

BID2024-47 FURNISHING, INSTALLATION OF VENDING MACHINES IN VARIOUS LOCATION IN THE CITY OF TRENTON - BID OPENING DATE 8/22/2024 AT 11:00AM

BID2024-47 FURNISHING, INSTALLATION AND MAINTAINING OF ENERGY EFFICIENT VENDING MACHINES IN VARIOUS CITY OF TRNETON FACILITIES - VIRTUAL BID OPENING AUGUST 22, 2024 AT 11:00AM			
NUMBER OF RESPONDENTS:	3		
NAME OF BIDDER	RDS VENDING , LLC	CAPITOL CITY VENDING CO.	PINNACLE VENDING GROUP
ADDRESS	220 EAST WASHINGTON STREET	2300 S. CLINTON AVENUE	2921 VETERANS HIGHWAY
CITY, STATE, ZIP	NORRISTOWN, PA 19401	TRENTON, NJ 08610	BRISTOL, PA 19007
CONTACT NAME	GREG ARBIZ	STEVE RUSSO	VINCENT GIORGI
TELEPHONE	610-731-0100	609-392-0317	267-799-5743
FAX	610-731-0014	609-656-2300	N/A
E-MAIL	garbiz@rdsventing.net	sruoso@capitalcityventing.com	Vince@PinnacleVendingGroup.com
STATEMENT OF OWNERSHIP DISCLOSURE	INCLUDED	INCLUDED	INCLUDED
DEBARMENT NOTICE	INCLUDED	INCLUDED	INCLUDED
MANDATORY EQUAL EMPLOYMENT OPPORTUNITY EXHIBIT A	INCLUDED	INCLUDED	INCLUDED
DISCLOSURE OF INVESTED ACTIVITIES IN IRAN	INCLUDED	INCLUDED	INCLUDED
DISCLOSURE OF INVESTED ACTIVITIES INRUSSIA BELARUS	INCLUDED	INCLUDED	INCLUDED
ACKNOWLEDGEMENT OF RECEIPT OF ADDENDA #1 8/6/2024	INCLUDED	INCLUDED	INCLUDED
REQUIRED EVIDENCE AFFIRMATIVE ACTION REGULATIONS QUESTIONAIRE	INCLUDED	INCLUDED	INCLUDED
NON-COLLUSION AFFIDAVIT	INCLUDED	INCLUDED	INCLUDED
AMERICANS WITH DISABILITIES ACT OF 1990 LANGUAGE	INCLUDED	INCLUDED	INCLUDED
NJ BUSINESS REGISTRATION CERTIFICATE FOR CONTRACTOR	INCLUDED	INCLUDED	REQUIRED FROM AWARDED PROPOSER
EIC	CERT#64369 EXP. 4/15/2028	REQUIRED FROM AWARDED PROPOSER	CERT#55254 EXP.10/15/2030
ETHICS COMPLAINT DISCLOSURE	N/A	INCLUDED	INCLUDED
CERTIFICATE OF INSURANCE	REQUIRED FROM AWARDED CONTRACTOR	REQUIRED FROM AWARDED CONTRACTOR	REQUIRED FROM AWARDED CONTRACTOR
CITY OF TRENTON RESIDENT EMPLOYMENT POLICY	INCLUDED	INCLUDED	INCLUDED
60-DAY EXTENSION COMPLIANCE	YES	INCLUDED	YES
COMPLIANCE WITH EMERGENCY SERVICES	YES	YES	YES
THREE (3) REFERENCES	NONE	NONE	INCLUDED
SEE ATTACHED PRICE SHEET BREAKDOWN AND %	SEE ATTACHED PRICE SHEET BREAKDOWN AND %	SEE ATTACHED PRICE SHEET BREAKDOWN AND %	SEE ATTACHED PRICE SHEET BREAKDOWN AND %
EXCEPTIONS (IF ANY)	NONE	NONE	SEE ATTACHED
FATAL FLAW	NONE	NONE	NONE

PROPOSAL PAGE
PROPOSERS MUST COMPLETED THESE PAGES

The undersigned proposes to furnish and deliver, install and maintain all vending machines as required in the specifications and requirements. **BIDDER SHALL SUBMIT A PRICE LIST FOR ALL ITEMIZED ITEMS WITH THEIR BID SUBMITTAL.**

City Hall, 319 East State Street, Basement Break Area

1. Cold drink machine with dollar bill and credit card acceptor
2. Snack machine with a capacity of at least 300 units dollar bill and credit card acceptor

Police Headquarters, 225 N. Clinton Ave., Lobby

3. Cold drink machine with dollar bill and credit card acceptor
4. Snack machine with a capacity of at least 300 units with dollar bill and credit card acceptor

Police Headquarters, 225 N. Clinton Ave, 1st floor Patrol Hallway

5. Cold drink machine with dollar bill and credit card acceptor

Brands for snack machine selections: Hersey, Nestle, M&M Mars, Pepperidge Farms, Frito Lay, Tasty Cake

Product	Current Prices
Candy Selections	\$ <u>2.00</u>
Cookies and Cakes	\$ <u>2.25</u>
Snack Selections	\$ <u>1.75</u>

RJS

CONTINUED PROPOSAL PAGE
PROPOSERS MUST COMPLETED THESE PAGES

Brands for the soda machine: Pepsi Cola, Diet Pepsi, Coke Cola, Diet Coke, Iced Tea, Sprite, Dr. Pepper, Apple Juice

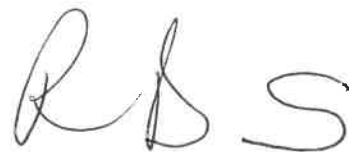
Product	Current Prices
Canned Soda	\$ <u>1.25</u>
(12 oz Name Brands)	\$ <u>1.25</u>
Water	\$ <u>2.00</u>
Juice	\$ <u>3.00</u>

A handwritten signature in black ink, appearing to read "RDS".

Financial Overview

Based on the price points below, RDS will remit a 10% commission return on all net sales. Net sales are defined as total machine sales less applicable sales taxes.

<u>Product Category</u>	<u>Price</u>
Candy	\$2.00
Large Bag Snacks (LSS)	\$1.75
Pastry, Cookies	\$2.25
Large Candy	\$2.50
Can Soda, 12 oz.	\$1.25
Bottled Water, 20 oz.	\$2.00
Bottled Soda, 20 oz.	\$2.25
Gatorade, Premium Teas	\$2.75
Fruit Juices, Vitamin Waters	\$3.00
Energy Drinks	\$4.00
DD Iced Coffee, Starbucks Frappuccino	\$4.50

A handwritten signature in black ink that reads "RDS". The "R" is a large, stylized letter, the "D" is a smaller letter, and the "S" is a large, stylized letter.

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Product	Current Prices
Candy Selections	\$ <u>2.00</u>
Cookies and Cakes	\$ <u>2.25</u>
Snack Selections	\$ <u>1.75</u>
Chips, L.S.S.	
Commission Rate 20%	

Capital City Vending Co.

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Brands for the soda machine: Pepsi Cola, Diet Pepsi, Coke Cola, Diet Coke, Iced Tea, Sprite, Dr. Pepper, Apple Juice

Product	Current Prices
Canned Soda	\$ <u>1.50</u>
(12 oz Name Brands)	\$ <u>1.50</u>
Water	\$ <u>2.25</u>
Juice	\$ <u>2.75</u>
20 oz Soda	2.25

Commission Rose 20%

Capital City Vending, Co

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Product	Current Prices
Candy Selections	\$ <u>2.25</u> - <u>3.00</u>
Cookies and Cakes	\$ <u>2.50</u> - <u>3.25</u>
Snack Selections (small chips)	\$ <u>1.50</u> - <u>2.00</u>

(Large chips) \$ 1.75 - 2.25

★ Please See the Variable
pricing/Commission List, provided
in this document to explain the
Ranging Prices. ★

Pinnacle Vending Group

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Brands for the soda machine: Pepsi Cola, Diet Pepsi, Coke Cola, Diet Coke, Iced Tea, Sprite, Dr. Pepper, Apple Juice

Product	Current Prices
Soda 20oz,	<u>\$2.50 - 3.25</u>
Canned Soda	<u>\$1.50 - 2.00</u>
(12 oz Name Brands)	<u>\$1.50 - 2.00</u>
Water 20oz Aquafina	<u>\$2.00 - 2.50</u>
Juice 16oz	<u>\$2.50 - 3.25</u>
Hint Water 16oz	<u>\$0.50</u>

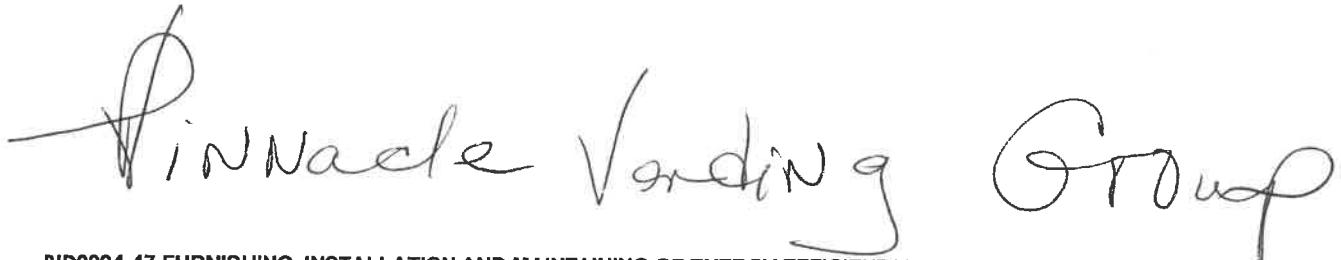
★ All Hint Water 16oz 0-Calorie
Flavored Waters in every
Beverage machine. Regardless of
Commission Structure.★

Pinnacle Vending Group

EXCEPTIONS
(IF NONE, PLEASE NOTE)

We have a large selection of healthy items and were willing to sell Hint Water 16oz in all Flavors for \$0.50/Unit in all Beverage machines.

-In addition to that we'll also supply 20 cases/month of Hint waters for free at no cost to disperse amongst Police Headquarters and City Hall at your own discretion.

Pinnacle Vending Group



ORIGINAL BID FOR VENDING MACHINES AT THE CITY OF TRENTON
DEPARTMENT OF PUBLIC WORKS DIVISION
OF PUBLIC PROPERTY
08/12/2024

Company name: Pinnacle Vending Group.
Address: 2921 Veterans Highway, Bristol, PA, 19007.
Contact Name: Vince Giorgi
Telephone: Office: 267-799-5743
Direct line Cell: 215-622-3781

PROPOSED VENDING MACHINE EQUIPMENT: NEW Beverage and Snack Machines Models.
Rated energy efficient Machines, also equipped with all LED LIGHTING AND POWER SAVING AUTO SLEEP TOUCH SCREEN DISPLAYS. All Machines will be equipped with ADA Compliant Credit Card Readers, that take Apple Pay/Google Pay and Tap to Pay with Credit/Debit Cards. Every Machine is equipped with Remote Monitoring, which shows us exactly when we need to service the machines. When a service call for a technical issue is called in to our office, we guarantee to have a technician on site to diagnose and or fix the machine within 24 hours.

- **Dimensions**

(3) Beverage: H 72" x W 47" D 32"

(2) Snack: H 72" x W 44" D 35"





PRODUCT/PRICING LIST: VARIOUS PRICING STRUCTURES DEPENDANT ON COMMISSION %

***PLEASE CIRCLE WHICH PRICING STRUCTURE & COMMISSION RATE YOU CHOOSE.**

@20% Commission: SNACKS

- SS Chips (Small) \$1.50
- LSS Chips (Large) \$1.75
- Crackers: \$1.50
- Candy: \$2.25
- Cookie/Pastry: 3oz \$2.50

@20% Commission DRINKS

- 16oz Hint Water \$0.50 (Healthy 0 Calorie Flavored Water Subsidized at our own expense)
- 12oz Can: \$1.50
- 20oz Water Bottles: \$2.00
- 20oz Soda Bottle: \$2.50
- 16oz Juice: \$2.50
- 16oz Energy drinks: \$4.00

@30% Commission: SNACKS

- SS Chips (Small) \$1.75
- LSS Chips (Large) \$2.00
- Crackers: \$1.75
- Candy: \$2.75
- Cookie/Pastry: 3oz \$3.00

@30% Commission DRINKS

- 16oz Hint Water \$0.50 (Healthy 0 Calorie Flavored Water Subsidized at our own expense)
- 12oz Can: \$1.75
- 20oz Water Bottles: \$2.50
- 20oz Soda Bottle: \$3.00
- 16oz Juice: \$3.00
- 16oz Energy drinks: \$4.25

@35% Commission: SNACKS

- SS Chips (Small) \$2.00
- LSS Chips (Large) \$2.25
- Crackers: \$2.00
- Candy: \$3.00
- Cookie/Pastry: 3oz \$3.25

@35% Commission: DRINKS

- 16oz Hint Water \$0.50 (Healthy 0 Calorie Flavored Water Subsidized at our own expense)
- 12oz Can: \$2.00
- 20oz Water Bottles: \$2.50
- 20oz Soda Bottle: \$3.25
- 16oz Juice: \$3.25
- 16oz Energy drinks: \$4.50

PINNACLE VENDING PRODUCTS CURRENTLY AVAILABLE 2024
2921 Veterans Hwy, Bristol PA 19007

PINNACLE

20 oz. Drink		12 oz. Can		Chips 1oz.		LSS Snacks		Cookies		Candy		HEALTHY CHOICES		HEALTHY CHOICES	
\$2.50-\$3.25		\$1.50-\$2.00		\$1.50-\$2.00		\$1.75-\$2.25		\$2.50-\$3.25		\$2.00-\$3.00		\$0.50-\$6.50		\$1.50-\$4.50	
Pepsi				Hawaiian Punch Can		Lays Potato Chips 50#		Dorito Nacho 60#		Dorito Sweet Chili 60#		Grandma's Vanilla cream mint		M&M Peanut	
Cherry Pepsi				Sprite Can		Lays BBQ Chips 42#		Keystone Party Mix 40#		Keystone Party Mix 40#		Famous Amrca 60#		Wichita's Fruit Snacks	
Diet Pepsi				Coke Can		Frito Corn Chips 50#		Frito BBQ Twists 64#		Ruffles CSC 50#		Coco Cola 6 pk 20#		Snickers	
Pop! Zero Sugar				Pepsi Can		Dorito Nacho 50#		Ritz Blitz		Cheez Its 60#		Pop Tarts 6#		Snickerd Plain	
Sprite				Diet Coke Can		Dorito Cool Ranch 50#		Ritz Sour Cream Crackers		Cheez Its White Cheddar		Milano 4 pack 60#		Hershey w/Almonds	
Dr. Pepper				Diet Pepsi Can		Ruffles CSC 50#		HMO Snyder's Pretzels		Douglas Cookies 12#		Douglas Cookies 12#		Diet. Dr. Pepper	
Diet. Dr. Pepper				Fanta Grape Can		Cheez Its 60#		Snyder's Pretzel 48#		Sour Patch		Sour Patch		Coke Zero	
Coke				Sunkist Orange Can		Cheez Its White Cheddar		Smart Popcorn 50#		Smart Popcorn 50#		Lays Plain Chip 60#		Smartwater	
Coke Zero				Dr. Pepper Can		Cheez Its 60#		Smartpop Popcorn 60#		Smartpop Popcorn 60#		Smartpop Popcorn 60#		Honeyw Well	
Cherry Coke & Zero				Mountain Dew Can		Cheez Its 60#		Popcorners		Popcorners		Popcorners		Snurps Popcorn	
Diet Coke				Cherry Coke Can		Cheez Its 60#		Popcorners		Popcorners		Popcorners		Snurps Popcorn	
Canada Dry Ginger Ale				Cherry Pepsi Can		Sunridge Garden Salsa		Core Power Vanilla		Popcorners		Popcorners		Snurps Popcorn	
Diet Ginger Ale				Yoo Hoo Can		Sunridge Harvest Cheddar		Core Power Chocolate.		Popcorners		Popcorners		Snurps Popcorn	
Canada Dry Black Cherry				Ginger Ale Schweppe Can		Sunridge Original Plain		Trollies		Popcorners		Popcorners		Snurps Popcorn	
Canada Dry Vanilla Choco				Fanta Grape Can		Kypton's Veggie Sticks		Trollies		Reese's Peanut Butter Cup		Reese's Peanut Butter Cup		Snurps Popcorn	
Mountain Dew				Sunkist Orange Can		Baked Chexx		Reese's Peanut Butter Cup		Nut Kat		Nut Kat		Snurps Popcorn	
Diet Mountain Dew				British Iced Tea Can		Eatled Lays Plain		Diet Mountain Dew		Skittles		Diet Pepsi		Snurps Popcorn	
Fanta Orange				Welch's Grape		Eatled Lays Plain		Ultra zero		Clif Bar		Ultra zero		Snurps Popcorn	
Dunkin Donuts Coffee Drink								Clif Bar		Celsius		Celsius		Snurps Popcorn	
Milwaukee Maid Iced Tea		Water	\$0.50-\$2.50					Clif Bar		Body Armor		Body Armor		Snurps Popcorn	
Snapple 16oz								Clif Bar		Vitamin Water		Vitamin Water		Snurps Popcorn	
Gatorade 20oz								Clif Bar		Diet Pepsi Can		Diet Pepsi Can		Snurps Popcorn	
Yo Yo Orange								Clif Bar		Diet Coke Can		Diet Coke Can		Snurps Popcorn	
Sunkist Orange								Clif Bar		Gatorade Zero Glacier		Gatorade Zero Glacier		Snurps Popcorn	
Welch's Pineapple								Clif Bar		Powerade Zero Grape		Powerade Zero Grape		Snurps Popcorn	
Body Armor								Clif Bar		Core power Vanilla		Core power Vanilla		Snurps Popcorn	
Vitamin Water								Clif Bar		Core Power Chocolate.		Core Power Chocolate.		Snurps Popcorn	
Red Bull Sugar Free 8.4oz								Clif Bar		Baked Chees		Baked Chees		Snurps Popcorn	
Celsius								Clif Bar		Baked Lays Plain		Baked Lays Plain		Snurps Popcorn	
								Clif Bar		Baked lays BBQ		Baked lays BBQ		Snurps Popcorn	
								Clif Bar		Hint Water Cherry		Hint Water Cherry		Snurps Popcorn	
								Clif Bar		Hint Water Pineapple		Hint Water Pineapple		Snurps Popcorn	
								Clif Bar		Hint Water Blackberry		Hint Water Blackberry		Snurps Popcorn	
								Clif Bar		Hint Water Lime		Hint Water Lime		Snurps Popcorn	
								Clif Bar		Hill Water		Hill Water		Snurps Popcorn	
								Clif Bar		Hill Water Plain		Hill Water Plain		Snurps Popcorn	
								Clif Bar		Celsius Mixed Berry		Celsius Mixed Berry		Snurps Popcorn	
								Clif Bar		Celsius Orange		Celsius Orange		Snurps Popcorn	
								Clif Bar		Baked Ruffles Ched SC & Onion		Baked Ruffles Ched SC & Onion		Snurps Popcorn	