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| BID2023-81 FURNISHING AND DELIVERY OF ZINC ORTHOPHOSPHATE FOR A PERIOD OF ONE (1) WITH AN OPTION OF ONE (1) YEAR FOR THE DEPARTMENT OF WATER, TRENTON WATER FILTRATION PLANT BID OPENING DATE 12/6/2023 AT 11:00AM | | | | |
| NUMBER OF RESPONDENTS: | 4 | | | |
| NAME OF BIDDER | CARUS, LLC | GEORGE S. COYNE CHEMICAL CO., INC | SHANNON CHEMICAL, CORP. | CHEMRITE, INC. |
| ADDRESS | 315 FIFTH STREET | 3015 STATE ROAD | P.O. BOX | 5202 BELLE WOOD COURT SUITE 104 |
| CITY, STATE, ZIP | PERU, IL 61354 | CROYDON, PA 19021 | MALVERN, PA 19355 | BUFORD, GA 30518 |
| CONTACT NAME | KELLY FRASCO/PROD MAN. | MERIDITH C. HASKIN, TREASURER, VP | DANIEL C. FLYNN | AARON OPP |
| TELEPHONE | 800-435-6856 | 215-785-3000 | 610-363-9090 | 770-271-5576 |
| FAX | 815-224-6697 | 215-785-1585 | 610-524-6050 | 770-271-4068 |
| E-MAIL | bids@carusllc.com | bidsadministration@coynechemical.com | dcflynn@shannonchem.com | ORDERS@CHEMRITE.COM |
| STATEMENT OF OWNERSHIP DISCLOSURE-MANDATORY | INCLUDED | INCLUDED | INCLUDED | INCLUDED |
| AFFIRMATIVE ACTION REGULATIONS QUESTIONNAIRE | INCLUDED | INCLUDED | INCLUDED | INCLUDED |
| MANDATORY EQUAL EMPLOYMENT OPPORTUNITY EXHIBIT A | INCLUDED | INCLUDED | INCLUDED | INCLUDED |
| ACKNOWLEDGEMENT OF RECEIPT OF ADDENDA - MANDATORY | N/A | N/A | N/A | N/A |
| NJ BUSINESS REGISTRATION CERTIFICATE OF CONTRACTOR | INCLUDED | INCLUDED CERT#5742 EXP.12/15/2024 | INCLUDED CERT#11490 EXP. 7/15/2027 | REQUIRED FROM AWARDED PROPOSER REQUIRED FROM AWARDED PROPOSER |
| EIC FROM CONTRACTOR | CERT# 2412 EXP. 3/15/2026 | | | |
| NON-COLLUSION AFFIDAVIT | INCLUDED | INCLUDED | INCLUDED | INCLUDED |
| AMERICANS WITH DISABILITIES ACT OF 1990 LANGUAGE | INCLUDED | INCLUDED | INCLUDED | INCLUDED |
| PROHIBITED INVESTMENT INVESTED ACTIVITIES IN IRAN | INCLUDED | INCLUDED | INCLUDED | INCLUDED |
| ETHIC COMPLAINT DISCLOSURE | INCLUDED | INCLUDED | INCLUDED | INCLUDED |
| STATE AND FEDERAL DEBARMENT CERTIFICATION | INCLUDED | INCLUDED | INCLUDED | INCLUDED |
| LICENSING | INCLUDED | INCLUDED | INCLUDED | INCLUDED |
| CITY OF TRENTON RESIDENT EMPLOYMENT POLICY | INCLUDED | INCLUDED | INCLUDED | INCLUDED |
| CERTIFICATE OF INSURANCE | REQUIRED FROM AWARDED PROPOSER | REQUIRED FROM AWARDED PROPOSER | REQUIRED FROM AWARDED PROPOSER | REQUIRED FROM AWARDED PROPOSER |
| SIXTY (60) DAY EXTENSION COMPLIANCE | YES | YES | YES | YES |
| COMPLIANCE WITH EMERGENCY SERVICES | YES | YES | YES | YES |
| TOTAL AMOUNT FOR YEAR ONE (1) | \$213,570.00 | \$215,088.00 | \$234,900.00 | \$298,800.00 |
| OPTION TO EXTEND ONE (1) YEAR | \$223,740.00 | \$230,025.00 | \$253,200.00 | \$328,500.00 |
| REFERENCES | INCLUDED | INCLUDED | INCLUDED | INCLUDED |
| EXCEPTIONS | NONE | NONE | NONE | NONE |
| FATAL FLAW | NONE | NONE | NONE | NONE |

**PROPOSAL
TO
TRENTON WATER WORKS
FOR
Zinc Orthophosphate
CY 2024**

The undersigned proposes to furnish and deliver to Trenton Water Works, Water Filtration Plant, John Fitch Parkway, Trenton, New Jersey, Zinc Orthophosphate as per the attached specifications.

| Quantity | Description | Unit Price Per gallon | Total Bid Price |
|----------------|--|--------------------------|------------------------|
| 30,000 gallons | 34-40% Zinc Orthophosphate per attached specifications | \$ <u>7.119/gal</u> | \$ <u>\$213,570.00</u> |

Kelly Frasco/Product Management Director
Respectfully Submitted


(Signature)

Carus LLC
(Company)

Person to Contact: Elizabeth Smith/Inside Sales Bid Analyst

Telephone Number: 800-435-6856

PRICES SHALL BE FIRM FOR THE LENGTH OF THIS CONTRACT

**PROPOSAL
TO
TRENTON WATER WORKS
FOR
Zinc Orthophosphate
CY 2025**

OPTION TO EXTEND THE CONTRACT FOR AN ADDITIONAL ONE (1) YEAR

The undersigned proposes to furnish and deliver to Trenton Water Works, Water Filtration Plant, John Fitch Parkway, Trenton, New Jersey, Zinc Orthophosphate as per the attached specifications.

| Quantity | Description | Unit Price Per gallon | Total Bid Price |
|----------------|--|--------------------------|------------------------|
| 30,000 gallons | 34-40% Zinc Orthophosphate per attached specifications | \$ <u>7.458/gal</u> | \$ <u>\$223,740.00</u> |

Kelly Frasco/Product Management Director
Respectfully Submitted


(Signature)

Carus LLC
(Company)

Person to Contact: Elizabeth Smith/Inside Sales Bid Analyst

Telephone Number: 800-435-6856

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**PROPOSAL
TO
TRENTON WATER WORKS
FOR**


**Zinc Orthophosphate
CY 2024**

The undersigned proposes to furnish and deliver to Trenton Water Works, Water Filtration Plant, John Fitch Parkway, Trenton, New Jersey, Zinc Orthophosphate as per the attached specifications.

Bidding on CP-330S. Minimum 2,000 gal per delivery.

| Quantity | Description | Unit Price Per gallon | Total Bid Price |
|----------------|--|--------------------------|----------------------|
| 30,000 gallons | 34-40% Zinc Orthophosphate per attached specifications | \$ <u>7.1696/gal</u> | \$ <u>215,088.00</u> |

Meridith C. Haskin, Treasurer/VP-Finance & Operations/Asst. Secretary
Respectfully Submitted


(Signature)

George S. Coyne Chemical Co., Inc.
(Company)

Person to Contact: Carolyn M. Basiura, Bid/Contract Admin Mgr.

Telephone Number: 215-785-3000

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CY 2025**

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Bidding on CP-330S. Minimum 2,000 gal per delivery.

| Quantity | Description | Unit Price Per gallon | Total Bid Price |
|----------------|--|--------------------------|----------------------|
| 30,000 gallons | 34-40% Zinc Orthophosphate per attached specifications | \$ <u>7.6675/gal</u> | \$ <u>230,025.00</u> |

Meridith C. Haskin, Treasurer/VP-Finance & Operations/Asst. Secretary

Respectfully Submitted


(Signature)

George S. Coyne Chemical Co., Inc.

(Company)

Person to Contact: Carolyn M. Basiura, Bid/Contract Admin Mgr.

Telephone Number: 215-785-3000

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The George S. Coyne Chemical Co., Inc. is bidding with the understanding that our delivery terms are 7-10 business days ARO for packaged product delivery and 10-14 business days ARO for bulk product delivery. We take exception to any other stated delivery terms expressed within the bidding documentation.

George S. Coyne Chemical Co., Inc. intends to use its own carriers, however, due to driver/equipment shortage, it may be necessary to use common carriers from time to time. Certified wash out slips will be provided should this need arise, making the trailer NSF compliant.

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| Quantity | Description | Unit Price Per gallon | Total Bid Price |
|----------------|--|--------------------------|------------------------|
| 30,000 gallons | 34-40% Zinc Orthophosphate per attached specifications | \$ <u>\$7.83/gal</u> | \$ <u>234,900.00 *</u> |

*Product volume guaranteed and set aside

Daniel C. Flynn, President
Respectfully Submitted



(Signature)

Shannon Chemical Corporation
(Company)

Person to Contact: Daniel C. Flynn

Telephone Number: 610-363-9090

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TO
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FOR

Zinc Orthophosphate
CY 2025**

OPTION TO EXTEND THE CONTRACT FOR AN ADDITIONAL ONE (1) YEAR

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| Quantity | Description | Unit Price Per gallon | Total Bid Price |
|----------------|--|--------------------------|-----------------------|
| 30,000 gallons | 34-40% Zinc Orthophosphate per attached specifications | \$ <u>8.44/gal</u> | \$ <u>253,200.00*</u> |

*Product volume guaranteed and set aside

Daniel C. Flynn, President

Respectfully Submitted


(Signature)

Shannon Chemical Corporation

(Company)

Person to Contact: Daniel C. Flynn

Telephone Number: 610-363-9090

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| Quantity | Description | Unit Price Per gallon | Total Bid Price |
|-----------------|--|--------------------------|----------------------|
| 30,000 gallons | 34-40% Zinc Orthophosphate per attached specifications | \$ <u>9.96</u> | \$ <u>298,800.00</u> |
| LZO-8300/PT-830 | | | |

Aaron Opp

Respectfully Submitted



(Signature)

Chemrite, Inc.

(Company)

Person to Contact: Aaron Opp

Telephone Number: 770-271-5576

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CY 2025**

OPTION TO EXTEND THE CONTRACT FOR AN ADDITIONAL ONE (1) YEAR

The undersigned proposes to furnish and deliver to Trenton Water Works, Water Filtration Plant, John Fitch Parkway, Trenton, New Jersey, Zinc Orthophosphate as per the attached specifications.

| Quantity | Description | Unit Price Per gallon | Total Bid Price |
|----------------|--|--------------------------|----------------------|
| 30,000 gallons | 34-40% Zinc Orthophosphate per attached specifications | \$ <u>10.95</u> | \$ <u>328,500.00</u> |

Aaron Opp

Respectfully Submitted


(Signature)

Chemrite, Inc.

(Company)

Person to Contact: Aaron Opp

Telephone Number: 770-271-5576

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