

**RE-ADVERTISED - BID2023-26 FURNISHING AND DELIVERY OF POTASSIUM PERMANGANATE FOR  
THE DEPARTMENT OF WATER AND SEWER, WATER FILTRATION PLANT BID OPENING DATE:**

**4/11/2023 AT 11:00AM**

RE-ADVERTISED - BID2023-26 FURNISHING AND DELIVERY OF POTASSIUM PERMANGANATE FOR THE DEPARTMENT OF WATER AND SEWER, TRENTON WATER FILTRATION PLANT - BID OPENING DATE APRIL 11, 2023 AT 11:00AM					
NUMBER OF RESPONDENTS:	5				
NAME OF BIDDER	MAUBENI AMERICA CORPORATION	GEORGE S. COYNE CHEMICAL CO., INC.	CHEMRITE, INC.	BRENTAGE NORTHEAST, LLC	SHANNON CHEMICAL CORPORATION
ADDRESS	500 MAMARONECK AVENUE - SUITE 504	3015 STAE RD	5202 BELLE WOOD COURT - SUITE 104	81 W. HULLER LANE	P.O. BOX 376
CITY, STATE, ZIP	HARRISON, NY 10528	CROYDON, PA 19021	BUFORD, GA 30518	READING, PA 19605	MALVERN, PA 19355
CONTACT NAME	LEONIDAS ARCHILA, SALES AND LOGISTIC COORDINATOR		AARON OPP	KIRSTEN O'DONNELL	DANIEL C. FLYNN
TELEPHONE	914-428-8900	215-785-3000	770-271-5576	484-818-1687	610-363-9090
FAX	N/A	215-785-1585	770-271-4068	N/A	610-524-6050
E-MAIL	<a href="mailto:Archila-L@marubeni.com">Archila-L@marubeni.com</a>	<a href="mailto:BIDADMINISTRATION@COYNECHEMICAL.COM">BIDADMINISTRATION@COYNECHEMICAL.COM</a>	<a href="mailto:orders@chemrite.com">orders@chemrite.com</a>	<a href="mailto:KODONNELL@BRENTAGE.COM">KODONNELL@BRENTAGE.COM</a>	<a href="mailto:DCFLYNN@SHANNONCHEM.COM">DCFLYNN@SHANNONCHEM.COM</a>
STATEMENT OF OWNERSHIP DISCLOSURE	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED
DISCLOSURE OF INVESTED ACTIVITIES IN IRAN	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED
ACKNOWLEDGEMENT OF RECEIPT OF ADDENDA N/A	N/A	N/A	N/A	N/A	N/A
REQUIRED EVIDENCE AFFIRMATIVE ACTION REGULATIONS QUESTIONNAIRE	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED
NON-COLLUSION AFFIDAVIT	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED
AMERICANS WITH DISABILITIES ACT OF 1990 LANGUAGE	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED
NJ BUSINESS REGISTRATION CERTIFICATE FOR CONTRACTOR	REQUIRED PRIOR TO AWARD	INCLUDED	REQUIRED PRIOR TO AWARD	INCLUDED	INCLUDED
EIC	REQUIRED	CERT#5742 EXP.12/18/2024	REQUIRED	CERT#555 EXP. 8/15/2024	CERT.#11490 EXP. 07/15/2027
MANDATORY EQUAL EMPLOYMENT OPPORTUNITY EXHIBIT A	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED
DEBARMENT NOTICE	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED
ETHICS COMPLAINT DISCLOSURE	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED
CERTIFICATE OF INSURANCE	REQUIRED PRIOR TO AWARD	REQUIRED PRIOR TO AWARD	REQUIRED PRIOR TO AWARD	INCLUDED	INCLUDED
CITY OF TRENTON RESIDENT EMPLOYMENT POLICY	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED
60-DAY EXTENSION COMPLIANCE	YES	YES	YES	YES	YES
COMPLIANCE WITH EMERGENCY SERVICES	YES	YES	YES	YES	YES
THREE (3) REFERENCES	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED
W-9	N/A	INCLUDED	N/A	INCLUDED	INCLUDED
YEAR ONE - UNIT PRICE PER DRUM FOR 400 DRUMS - KMnO4 PER SPECIFICATIONS	883.5/DRUM	\$919.75/DRUM	1114.43/DRUM	\$1,155.00/DRUM \$3.50/LB	\$1,647.47/DRUM
TOTAL BID PRICE	\$353,400.00	\$367,900.00	\$445,772.00	\$462,000.00	\$658,988.00
OPTION TO EXTEND ONE (1) YEAR UNIT PRICE PER DRUM	\$1,016.03	\$1042.71/DRUM	1114.43/DRUM	\$1,155.00/DRUM \$3.50/LB	\$1,647.47/DRUM
OPTION TO EXTEND ONE (1) YEAR TOTAL BID PRICE FOR 400 DRUMS	\$406,410.00	\$417,084.00	\$445,772.00	\$462,000.00	\$658,988.00
EXCEPTIONS (IF ANY)	NONE	YES - SEE ATTACHED	UNIVERSAL	NONE	NONE
FATAL FLAW	NONE	NONE	NONE	NONE	NONE

**PROPOSAL  
TO  
TRENTON WATER WORKS  
FOR  
Potassium Permanganate  
CY 2023**

The undersigned proposes to furnish and deliver to Trenton Water Works, Water Filtration Plant, John Fitch Parkway, Trenton, New Jersey, KMnO<sub>4</sub> as per the attached specifications.

Quantity	Description	Unit Price Per drum	Total Bid Price
400 drums	KMnO <sub>4</sub> per attached specifications	\$ 883.50	\$ 353,400.00

Taiji Yoshioka

Respectfully Submitted

  
(Signature)

Marubeni America Corporation

(Company)

Person to Contact: Leonidas Archila - Sales and Logistics Coordinator

Telephone Number: (914) 428-8900

PRICES SHALL BE FIRM FOR THE LENGTH OF THIS CONTRACT

**PROPOSAL  
TO  
TRENTON WATER WORKS  
FOR  
Potassium Permanganate  
CY 2024 – Option to Extend**

The undersigned proposes to furnish and deliver to Trenton Water Works, Water Filtration Plant, John Fitch Parkway, Trenton, New Jersey, KMnO<sub>4</sub> as per the attached specifications.

Quantity	Description	Unit Price Per drum	Total Bid Price
400 drums	KMnO <sub>4</sub> per attached specifications	\$ 1,016.03	\$ 406,410.00

Taiji Yoshioka

Respectfully Submitted

  
(Signature)

Marubeni America Corporation

(Company)

Person to Contact: Leonidas Archila - Sales and Logistics Coordinator

Telephone Number: (914) 428-8900

**PRICES SHALL BE FIRM FOR THE LENGTH OF THIS CONTRACT**

**EXCEPTIONS  
(IF NONE, PLEASE NOTE)**

**The George S. Coyne Chemical Co., Inc. respectfully takes exception to contract extension at the customer's sole discretion. The George S. Coyne Chemical Co., Inc. will only enter into contract extension negotiation by the mutual consent of both parties.**

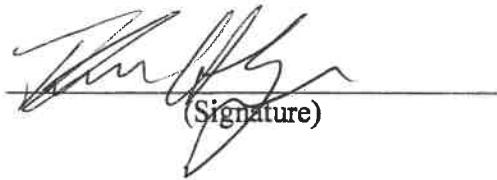
**The George S. Coyne Chemical Co., Inc. is bidding with the understanding that our delivery terms are 7-10 business days ARO for packaged product delivery and 10-14 business days ARO for bulk product delivery. We take exception to any other stated delivery terms expressed within the bidding documentation.**

**PROPOSAL  
TO  
TRENTON WATER WORKS  
FOR  
Potassium Permanganate  
CY 2023**

The undersigned proposes to furnish and deliver to Trenton Water Works, Water Filtration Plant, John Fitch Parkway, Trenton, New Jersey, KMnO<sub>4</sub> as per the attached specifications.

Quantity	Description	Unit Price Per drum	Total Bid Price
400 drums	KMnO <sub>4</sub> per attached specifications	\$ 919.75/drum	\$367,900.00

Thomas H. Coyne, President/CEO  
Respectfully Submitted



(Signature)

George S. Coyne Chemical Co., Inc.  
(Company)

Person to Contact: Carolyn M. Basiura, Bid/Contract Administration Mgr.

Telephone Number: 215-785-3000

PRICES SHALL BE FIRM FOR THE LENGTH OF THIS CONTRACT

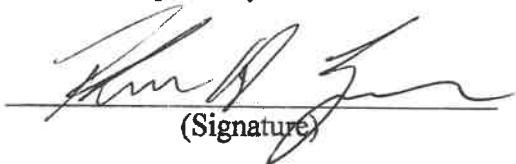
**PROPOSAL  
TO  
TRENTON WATER WORKS  
FOR  
Potassium Permanganate  
CY 2024 – Option to Extend**

The undersigned proposes to furnish and deliver to Trenton Water Works, Water Filtration Plant, John Fitch Parkway, Trenton, New Jersey, KMnO<sub>4</sub> as per the attached specifications.

Quantity	Description	Unit Price Per drum	Total Bid Price
400 drums	KMnO <sub>4</sub> per attached specifications	\$ 1042.71/drum	\$ 417,084.00

Thomas H. Coyne, President/CEO

Respectfully Submitted



(Signature)

George S. Coyne Chemical Co., Inc.  
(Company)

Person to Contact: Carolyn M. Basiura, Bid/Contract Administration Mgr.

Telephone Number: 215-785-3000

PRICES SHALL BE FIRM FOR THE LENGTH OF THIS CONTRACT

**PROPOSAL  
TO  
TRENTON WATER WORKS  
FOR  
Potassium Permanganate  
CY 2023**

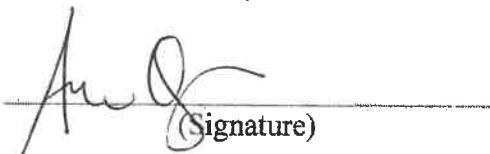
The undersigned proposes to furnish and deliver to Trenton Water Works, Water Filtration Plant, John Fitch Parkway, Trenton, New Jersey, KMnO<sub>4</sub> as per the attached specifications.

Quantity	Description	Unit Price Per drum	Total Bid Price
400 drums	KMnO <sub>4</sub> per attached specifications	\$ 1,114.43	\$ 445,772.00

Import material - Universal

Aaron Opp

Respectfully Submitted



(Signature)

Chemrite, Inc.

(Company)

Person to Contact: Anne or Kimberly

Telephone Number: 770-271-5576

PRICES SHALL BE FIRM FOR THE LENGTH OF THIS CONTRACT

**PROPOSAL  
TO  
TRENTON WATER WORKS  
FOR  
Potassium Permanganate  
CY 2024 – Option to Extend**

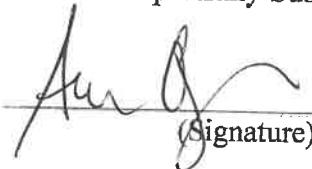
The undersigned proposes to furnish and deliver to Trenton Water Works, Water Filtration Plant, John Fitch Parkway, Trenton, New Jersey, KMnO<sub>4</sub> as per the attached specifications.

Quantity	Description	Unit Price Per drum	Total Bid Price
400 drums	KMnO <sub>4</sub> per attached specifications	\$ 1,114.43	\$ 445,772.00

Import material - Universal

Aaron Opp

Respectfully Submitted

  
(Signature)

Chemrite, Inc.

(Company)

Person to Contact: Anne or Kimberly

Telephone Number: 770-271-5576

PRICES SHALL BE FIRM FOR THE LENGTH OF THIS CONTRACT

**PROPOSAL  
TO  
TRENTON WATER WORKS  
FOR  
Potassium Permanganate  
CY 2023**

The undersigned proposes to furnish and deliver to Trenton Water Works, Water Filtration Plant, John Fitch Parkway, Trenton, New Jersey, KMnO<sub>4</sub> as per the attached specifications.

Quantity	Description	Unit Price Per drum	Total Bid Price
400 drums	KMnO <sub>4</sub> per attached specifications	\$ 1155.00 /drum \$ 3.50 /koo	\$ 462,000.00 \$ 3.50 /lb

Kirsten O'Donnell

Respectfully Submitted

Kirsten O'Donnell  
(Signature)

Brenntag Northeast LLC  
(Company)

Person to Contact: Kirsten O'Donnell

Telephone Number: 484-818-1687

PRICES SHALL BE FIRM FOR THE LENGTH OF THIS CONTRACT

**PROPOSAL  
TO  
TRENTON WATER WORKS  
FOR  
Potassium Permanganate  
CY 2024 – Option to Extend**

The undersigned proposes to furnish and deliver to Trenton Water Works, Water Filtration Plant, John Fitch Parkway, Trenton, New Jersey, KMnO<sub>4</sub> as per the attached specifications.

Quantity	Description	Unit Price Per drum	Total Bid Price
400 drums	KMnO <sub>4</sub> per attached specifications	\$ 1155.00 \$ 3.50/lb	\$ 462,000.00

Kirsten O'Donnell  
Respectfully Submitted

Kirsten O'Donnell  
(Signature)

Brenntag Northeast LLC  
(Company)

Person to Contact: Kirsten O'Donnell

Telephone Number: 484-818-1687

PRICES SHALL BE FIRM FOR THE LENGTH OF THIS CONTRACT

**PROPOSAL  
TO  
TRENTON WATER WORKS  
FOR  
Potassium Permanganate  
CY 2023**

The undersigned proposes to furnish and deliver to Trenton Water Works, Water Filtration Plant, John Fitch Parkway, Trenton, New Jersey, KMnO<sub>4</sub> as per the attached specifications.

Quantity	Description	Unit Price Per drum	Total Bid Price
400 drums	KMnO <sub>4</sub> per attached specifications	\$ 1,647.47 per drum*	\$ 658,988.00

\*Drum size: 330.69#

Daniel C. Flynn, President

Respectfully Submitted

  
(Signature)

Shannon Chemical Corporation  
(Company)

Person to Contact: Daniel C. Flynn

Telephone Number: 800-860-9090

**PRICES SHALL BE FIRM FOR THE LENGTH OF THIS CONTRACT**

**PROPOSAL  
TO  
TRENTON WATER WORKS  
FOR  
Potassium Permanganate  
CY 2024 – Option to Extend**

The undersigned proposes to furnish and deliver to Trenton Water Works, Water Filtration Plant, John Fitch Parkway, Trenton, New Jersey, KMnO<sub>4</sub> as per the attached specifications.

Quantity	Description	Unit Price Per drum	Total Bid Price
400 drums	KMnO <sub>4</sub> per attached specifications	\$ 1,747.47 per drum*	\$ 698,988.00

\*Drum size: 330.69#

Daniel C. Flynn, President

Respectfully Submitted

*D.C.F.*

(Signature)

Shannon Chemical Corporation

(Company)

Person to Contact: Daniel C. Flynn

Telephone Number: 610-363-9090

PRICES SHALL BE FIRM FOR THE LENGTH OF THIS CONTRACT