RFP2023-20 MULTI FACTOR AUTHENTICATION AND HARDWARE SECURITY TOKEN
PROPOSAL OPENING DATE: JUNE 6, 2023 AT 11:00AM

RFP2023-20 MULTI FACTOR AUTHENTICATION AND HARDWARE SECURITY TOKEN FOR THE DEPARTMENT OF ADMINISTRATION, DIVISION OF MIS PROPOSAL OPENING DATE JUNE 6, 2023 AT 11:00AM		
NUMBER OF RESPONDENTS:	2	
NAME OF BIDDER	MOLA GROUP CORPORATION	TELIAPP CORPORATION
ADDRESS	450 PARK AVENUE S 3RD FLOOR	401 NORTH WOOD AVENUE- SECOND FLLOR
CITY, STATE, ZIP	NEW YORK, NY 10016	LINDEN, NJ 07036
CONTACT NAME	CHARLES BRUCE	JOSHUA WEISS
TELEPHONE	212-518-4035	732-354-1773
FAX	844-355-0080	N/A
E-MAIL	sled@molaprise.com	josh@teliapp.cpm
STATEMENT OF OWNERSHIP DISCLOSURE	INCLUDED	INCLUDED
REQUIRED EVIDENCE EEO/AFFIRMATIVE ACTION REGULATIONS QUESTIONAIRE	INCLUDED	INCLUDED
EQUAL EMPLOYMENT OPPORTUNITY EXHIBIT A	INCLUDED	INCLUDED
ACKNOWLEDGEMENT OF RECEIPT OF ADDENDA - NONE	INCLUDED	INCLUDED
NJ BUSINESS REGISTRATION CERTIFICATE	REQUIRED PRIOR TO AWARD OF THE CONTRACT	INCLUDED
NON-COLLUSION AFFADAVIT	INCLUDED	INCLUDED
PROPOSER'S LICENSE	N/A	INCLUDED
AMERICANS WITH DISABILITIES ACT OF 1990 LANGUAGE	INCLUDED	INCLUDED
ETHICS COMPLAINT DISCLOSURE	INCLUDED	INCLUDED
CERTIFICATION AND DISCLOSURE OF POLITICAL CONTRIBUTIONS	REQUIRED	INCLUDED
PROHIBITED RUSSIA-BELARUS ACTIVITIES & IRAN INVESTMENT ACTIVITIES	INCLUDED	INCLUDED
EIC	REQUIRED	REQUIRED
CITY OF TRENTON RESIDENT EMPLOYMENT	INCLUDED	INCLUDED
DEBARMENT FEDERAL GOVERNMENT CONTRACT	INCLUDED	INCLUDED
CERTIFICATE OF INSURANCE	REQUIRED FROM AWARDED PROPOSER WITH SIGNED CONTRACTS	REQUIRED FROM AWARDED PROPOSER WITH SIGNED CONTRACTS
REFERENCES	N/A	N/A
W-9	N/A	INCLUDED
60-DAY EXTENSION COMPLIANCE	NO	YES
TOTAL AMOUNT	$13,615.00 (SEE ATTACHED BREAK-DOWN)	$16,000.00 (SEE ATTACHED BREAK-DOWN)
EXCEPTIONS (IF ANY)	NONE	NONE
FATAL FLAW	NONE	NONE

2.4 Key Personnel

We looked forward to this project and based on our experience and expertise, we believe that the following skillsets will be able to deliver desired outcomes.

#	Name	Tittle	Project Role	Areas of Expertise
1	Emmanuel Ola-Dake	Managing Director	Relationship / Contract Manager	15+ Years in IT consulting Specialist in Strategy, Consulting, System Analysis, Operational Audit, Business Development
2	Wilson Wai Lung Kwok	Systems Engineer Lead	System engineer	8+ years plus experience in Microsoft and related technologies – Microsoft 365, Azure & focused on cloud cyber security – DLP, IAM and backup service delivery.

3. PRICING PROPOSAL

Multifactor Authentication			
Position /Tool	Rate	Unit of Measure	Amount
Systems Engineer	$140	41 hrs	$5,740
Total			$5,740

Additional Pricing	Rate	Unit of Measure	Amount
Training	$160	40 hrs	$6,400
License(optional):	$9	25 users	$225
Total			$6,625

Object	Rate	Unit of Measure	Amount
YubiKey 5 series	$50	25 users	$1,250

GRAND TOTAL			$13,615.00

Costs & Timeline Proposal

To offer simplicity and transparency in cost structure and to facilitate ease in accounting, we utilize flat rates, which apply regardless of the number of personnel assigned to your account. Based on the information provided in this request for proposal, we believe that approximately one hundred and sixty hours of combined work hours will be required to set up and properly train your twenty five team members.

- We propose a flat fee of $16,000 USD for our service fee, which includes all research, setup, training time required by TeliApp. This is based on our $100/hour fee for services, which applies during normal business hours, weekends and holidays.

- A separate $125/hour fee will apply for any support services provided during non-normal business hours, weekends and holidays.

- The cost of the physical MFA security token, such as the Yubikey 5 series mentioned in the request for proposals will be charged at cost. The specific token utilized will be determined after consulting with City of Trenton stakeholders, executive management and its existing IT and/or InfoSec team. These devices can be purchased by TeliApp and then reimbursed to TeliApp by the City of Trenton, or they can be purchased directly by the City of Trenton.
    - For each team member as part of the pilot program, we recommend the purchase of four keys.
        - The first two physical MFA security tokens will be deployed as each team member is enrolled in MFA and trained to use them.
        - The remaining two tokens will serve as backups for each team member, should either of their MFA security tokens be lost, stolen or destroyed.
    - We also recommend purchasing an additional ten MFA security tokens to be used by your IT or InfoSec team, if they are not included in the twenty five executive staff mentioned in the request for proposals.

- We will be seeking reimbursement for gas and tolls from Linden NJ to Trenton when conducting in-person training (for one vehicle).

TeliApp Corporation I 401 North Wood Avenue, Linden, NJ 07036 I 732 354 1773 I development@teliapp.com
NJTC Rising Star Company I NJBIZ 2022 Companies to Watch I govCIO Top 2022 eGovernance Provider I NJBIZ 2023 Leaders in Digital Technology
EY Entrepreneur of the Year Technology Finalists I Clutch Top Developers I U.S. Govt. Contractors CAGE 6H3W9
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