

**BID2024-47 FURNISHING, INSTALLATION OF VENDING MACHINES IN VARIOUS LOCATION IN THE CITY OF TRENTON - BID OPENING DATE 8/22/2024 AT 11:00AM**

BID2024-47 FURNISHING, INSTALLATION AND MAINTAINING OF ENERGY EFFICIENT VENDING MACHINES IN VARIOUS CITY OF TRNETON FACILITIES - VIRTUAL BID OPENING AUGUST 22, 2024 AT 11:00AM			
NUMBER OF RESPONDENTS:	<b>3</b>		
NAME OF BIDDER	<b>RDS VENDING , LLC</b>	<b>CAPITOL CITY VENDING CO.</b>	<b>PINNACLE VENDING GROUP</b>
ADDRESS	220 EAST WASHINGTON STREET	2300 S. CLINTON AVENUE	2921 VETERANS HIGHWAY
CITY, STATE, ZIP	NORRISTOWN, PA 19401	TRENTON, NJ 08610	BRISTOL, PA 19007
CONTACT NAME	<b>GREG ARBIZ</b>	<b>STEVE RUSSO</b>	<b>VINCENT GIORGI</b>
TELEPHONE	610-731-0100	609-392-0317	267-799-5743
FAX	610-731-0014	609-656-2300	N/A
E-MAIL	<a href="mailto:garbiz@rds vending.net">garbiz@rds vending.net</a>	<a href="mailto:srusso@capitalcity vending.com">srusso@capitalcity vending.com</a>	<a href="mailto:Vince@PinnacleVendingGroup.com">Vince@PinnacleVendingGroup.com</a>
STATEMENT OF OWNERSHIP DISCLOSURE	INCLUDED	INCLUDED	INCLUDED
DEBARMENT NOTICE	INCLUDED	INCLUDED	INCLUDED
MANDATORY EQUAL EMPLOYMENT OPPORTUNITY EXHIBIT A	INCLUDED	INCLUDED	INCLUDED
DISCLOSURE OF INVESTED ACTIVITIES IN IRAN	INCLUDED	INCLUDED	INCLUDED
DISCLOSURE OF INVESTED ACTIVITIES IN RUSSIA BELARUS	INCLUDED	INCLUDED	INCLUDED
ACKNOWLEDGEMENT OF RECEIPT OF ADDENDA #1 8/6/2024	INCLUDED	INCLUDED	INCLUDED
REQUIRED EVIDENCE AFFIRMATIVE ACTION REGULATIONS QUESTIONNAIRE	INCLUDED	INCLUDED	INCLUDED
NON-COLLUSION AFFIDAVIT	INCLUDED	INCLUDED	INCLUDED
AMERICANS WITH DISABILITIES ACT OF 1990 LANGUAGE	INCLUDED	INCLUDED	INCLUDED
NJ BUSINESS REGISTRATION CERTIFICATE FOR CONTRACTOR	INCLUDED	INCLUDED	<b>REQUIRED FROM AWARDED PROPOSER</b>
EIC	CERT#64369 EXP. 4/15/2028	<b>REQUIRED FROM AWARDED PROPOSER</b>	CERT#55254 EXP.10/15/2030
ETHICS COMPLAINT DISCLOSURE	N/A	INCLUDED	INCLUDED
CERTIFICATE OF INSURANCE	<b>REQUIRED FROM AWARDED CONTRACTOR</b>	<b>REQUIRED FROM AWARDED CONTRACTOR</b>	<b>REQUIRED FROM AWARDED CONTRACTOR</b>
CITY OF TRENTON RESIDENT EMPLOYMENT POLICY	INCLUDED	INCLUDED	INCLUDED
60-DAY EXTENSION COMPLIANCE	YES	INCLUDED	YES
COMPLIANCE WITH EMERGENCY SERVICES	YES	YES	YES
THREE (3) REFERENCES	NONE	NONE	INCLUDED
SEE ATTACHED PRICE SHEET BREAKDOWN AND %	<b>SEE ATTACHED PRICE SHEET BREAKDOWN AND %</b>	<b>SEE ATTACHED PRICE SHEET BREAKDOWN AND %</b>	<b>SEE ATTACHED PRICE SHEET BREAKDOWN AND %</b>
EXCEPTIONS (IF ANY)	NONE	NONE	<b>SEE ATTACHED</b>
FATAL FLAW	NONE	NONE	NONE

**PROPOSAL PAGE**  
**PROPOSERS MUST COMPLETED THESE PAGES**

The undersigned proposes to furnish and deliver, install and maintain all vending machines as required in the specifications and requirements. **BIDDER SHALL SUBMIT A PRICE LIST FOR ALL ITEMIZED ITEMS WITH THEIR BID SUBMITTAL.**

**City Hall, 319 East State Street, Basement Break Area**

1. Cold drink machine with dollar bill and credit card acceptor
2. Snack machine with a capacity of at least 300 units dollar bill and credit card acceptor

**Police Headquarters, 225 N. Clinton Ave., Lobby**

3. Cold drink machine with dollar bill and credit card acceptor
4. Snack machine with a capacity of at least 300 units with dollar bill and credit card acceptor

**Police Headquarters, 225 N. Clinton Ave, 1<sup>st</sup> floor Patrol Hallway**

5. Cold drink machine with dollar bill and credit card acceptor

**Brands for snack machine selections:** Hersey, Nestle, M&M Mars, Pepperidge Farms, Frito Lay, Tasty Cake

Product	Current Prices
Candy Selections	\$ <u>2.00</u>
Cookies and Cakes	\$ <u>2.25</u>
Snack Selections	\$ <u>1.75</u>

*RBS*

**CONTINUED PROPOSAL PAGE**  
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**Brands for the soda machine:** Pepsi Cola, Diet Pepsi, Coke Cola, Diet Coke, Iced Tea, Sprite, Dr. Pepper, Apple Juice

Product	Current Prices
Canned Soda	\$ <u>1.25</u>
(12 oz Name Brands)	\$ <u>1.25</u>
Water	\$ <u>2.00</u>
Juice	\$ <u>3.00</u>

RDS

# Financial Overview

Based on the price points below, RDS will remit a 10% commission return on all net sales.  
Net sales are defined as total machine sales less applicable sales taxes.

<u>Product Category</u>	<u>Price</u>
Candy	\$2.00
Large Bag Snacks (LSS)	\$1.75
Pastry, Cookies	\$2.25
Large Candy	\$2.50
Can Soda, 12 oz.	\$1.25
Bottled Water, 20 oz.	\$2.00
Bottled Soda, 20 oz.	\$2.25
Gatorade, Premium Teas	\$2.75
Fruit Juices, Vitamin Waters	\$3.00
Energy Drinks	\$4.00
DD Iced Coffee, Starbucks Frappuccino	\$4.50

RDS

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Product	Current Prices
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Candy Selections	\$ <u>2.00</u>
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Cookies and Cakes	\$ <u>2.25</u>
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Snack Selections	\$ <u>1.25</u>
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Chips, L.S.S.

Commission Rate 20%

Capital City Vending Co,

**CONTINUED PROPOSAL PAGE**  
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**Brands for the soda machine:** Pepsi Cola, Diet Pepsi, Coke Cola, Diet Coke, Iced Tea, Sprite, Dr. Pepper, Apple Juice

Product	Current Prices
Canned Soda	\$ <u>1.50</u>
(12 oz Name Brands)	\$ <u>1.50</u>
Water	\$ <u>2.25</u>
Juice	\$ <u>2.75</u>
20 oz Soda	2.25

Commission Rate 20%

Capital City Vending, Co

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**Brands for snack machine selections:** Hersey, Nestle, M&M Mars, Pepperidge Farms, Frito Lay, Tasty Cake

Product	Current Prices
Candy Selections	\$ <u>2.25-3.00</u>
Cookies and Cakes	\$ <u>2.50-3.25</u>
Snack Selections (small chips)	\$ <u>1.50-2.00</u>
(Large chips)	\$ <u>1.75-2.25</u>

★ Please See the Variable Pricing/Commission List, provided in this document to explain the Ranging Prices. ★

*Pinnacle Vending Group*

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PROPOSERS MUST COMPLETED THESE PAGES**

**Brands for the soda machine:** Pepsi Cola, Diet Pepsi, Coke Cola, Diet Coke, Iced Tea, Sprite, Dr. Pepper, Apple Juice

Product	Current Prices
Soda 20oz,	<u>\$2.50-3.25</u>
Canned Soda	<u>\$1.50-2.00</u>
(12 oz Name Brands)	<u>\$1.50-2.00</u>
Water 20oz Aquafina	<u>\$2.00-2.50</u>
Juice 16oz	<u>\$2.50-3.25</u>
Hint Water 16oz	<u>\$0.50</u>

★ All Hint Water 16oz 0-Calorie  
Flavored Waters in every  
Beverage machine. Regardless of  
Commission Structure. ★

Pinnacle Vending Group



EXCEPTIONS  
(IF NONE, PLEASE NOTE)

We have a large selection of healthy items and we're willing to sell Hint Water 16oz in all flavors for \$0.50/unit in all Beverage machines. -In addition to that we'll also supply 20 cases/month of Hint waters for free at no cost to disperse amongst Police Headquarters and City Hall at your own discretion.

Pinnacle Vending Group



ORIGINAL BID FOR VEDNING MACHINES AT THE CITY OF TRENTON  
DEPARTMENT OF PUBLIC WORKS DIVISION  
OF PUBLIC PROPERTY  
08/12/2024

**Company name: Pinnacle Vending Group.**  
**Address: 2921 Veterans Highway, Bristol, PA, 19007.**  
**Contact Name: Vince Giorgi**  
**Telephone: Office: 267-799-5743**  
**Direct line Cell: 215-622-3781**

**PROPOSED VENDING MACHINE EQUIPMENT: NEW Beverage and Snack Machines Models.**  
**Rated energy efficient Machines, also equipped with all LED LIGHTING AND POWER SAVING**  
**AUTO SLEEP TOUCH SCREEN DISPLAYS. All Machines will be equipped with ADA Compliant**  
**Credit Card Readers, that take Apple Pay/Google Pay and Tap to Pay with Credit/Debit Cards.**  
**Every Machine is equipped with Remote Monitoring, which shows us exactly when we need**  
**to service the machines. When a service call for a technical issue is called in to our office, we**  
**guarantee to have a technician on site to diagnose and or fix the machine within 24 hours.**

- **Dimensions**

**(3) Beverage: H 72" x W 47" D 32"**

**(2) Snack: H 72" x W 44" D 35"**





**PRODUCT/PRICING LIST: VARIOUS PRICING STRUCTURES DEPENDANT ON COMMISSION %**

**\*PLEASE CIRCLE WHICH PRICING STRUCURE & COMMISSION RATE YOU CHOOSE.**

**@20% Commission: SNACKS**

- SS Chips (Small) \$1.50
- LSS Chips (Large) \$1.75
- Crackers: \$1.50
- Candy: \$2.25
- Cookie/Pastry: 3oz \$2.50

**@20% Commission DRINKS**

- 16oz Hint Water \$0.50 (Healthy 0 Calorie Flavored Water Subsidized at our own expense)
- 12oz Can: \$1.50
- 20oz Water Bottles: \$2.00
- 20oz Soda Bottle: \$2.50
- 16oz Juice: \$2.50
- 16oz Energy drinks: \$4.00

**@30% Commission: SNACKS**

- SS Chips (Small) \$1.75
- LSS Chips (Large) \$2.00
- Crackers: \$1.75
- Candy: \$2.75
- Cookie/Pastry: 3oz \$3.00

**@30% Commission DRINKS**

- 16oz Hint Water \$0.50 (Healthy 0 Calorie Flavored Water Subsidized at our own expense)
- 12oz Can: \$1.75
- 20oz Water Bottles: \$2.50
- 20oz Soda Bottle: \$3.00
- 16oz Juice: \$3.00
- 16oz Energy drinks: \$4.25

**@35% Commission: SNACKS**

- SS Chips (Small) \$2.00
- LSS Chips (Large) \$2.25
- Crackers: \$2.00
- Candy: \$3.00
- Cookie/Pastry: 3oz \$3.25

**@35% Commission: DRINKS**

- 16oz Hint Water \$0.50 (Healthy 0 Calorie Flavored Water Subsidized at our own expense)
- 12oz Can: \$2.00
- 20oz Water Bottles: \$2.50
- 20oz Soda Bottle: \$3.25
- 16oz Juice: \$3.25
- 16oz Energy drinks: \$4.50



**PINNACLE**

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