

**RFP2023-19 COMPLETE AND GREEN STREETS PLANNING, PLACEMAKING, DESIGN ENGINEERING AND RECONSTRUCTION ON MLK JR. BOULEVARD FOR THE DEPARTMENT OF RECREATION, NATURAL RESOURCES AND CULTURE PROPOSAL OPENING DATE: MAY 17, 2023 AT 11:00AM**

|   |  |
|---|--|
| <b>RFP2023-19 COMPLETE AND GREEN STREETS PLANNING, PLACEMAKING, DESIGN, ENGINEERING AND RECONSTRUCTION OF MLK BOULEVARD BETWEEN PENNINGTON AVENUE AND CALHOUN STREETS AND BRUNSWICK AVENUE (CDBG FUNDED PROJECTS) IN THE CITY OF TRENTON PROPOSAL OPENING DATE: MAY 17, 2023 AT 11:00AM</b> |  |
| <b>NUMBER OF RESPONDENTS:</b>   | <b>1</b>   |
| <b>NAME OF BIDDER</b>   | <b>FRENCH &amp; PARELLO ASSOCIATES, PA</b>                                     |
| <b>ADDRESS</b>  | 1800 ROUTE 34 SUITE 101  |
| <b>CITY, STATE, ZIP</b>   | WALL, NJ 07719   |
| <b>CONTACT NAME</b>   | <b>STEVEN A. TARDY, PE. PRESIDENT &amp; CEO</b>                                |
| <b>TELEPHONE</b>  | 732-312-9800   |
| <b>FAX</b>  | 732-312-9801   |
| <b>E-MAIL</b>   | <a href="mailto:steve.trady@fpaengineers.com">steve.trady@fpaengineers.com</a> |
| <b>STATEMENT OF OWNERSHIP DISCLOSURE</b>  | INCLUDED   |
| <b>EQUAL EMPLOYMENT OPPORTUNITY EXHIBIT A</b>   | INCLUDED   |
| <b>REQUIRED EVIDENCE EEO/AFFIRMATIVE ACTION REGULATIONS QUESTIONNAIRE</b>   | INCLUDED   |
| <b>ACKNOWLEDGEMENT OF ADDENDA</b>   | INCLUDED   |
| <b>NJ BUSINESS REGISTRATION CERTIFICATE</b>   | INCLUDED   |
| <b>NON-COLLUSION AFFIDAVIT</b>  | INCLUDED   |
| <b>AMERICANS WITH DISABILITIES ACT OF 1990 LANGUAGE</b>   | INCLUDED   |
| <b>ETHICS COMPLAINT DISCLOSURE</b>  | INCLUDED   |
| <b>DEBARMENT NOTICE</b>   | INCLUDED   |
| <b>CERTIFICATION AND DISCLOSURE OF POLITICAL CONTRIBUTIONS</b>  | INCLUDED   |
| <b>PROHIBITED RUSSIA-BELARUS ACTIVITIES &amp; IRAN INVESTMENT ACTIVITIES</b>  | INCLUDED   |
| <b>CITY OF TRENTON RESIDENT EMPLOYMENT POLICY</b>   | INCLUDED   |
| <b>EIC</b>  | CERT#7359 EXPIRATION DATE 4/15/2025  |
| <b>LICENSE</b>  | INCLUDED   |
| <b>CERTIFICATE OF INSURANCE</b>   | <b>REQUIRED FROM AWARDED VENDOR</b>  |
| <b>60-DAY EXTENSION COMPLIANCE</b>  | YES  |
| <b>EMERGENCY SERVICES</b>   | YES  |
| <b>REFERENCES</b>   | INCLUDED   |
| <b>W-9</b>  | INCLUDED   |
| <b>EXCEPTIONS (IF ANY)</b>  | NONE   |
| <b>TOTAL AMOUNT FOR THE SERVICES</b>  | <b>SEE ATTACHED BREAK-DOWN OF PRICING</b>                                      |
| <b>FATAL FLAW</b>   | NONE   |

**SCOPE OF WORK FOR COMPLETE AND GREEN STREETS PLANNING, PLACEMAKING, DESIGN , ENGINEERING, AND RECONSTRUCTION  
 OF MLK JR. BOULEVARD BETWEEN PENNINGTON AVENUE AND CALHOUN STRET  
 AND RECONSTRUCTION OF SOUTHARD STREET BETWEEN CALHOUN STREET AND BRUNSWICK AVENUE (CDBG FUNDED PROJECT)  
 CITY OF TRENTON, MERCER COUNTY**

**PROJECT COST AND WORK HOUR PROPOSAL FORM**

| TASK | DESCRIPTION   | Sr Project Manager / QA/QC | Project Manager | Senior Engineer | Project Engineer | Staff Engineer | Senior Drafter | Technical Assistant | Prof. Land Surveyor | Survey Party Chief | Survey Tech. | Const. Inspector | TOTAL HOURS/ TOTAL COST |
|------|---|----------------------------|-----------------|-----------------|------------------|----------------|----------------|---------------------|---------------------|--------------------|--------------|------------------|-------------------------|
|      | ASCE GRADE  | PIX                        | PVI             | PV              | PIII             | PII            | ETIV           | ETII                | PVI                 | ETIV               | ETII         | PII              |                         |
| A    | Kick-off Meeting and Project Management Approach  | 0                          | 114             | 0               | 0                | 0              | 0              | 0                   | 0                   | 0                  | 0            | 0                | 114                     |
| B    | Document Review, Data Collection and Field Survey/Road Safety Audit                       | 1                          | 25              | 40              | 66               | 170            | 150            | 2                   | 50                  | 140                | 140          | 0                | 784                     |
| C    | Stakeholder Groups  | 0                          | 24              | 0               | 0                | 0              | 0              | 0                   | 0                   | 0                  | 0            | 0                | 24                      |
| D    | Community Outreach and Public Engagement  | 0                          | 28              | 0               | 0                | 0              | 0              | 0                   | 0                   | 0                  | 0            | 0                | 28                      |
| E    | Technical Studies   | 2                          | 4               | 18              | 18               | 42             | 0              | 0                   | 0                   | 0                  | 0            | 0                | 84                      |
| F    | Conceptual Design Alternatives  | 0                          | 24              | 0               | 70               | 104            | 0              | 0                   | 0                   | 0                  | 0            | 0                | 198                     |
| G    | Develop Preferred Conceptual Design Alternatives (10% PS&E) and Preliminary Cost Estimate | 0                          | 8               | 16              | 48               | 24             | 0              | 0                   | 0                   | 0                  | 0            | 0                | 96                      |
| H    | Environmental Clearance Support   | 0                          | 4               | 0               | 16               | 0              | 0              | 0                   | 0                   | 0                  | 0            | 0                | 20                      |
| I    | Develop 35% PS&E and Cost Estimate  | 0                          | 10              | 20              | 44               | 76             | 0              | 0                   | 0                   | 0                  | 0            | 0                | 150                     |
| J    | Develop 65% and 95% PS&E and Cost Estimate  | 10                         | 82              | 70              | 300              | 584            | 0              | 10                  | 0                   | 0                  | 0            | 0                | 1,056                   |
| K    | Develop 100% PS&E and Final Cost Estimate   | 2                          | 8               | 24              | 32               | 48             | 0              | 12                  | 0                   | 0                  | 0            | 0                | 126                     |
| L    | Bid Tabulation  | 0                          | 8               | 4               | 16               | 0              | 0              | 0                   | 0                   | 0                  | 0            | 0                | 28                      |
| M    | Contract Administration, Construction Inspection and Management                           | 0                          | 50              | 170             | 0                | 0              | 60             | 0                   | 0                   | 0                  | 0            | 300              | 580                     |
|      |   |                            |                 |                 |                  |                |                |                     |                     |                    |              |                  |                         |
|      | TOTAL MANHOURS  | 15                         | 389             | 362             | 610              | 1,048          | 210            | 24                  | 50                  | 140                | 140          | 300              | 3,288                   |
|      | AVERAGE DIRECT RATE   | \$78.00                    | \$72.00         | \$70.00         | \$45.00          | \$35.00        | \$40.00        | \$26.00             | \$84.00             | \$52.00            | \$34.00      | \$38.00          |                         |
|      | TOTAL DIRECT SALARY   | \$1,170.00                 | \$28,008.00     | \$25,340.00     | \$27,450.00      | \$36,680.00    | \$8,400.00     | \$624.00            | \$4,200.00          | \$7,280.00         | \$4,760.00   | \$11,400.00      |                         |

| DIRECT EXPENSES                         |                    |
|---|--------------------|
| Reproduction / Certified Mail / Postage | \$1,000.00         |
| Subconsultant - FHI Studios             | \$89,608.99        |
|   |                    |
| <b>TOTAL DIRECT EXPENSES</b>            | <b>\$90,608.99</b> |

|                               |                     |
|-------------------------------|---------------------|
| <b>SUBTOTAL DIRECT SALARY</b> | <b>\$155,312.00</b> |
| <b>OVERHEAD (1.50)</b>        | <b>\$232,968.00</b> |
| <b>SUBTOTAL</b>               | <b>\$388,280.00</b> |
| <b>FIXED FEE (10%)</b>        | <b>\$38,828.00</b>  |
| <b>SUBTOTAL FEE</b>           | <b>\$427,108.00</b> |
| <b>DIRECT EXPENSES</b>        | <b>\$90,608.99</b>  |
| <b>TOTAL FEE</b>              | <b>\$517,716.99</b> |

\*Permit Fees for Soil Conservation District to be paid directly by City

Disadvantaged Business Enterprise (DBE) Contract Percentage 17.31%

Proposal No. 20311.001

Date: May 17, 2023



**Subconsultant Fee:**  
Fitzgerald & Halliday, Inc. (d/b/a FHI Studio)

**SCOPE OF WORK FOR COMPLETE AND GREEN STREETS PLANNING, PLACEMAKING, DESIGN , ENGINEERING, AND RECONSTRUCTION OF  
MLK JR. BOULEVARD BETWEEN PENNINGTON AVENUE AND CALHOUN STREET  
AND RECONSTRUCTION OF SOUTHARD STREET BETWEEN CALHOUN STREET AND BRUNSWICK AVENUE (CDBG FUNDED PROJECT)  
CITY OF TRENTON, MERCER COUNTY**

**SUBCONSULTANT - PROJECT COST AND WORK HOUR PROPOSAL FORM**

| TASK | DESCRIPTION   | TRANS.<br>PLAN. MGR. | SAFETY &<br>OPS MGR. | PROJECT<br>MGR. | SENIOR<br>PLANNER | COMMUNITY<br>ENG.<br>PLANNER | GRAPHIC<br>DESIGNER | TOTAL HOURS/ TOTAL<br>COST |
|------|---|----------------------|----------------------|-----------------|-------------------|------------------------------|---------------------|----------------------------|
| A    | Kick-off Meeting and Project Management Approach  | 0                    | 8                    | 0               | 0                 | 8                            | 0                   | 16                         |
| B    | Document Review, Data Collection and Field Survey/Road Safety Audit                       | 0                    | 16                   | 0               | 0                 | 0                            | 0                   | 16                         |
| C    | Stakeholder Groups  | 0                    | 24                   | 24              | 24                | 0                            | 0                   | 72                         |
| D    | Community Outreach and Public Engagement  | 0                    | 88                   | 0               | 48                | 112                          | 88                  | 336                        |
| E    | Technical Studies   | 0                    | 0                    | 0               | 0                 | 0                            | 0                   | 0                          |
| F    | Conceptual Design Alternatives  | 4                    | 28                   | 16              | 0                 | 0                            | 32                  | 80                         |
| G    | Develop Preferred Conceptual Design Alternatives (10% PS&E) and Preliminary Cost Estimate | 0                    | 0                    | 0               | 0                 | 0                            | 0                   | 0                          |
| H    | Environmental Clearance Support   | 0                    | 0                    | 0               | 0                 | 0                            | 0                   | 0                          |
| I    | Develop 35% PS&E and Cost Estimate  | 0                    | 0                    | 0               | 0                 | 0                            | 0                   | 0                          |
| J    | Develop 65% and 95% PS&E and Cost Estimate  | 0                    | 0                    | 0               | 0                 | 0                            | 0                   | 0                          |
| K    | Develop 100% PS&E and Final Cost Estimate   | 0                    | 0                    | 0               | 0                 | 0                            | 0                   | 0                          |
| L    | Bid Tabulation  | 0                    | 0                    | 0               | 0                 | 0                            | 0                   | 0                          |
| M    | Contract Administration, Construction Inspection and Management                           | 0                    | 0                    | 0               | 0                 | 0                            | 0                   | 0                          |
|      |   |                      |                      |                 |                   |                              |                     |                            |
|      | TOTAL MANHOURS  | 4                    | 164                  | 40              | 72                | 120                          | 120                 | 520                        |
|      | AVERAGE DIRECT RATE   | \$78.00              | \$72.00              | \$70.00         | \$50.00           | \$40.00                      | \$35.00             |                            |
|      | TOTAL DIRECT SALARY   | \$312.00             | \$11,808.00          | \$2,800.00      | \$3,600.00        | \$4,800.00                   | \$4,200.00          |                            |

| <b>DIRECT EXPENSES</b>                       |                   |
|--|-------------------|
| Printing/Reproduction (up to 6 36x48 boards) | \$1,000.00        |
| Website Domain                               | \$280.00          |
| Translation/Interpretation (Spanish)         | \$5,000.00        |
| Mileage/Tolls                                | \$750.00          |
| <b>TOTAL DIRECT EXPENSES</b>                 | <b>\$7,030.00</b> |

|                               |                    |
|-------------------------------|--------------------|
| <b>SUBTOTAL DIRECT SALARY</b> | <b>\$27,520.00</b> |
| <b>OVERHEAD (1.7279)</b>      | <b>\$47,551.81</b> |
| <b>SUBTOTAL</b>               | <b>\$75,071.81</b> |
| <b>FIXED FEE (10%)</b>        | <b>\$7,507.18</b>  |
| <b>SUBTOTAL FEE</b>           | <b>\$82,578.99</b> |
| <b>DIRECT EXPENSES</b>        | <b>\$7,030.00</b>  |
| <b>TOTAL FEE</b>              | <b>\$89,608.99</b> |