



RFP2025-04 ARCHITECTURAL AND ENGINEERING SERVICES ON AN AS NEEDED BASIS FOR THE DEPARTMENT OF PUBLIC WORKS, PUBLIC PROPERTY - VIRTUAL PROPOSAL OPENING DATE FEBRUARY 27, 2025 AT 11:00AM					
NUMBER OF RESPONDENTS:					
NAME OF BIDDER	ENGINEERING WEST, P.C. A LIRO-HILL COMPANY	JOSEPH B. CALLAGAN, INC.	ARCHITECTS & ENGINEERS, INC.	O & S ASSOCIATES, INC.	WALTER P. MOORE, INC. (TEXAS)
ADDRESS	333 THORNALL STREET SUITE 100	1617 JOHN F. KENNEDY BLVD. SUITE 1260	42 OKNER PARKWAY	145 Main Street	180 MAIDEN LANE - SUITE 3201
CITY, STATE, ZIP	REDISON, NJ 08837	PHILADELPHIA, PA 19103	LIVINGSTON, NJ 07039	HACKENSACK, NJ 07601	NY, NY 10038
CONTACT NAME	JOSEPH M. SPINA, AIA, NCARB, SR. VP	ERICK S. VILLARI	RICHARD JARMEL	VENKITASAMY PERUMALSAMY, PRES.	CHRISTOPHER P. PINTO, SR. PRINCIPAL
TELEPHONE	215-536-0280 &646-829-9238	510-1943	973-994-9669	201-488-7144	212-602-1670
FAX	N/A	215-665-1345	973-994-4069	201-7321778	N/A
E-MAIL	<a href="mailto:spinaj@liro-hill.com">spinaj@liro-hill.com</a>	<a href="mailto:erik@jbiengineers.com">erik@jbiengineers.com</a>	<a href="mailto:rjarmel@jkarch.com">rjarmel@jkarch.com</a>	<a href="mailto:VPSAMY@oandsassociates.com">VPSAMY@oandsassociates.com</a>	<a href="mailto:cpinto@walterP.moore.com">cpinto@walterP.moore.com</a>
STATEMENT OF OWNERSHIP DISCLOSURE - MANDATORY	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED
EQUAL EMPLOYMENT OPPORTUNITY EXHIBIT A	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED
REQUIRED EVIDENCE EEO/AFFIRMATIVE ACTION REGULATIONS QUESTIONNAIRE	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED
ACKNOWLEDGEMENT OF RECEIPT OF ADDENDA	N/A	N/A	N/A	N/A	N/A
NJ BUSINESS REGISTRATION CERTIFICATE	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED
NON-COLLUSION AFFADAVIT -MANDATORY	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED
AMERICANS WITH DISABILITIES ACT OF 1990 LANGUAGE	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED
ETHICS COMPLAINT DISCLOSURE	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED
DEBARMENT NOTICE	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED
CERTIFICATION AND DISCLOSURE OF POLITICAL CONTRIBUTIONS	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED
PROHIBITED RUSSIA-BELARUS ACTIVITIES & IRAN INVESTMENT ACTIVITIES	INCLUDED	INCLUDED	REQUIRED PRIOR TO AWARD OF THE CONTRACT	REQUIRED PRIOR TO AWARD OF THE CONTRACT	REQUIRED PRIOR TO AWARD OF THE CONTRACT
CITY OF TRENTON RESIDENT EMPLOYMENT POLICY	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED
EIC	CERT.#44363 EXP 7/15/2031	CERT#14848 EXP. 7/15/2028	REQUIRED FROM AWARDED PROPOSER WITH SIGNED CONTRACTS	CERT#32623 EXP. 3-15-2031	REQUIRED FROM AWARDED PROPOSER WITH SIGNED CONTRACTS
CERTIFICATE OF INSURANCE	REQUIRED FROM AWARDED PROPOSER	REQUIRED FROM AWARDED PROPOSER	REQUIRED FROM AWARDED PROPOSER	REQUIRED FROM AWARDED PROPOSER	REQUIRED FROM AWARDED PROPOSER
60-DAY EXTENSION COMPLIANCE	YES	YES	YES	YES	YES
PROVIDE PRIORITY EMERGENCY SERVICES	N/A	N/A	N/A	N/A	N/A
REFERENCES	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED
HOURLY RATES WITH BREAK-DOWN OF SERVICES AND RATES	SEE ATTACHED HOURLY RATES WITH BREAK-DOWN OF SERVICES AND RATES	SEE ATTACHED HOURLY RATES WITH BREAK-DOWN OF SERVICES AND RATES	SEE ATTACHED HOURLY RATES WITH BREAK-DOWN OF SERVICES AND RATES	SEE ATTACHED HOURLY RATES WITH BREAK-DOWN OF SERVICES AND RATES	SEE ATTACHED HOURLY RATES WITH BREAK-DOWN OF SERVICES AND RATES
EXCEPTIONS (IF ANY)	NONE	NONE	NONE	NONE	NONE
FATAL FLAW	NONE	NONE	NONE	NONE	NONE

PROFESSIONAL SERVICES CONTRACT FOR ARCHITECTURAL & ENGINEERING  
SERVICES FOR THE DEPARTMENT OF PUBLIC WORKS,  
DIVISION OF PUBLIC PROPERTY

**PROPOSAL FORM MUST BE COMPLETED**

<b>HOURLY RATE FOR PRINCIPAL ARCHITECT</b>	\$ <u>125</u>
<b>HOURLY RATE FOR PROJECT MANAGER</b>	\$ <u>125</u>
<b>HOURLY RATE FOR ARCHITECT</b>	\$ <u>125</u>
<b>HOURLY RATE FOR ENGINEER</b>	\$ <u>115</u>
Kim Law, P.E..President	
<b>NAME &amp; TITLE (PRINTED)</b>	
LS Engineering Associates Corporation	
<b>COMPANY NAME (PRINTED)</b>	
150 River Road, Suite E2, Montville, NJ 07045	
<b>ADDRESS, CITY, ZIP CODE</b>	
973-588-3122	kimlaw@lseacorp.com
<b>PHONE NO.</b>	<b>EMAIL</b>
	
02/27/2025	
<b>SIGNATURE</b>	<b>DATE</b>

**NOTE: The City of Trenton reserves the right to award all, part, or none of the work associated with this Request for Proposals.**



# LSEA Corporation

LSEA 150 River Road, Building E, Suite E2, Montville, NJ 07045 • Tel: (973)588-3122 • Fax: (973) 588-3123

## LSEA HOURLY RATE

<u>Name</u>	<u>Fully Loaded Hourly Rate</u>	<u>Position</u>
Kim P. Law, P.E., CME	\$125.00	Project Manager
Rick Seemayer, P.E.	\$115.00	Quality Assurance Officer
Amnon Peleg, P.E.	\$115.00	Civil/Site Task Leader
Alvin Chen, P.E.	\$115.00	Civil/Site Task Leader
Fran Huang, P.E., CME	\$125.00	Structural Task Leader
Ching Jen, P.E.	\$115.00	Structural Task Leader
Henry Abderhalden, R.A.	\$115.00	Architectural Task Leader
Jose Ortiz, R.A.	\$115.00	Architectural Task Leader
Andrew Putnam, PLS	\$115.00	Professional Planner/Surveyor
Peter Jaran, P.E., LSRP	\$115.00	Environmental Engineer Task Leader
Andrew McMahon	\$115.00	Environmental Engineer Task Leader
Francois Rosefort	\$115.00	Utilities Task Leader
Hosea Matic, P.E.	\$115.00	Electrical Task Leader
Damon Tvaryanyas	\$110.00	Cultural Resources Task Leader
Raj Srinivas, P.E.	\$115.00	Mechanical Task Leader
Paul Przybylinski, P.E.	\$115.00	Construction Inspector
Thomas Biro, PLA	\$125.00	Landscape Architect
Cecilia Huang, ASLA	\$ 95.00	Landscape Architect
Tian Hao, ASLA	\$ 95.00	Landscape Architect
Mark Yau	\$ 75.00	CADD Drafter
Caitlyn Acquaotta	\$ 40.00	Administration Assistant

### Notes:

1. Overhead and fixed fee are included in the above hourly rate.
2. Mileage rate = \$0. 70mile

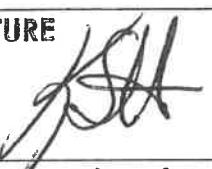
Signed:

Kim P. Law, P.E., President

Date: 2/27/2025

PROFESSIONAL SERVICES CONTRACT FOR ARCHITECTURAL & ENGINEERING  
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**PROPOSAL FORM MUST BE COMPLETED**

<b>HOURLY RATE FOR PRINCIPAL ARCHITECT</b>	\$ 150.00
<b>HOURLY RATE FOR PROJECT MANAGER AND SENIOR PROJECT ARCHITECT</b>	\$ 145.00
<b>HOURLY RATE FOR ARCHITECT</b>	\$ 140.00
<b>HOURLY RATE FOR ENGINEER</b> ENGINEERING FEE TO BE PROVIDED BY SUB-CONSULTANT	\$ SEE NOTE
<b>NAME &amp; TITLE (PRINTED)</b> Kevin M Settembrino, AIA LEED AP	
<b>COMPANY NAME (PRINTED)</b> Settembrino Architects	
<b>ADDRESS, CITY, ZIP CODE</b> 37 E Washington Avenue, Atlantic Highlands, NJ 07716	
<b>PHONE NO.</b> 732-741-4900	<b>EMAIL</b> <b>ADDRESS</b> ksettembrino@settembrino.com
<b>SIGNATURE</b> 	<b>DATE</b> 2/25/25

**NOTE:** The City of Trenton reserves the right to award all, part, or none of the work associated with this Request for Proposals.

**PROFESSIONAL SERVICES CONTRACT FOR ARCHITECTURAL & ENGINEERING  
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**PROPOSAL FORM MUST BE COMPLETED**

<b>HOURLY RATE FOR PRINCIPAL ARCHITECT</b>	\$ 175
<b>HOURLY RATE FOR PROJECT MANAGER</b>	\$ 95
<b>HOURLY RATE FOR ARCHITECT</b>	\$ 150
<b>HOURLY RATE FOR ENGINEER</b>	\$ 125
<b>NAME &amp; TITLE (PRINTED)</b>	
Noel Musial, Principal	
<b>COMPANY NAME (PRINTED)</b>	
The Musial Group, p.a.	
<b>ADDRESS, CITY, ZIP CODE</b>	
191 Mill Lane, Mountainside, NJ 07092	
<b>PHONE NO.</b> 908 232 2860 Ext.234	<b>EMAIL ADDRESS</b> nsm@themusialgroup.com
<b>SIGNATURE</b>	<b>DATE</b> 2/20/25

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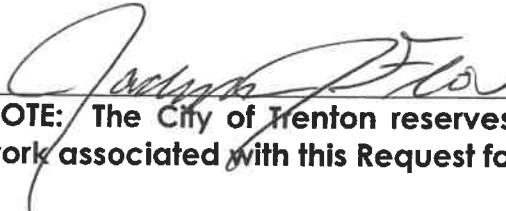
## **PROPOSAL FORM MUST BE COMPLETED**

<b>HOURLY RATE FOR PRINCIPAL ARCHITECT</b>	\$ 195
<b>HOURLY RATE FOR PROJECT MANAGER</b>	\$ 160
<b>HOURLY RATE FOR ARCHITECT</b>	\$ 165
<b>HOURLY RATE FOR ENGINEER</b>	\$ _____
<b>NAME &amp; TITLE (PRINTED)</b>	
Annabelle Radcliffe-Trenner, Principal	
<b>COMPANY NAME (PRINTED)</b>	
Historic Building Architects, LLC	
<b>ADDRESS, CITY, ZIP CODE</b>	
312 West State Street, Trenton, NJ 08618	
<b>PHONE NO.</b>	<b>EMAIL ADDRESS</b>
609-393-3999	art@hba-llc.com
<b>SIGNATURE</b>	<b>DATE</b>
	2/25/25

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**PROFESSIONAL SERVICES CONTRACT FOR ARCHITECTURAL & ENGINEERING  
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**PROPOSAL FORM MUST BE COMPLETED**

<b>HOURLY RATE FOR PRINCIPAL ARCHITECT</b>	\$ 200.00
<b>HOURLY RATE FOR PROJECT MANAGER</b>	\$ 155.00
<b>HOURLY RATE FOR ARCHITECT</b>	\$ 115.00
<b>HOURLY RATE FOR ENGINEER</b>	\$ 115.00
<b>NAME &amp; TITLE (PRINTED)</b> Jaclyn J. Flor, PE, PP, CME President & CEO	
<b>COMPANY NAME (PRINTED)</b> ENGenuity Infrastructure	
<b>ADDRESS, CITY, ZIP CODE</b> 2 Bridge Avenue, Suite 323, Red Bank, NJ 07701	
<b>PHONE NO.</b> 732-741-3176	<b>EMAIL ADDRESS</b> admin@engenuitynj.com
<b>SIGNATURE</b> 	<b>DATE</b> 2/24/2025

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# FEE SCHEDULE

**HOURLY RATE SCHEDULE**      Rates are in effect for year **2025**.

Principal-in-Charge	\$200
Senior Preservation Architect	\$250
Associate	\$175
Professional Engineer	\$210
Project Manager	\$150
Specifications	\$150
Quality Assurance/Quality Control	\$120
Architectural Designer	\$125
Interior Designer	\$90
BIM Specialist	\$85
Field Architect	\$125
Clerical	\$65

Reimbursables include but are not limited to: postage, reproduction, permit fees, expedited delivery services, etc., and are billed at 1.10 x actual cost.

Specialty consultants are billed at 1.25 x actual cost. Consultant mark-up is required to cover architectural coordination.

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**PROPOSAL FORM MUST BE COMPLETED**

<b>HOURLY RATE FOR PRINCIPAL ARCHITECT</b>	\$ <u>210</u>
<b>HOURLY RATE FOR PROJECT MANAGER</b>	\$ <u>195</u>
<b>HOURLY RATE FOR ARCHITECT</b>	\$ <u>175</u>
<b>HOURLY RATE FOR ENGINEER</b>	\$ <u>175</u>
<b>NAME &amp; TITLE (PRINTED)</b>	
Andrew M. Hart   Vice President/Director	
<b>COMPANY NAME (PRINTED)</b>	
CED Architecture, Inc.	
<b>ADDRESS, CITY, ZIP CODE</b>	
181 Washington Street, Suite 430, Six Tower Bridge, Conshohocken, PA 19428	
<b>PHONE NO.</b>	<b>EMAIL ADDRESS</b>
585 498 7831	andrew.hart@collierseng.com
<b>SIGNATURE</b>	<b>DATE</b>
	<i>February 10, 2025</i>

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## Section 6

# Cost Proposal

### Buildings Division Technical Staff Rates 2025

Billing Titles	Hourly Rates
Executive Principal	320.00
Senior Principal	290.00
Principal	270.00
Senior Technical Director	240.00
Senior Project Manager	230.00
Technical Director	210.00
Project Manager	195.00
Senior Project Specialist	185.00
Project Specialist	175.00
Technical Professional	165.00
Technical Specialist	155.00
Specialist	145.00
Senior Data Technician	135.00
Senior Technical Assistant	130.00
Technical Assistant	125.00
Field Technician	115.00
Data Technician	110.00

### Reimbursable Expenses

General Expenses	Cost + 15%
Travel (Hotel, Airfare, Meals)	Cost + 15%
Sub-Consultants/Sub-Contractors	Cost + 20%
Plotting	4.50 / Each
Computer Mylars / Color Plots	100.00 / Each
Photocopies	0.19 / Each
Color Photocopies	2.05 / Each
Document Binding	4.05 / Each
Portable Media	100.00 / Each
Exhibit Lamination (24" x 36" or larger)	90.00 / Each
Initial Digital Signature	300.00
Additional Digital Signatures	75.00 / Each
Mileage Reimbursement*	0.655 / Per Mile
	Field Vehicle 0.75 / Per Mile

\*Mileage reimbursement subject to change based upon IRS standard mileage rate.

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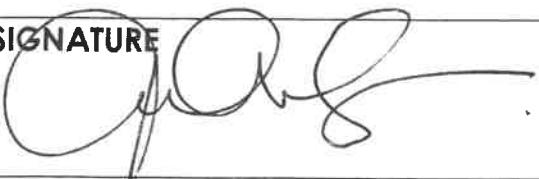
**PROPOSAL FORM MUST BE COMPLETED**

<b>HOURLY RATE FOR PRINCIPAL ARCHITECT</b>	<b>\$ 240</b>
<b>HOURLY RATE FOR PROJECT MANAGER</b>	<b>\$ 210/Sr. / \$185</b>
<b>HOURLY RATE FOR ARCHITECT</b>	<b>\$ 150</b>
<b>HOURLY RATE FOR ENGINEER</b>	<b>\$ 210 - \$410</b>
<b>NAME &amp; TITLE (PRINTED)</b> Mark Thaler, AIA, Partner	
<b>COMPANY NAME (PRINTED)</b> Thaler Reilly Wilson Architecture & Preservation, LLP	
<b>ADDRESS, CITY, ZIP CODE</b> 25 Monroe St. Suite 202 Albany, NY 12210	
<b>PHONE NO.</b> 518.375.1485	<b>EMAIL ADDRESS</b> mthaler@trw-arch.com
<b>SIGNATURE</b> 	<b>DATE</b> 02/24/2025

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PROFESSIONAL SERVICES CONTRACT FOR ARCHITECTURAL & ENGINEERING  
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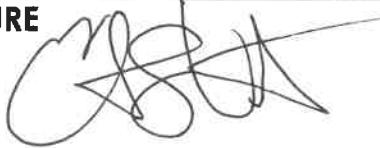
**PROPOSAL FORM MUST BE COMPLETED**

<b>HOURLY RATE FOR PRINCIPAL ARCHITECT</b>	\$ 250.00
<b>HOURLY RATE FOR PROJECT MANAGER</b>	\$ 175.00
<b>HOURLY RATE FOR ARCHITECT</b>	\$ 150.00
<b>HOURLY RATE FOR ENGINEER</b>	\$ 150.00
<b>NAME &amp; TITLE (PRINTED)</b>	
Joseph M. Spina, AIA, NCARB	
<b>COMPANY NAME (PRINTED)</b>	
LiRo Architects & Engineers West, P.C.	
<b>ADDRESS, CITY, ZIP CODE</b>	
One State Street Plaza, 28th Floor, New York, NY 10004	
<b>PHONE NO.</b> 212-563-0280	<b>EMAIL ADDRESS</b> spinaj@liro-hill.com
<b>SIGNATURE</b> 	<b>DATE</b> 2/27/2025

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PROFESSIONAL SERVICES CONTRACT FOR ARCHITECTURAL & ENGINEERING  
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**PROPOSAL FORM MUST BE COMPLETED**

<b>HOURLY RATE FOR PRINCIPAL ARCHITECT</b>	\$ 275.00
<b>HOURLY RATE FOR PROJECT MANAGER</b>	\$ 200.00
<b>HOURLY RATE FOR ARCHITECT</b>	\$ 185.00
<b>HOURLY RATE FOR ENGINEER</b>	\$ 185.00
<b>NAME &amp; TITLE (PRINTED)</b> Erik S Villari - Partner/Chief Operating Officer	
<b>COMPANY NAME (PRINTED)</b> Joseph B Callaghan Inc	
<b>ADDRESS, CITY, ZIP CODE</b> 1617 John F. Kennedy Boulevard, Suite 1260 Philadelphia, PA 19103	
<b>PHONE NO.</b> 215-665-0497 x.107 <b>EMAIL</b> erik@jbcengineers.com <b>ADDRESS</b>	
<b>SIGNATURE</b> 	<b>DATE</b> February 18, 2025

**NOTE:** The City of Trenton reserves the right to award all, part, or none of the work associated with this Request for Proposals.

**PROFESSIONAL SERVICES CONTRACT FOR ARCHITECTURAL & ENGINEERING  
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**PROPOSAL FORM MUST BE COMPLETED**

<b>HOURLY RATE FOR PRINCIPAL ARCHITECT</b>	<b><u>\$330.00</u></b>
<b>HOURLY RATE FOR PROJECT MANAGER</b>	<b><u>\$200.00</u></b>
<b>HOURLY RATE FOR ARCHITECT</b>	<b><u>\$205.00</u></b>
<b>HOURLY RATE FOR ENGINEER</b>	<b><u>\$205.00</u></b>
<b>NAME &amp; TITLE (PRINTED)</b> Richard Jarmel	
<b>COMPANY NAME (PRINTED)</b> Jarmel Kizel Architects and Engineers, Inc.	
<b>ADDRESS, CITY, ZIP CODE</b> 42 Okner Parkway Livingston, NJ 07039	
<b>PHONE NO. (973) 994-9669</b>	<b>EMAIL</b> <b>ADDRESS</b> rjarmel@jkarch.com
<b>SIGNATURE</b> 	<b>DATE 02/27/2025</b>

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**PROPOSAL FORM MUST BE COMPLETED**

<b>HOURLY RATE FOR PRINCIPAL ARCHITECT</b>	\$ <u>        \$425.00        </u>
<b>HOURLY RATE FOR PROJECT MANAGER</b>	\$ <u>        \$225.00        </u>
<b>HOURLY RATE FOR ARCHITECT</b>	\$ <u>        \$190.00        </u>
<b>HOURLY RATE FOR ENGINEER</b>	\$ <u>        \$160.00        </u>
<b>NAME &amp; TITLE (PRINTED)</b>	
Venkitasamy Perumalsamy, President	
<b>COMPANY NAME (PRINTED)</b>	
O&S Associates, Inc.	
<b>ADDRESS, CITY, ZIP CODE</b>	
145 Main Street, Hackensack, NJ 07601	
<b>PHONE NO.</b>	<b>EMAIL</b>
201-488-7144	ADDRESS vpsamy@oandsassociates.com
<b>SIGNATURE</b>	<b>DATE</b>
	2/24/2025

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PROFESSIONAL SERVICES CONTRACT FOR ARCHITECTURAL & ENGINEERING  
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**PROPOSAL FORM MUST BE COMPLETED**

<b>HOURLY RATE FOR PRINCIPAL ARCHITECT</b>	\$ 410.00
<b>HOURLY RATE FOR PROJECT MANAGER</b>	\$ 310.00
<b>HOURLY RATE FOR ARCHITECT</b>	\$ 240.00
<b>HOURLY RATE FOR ENGINEER</b>	\$ 240.00
<b>NAME &amp; TITLE (PRINTED)</b> Christopher P. Pinto, Managing Principal	
<b>COMPANY NAME (PRINTED)</b> Walter P. Moore and Associates, Inc. (Texas)	
<b>ADDRESS, CITY, ZIP CODE</b> 180 Maiden Lane - Suite 3201, New York, NY 10038	
<b>PHONE NO.</b> 212-602-1670	<b>EMAIL ADDRESS</b> CPinto@WalterPMoore.com
<b>SIGNATURE</b> 	<b>DATE</b> February 26, 2025

**NOTE:** The City of Trenton reserves the right to award all, part, or none of the work associated with this Request for Proposals.

\* See attached Billing Rate Schedule for additional rates by position/title.



## Schedule RD-F

### **BILLING RATE SCHEDULE**

Diagnostics Group – Forensics  
2025 Standard

<u>Category</u>	<u>Rate</u>
Managing Principal / Senior Principal .....	\$430.00
Principal Architect / Engineer/ Practice Lead / Technical Director .....	\$410.00
Senior Project Manager .....	\$350.00
Senior Technical Manager / Senior Enclosure Consultant.....	\$330.00
Project Manager .....	\$310.00
Senior Engineer / Architect / Enclosure Consultant II & III .....	\$265.00
Engineer / Architect / Enclosure Consultant I .....	\$240.00
Graduate Engineer / Graduate Enclosure Consultant.....	\$210.00
Senior CAD Technician.....	\$180.00
CAD Technician.....	\$170.00
Technician / Engineering Intern.....	\$170.00
Project Accountant.....	\$125.00
Senior Administrative Assistant .....	\$150.00
Administrative Assistant .....	\$125.00

#### Notes:

1. These billing rates are effective through December 31, 2025.
2. Rates are adjusted annually.