

**AGREEMENT  
CITY OF TRENTON, NEW JERSEY  
BID2023-44**

**RESOLUTION NUMBER:#23-427**

**TO PROVIDE TELEPHONE CABLING, COMPUTER CABLING, INSTALLATION AND REPAIRS OF  
CENTREX FOR THE CITY OF TRENTON AWARDED TO MARK GIALLELLA**

This Agreement, entered into this 4<sup>TH</sup> Day of AUGUST 2023 between the City of Trenton, a municipal corporation of the State of New Jersey, ("CITY") **319 EAST STATE STREET, TRENTON, NEW JERSEY 08608** and **MARK GIALLELLA, 2061 PENNINGTON ROAD, EWING, NEW JERSEY 08618** (Contractor"), witnesseth that:

**WHEREAS**, Contractor has bid, proposed or offered to furnish and deliver to the City the materials, supplies and/or goods to perform the services **IN AN AMOUNT NOT TO EXCEED \$340,000.00 FOR A PERIOD OF TWO (2) YEARS FROM DATE OF AWARD WITH AN OPTION TO EXTEND ONE (1) ADDITIONAL YEAR IN AN AMOUNT NOT TO EXCEED \$180,000.00.**

**FIRST**, A. Contractor, under the penalty expressed in the bond hereinafter mentioned, will furnish, supply and deliver to the City of Trenton the following materials, supplies or services as authorized by:

**RESOLUTION AUTHORIZING AN AMENDMENT TO RESOLUTION #23-338 AWARDED TO MARK GIALLELLA FOR  
TELEPHONE CABLING, COMPUTER CABLING, INSTALLATION AND REPAIRS OF CENTREX FOR A PERIOD OF TWO  
(2) YEARS WITH AN OPTION TO EXTEND ONE (1) ADDITIONAL YEAR FROM DATE OF AWARD IN AN AMOUNT  
NOT TO EXCEED \$340,000.00 - BID 2023-44**

B. The contract shall submit with contracts with the following:  
**UPDATED CERTIFICATE OF INSURANCE WITH SIGNED CONTRACTS  
SUB-CONTRACTORS: NONE**

Such performance by Contractor will be in strict accordance with the terms and conditions of the bid specifications, the bid response and the authorizing resolution, which are included above and is incorporated by reference.. Additionally, Contractor will furnish good and ample security in a sum equal to the said contract price for the said articles and services.

**SECOND.** The City of Trenton will pay Contractor the total sum mentioned herein when the appropriate Department Director has executed a certification that the said articles or services have been furnished, delivered and accepted in full conformity to the aforementioned specifications and offer or proposal.

**THIRD.** The City of Trenton reserves the right to order a greater or lesser quantity, not to exceed twenty-five percent, of any or all of the articles named in the said offer or proposal than is stated therein, and it is distinctly agreed between the said parties that the price quoted in the offer or proposal of Contractor shall be regarded as a standard of prices, and the total sum mentioned herein as the consideration of this contract shall not be regarded as limiting the right of the City of Trenton to order such greater or lesser quantity.

**FOURTH.** In the event of the failure of Contractor to deliver to the City of Trenton, such articles or perform such work or labor as described in such quantities as ordered at the time stated for such delivery by the City of Trenton, or in the event that such articles as are delivered or work and labor performed do not meet the specifications or standards, as established by the City of Trenton for such articles or acceptance of such work and labor, then such delivery shall be rejected by telephone or written notice to the Agent or address indicated by the Contractor and by simultaneous and like notice to his surety. Additionally, if Contractor or his surety does not cure the default within the time set by the said Agent on behalf of the City of Trenton, then the said Agent on behalf of the City, shall have the right to procure such services or purchase such articles in their place and stead in the open market as are needed for replacement, and from the best source available in the judgment of the said Agent and to charge the expense of such articles or work performed to Contractor and to deduct the amount thereof from any moneys due or to become due to Contractor by virtue of this agreement. Provided, however, that the surety on the bond of Contractor for the faithful performance of this agreement shall be first notified of the necessity for such replacement, and given the same time allowance for such replacement as is given Contractor.

**FIFTH.** This contract shall not be amended, assigned or subcontracted without the consent of the City of Trenton in writing (if the total compensation payable thereunder shall thereby exceed \$2,500.00, approval by Resolution of the Governing Body shall be required), and any breach of this covenant shall authorize the City of Trenton, by its said Agent, to declare this contract null and void and to refuse to make any further payments thereunder to Contractor.

**SIXTH.** In case of any conflict between the provisions of this agreement and of any of the provisions of the specifications, the latter shall govern and control.

Applicable for Public Construction Contracts Only: "Dispute Resolution Procedures (NJSA 40A:11-50). Disputes arising under this contract shall be subject to mediation or non-binding arbitration at the sole discretion of the City of Trenton,

before a construction industry mediator or arbitrator or panels thereof. The City of Trenton shall have the right to select a third party to mediate any disputes arising under this agreement and the mediation shall be conducted informally in a manner decided upon by the mediator".

SEVENTH. Contractor hereby agrees to pay all workmen as a minimum the prevailing wages rate in accordance with Chapter 150 of the New Jersey Laws of 1963, Prevailing Wages on Public Contracts and U.S. Department of Labor Wage Rates with the higher rate for any given occupation being the governing rate, and N.J.S.A. 10:2-1 et seq., prohibiting discrimination in employment on public contracts.

EIGHTH. During the performance of this contract, the contractor agrees as follows:

a. CONTRACTOR or subcontractor, where applicable, will not discriminate against any employee or applicant for employment because of age, race, creed, color, national origin, ancestry, marital status, affectional or sexual orientation, or sex. CONTRACTOR will take affirmative action to ensure that such applicants are recruited and employed, and that employees are treated during employment, without regard to their age, race, creed, color, national origin, ancestry, marital status, gender identity or expression, affectional or sexual orientation, disability, nationality or sex. Such action shall include, but not be limited to the following: employment, up-grading, demotion, or transfer; recruitment or recruitment advertising; layoff or termination; rates of pay or other forms of compensation; and selection for training, including apprenticeship. CONTRACTOR agrees to post in conspicuous places, available to employees and applicants for employment, notices to be provided by the contracting officer setting forth the provisions of this nondiscrimination clause. (N.J.S.A. 10:5-33; N.J.A.C. 17:27-3.4)

b. CONTRACTOR or subcontractor, where applicable will, in all solicitations or advertisements for employees placed by or on behalf of CONTRACTOR, state that all qualified applicants will receive consideration for employment without regard to age, race, creed, color, national origin, ancestry, marital status, gender identity or expression, affectional or sexual orientation, disability, nationality or sex. (N.J.S.A. 10:5-33; N.J.A.C. 17:27-3.4)

c. CONTRACTOR or subcontractor where applicable, will send to each labor union or representative of workers with which he has a collective bargaining agreement or other contract or understanding, a notice, to be provided by the agency contracting officer, advising the labor union or workers' representative of CONTRACTOR's commitments under this act and shall post copies of the notice in conspicuous places available to employees and applicants for employment. (N.J.S.A. 10:5-33; N.J.A.C. 17:27-3.4)

d. CONTRACTOR or subcontractor, where applicable, agrees to comply with any regulations promulgated by the Treasurer pursuant to P.L. 1975, c.127, as amended and supplemented from time to time. (N.J.A.C. 17:27-3.4)

Note: A public works contract for a subcontractor with a total work force of four or fewer employees or for a contractor or subcontractor performing under an existing Federally approved or sanctioned affirmative action program shall contain as mandatory language only paragraphs a, b, and c above, and the contract shall not contain any other mandatory language prescribed by N.J.A.C. 17:27. (N.J.A.C. 17:27-3.4) (c)

e. All bidders and all contractors who are negotiating for a procurement or service contract with the public agency which is not subject to a federally approved or sanctioned affirmative action program are required to submit to the public agency, prior to or at the time the contract is submitted for signing by the public agency (in accordance with N.J.A.C. 17:27-4.3 promulgated by the Treasurer pursuant to P.L. 1975, c. 127), one of the following three documents:

1. Appropriate evidence that the contractor is operating under an existing federally approved or sanctioned affirmative action program; or

2. A certificate of employee information report approval issued in accordance N.J.A.C. 17:27-4; or

3. An initial employee information report consisting of forms provided by the affirmative action office and completed by the contractor in accordance with N.J.A.C. 17:27-4. (N.J.A.C. 17:27-3.3) (a)

f. CONTRACTOR or subcontractor agrees to attempt in good faith to employ minority and female workers consistent with the applicable county employment goals prescribed by N.J.A.C. 17:27-5.2 promulgated by the Treasurer pursuant to P.L. 1975, c. 127, as amended and supplemented from time to time or in accordance with a binding determination of the applicable county employment goals determined by the affirmative action office pursuant

to N.J.A.C. 17:27-5.2 promulgated by the Treasurer pursuant to P.L. 1975, c. 127, as amended and supplemented from time to time. (N.J.A.C. 17:27-5.3)(a) (1)

g. CONTRACTOR or subcontractor agrees to inform in writing appropriate recruitment agencies in the area, including employment agencies, placement bureaus, colleges, universities, labor unions, that it does not discriminate on the basis of age, creed, color, national origin, ancestry, marital status or sex, gender identity or expression, and that it will discontinue the use of any recruitment agency which engages in direct or indirect discriminatory practices. (N.J.A.C. 17:27-5.3) (a) (2)

h. CONTRACTOR or subcontractor agrees to revise any of its testing procedures, if necessary, to assure that all personnel testing conforms with the principles of job-related testing, as established by the statutes and court decisions of the State of New Jersey and as established by applicable Federal law and applicable Federal court decisions. (N.J.A.C. 17:27-5.3) (a) (3)

i. CONTRACTOR or subcontractor agrees to review all procedures relating to transfer, upgrading, downgrading and layoff to ensure that all such actions are taken without regard to age, creed, color, national origin, ancestry, marital status or sex, and conform with the applicable employment goals, consistent with the statutes and court decisions of the State of New Jersey, and applicable Federal law and applicable Federal court decisions. (N.J.A.C. 17:27-5.3) (a) (4)

j. CONTRACTOR agrees that in the hiring of persons for the performance of work under this contract or any subcontract hereunder, or for the procurement, manufacture, assembling or furnishing of any such materials, equipment, supplies or services to be acquired under this contract, no contractor, nor any person acting on behalf of such contractor or subcontractor, shall, by reason of race, creed, color, national origin, ancestry, marital status, gender identity, or expression, affectional or sexual orientation or sex, discriminate against any person who is qualified and available to perform the work to which the employment relates. (N.J.S.A. 10:2-1) (a)

k. No contractor, subcontractor, nor any person on his behalf shall, in any manner, discriminate against or intimidate any employee engaged in the performance of work under this contract or any subcontract hereunder, or engaged in the procurement, manufacture, assembling or furnishing of any such materials, equipment, supplies or services to be acquired under such contract, on account of race, creed, color, national origin, ancestry, marital status, gender identity or expression, affectional or sexual orientation or sex. (N.J.S.A. 10:2-1) (b)

l. There may be deducted from the amount payable to the contractor by the contracting public agency, under this contract, a penalty of \$50.00 for each person for each calendar day during which such person is discriminated against or intimidated in violation of the provisions of the contract. (N.J.S.A. 10:2-1) (c)

m. This contract may be canceled or terminated by the contracting public agency, and all money due or to become due hereunder may be forfeited, for any violation of this section of the contract occurring after notice to the contractor from the contracting public agency of any prior violation of this section of the contract. (N.J.S.A. 10:2-1) (d)

n. The parties of this contract do hereby agree that the provisions of N.J.S.A. 10:2-1 through 10:2-4, dealing with discrimination in employment on public contracts, and the rules and regulations promulgated pursuant thereto, are hereby made a part of this contract and are binding upon them. (N.J.A.C. 13:6-1.1)

o. Contractor and subcontractor agree and guarantee to afford equal opportunity in performance of the contract and, except with respect to affectional or sexual orientation, and gender identity or expression in accordance with an affirmative action program approved by the State Treasurer. (N.J.S.A. 10:5-32 and 10:5-35) (a)

p. The parties of this contract do hereby agree that the provisions of Title II of the Americans with Disabilities Act of 1990, 42 U.S.C. Section 12101 et seq., which prohibits discrimination on the basis of disability by public entities in all services programs and activities provided or made available by public entities, and the rules and regulations promulgated pursuant thereto, are made a part of this contract. The contractor agrees to conduct all activities in compliance with the provisions of Title VI of the Civil Rights Act of 1964, the Rehabilitation Act of 1973, the Age Discrimination Act of 1975, Title IX of the Education Amendments of 1972, and the U.S. Department of Labor's regulations at 29 CFR Parts 31, 32 and 34.

Contractor shall cooperate with any state or federal reviews aimed at determining compliance with nondiscrimination laws and regulations authorized by State Law and expressly specified herein.

IN WITNESS WHEREOF, the City of Trenton has caused this agreement to be signed by the Mayor of the City of Trenton and its corporate seal to be hereto affixed, attested by the City Clerk, and Contractor has likewise caused this agreement to be executed the day and year first above written.

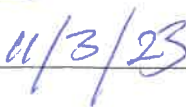
CITY OF TRENTON

Attest:

  
Municipal Clerk

  
W. Reed Gusciora, Esq. Mayor

Date



Date



and

**MARK GIALLELLA., 2061 PENNINGTON ROAD, EWING, NEW JERSEY 08618**

Attest:

  
Secretary

 10-26-2023  
President

Date

**BID PROPOSAL FORM (VENDOR MUST COMPLETE)**

We the undersigned propose to furnish and deliver the above services pursuant to the specifications and requirements made part hereof for a period of two (2) years with the option to extend an additional one (1) year; contingent upon the adoption of the temporary and final budget for FY2023, FY2024, FY2025 and FY2026.

**TO PROVIDE TELEPHONE CABLING, COMPUTER CABLING, INSTALLATION AND REPAIR OF CENTREX TELEPHONE SERVICE, MAINTENANCE AND PROGRAMMING OF THE AT & T MERLIN LEGEND TELEPHONE SYSTEM, PARTNER II, SPIRIT, COMDIAL EXECUTECH, CISCO VOICE OVER IP PHONE SYSTEM, AND CISCO UNITY VOICE MAIL PLATFORM.**

**HOURLY RATE FOR TWO (2) YEARS**

\$ 125.00

**OPTION TO EXTEND YEAR (3)**

**HOURLY RATE FOR YEAR (3)**

\$ 135.00

  
**(ORIGINAL SIGNATURE BY AUTHORIZED REPRESENTATIVE)**

The undersigned is a Corporation, Partnership or Individual under the laws of the State of NJ having its principal office at 2001 Pennington Rd. Ewing, NJ

COMPANY MARK GIALLELLA

ADDRESS 2001 Pennington Rd. Ewing NJ 08618

ADDRESS \_\_\_\_\_

FED. ID # 143 62 6855

NAME MARK GIALLELLA

TELEPHONE 609-883-1903

FAX \_\_\_\_\_

EMAIL mark.the.phoneman@Verizon.net

DATE 6-22-2023

SIGNATURE 

BID2023-44 TELEPHONE CABLING, COMPUTER CABLING, INSTALLATION AND REPAIR OF CENTREX TELEPHONE SERVICE, MAINTENANCE AND PROGRAMMING OF THE AT & T MERLIN LEGEND TELEPHONE SYSTEM, PARTNER II, SPIRIT, COMDIAL EXECUTECH, CISCO VOICE OVER IP PHONE SYSTEM, AND CISCO UNITY VOICE MAIL PLATFORM - BID OPENING DATE- 6/30/2023 AT 11:00AM

# RESOLUTION

No. **23-427**

Date of Adoption **OCT 05 2023**

Approved as to Form and Legality

WESLEY BRIDGES, ESQ., DIRECTOR OF LAW

Factual content certified by

ADAM E. CRUZ, BUSINESS ADMINISTRATOR

Councilman /woman

presents the following Resolution:

**RESOLUTION AUTHORIZING AN AMENDMENT TO RESOLUTION #23-338 AWARDED TO MARK GIALLELLA FOR TELEPHONE CABLING, COMPUTER CABLING, INSTALLATION AND REPAIRS OF CENTREX FOR A PERIOD OF TWO (2) YEARS WITH AN OPTION TO EXTEND ONE (1) ADDITIONAL YEAR FROM DATE OF AWARD IN AN AMOUNT NOT TO EXCEED \$340,000.00 - BID 2023-44**

**WHEREAS**, Resolution #23-338 adopted on August 3, 2023 was awarded to Mark Giallella, 2061 Pennington Road, Ewing, NJ 08618 in an amount not to exceed \$320,000.00 for a period of two (2) years at \$160,000.00 per year with an option to extend one (1) additional year in an amount not to exceed \$190,000.00 for Telephone Cabling, Computer Cabling, Installation and Repairs of Centrex for the Department of Administration; and

**WHEREAS**, this contract is amended to increase the authorized amount to \$340,000.00; \$160,000.00 (year 1) and \$180,000.00 (year 2); and

**WHEREAS**, it is in the best interest of the City of Trenton to amend the amount of the award on Res#23-338 to \$340,000.00 for a period of two (2) years with an option to extend one (1) additional year in an amount not to exceed \$190,000.00 awarded to Mark Giallella, 2061 Pennington Road, Ewing, NJ 08618; and

**WHEREAS**, funds in an amount not to exceed \$340,000.00 have been certified to be available in the following account numbers CY' 2023, 3-01- 83-8300-213 (\$80,000), CY' 2024 4-01- 8300-213 (\$80,000) CY'2025, 5-01- 83-8300-213 (\$90,000), CY' 2026, 6-01- 83-8300-213 (\$90,000) This contract shall be awarded for a period of two (2) years with an option to extend one (1) additional year in an amount not to exceed \$190,000.00 from date of award.

**NOW, THEREFORE, IT IS RESOLVED**, by the City Council of the City of Trenton that the Mayor is hereby authorized to amend Resolution #23-338 and the awarded contract with Mark Giallella, 2061 Pennington Road, Ewing, NJ 08618 in an amount not to exceed \$340,000.00 for two (2) years with an option to extend one (1) additional year in an amount not to exceed \$190,000.00 for Telephone Cabling, Computer Cabling, Installation and Repairs of Centrex for the City of Trenton, Department of Administration for the said purposes in the manner prescribed by law.

| MOTION: <i>Harrison</i> |     |     |         |        | SECOND: <i>Figueroa Kettenburg</i> |     |     |         |        |        |     |     |         |        |
|-------------------------|-----|-----|---------|--------|------------------------------------|-----|-----|---------|--------|--------|-----|-----|---------|--------|
|                         | Aye | Nay | Abstain | Absent |                                    | Aye | Nay | Abstain | Absent |        | Aye | Nay | Abstain | Absent |
| EDWARDS                 | ✓   |     |         |        | GONZALEZ                           | ✓   |     |         |        | FRISBY | ✓   |     |         |        |
| FELICIANO               | ✓   |     |         |        | HARRISON                           | ✓   |     |         |        |        |     |     |         |        |
| FIGUEROA                | ✓   |     |         |        | WILLIAMS                           | ✓   |     |         |        |        |     |     |         |        |
| KETTENBURG              | ✓   |     |         |        |                                    |     |     |         |        |        |     |     |         |        |

This Resolution was adopted at a Meeting of the City Council of the City of Trenton on

**OCT 05 2023**

President of Council

City Clerk

# RESOLUTION

No.

23-338

Date of Adoption

AUG 03 2023

Approved as to Form and Legality

Factual content certified by

WESLEY BRIDGES, ESQ., DIRECTOR OF LAW

ADAM E. CRUZ, BUSINESS ADMINISTRATOR

Councilman /woman

presents the following Resolution:

## RESOLUTION ACCEPTING A BID AND AWARDING A CONTRACT TO MARK GIALLELLA, FOR TELEPHONE CABLING, COMPUTER CABLING, INSTALLATION AND REPAIRS OF CENTREX FOR A PERIOD OF TWO (2) YEARS WITH AN OPTION TO EXTEND ONE (1) ADDITIONAL YEAR FROM DATE OF AWARD, IN AN AMOUNT NOT TO EXCEED \$160,000.00 PER YEAR - BID2023-44

WHEREAS, one (1) sealed bid was received June 30, 2023 in the Division of Purchasing at 11:00am by the Purchasing Agent, for Telephone Cabling, Computer Cabling, Installation and Repairs of Centrex for a period of two (2) years with an option to extend one (1) additional year for the City of Trenton City buildings and offices for the Department of Administration; and

WHEREAS, the City of Trenton, Department of Administration needs a telecommunications company to transmit local calls and data across telephone lines for City buildings; and

WHEREAS, the sole bidder Mark Giallella, 2061 Pennington Road, Ewing, NJ 08618, is made pursuant to advertisement, be and is hereby accepted, as the lowest, responsible, responsive bidder complying with terms and specifications on file in the Division of Purchasing; and

WHEREAS, funds in an amount not to exceed \$320,000.00 (\$125/hour) have been certified to be available in the following account number: CY' 2023, 3-01- 83-8300-213 (\$80,000), CY' 2024 4-01- 8300-213 (\$80,000) CY'2025, 5-01- 83-8300-213 (\$90,000), CY' 2026, 6-01- 83-8300-213 (\$90,000) This contract shall be awarded for a period of two (2) years with an option to extend one (1) additional year in an amount not to exceed \$190,000.00 (\$135/hour) from date of award.

NOW, THEREFORE, BE IT RESOLVED, by the City Council of the City of Trenton that the Mayor is hereby authorized to execute a contract with Mark Giallella, 2061 Pennington Road, Ewing, NJ 08618 in an amount not to exceed \$320,000.00 for Telephone Cabling, Computer Cabling, Installation and Repairs of Centrex for a period of two (2) years with an option to extend one (1) additional year for the City of Trenton City buildings and offices for the Department of Administration for the said purposes in the manner prescribed by law.

| MOTION:    |     |     |         |        | SECOND:  |     |     |         |        |        |     |     |         |        |
|------------|-----|-----|---------|--------|----------|-----|-----|---------|--------|--------|-----|-----|---------|--------|
|            | Aye | Nay | Abstain | Absent |          | Aye | Nay | Abstain | Absent |        | Aye | Nay | Abstain | Absent |
| EDWARDS    | ✓   |     |         |        | GONZALEZ | ✓   |     |         |        | FRISBY | ✓   |     |         |        |
| FELICIANO  | ✓   |     |         |        | HARRISON | ✓   |     |         |        |        |     |     |         |        |
| FIGUEROA   | ✓   |     |         |        | WILLIAMS | ✓   |     |         |        |        |     |     |         |        |
| KETTENBURG | ✓   |     |         |        |          | ✓   |     |         |        |        |     |     |         |        |

This Resolution was adopted at a Meeting of the City Council of the City of Trenton on

AUG 03 2023

President of Council

City Clerk

### CONTRACT AWARD

Upon opening bids, pricing shall remain firm for a period of sixty (60) calendar days. In the event that the award is not made within sixty (60) calendar days, bidders may hold their bid consideration beyond sixty days or until the contract is awarded.

☒ Check here if willing to hold the pricing consideration beyond sixty days or until the contract is awarded.

☐ Check here if not willing to hold the pricing consideration beyond sixty days or until the contract is awarded.



**AUTHORIZED SIGNATURE**