRIOR TO AWARD
60-DAY PRICING EXTENSION COMPLIANCE	N/A	YES	YES
PROVIDE PRIORITY EMERGENCY SERVICES	N/A	N/A	N/A
REFERENCES	INCLUDED	N/A	N/A
W-9	REQUIRED FROM THE AWARDED VENDOR	REQUIRED FROM THE AWARDED VENDOR	REQUIRED FROM THE AWARDED VENDOR
EXCEPTIONS (IF ANY)	N/A	N/A	N/A
PROFESSIONAL PLANNERS LICENSE	#33LI00615500	#027578	N/A
TOTAL COST FOR THE ENTIER PROJECT FOR TWELVE MONTHS	\$150,000.00	\$218,000.00	\$250,000.00
FATAL FLAW	NONE	NONE	NONE

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Fee Proposal

Our intent is to meet the City of Trenton's goals in a cost effective and efficient manner. Below is our fee proposal for the following in response to this RFP:

Deliverables	Staff Assigned	Staff Billable Hourly Rate	Estimated Hours	Total Sum Rate
Project Management	Senior Associate Planner	\$175	100	\$17,500
	Principal & Managing Partner	\$200	20	\$4,000
Existing Documents Analysis	Senior Associate Planner	\$175	40	\$7,000
	Economic Development Consultant	\$90	40	\$3,600
Assessment Report	Principal & Managing Partner	\$200	40	\$8,000
	Senior Associate Planner	\$175	40	\$7,000
	Economic Development Consultant	\$90	40	\$3,600
Stakeholder Engagement	Senior Associate Planner	\$175	40	\$7,000
	Principal & Managing Partner	\$200	40	\$8,000
	Economic Development Consultant	\$90	40	\$3,600
Capacity Building Plan	Principal & Managing Partner	\$200	60	\$12,000
	Senior Associate	\$175	40	\$7,000
	Economic Development Consultant	\$90	40	\$3,600
Economic Analysis	Economic Development Consultant	\$90	100	\$9,000
Draft Strategic Action Plan	Principal & Managing Partner	\$200	40	\$8,000
	Senior Associate Planner	\$175	40	\$7,000
	Economic Development Consultant	\$90	40	\$3,600
Final Strategic Action Plan	Principal & Managing Partner	\$200	60	\$12,000
	Senior Associate Planner	\$175	60	\$10,500
	Economic Development Consultant	\$90	60	\$5,400
Miscellaneous				\$2,600
Total Project Cost				\$150,000



105 Grove Street, Suite 3
Montclair, NJ 07042
www.Nishuanegroup.com
973.954.2677

2022 FEE SCHEDULE

Staff	Rate
Founding Principal	\$250.00 Per Hour
Principal & Managing Partner	\$200.00 Per Hour
Senior Associate Planner	\$175.00 Per Hour
Associate Planner	\$ 150.00 Per Hour
Economic Development Consultant	\$ 90.00 Per Hour
Junior Associate	\$ 70.00 Per Hour
Project Manager	\$ 150.00 Per Hour
Administrator	\$ 40.00 Per Hour
Intern	\$ 35.00 Per Hour

* All requested services provided by staff are subject to their availability.

(2)

BID PROPOSAL FORM
RESPONDENT MUST COMPLETE

We the undersigned propose to furnish and deliver the above services pursuant to the scope of services and requirements and made part hereof: **RESPONDENTS ARE WELCOME TO SUBMIT THEIR OWN PROPOSAL PAGES.**

TOTAL COST FOR THE ENTIRE PROJECT FOR TWELVE MONTHS \$ 218,000.00

Michele CS
(ORIGINAL SIGNATURE BY AUTHORIZED REPRESENTATIVE)

The undersigned is a Corporation, Partnership or Individual under the laws of the State of New Jersey having its principal office at 739 Stokes Rd, Suites A & B, Medford, NJ 08055

COMPANY Brownfield Redevelopment Solutions, Inc.

ADDRESS 739 Stokes Rd, Suite A & B

ADDRESS Medford, NJ 08055

FED. ID #

NAME Michele Christina

TELEPHONE 856-964-6456

FAX 732-782-0404

EMAIL michele@brsinc.com

DATE August 23, 2022

SIGNATURE *Michele CS*



REQUEST FOR PROPOSALS – CONSULTING SERVICES FOR STRATEGIC ACTION PLAN GRANT WRITING RFP2022-29

PRICING INFORMATION

Please note the following explanations regarding the information provided on the pricing form:

- (1) It is anticipated that the consulting services would be invoiced on a time and materials basis.
- (2) Although its not anticipated to be needed, but should subconsultants be used for the effort, their invoices are subject to a 12% markup.
- (3) BRS billing schedule:

Position	Hourly Rate
Principal	\$ 165
Senior Economist	\$150
Staff Economist	\$ 115
Licensed Planner	\$ 140

(3)

BID PROPOSAL FORM
RESPONDENT MUST COMPLETE

We the undersigned propose to furnish and deliver the above services pursuant to the scope of services and requirements and made part hereof: **RESPONDENTS ARE WELCOME TO SUBMIT THEIR OWN PROPOSAL PAGES.**

TOTAL COST FOR THE ENTIRE PROJECT FOR TWELVE MONTHS \$ 250,000 (4 months)

Rachel Mal
(ORIGINAL SIGNATURE BY AUTHORIZED REPRESENTATIVE)

The undersigned is a Corporation, Partnership or Individual under the laws of the State of Delaware having its principal office at Tysons Corner

COMPANY Guidehouse LLP

ADDRESS 1676 International Dr. Suite 800

ADDRESS McLean VA 22102

FED. ID #

NAME Rachel Malomberg

TELEPHONE 646 - 227 - 4602

FAX

EMAIL rmalomberg@guidehouse.com

DATE 8/25/22

SIGNATURE