

BID2023-81 FURNISHING AND DELIVERY OF ZINC ORTHOPHOSPHATE FOR A PERIOD OF ONE (1) YEAR WITH AN OPTION OF ONE (1) YEAR FOR THE DEPARTMENT OF WATER, TRENTON WATER FILTRATION PLANT BID OPENING DATE 12/6/2023 AT 11:00AM				
NUMBER OF RESPONDENTS:	4			
NAME OF BIDDER	CARUS, LLC	GEORGE S. COYNE CHEMICAL CO., INC	SHANNON CHEMICAL, CORP.	CHEMRITE, INC.
ADDRESS	315 FIFTH STREET	3015 STATE ROAD	P.O. BOX	5202 BELLEWOOD COURT SUITE 104
CITY, STATE, ZIP	PERU, IL 61354	CROYDON, PA 19021	MALVERN, PA 19355	BUFORD, GA 30518
CONTACT NAME	KELLY FRASCO/PROD MAN.	MERIDITH C. HASKIN, TREASURER, VP	DANIEL C. FLYNN	AARON OPP
TELEPHONE	800-435-6856	215-785-3000	610-363-9090	770-271-5576
FAX	815-224-6697	215-785-1585	610-524-6050	770-271-4068
E-MAIL	bids@carusllc.com	bidsadministration@coynechemical.com	dcflynn@shannonchem.com	ORDERS@CHEMRITE.COM
STATEMENT OF OWNERSHIP DISCLOSURE-MANDATORY	INCLUDED	INCLUDED	INCLUDED	INCLUDED
AFFIRMATIVE ACTION REGULATIONS QUESTIONNAIRE	INCLUDED	INCLUDED	INCLUDED	INCLUDED
MANDATORY EQUAL EMPLOYMENT OPPORTUNITY EXHIBIT A	INCLUDED	INCLUDED	INCLUDED	INCLUDED
ACKNOWLEDGEMENT OF RECEIPT OF ADDENDA - MANDATORY	N/A	N/A	N/A	N/A
NJ BUSINESS REGISTRATION CERTIFICATE OF CONTRACTOR	INCLUDED	INCLUDED	INCLUDED	REQUIRED FROM AWARDED PROPOSER
EIC FROM CONTRACTOR	CERT# 2412 EXP. 3/15/2026	CERT#5742 EXP.12/15/2024	CERT#11490 EXP. 7/15/2027	REQUIRED FROM AWARDED PROPOSER
NON-COLLUSION AFFADAVIT	INCLUDED	INCLUDED	INCLUDED	INCLUDED
AMERICANS WITH DISABILITIES ACT OF 1990 LANGUAGE	INCLUDED	INCLUDED	INCLUDED	INCLUDED
PROHIBITED INVESTMENT INVESTED ACTIVITIES IN IRAN	INCLUDED	INCLUDED	INCLUDED	INCLUDED
ETHIC COMPLAINT DISCLOSURE	INCLUDED	INCLUDED	INCLUDED	INCLUDED
STATE AND FEDERAL DEBARMENT CERTIFICATION	INCLUDED	INCLUDED	INCLUDED	INCLUDED
LICENSING	INCLUDED	INCLUDED	INCLUDED	INCLUDED
CITY OF TRENTON RESIDENT EMPLOYMENT POLICY	INCLUDED	INCLUDED	INCLUDED	INCLUDED
CERTIFICATE OF INSURANCE	REQUIRED FROM AWARDED PROPOSER	REQUIRED FROM AWARDED PROPOSER	REQUIRED FROM AWARDED PROPOSER	REQUIRED FROM AWARDED PROPOSER
SIXTY (60) DAY EXTENSION COMPLIANCE	YES	YES	YES	YES
COMPLIANCE WITH EMERGENCY SERVICES	YES	YES	YES	YES
TOTAL AMOUNT FOR YEAR ONE (1)	\$213,570.00	\$215,088.00	\$234,900.00	\$298,800.00
OPTION TO EXTEND ONE (1) YEAR	\$223,740.00	\$230,025.00	\$253,200.00	\$328,500.00
REFERENCES	INCLUDED	INCLUDED	INCLUDED	INCLUDED
EXCEPTIONS	NONE	NONE	NONE	NONE
FATAL FLAW	NONE	NONE	NONE	NONE

**PROPOSAL
TO
TRENTON WATER WORKS
FOR
Zinc Orthophosphate
CY 2024**

The undersigned proposes to furnish and deliver to Trenton Water Works, Water Filtration Plant, John Fitch Parkway, Trenton, New Jersey, Zinc Orthophosphate as per the attached specifications.

Quantity	Description	Unit Price Per gallon	Total Bid Price
30,000 gallons	34-40% Zinc Orthophosphate per attached specifications	\$ <u>7.119/gal</u>	\$ <u>213,570.00</u>

Kelly Frasco/Product Management Director
Respectfully Submitted

Kelly Frasco
(Signature)

Carus LLC
(Company)

Person to Contact: Elizabeth Smith/Inside Sales Bid Analyst

Telephone Number: 800-435-6856

PRICES SHALL BE FIRM FOR THE LENGTH OF THIS CONTRACT

**PROPOSAL
TO
TRENTON WATER WORKS
FOR
Zinc Orthophosphate
CY 2025**

OPTION TO EXTEND THE CONTRACT FOR AN ADDITIONAL ONE (1) YEAR

The undersigned proposes to furnish and deliver to Trenton Water Works, Water Filtration Plant, John Fitch Parkway, Trenton, New Jersey, Zinc Orthophosphate as per the attached specifications.

Quantity	Description	Unit Price Per gallon	Total Bid Price
30,000 gallons	34-40% Zinc Orthophosphate per attached specifications	\$ <u>7.458/gal</u>	\$ <u>223,740.00</u>

Kelly Frasco/Product Management Director
Respectfully Submitted


(Signature)

Carus LLC
(Company)

Person to Contact: Elizabeth Smith/Inside Sales Bid Analyst

Telephone Number: 800-435-6856

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**PROPOSAL
TO
TRENTON WATER WORKS
FOR**

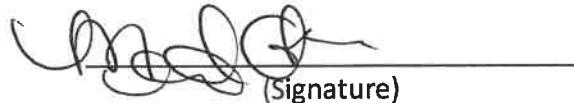
**Zinc Orthophosphate
CY 2024**

The undersigned proposes to furnish and deliver to Trenton Water Works, Water Filtration Plant, John Fitch Parkway, Trenton, New Jersey, Zinc Orthophosphate as per the attached specifications.

Bidding on CP-330S. Minimum 2,000 gal per delivery.

Quantity	Description	Unit Price Per gallon	Total Bid Price
30,000 gallons	34-40% Zinc Orthophosphate per attached specifications	\$ <u>7.1696/gal</u>	\$ <u>215,088.00</u>

Meridith C. Haskin, Treasurer/VP-Finance & Operations/Asst. Secretary
Respectfully Submitted



(Signature)

George S. Coyne Chemical Co., Inc.
(Company)

Person to Contact: Carolyn M. Basiura, Bid/Contract Admin Mgr.

Telephone Number: 215-785-3000

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**PROPOSAL
TO
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FOR
Zinc Orthophosphate
CY 2025**

OPTION TO EXTEND THE CONTRACT FOR AN ADDITIONAL ONE (1) YEAR

The undersigned proposes to furnish and deliver to Trenton Water Works, Water Filtration Plant, John Fitch Parkway, Trenton, New Jersey, Zinc Orthophosphate as per the attached specifications.

Bidding on CP-330S. Minimum 2,000 gal per delivery.

Quantity	Description	Unit Price Per gallon	Total Bid Price
30,000 gallons	34-40% Zinc Orthophosphate per attached specifications	\$ <u>7.6675/gal</u>	\$ <u>230,025.00</u>

Meridith C. Haskin, Treasurer/VP-Finance & Operations/Asst. Secretary

Respectfully Submitted


(Signature)

George S. Coyne Chemical Co., Inc.

(Company)

Person to Contact: Carolyn M. Basiura, Bid/Contract Admin Mgr.

Telephone Number: 215-785-3000

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**EXCEPTIONS
(IF NONE, PLEASE NOTE)**

The George S. Coyne Chemical Co., Inc. is bidding with the understanding that our delivery terms are 7-10 business days ARO for packaged product delivery and 10-14 business days ARO for bulk product delivery. We take exception to any other stated delivery terms expressed within the bidding documentation.

George S. Coyne Chemical Co., Inc. intends to use its own carriers, however, due to driver/equipment shortage, it may be necessary to use common carriers from time to time. Certified wash out slips will be provided should this need arise, making the trailer NSF compliant.

BID2023-81 FURNISHING AND DELIVERY OF ZINC ORTHOPHOSPHATE FOR TRENTON WATER FILTRATION PLANT – BID OPENING DATE 12-4-2023 AT 11:00AM

George S. Coyne Chemical Co., Inc.
3015 State Road
Croydon, PA 19021
Phone: (215) 785-3000
Fax: (215) 785-1585
E-Mail: bsmadmin@georgescoynechemical.com

**PROPOSAL
TO
TRENTON WATER WORKS**

FOR

**Zinc Orthophosphate
CY 2024**

The undersigned proposes to furnish and deliver to Trenton Water Works, Water Filtration Plant, John Fitch Parkway, Trenton, New Jersey, Zinc Orthophosphate as per the attached specifications.

Quantity	Description	Unit Price Per gallon	Total Bid Price
30,000 gallons	34-40% Zinc Orthophosphate per attached specifications	\$ <u>7.83/gal</u>	\$ <u>234,900.00</u> *

*Product volume guaranteed and set aside

Daniel C. Flynn, President

Respectfully Submitted

DCF -

(Signature)

Shannon Chemical Corporation

(Company)

Person to Contact: Daniel C. Flynn

Telephone Number: 610-363-9090

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CY 2025**

OPTION TO EXTEND THE CONTRACT FOR AN ADDITIONAL ONE (1) YEAR

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Quantity	Description	Unit Price Per gallon	Total Bid Price
30,000 gallons	34-40% Zinc Orthophosphate per attached specifications	\$ 8.44/gal	\$ 253,200.00*

*Product volume guaranteed and set aside

Daniel C. Flynn, President

Respectfully Submitted

DM-
(Signature)

Shannon Chemical Corporation

(Company)

Person to Contact: Daniel C. Flynn

Telephone Number: 610-363-9090

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**PROPOSAL
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FOR**

**Zinc Orthophosphate
CY 2024**

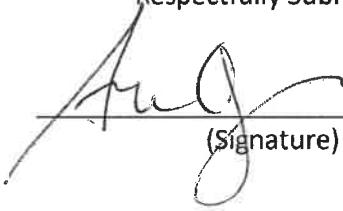
The undersigned proposes to furnish and deliver to Trenton Water Works, Water Filtration Plant, John Fitch Parkway, Trenton, New Jersey, Zinc Orthophosphate as per the attached specifications.

Quantity	Description	Unit Price Per gallon	Total Bid Price
30,000 gallons	34-40% Zinc Orthophosphate per attached specifications	\$ 9.96	\$ 298,800.00

LZO-8300/PT-830

Aaron Opp

Respectfully Submitted



(Signature)

Chemrite, Inc.

(Company)

Person to Contact: Aaron Opp

Telephone Number: 770-271-5576

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CY 2025**

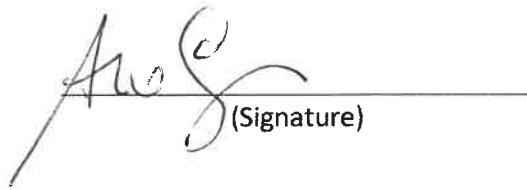
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The undersigned proposes to furnish and deliver to Trenton Water Works, Water Filtration Plant, John Fitch Parkway, Trenton, New Jersey, Zinc Orthophosphate as per the attached specifications.

Quantity	Description	Unit Price Per gallon	Total Bid Price
30,000 gallons	34-40% Zinc Orthophosphate per attached specifications	\$ 10.95	\$ 328,500.00

Aaron Opp

Respectfully Submitted



(Signature)

Chemrite, Inc.

(Company)

Person to Contact: Aaron Opp

Telephone Number: 770-271-5576

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